The Business of Project Management

We will begin in a few minutes...

Audio Information

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Today's Speakers



Bob Gillcrist Former Director of Project Management HOK



Bob Stalilonis Senior Solution Architect Deltek



Question and Answer

- Please type your question in the questions pane
- We will take as many questions as possible (reading them aloud and answering)

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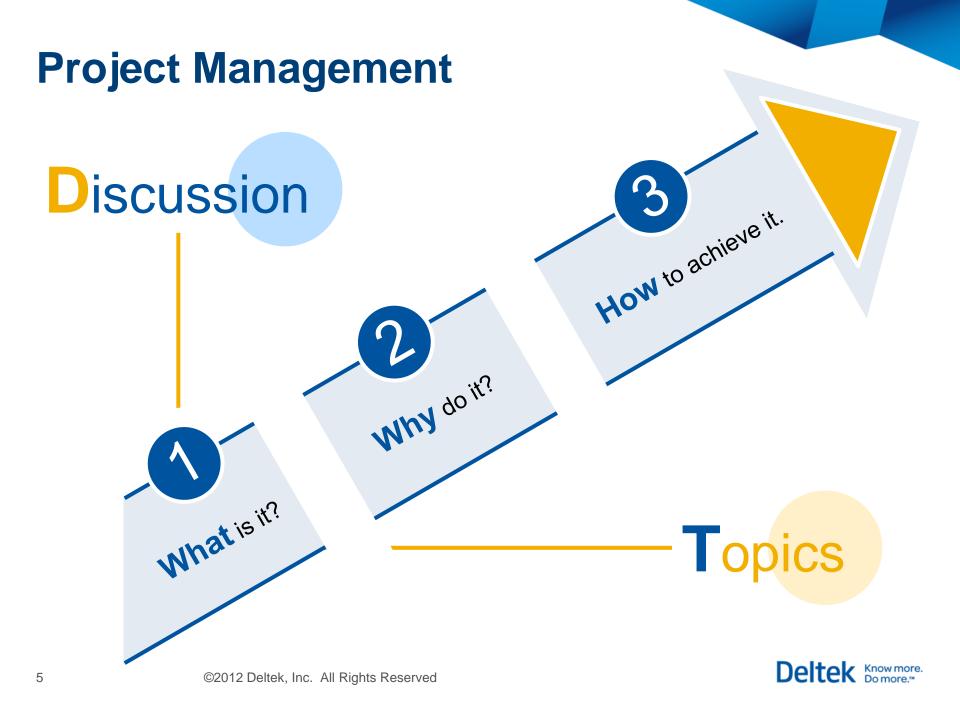
Far too many firms don't know which projects make money

So what? This directly impacts stakeholder value





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Project Management | What Is It?



- Collaborative member of a
 Project Leadership team
- Goal: A satisfied client & successful project
- Creates & maintains an atmosphere of trustthrough leadership & teamwork with internal & external team members
- Facilitates collaborative input of all Project Leaders in establishing the design & delivery approach
- Develops & maintains a plan for achieving goals



Project Management | What Is It?

Effectively plan & facilitate meetings

Understand & effectively plan for factors impacting project: Project Delivery Methods Technology BIM

Understand project finances

Workplanning Develop Monitor Adjust

Risk Management



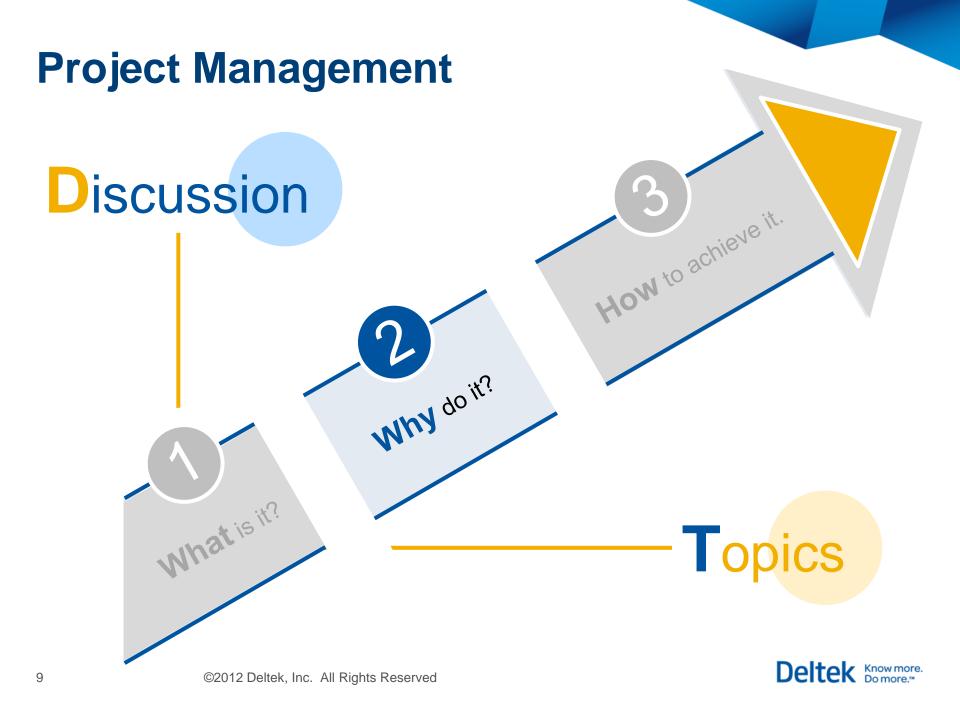
Project Management | What Is It?

- Listens
- Clarifies
- Sets expectations
- Communicates
 regularly
- Addresses concerns timely

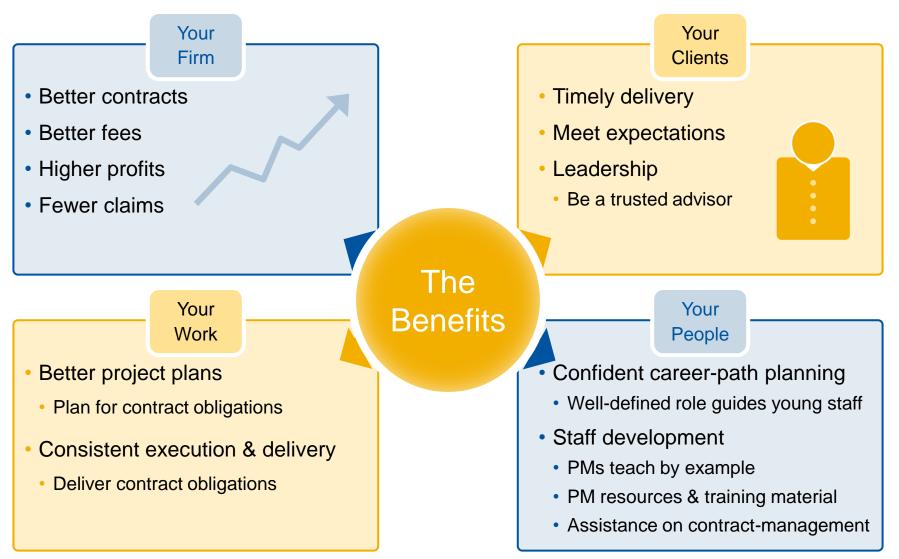


- Clearly defined scope
- Good contract
- Communicates regularly
- Advocate for consultant

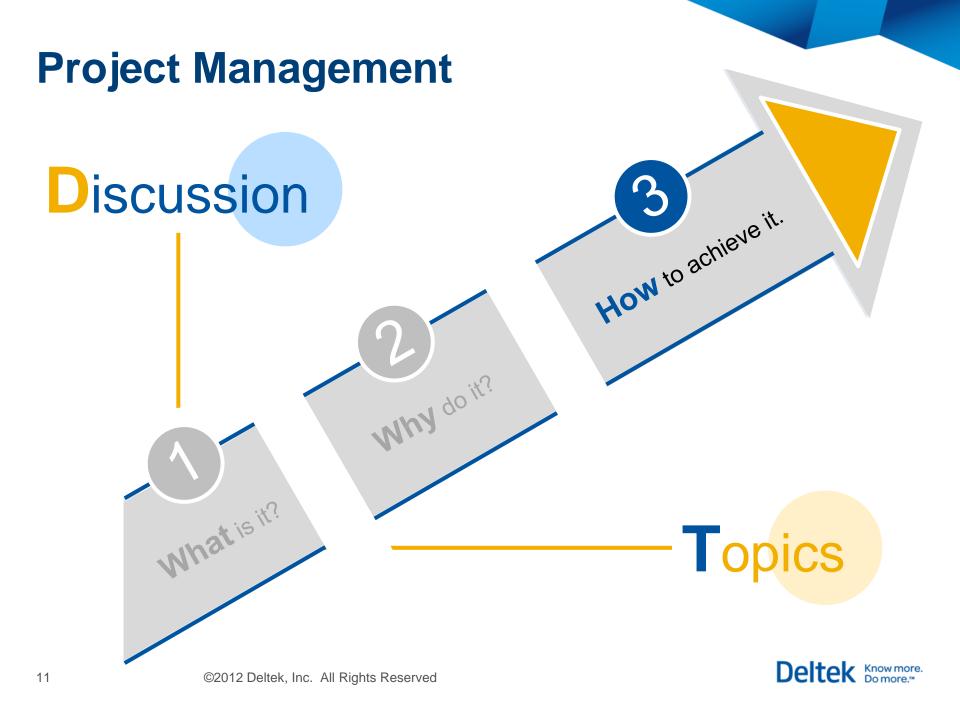




Project Management | Why Do It?







Project Management | How to Achieve It?

Plan

- T
- Assess current state of Project Management
- Enlist support of senior management
- Establish processes, procedures, policies
- Change Management
 - Before new initiatives
 - Develop "message" about change

1

- Train
 - Develop training curriculum
 - Create training manual

2

Deploy

- Support
 - Technology
 - Tools
- Implement

Centralize support for change

Nurture

- Local support for change (if multiple locations)
- On-going training
- Periodic performance
 assessment

3

Feedback loop



Project Management | A Summary

Project Management Project Management Benefits Implementing PM Culture • Processes that lead to project success • <th></th> <th></th> <th></th>			
 project success Defining the role of Project Management Identifying key skills of successful project 	Project Management	Project Management Benefits	Implementing PM Culture
 Project Management Identifying key skills of successful project 			
successful project			
	successful project		



Project Management | A Summary

ing PM Culture	Implementing PM Cul	Project Management Benefits	Project Management
		Consistent project execution & delivery	 Processes that lead to project success
		 Improved project performance 	 Defining the role of Project Management
		Improved client satisfaction	 Identifying key skills of successful project management



Project Management | A Summary

Project Management	Project Management Benefits	Implementing PM Culture
 Processes that lead to	 Consistent project	Assessing your
project success	execution & delivery	current state of PM
 Defining the role of	 Improved project	 Meaningful change
Project Management	performance	management
 Identifying key skills of successful project management 	 Improved client satisfaction 	 Support and follow- through for change



Question and Answer

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Learn More

Register for Webinar Part Two

The Business of Project Management: Change Management Thursday, June 21 1:00 p.m. – 2:00 p.m. EDT www.deltek.com/aechangemanagementwebinar

Attend a Vision Planning Live Demo

Monday, June 18 1:00 – 2:00 p.m. EDT http://deltek.com/company/events/webcasts.aspx

Ask Your Account Manager About Project Navigator

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1:1 Consulting with Bob Gillcrist bobstalilonis@deltek.com

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Thank you!

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