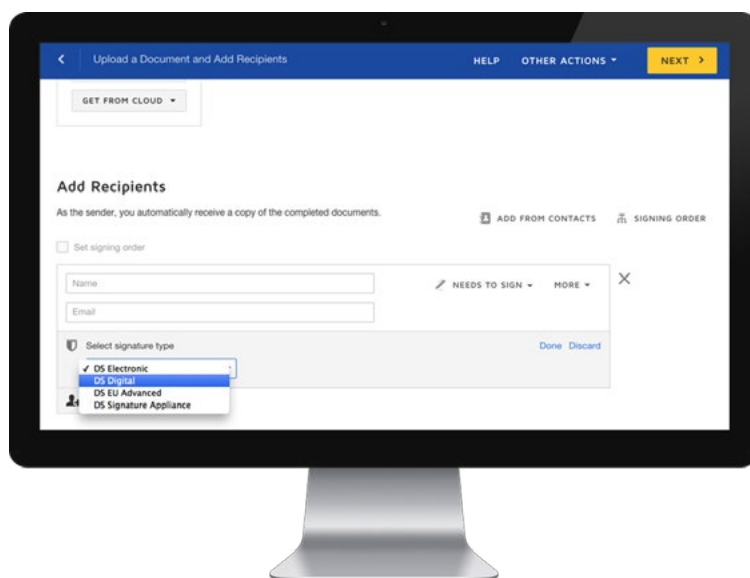


Move your business forward with DocuSign's powerful business solutions and cloud-based eIDAS-compliant eSignatures



While digital transformation has historically been high on the agenda for European organisations of all sizes, companies had to focus on eSignature compliance in each EU member state instead of choosing the best solution for their customers. As of 1 July 2016, the new EU-wide eIDAS regulation has simplified and standardised eSignature laws, promoting a single digital market in the EU. The result will accelerate Europe's digital transformation and facilitate electronic commerce with the rest of the world. You can learn more about the new eIDAS regulation by reading [DocuSign's eIDAS whitepaper](#).

DocuSign Standards-Based Signatures Ensure Companies of All Sizes Can Compete at Speed and Scale in the EU

DocuSign Standards-Based Signatures allow you to complete approvals, agreements and transactions faster using DocuSign's powerful workflows, all while staying compliant with eIDAS. DocuSign Standards-Based Signatures offer cloud-based digital certificates to your signers real-time at the time of signing, improving signer experience and reducing IT complexity associated with in-house digital certificate management. You can build end-to-end business processes using DocuSign's pre-built integrations or APIs to save time and money.

DocuSign Standards-Based Signatures Provide All eSignature Types Defined under eIDAS, including Advanced and Qualified eSignatures

The eIDAS regulation defines three types of eSignatures: Standard eSignature, Advanced eSignature and Qualified eSignature. Standard eSignatures have the least signer ID proofing requirements, and Qualified eSignatures have the highest ID proofing requirements and is the legal equivalent of a handwritten signature. Different types of transactions require different types of signatures, as determined by each EU member state's national laws. DocuSign offers all three eIDAS-compliant eSignatures, including cloud based and mobile signing, to fit all of your business use cases, ranging from common everyday transactions to higher value, regulated or legally stipulated transactions.

Figure 1: DocuSign’s EU Standards-Based Signatures Portfolio, with Compliant Standards*

Express Signature “for everyday, global transactions”	EU Advanced Signature “for high-value, EU transactions”	EU Qualified Signature “for legally regulated EU transactions”
Embedded Standards: <ul style="list-style-type: none"> ✓ X.509 PKI (Digital Certificate and Signature Technology) ✓ REF 5280 - PKIX ✓ ISO 32000 -1 ✓ PAdES B-LTA ✓ ETSI EN 319 142 	Embedded Standards: <ul style="list-style-type: none"> ✓ ETSI EN 319 411-1 ✓ ETSI TS 102 023 ✓ Adobe Approved Trust List ✓ All standards in the DocuSign Express Signature 	Embedded Standards: <ul style="list-style-type: none"> ✓ ETSI EN 319 411-2 - EU QCP Qualified Electronic Signature ✓ EU Trusted List Service Provider (TSL) ✓ Qualified Signature Creation Device ✓ All standards in the EU Advanced Signature

*EU Advanced Signature is available in Q3'CY16 and EU Qualified Signature is available in Q4'CY16.

**Configurable Option

DocuSign has published a comprehensive eSignature [Legality Guide](#) to help you learn the facts about current eSignature laws, local legal systems and electronic signature technology preferences and requirements for countries around the world.

Sign Using Identities and Digital Certificates that Work for Your Business

A critical component of Standards-Based Signatures is the way you identify your signers. DocuSign developed Standards-Based Signatures to support the signer identity preferences of your business. We don't dictate the model you need to use; we adapt to the model that works best for you.

DocuSign provides a choice of native and third-party identity management services through DocuSign's Trust Service Provider ("TSP") Partner Program, which includes multiple providers in the EU, including IBM Intesa, Firmaprofesional, Athens Exchange, IDNow, QuickSign, Swisscom and others. The TSP program brings companies that specialise in electronic ID and trust services into a European ecosystem to provide the full range of eIDAS-defined signature types through the DocuSign platform.

DocuSign Standards-Based Signatures Meet the Broadest Set of Regulated Use Cases in the European Union

Financial Services	Insurance	Life Sciences and Healthcare	Other
<ul style="list-style-type: none"> • Account openings • Partner and vendor agreements • Consumer loans • Investment banking • Private banking 	<ul style="list-style-type: none"> • Insurance agreements • Contracts of inheritance • Trusts • Pensions 	<ul style="list-style-type: none"> • Clinical research portals • Manufacturing quality management • Medical records, evidence 	<ul style="list-style-type: none"> • Human resources documents, like termination and temporary worker agreements • Engineering change process / approvals • Many more...

To see DocuSign Standards-Based Signatures in action, watch our product demo [here](#).

About DocuSign

DocuSign® is changing how business gets done by empowering anyone to send, sign and manage agreements anytime, anywhere, on any device with trust and confidence. DocuSign and Go to keep life and business moving forward.

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