

The Business of Project Management

We will begin in a few minutes...

Audio Information

US: +1 (516) 453-0014 Canada: +1 (778) 783-0791

Access Code: 859-360-966

Audio PIN: Shown after joining the Webinar

Today's Speakers



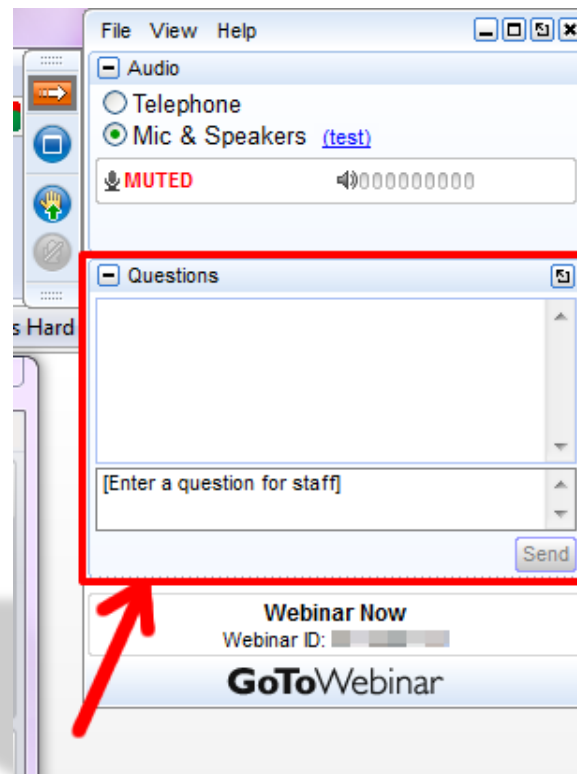
Bob Gillcrist
Former Director of Project Management
HOK



Bob Stalilonis
Senior Solution Architect
Deltek

Question and Answer

- Please type your question in the questions pane
- We will take as many questions as possible (reading them aloud and answering)



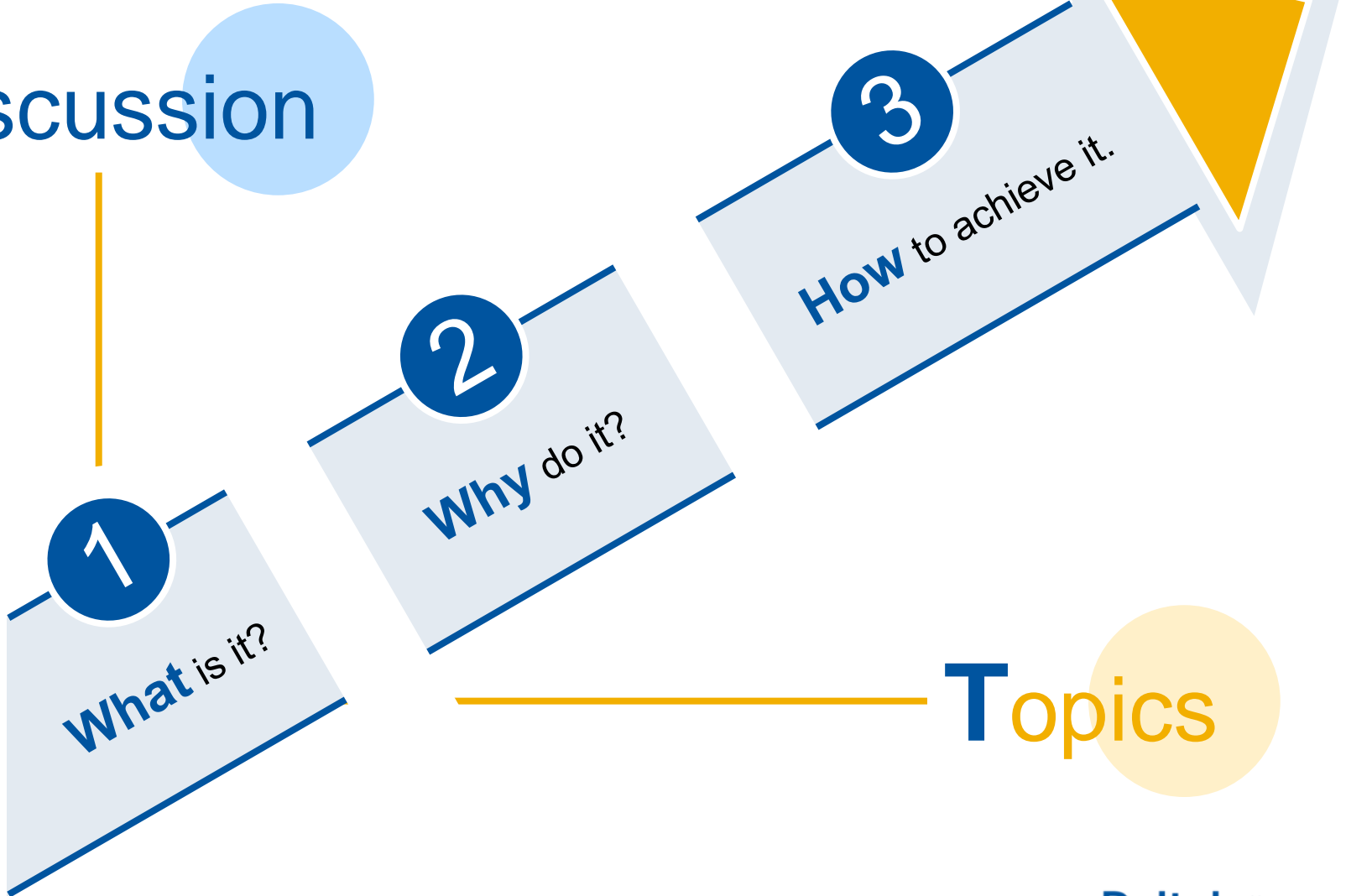
Far too many firms don't know which projects make money

So what? This directly impacts stakeholder value

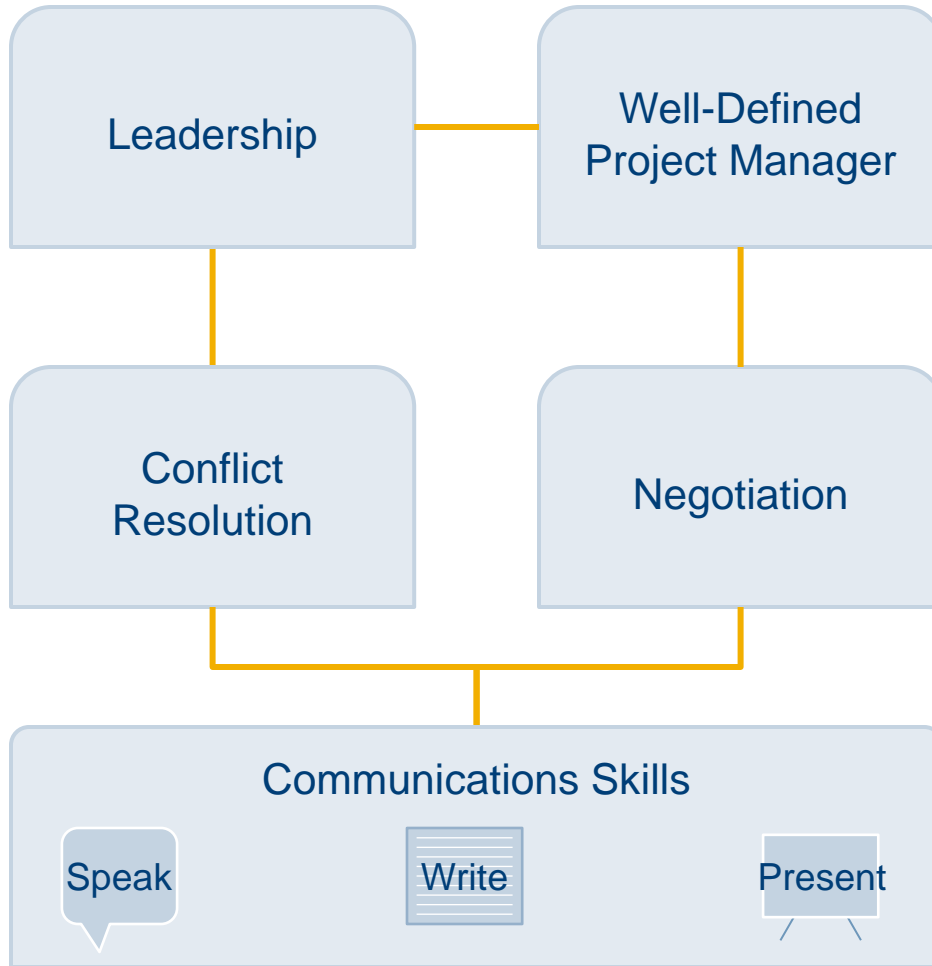


Project Management

Discussion

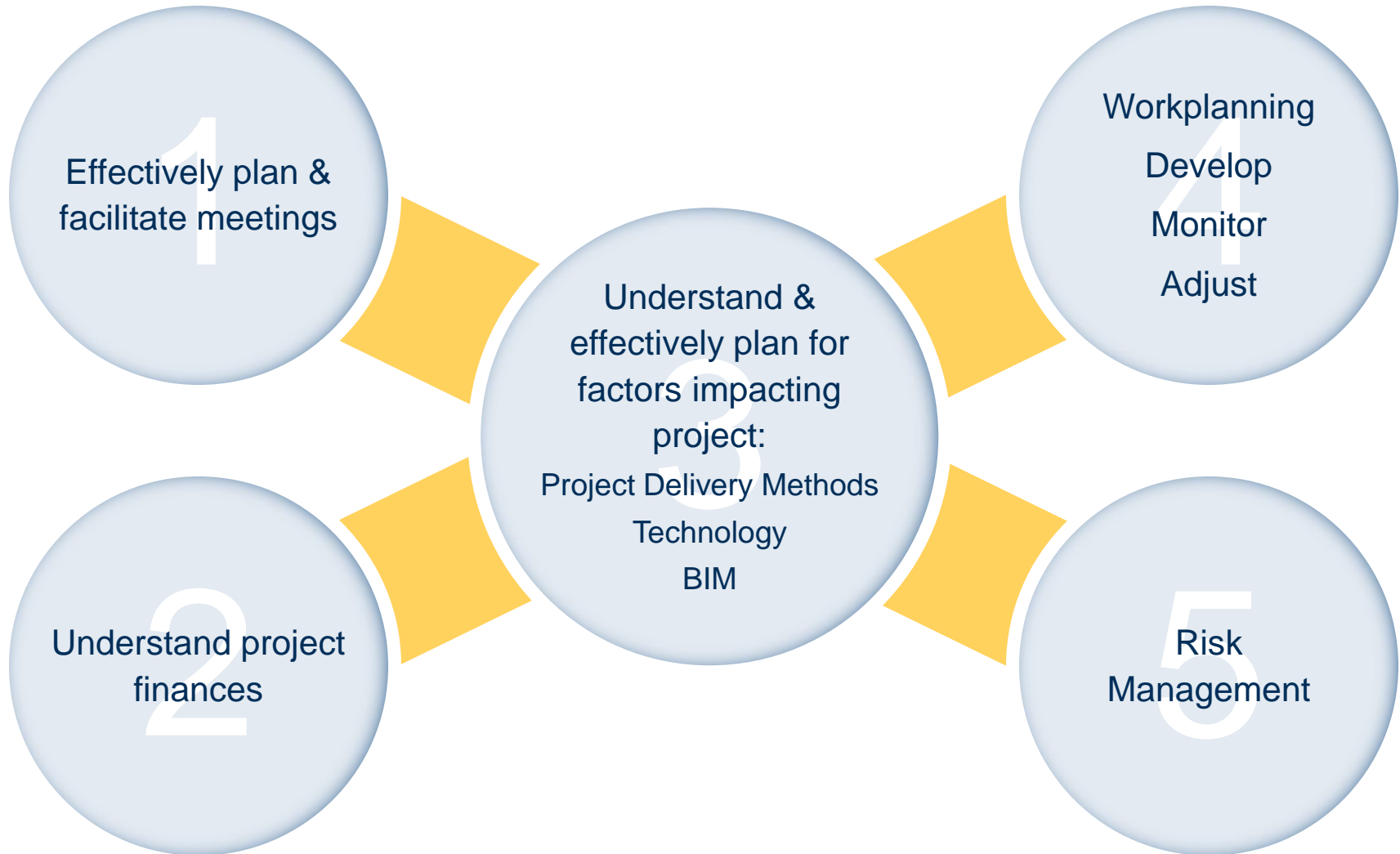


Project Management | What Is It?

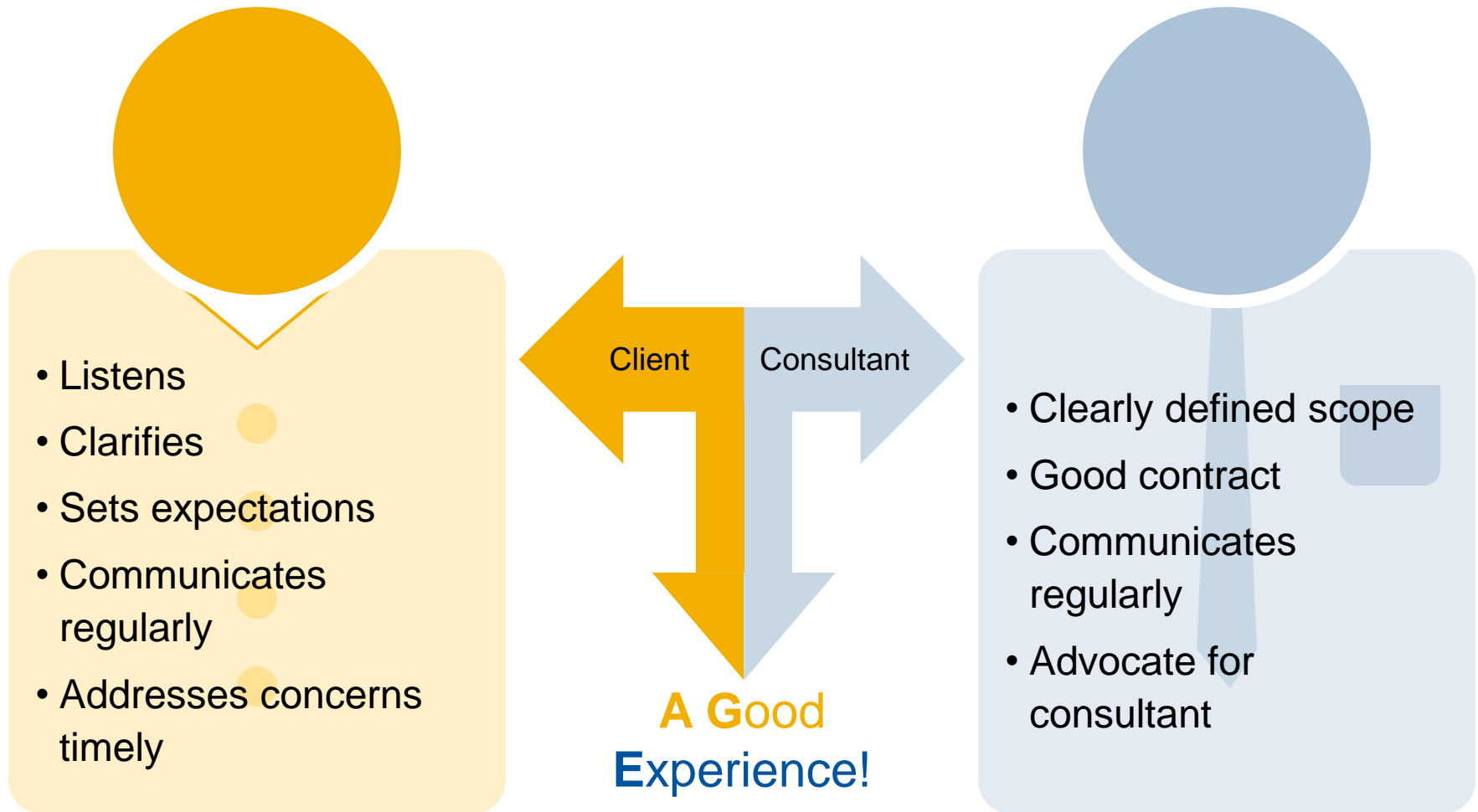


- **Collaborative member** of a Project Leadership team
- **Goal:** A satisfied client & successful project
- Creates & **maintains an atmosphere of trust-** through leadership & teamwork with internal & external team members
- **Facilitates collaborative input** of all Project Leaders in establishing the design & delivery approach
- Develops & **maintains a plan for achieving goals**

Project Management | What Is It?



Project Management | What Is It?

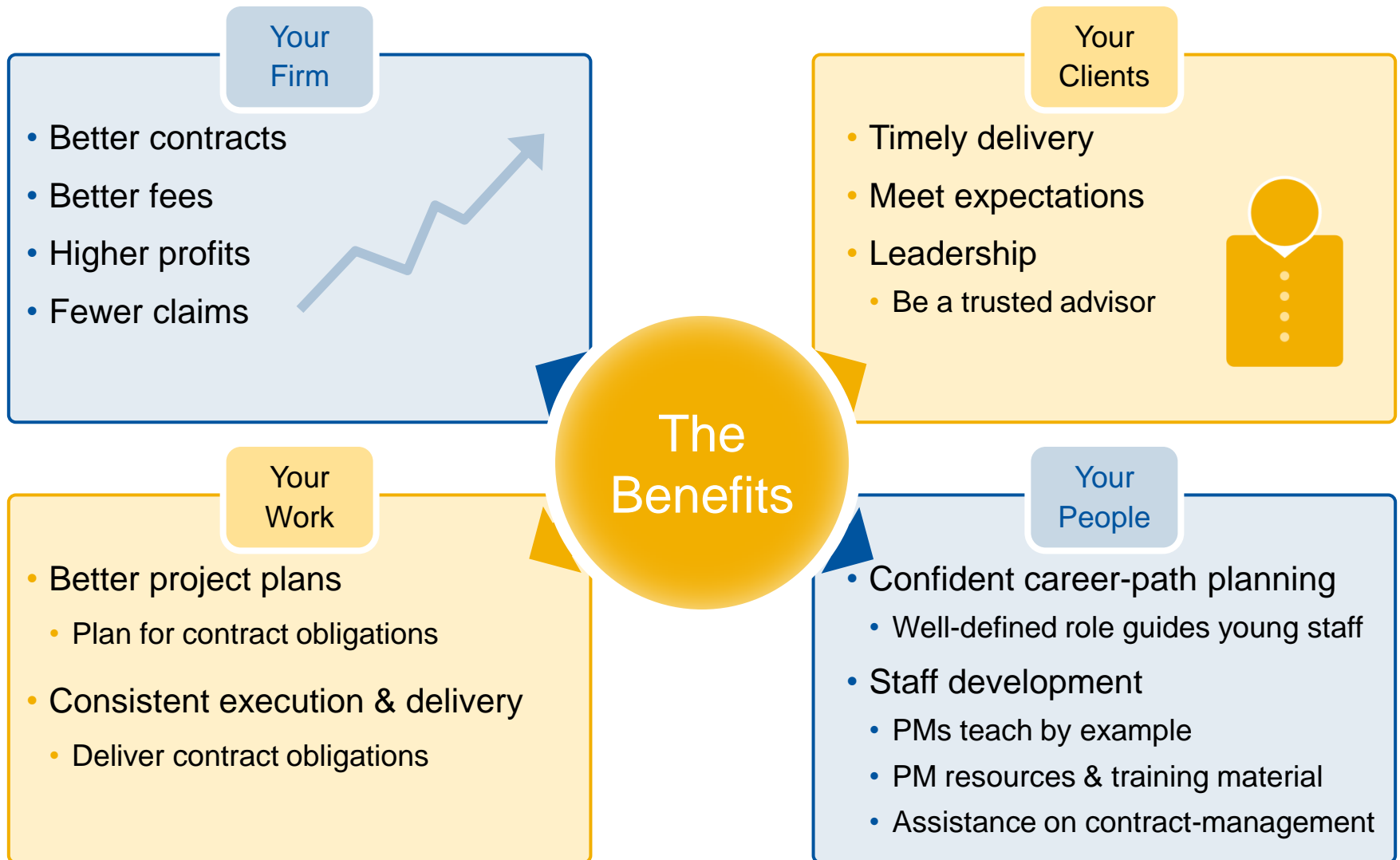


Project Management

Discussion

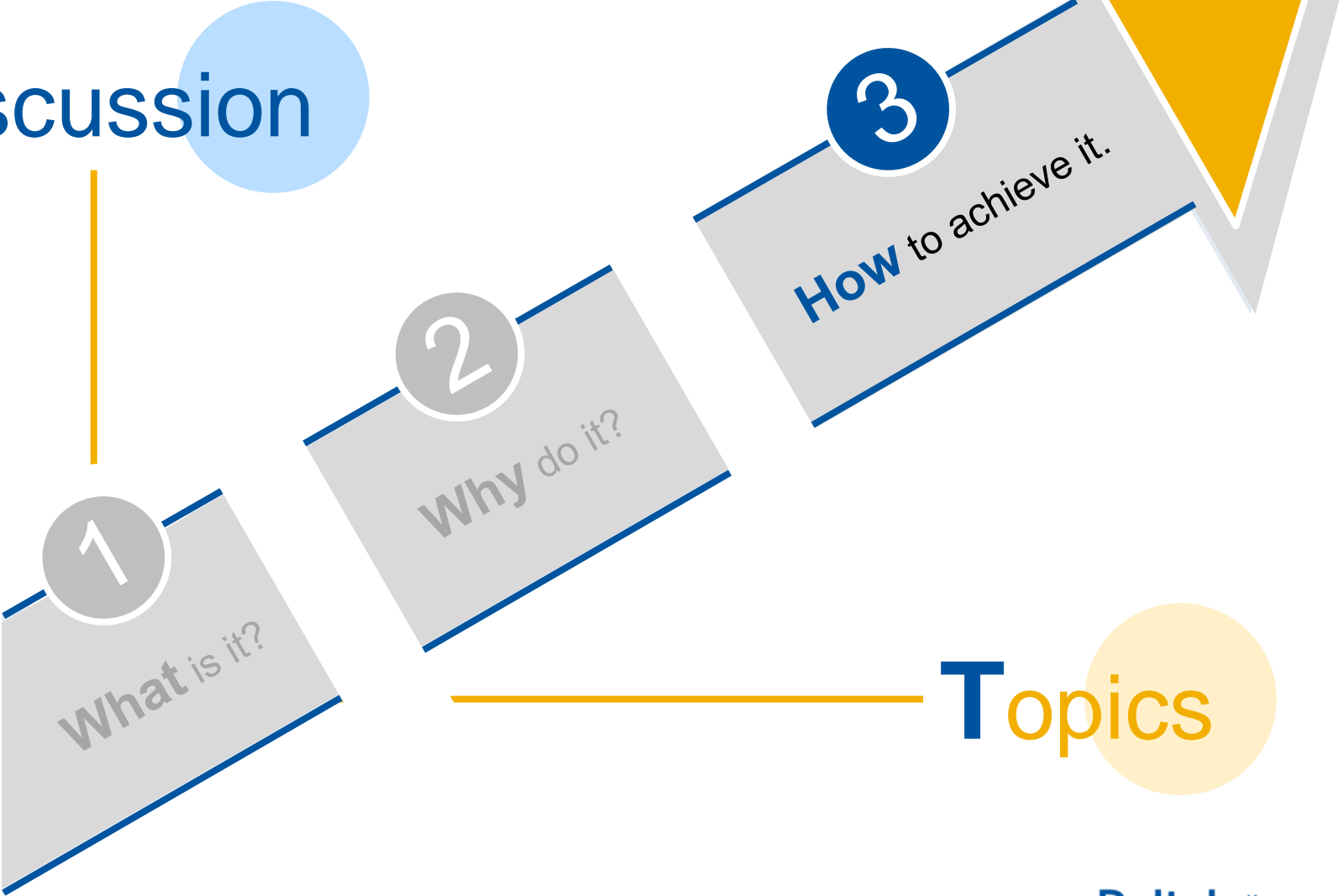


Project Management | Why Do It?



Project Management

Discussion



Project Management | How to Achieve It?

Plan

- Assess current state of Project Management
- Enlist support of senior management
- Establish processes, procedures, policies
- Change Management
 - Before new initiatives
 - Develop “message” about change

1

Deploy

- Train
 - Develop training curriculum
 - Create training manual
- Support
 - Technology
 - Tools
- Implement

2

Nurture

- Centralize support for change
 - Local support for change (if multiple locations)
- On-going training
- Periodic performance assessment
- Feedback loop

3

Project Management | A Summary

Project Management

Project Management Benefits

Implementing PM Culture

- Processes that lead to project success
- Defining the role of Project Management
- Identifying key skills of successful project management

Project Management | A Summary

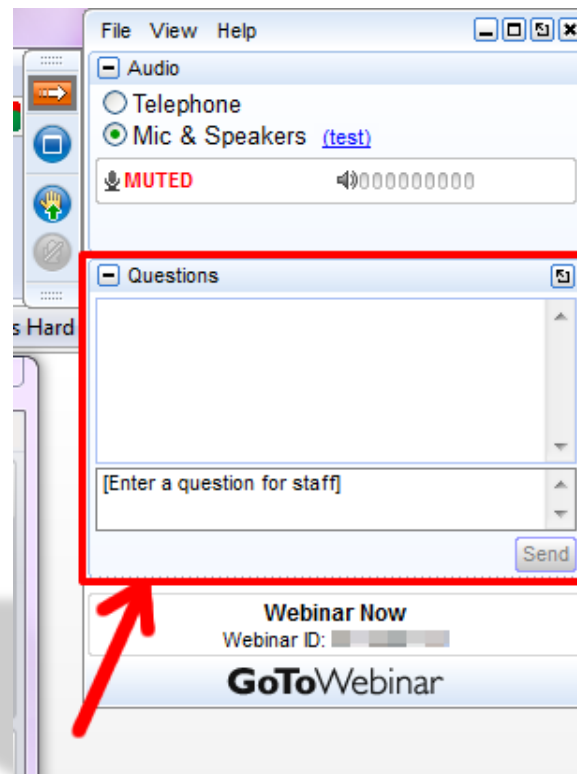


Project Management | A Summary

Project Management	Project Management Benefits	Implementing PM Culture
<ul style="list-style-type: none">• Processes that lead to project success• Defining the role of Project Management• Identifying key skills of successful project management	<ul style="list-style-type: none">• Consistent project execution & delivery• Improved project performance• Improved client satisfaction	<ul style="list-style-type: none">• Assessing your current state of PM• Meaningful change management• Support and follow-through for change

Question and Answer

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Learn More

Register for Webinar Part Two

The Business of Project Management: Change Management

Thursday, June 21

1:00 p.m. – 2:00 p.m. EDT

www.deltek.com/aechangemanagementwebinar

Attend a Vision Planning Live Demo

Monday, June 18

1:00 – 2:00 p.m. EDT

<http://deltek.com/company/events/webcasts.aspx>

Ask Your Account Manager About Project Navigator

VisionAccountManagers@deltek.com

1:1 Consulting with Bob Gillcrist

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Thank you!

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