

**GovWin**  
from Deltek

# Top 20 Unrestricted Federal Opportunities for FY 2019

October 2018



# Copyright Statement

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OPPORTUNITY

## Purpose of This Report

Every October, Deltek identifies and assesses the top 20 unrestricted federal contract opportunities for the new fiscal year.

The FY 2019 Top 20 unrestricted opportunities total contract value is more than \$184B, consisting of prime contract opportunities from a variety of agencies and industry segments.

This report reveals key trends and patterns in the procurements as compared to prior years to assist vendors in their business development.



## Scope

- » Drawn from Deltek's GovWin IQ Federal Opportunities database
- » Vetted by Deltek's team of analysts to identify
- » Bellwether opportunities for the coming fiscal year
- » Determined by total expected contract value or the anticipated ceiling value
- » Estimated solicitation dates in fiscal year 2019

- » Deltek RFP estimate dates are based on our analysis of the earliest potential RFP release date by the government to ensure industry does not miss any procurement activity. As a result, dates will frequently shift as the government solidifies its acquisition plans.
- » The assigned values may vary between published values, government estimates and Deltek estimated values. For its estimated values, Deltek reports the highest possible contract value for any opportunity.
- » The report is intended to be viewed in presentation mode for better readability and hyperlink enablement.



## Reminders

# Agenda

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- » Opportunity Overview
- » Top 20 Unrestricted Federal Opportunities for FY 2019
- » Top 20 Unrestricted Federal Opportunities for FY 2018 Status Update

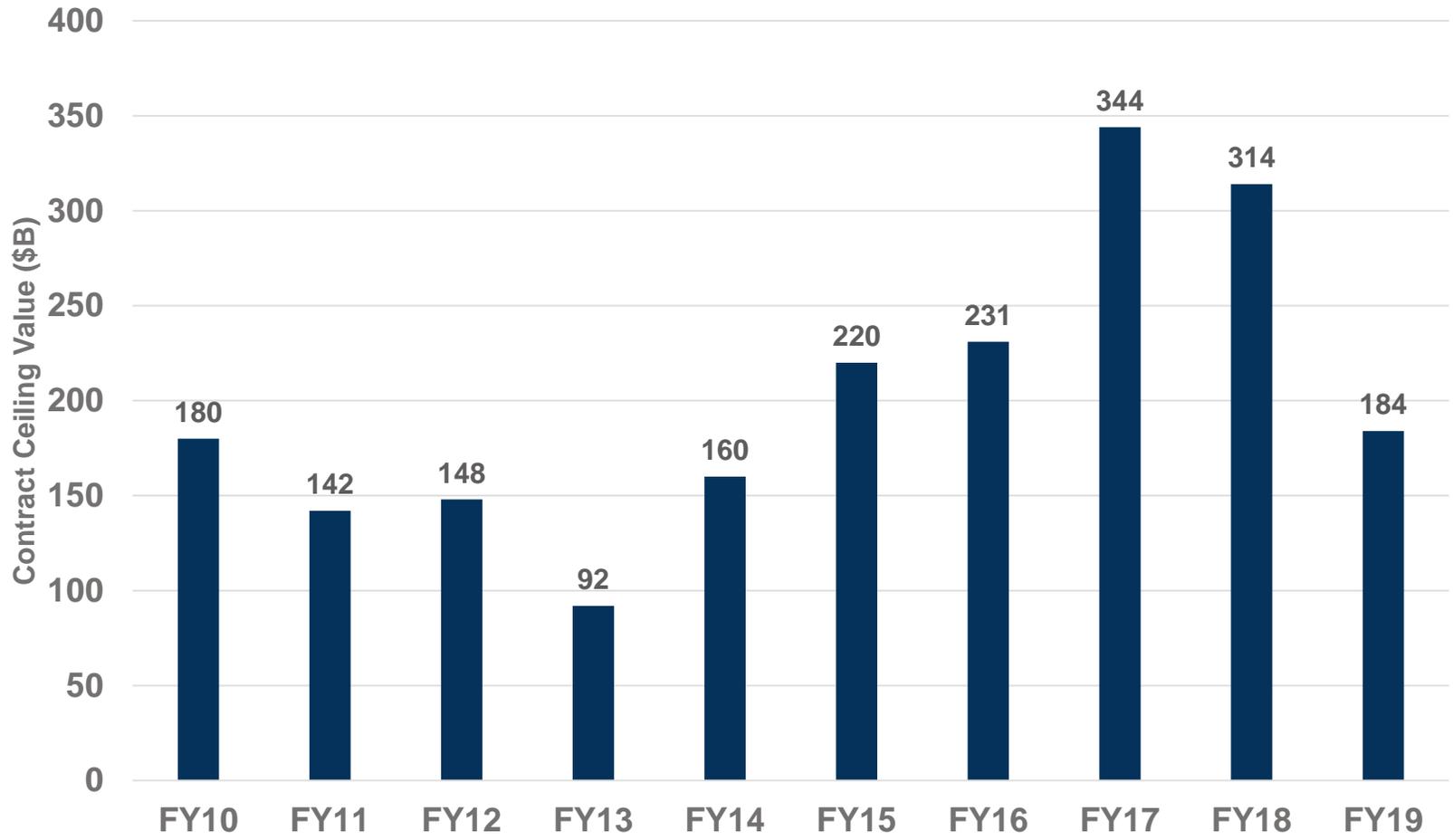
# Deltek's Take

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## Opportunity Overview

# Total Value of Top 20 Federal Opportunities is \$184B in FY19

Top 20 Unrestricted Federal Opportunities  
FY10-FY19



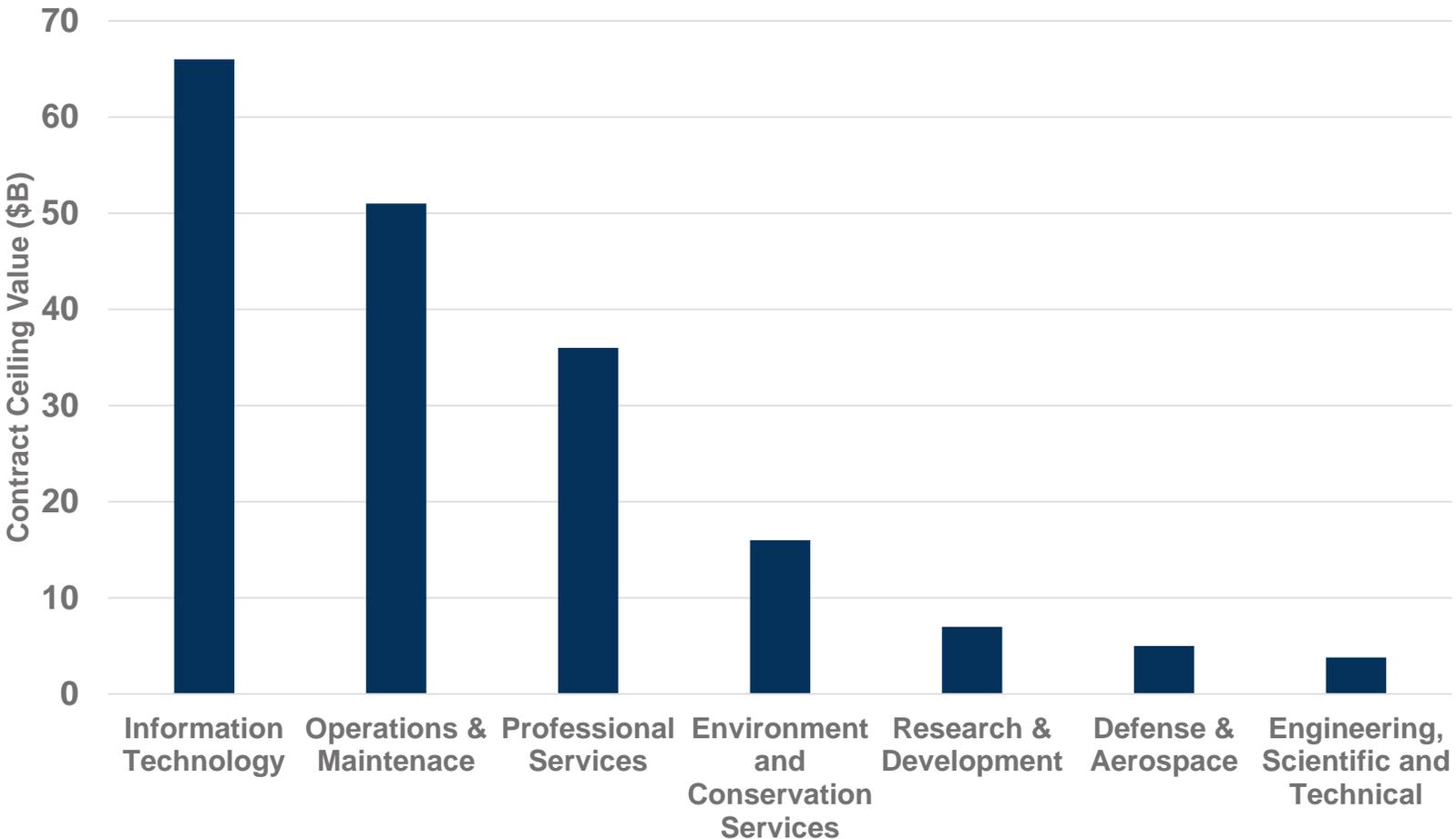
## Deltek's Take

**FY 2019 Top Opportunities  
Total ~ \$184 Billion**

- » Over 40% decrease in total value from FY18 due mostly to Army's \$82B LOGCAP V opportunity on FY18 list.
- » Lowest ceiling value on this year's list is \$2.5B

# Information Technology Leads in Value and Number

FY19 Top 20 Unrestricted Federal Opportunities by Industry



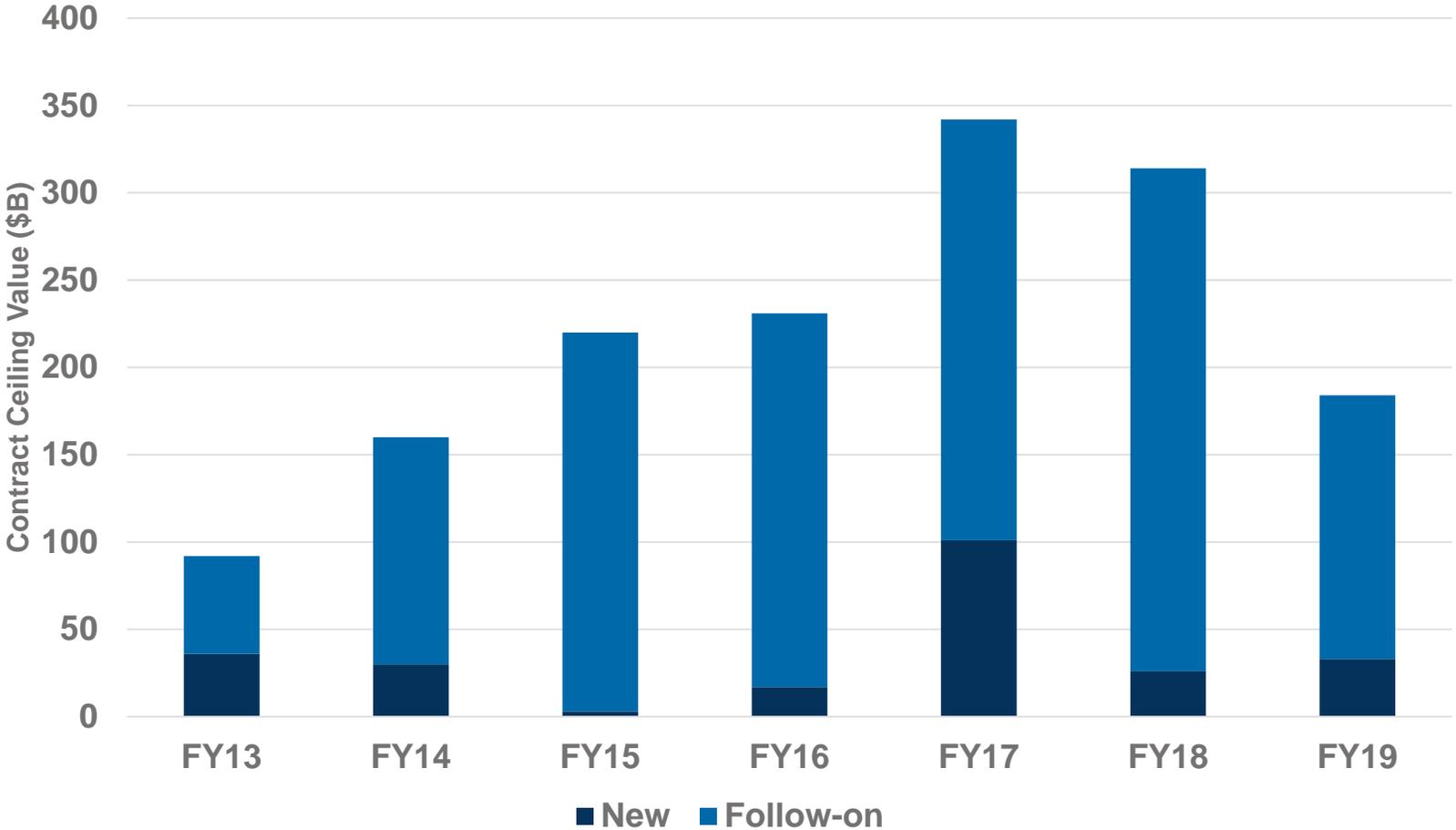
## Deltek's Take

**Information Technology Opportunities Total \$66 Billion of the FY19 Top 20 Total Contract Value**

- » Eight opportunities on this year's list are information technology requirements.
- » The Research & Development, Defense & Aerospace, and Engineering, Scientific and Technical industries have only one opportunity each on this year's list.

# Follow-ons Continue to Dominate in FY 2019

FY19 Top 20 Unrestricted Federal Opportunities  
New v. Follow-on, FY13-FY19



## Deltek's Take

**Follow-on Opportunities Account for 80% of the FY 2019 Top 20 Total Contract Value**

- » Follow-ons range from consolidations like DHS's EAGLE/FLASH opportunity to traditional recompetes like Army's ITES-SW2
- » GSA, DOD, Navy, and Commerce each have one new requirement; the combined value of the opportunities is \$33B.

# **Top 20 Unrestricted Federal Opportunities for FY 2019**

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# FY 2019 Top 20 Quick Reference List

Rank	Agency	Program Name	RFP Date	AWD Date	Est. Value	GovWin IQ ID
1	VA	Pharmaceutical Prime Vendor (PPV II)	09/2019*	07/2020*	\$31.6B*	173004
2	DHS	Enterprise Acquisition Gateway for Leading Edge Follow On Unrestricted (FLASHY EAGLE)	08/2019*	09/2020*	\$22B*	169901
3	GSA	AEC Federal Strategic Sourcing Initiative for Building Maintenance and Operations Unrestricted Phase 3 Zones 7 through 14 (FSSI BMO FO)	03/2019*	11/2019*	\$17.7B*	150101
4	Army	Information Technology Enterprise Solutions Software 2 (ITES-SW2)	03/2019*	01/2020*	\$13B	138630
5	Energy	Management and Operation of the Savannah River Site (SRS M&O)	01/2019	07/2019*	\$12.7B	110290
6	Energy	Management and Operation of the Oak Ridge National Laboratory (ORNL M&O)	04/2019*	12/2019*	\$12B*	14314
7	Army	Operation of Lake City Ammunition Plant and Production of Small Caliber Ammunition (LCAAP)	11/2018	09/2019*	\$8.5B*	118958
8	Defense	Defense Enterprise Office Solutions (DEOS)	10/2018*	02/2019*	\$8.2B	129639
9	HHS	Research Measurement Assessment Design and Analysis 2 (RMADA 2.0)	10/2018*	07/2019*	\$7B*	165569
10	Defense	Global Solutions Management Operations II (GSM-O II)	10/2018	09/2019*	\$6.5B	108465

# FY 2019 Top 20 Quick Reference List

Rank	Agency	Program Name	RFP Date	AWD Date	Est. Value	GovWin IQ ID
11	Energy	Tank Waste Cleanup Contract (TWCC)	03/2019*	09/2019*	\$6.3B*	105711
12	Energy	Central Plateau Cleanup Contract (CPCC)	01/2019*	08/2019*	\$6B*	105743
13	Air Force	GSA 2ND Generation Information Technology BPA (2GIT)	01/2019	11/2019*	\$5.5B*	161210
14	Navy	Modification Kits Aircraft Recovery Augmentation Components and Engines (KRACEN)	07/2019*	06/2020*	\$5B	170696
15	Justice	FBI Information Technology Supplies and Support Recompete (IT TRIPLE S) (IT-SSS)	11/2018*	03/2019*	\$5B	108142
16	NASA	Rapid Spacecraft Acquisition IV (RAPID IV)	03/2019*	03/2020*	\$4B	97938
17	Energy	Oak Ridge Reservation Cleanup Contract (ORRCC)	01/2019*	04/2020*	\$4B	108550
18	Air Force	Ground Subsystems Support Contract 2 (ICBM) (GSSC 2.0)	01/2019	03/2020	\$3.9B	161178
19	Transportation	FAA Enterprise Network Services Program (FENS)	04/2019	09/2020	\$3.5B*	146259
20	Commerce	NOAA Mission Information Technology Services (NMITS)	02/2019*	06/2020*	\$2.5B*	155191

# Pharmaceutical Prime Vendor II (PPV II)

At a Glance

- Opportunity ID:** 173004
- Buying Organization:** VA
- Solicitation Date:** 09/2019\*
- Award Date:** 07/2020\*
- Value:** \$31.6B\*
- Competition Type:** Undetermined
- Primary Requirement:** Administrative, Logistics & Management

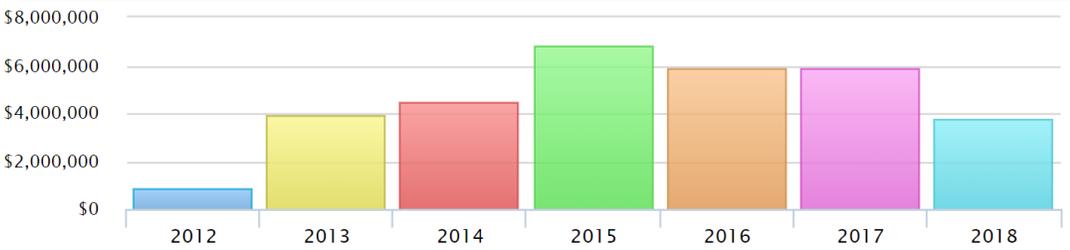
summary

The Department of Veterans Affairs, Veterans Health Administration, has a continuing requirement for distribution services of a wide range of pharmaceutical products directly to VA and other participating Government agencies in the 50 United States, Washington, D.C., Puerto Rico, the Philippines, U.S. Virgin Islands, and a single location in the Mariana Islands.

## What You Should Know

- » McKesson has held some form of a Pharmaceutical Prime Vendor contract since 2003, initially with the federal prison systems for RX distribution. Since 2012, McKesson has been the prime vendor providing services for PPV with VA, awarded by sole source.
- » In addition to VA, other Federal Government customers eligible to use VA's contracts are US Public Health Service (Indian Health Service), Bureau of Prisons and the Immigration and Naturalization Service. Authorized State Veterans Homes that have sharing agreements with VA facilities also are eligible to use the contract.
- » The Government is interested in SDVOSB capabilities responses.

### Spending Analysis (000s)



### Competitive Analysis (000s)

The current contract has one contractor, McKesson Corporation.

# Enterprise Acquisition Gateway for Leading Edge Follow On Unrestricted (FLASHY EAGLE UNR)

At a Glance

- Opportunity ID:** 169901
- Buying Organization:** DHS
- Solicitation Date:** 08/2019\*
- Award Date:** 09/2020\*
- Value:** \$22B\*
- Competition Type:** Full and Open/ Unrestricted
- Primary Requirement:** IT Services

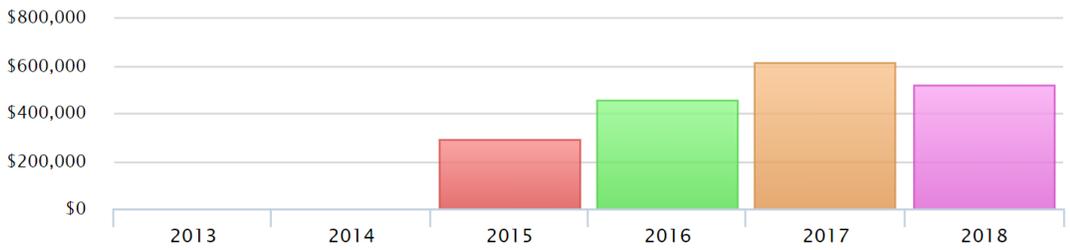
Summary

The current vehicle, EAGLE II, is the preferred source for information technology (IT) services for the majority of DHS's enterprise infrastructure and initiatives. The follow-on is expected to incorporate elements, like agile methodology, of the cancelled Flexible Agile Support for the Homeland (FLASH) program.

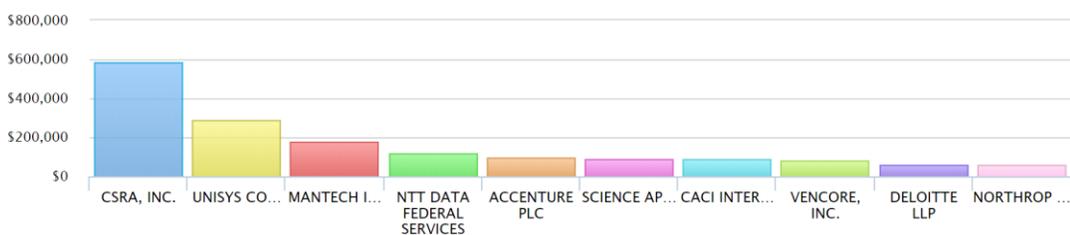
## What You Should Know

- » In recent years, DHS made a strong shift towards Strategic Sourcing through using existing vehicles to serve its needs. In keeping with this streamlining behavior, the EAGLE III procurement may be combined with the replacement to the cancelled FLASH opportunity and will be tailored to suit the current and future needs of DHS.
- » Furthermore, DHS may choose to avoid a separate EAGLE III procurement altogether, and instead shift to an existing vehicle in place, such as GSA's EIS, OASIS or Alliant.
- » Three vendors under EAGLE II reported obligations above \$100 M – CSRA, Unisys and Mantech.
- » 30 of the original EAGLE contract holders also received awards under the EAGLE II unrestricted contract.

Spending Analysis (000s)



Competitive Analysis (000s)



# AEC Federal Strategic Sourcing Initiative for Building Maintenance and Operations Unrestricted Phase 3 Zones 7 Through 14 (FSSI BMO)

## At a Glance

**Opportunity ID:** 150101

**Buying Organization:** GSA

**Solicitation Date:** 03/2019\*

**Award Date:** 11/2019\*

**Value:** \$17.7B\*

**Competition Type:** Full and Open/ Unrestricted

**Primary Requirement:** Operations & Maintenance

## Summary

The Strategic Sourcing program strives to implement a commodity management approach to federal procurement. The U.S. General Services Administration (GSA) is embarking on a Strategic Sourcing Solution for Building Maintenance and Operations (herein BMO) services. BMO is one of several commodity groups that is seeking a more effective government-wide acquisition approach.

## What You Should Know

- » Industry day or draft RFP are being considered.
- » Deltek anticipates the Government will release a ceiling value.
- » Spending is low for phases 1 and 2; Deltek believes this due to the time required for the vehicles to gain momentum. Spending is much higher on the SB vehicles.
- » Number of awards per zone is not available; however, according to the Draft RFP, the Government contemplates the award of 40 separate Multiple Award, Indefinite Quantity, Indefinite Delivery (MA-IDIQ) task order contracts will result from this solicitation.



Deltek has confirmed this is a new requirement; therefore, there are no incumbents.

# Information Technology Enterprise Solutions Software 2 (ITES-SW2)

At a Glance

- Opportunity ID:** 138630
- Buying Organization:** Army
- Solicitation Date:** 03/2019\*
- Award Date:** 01/2020\*
- Value:** \$13B
- Competition Type:** Full and Open/ Unrestricted
- Primary Requirement:** Software

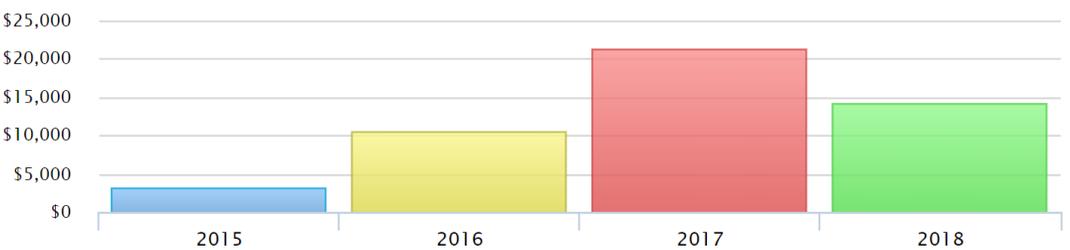
Summary

The Computer Hardware, Enterprise Software and Solutions (CHES) Information Technology Enterprise Solutions Software 2 (ITES-SW 2) acquisition is to support the Army, Department of Defense (DoD) community, and all Federal Agency enterprise Information Technology (IT) infrastructure and info-structure goals with a full range of commercially available off the-shelf (COTS) software products and maintenance in 14 specific product categories.

## What You Should Know

- » The ITES-SW2 ceiling value has increased from \$179M to \$13B and includes changes in scope and requirements, like:
  - » Period of Performance increasing from 5 years to 10
  - » Open to all Federal agencies (currently restricted only to Army)
  - » Will include 14 Software Categories (currently 4)
  - » Will now include Certificate of Networthiness (CoN) and Non-CoN products (currently CoN only)
- » CHES intends to apply for Federal Best in Class status upon contract award. This will designate ITES-SW2 as a preferred Federal contract for software procurements.

Spending Analysis (000s)



Competitive Analysis (000s)



# Management and Operation of the Savannah River Site (SRS M&O)

At a Glance

- Opportunity ID:** 110290
- Buying Organization:** Energy
- Solicitation Date:** 01/2019
- Award Date:** 07/2019\*
- Value:** \$12.7B
- Competition Type:** Full and Open/ Unrestricted
- Primary Requirement:** Operations & Maintenance

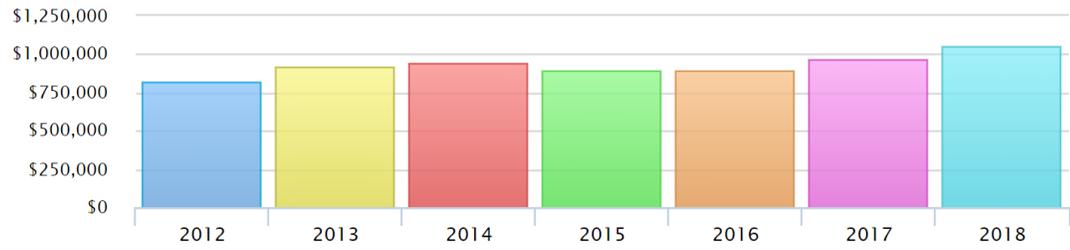
Summary

The Management and Operation of the Savannah River Site contract provides necessary technical, operational, and management functions to manage and operate the SRS and perform the missions assigned to the site. This Performance-Based Maintenance Contract (PBMC) includes areas like infrastructure management and maintenance; human resource management including critical skills recruitment and retention; environmental management and remediation; health, safety and security systems; and purchasing and other administrative systems.

## What You Should Know

- » The August DRFP provided estimated contract value information for multiple CLINs, creating an annual fee base of \$12.65 billion; the actual value may be higher as some estimated costs have yet to be determined.
- » Savannah River Nuclear Solutions, LLC (SRNS) is a limited liability corporation consisting of Fluor Federal Services, Inc., Honeywell International, Inc., and Newport News Shipbuilding and Drydock Company (a Northrop Grumman Company)
- » Two proposals were received as a result of the previous acquisition.

### Spending Analysis (000s)



### Competitive Analysis (000s)

The current contract has one contractor, Savannah River Nuclear Solutions, LLC.

# Management and Operations of the Oak Ridge National Laboratory (ORNL M&O)

At a Glance

- Opportunity ID:** 14314
- Buying Organization:** Energy
- Solicitation Date:** 04/2019\*
- Award Date:** 12/2019\*
- Value:** \$12B\*
- Competition Type:** Full and Open/ Unrestricted
- Primary Requirement:** Operations & Maintenance

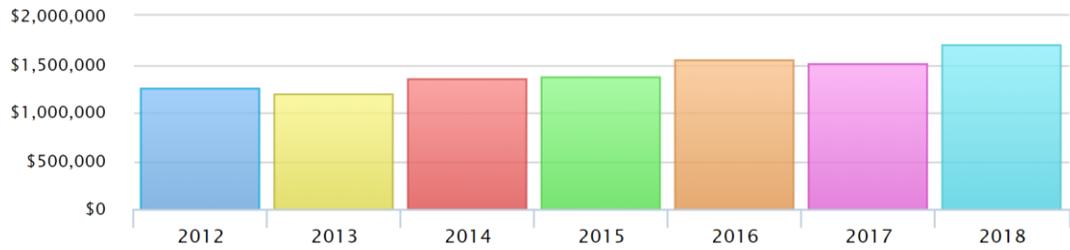
Summary

The Oak Ridge National Laboratory Management and Operations contract provides integrated line management aligning multiple program scientific and technical missions with the appropriate resources, capabilities, and core competencies to deliver world class science and technology in a cost effective manner. The facility, located on a 4,421 acre site in east Tennessee, and its staff of 4,750, conduct basic and applied research to deliver transformative solutions to compelling problems in energy and security.

## What You Should Know

- » The current contract was awarded in 1999 for a 5-year base and one 5-year option, but received two 5-year extensions through 2020.
- » Due to the size and complexity of the requirement, the opportunity will be issued using unrestricted competition. Successful awardees are often partnerships between one or more companies and a nearby large university.
- » The FY 2019 \$29B DOE budget request includes Revitalization of the Nuclear Security Enterprise’s Aging Infrastructure as a priority that makes significant investments in design and construction of facilities.
- » The Budget provides \$4.2 billion for the Office of Science to continue its mission to focus on early-stage research, operate the national laboratories, and continue high priority construction projects.

### Spending Analysis (000s)



### Competitive Analysis (000s)

The current contract has one contractor, UT Battelle.

# Operation of Lake City Army Ammunition Plant and Production of Small Caliber Ammunition (LCAAP)

At a Glance

- Opportunity ID:** 118958
- Buying Organization:** Army
- Solicitation Date:** 11/2018
- Award Date:** 09/2019\*
- Value:** \$8.5B\*
- Competition Type:** Full and Open/ Unrestricted
- Primary Requirement:** Facilities Support Services

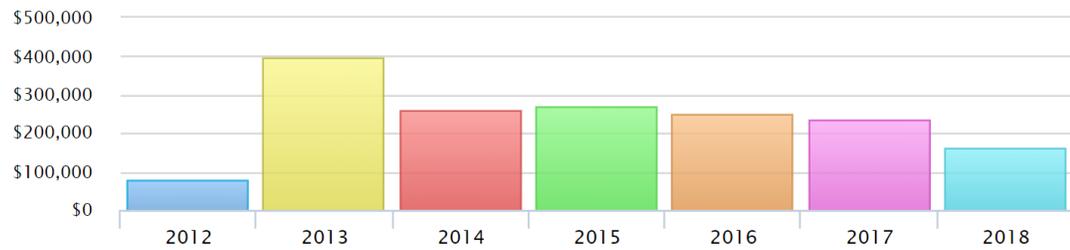
summary

LCAAP is located in Independence, MO, and is a Government-Owned, Contractor-Operated (GOCO) facility that produces small caliber ammunition, such as 5.56mm, 7.62mm, Cal .50, Cal .30, and Cal .22, in various packaging configurations. In addition to the production of small caliber ammunition, the operating contractor will be required to maintain and modernize equipment and facilities, as well as provide numerous base support services.

## What You Should Know

- » The operation and maintenance of the plant may include the commercial use of the facilities under Armament Retooling and Manufacturing Support (ARMS) agreements. The operating contractor will be required to market idle and underutilized capacity for use by the commercial sector.
- » The operating contractor must comply with all Federal/State/local laws and Army regulations and policies as well as maintain critical skills and core capabilities for products produced at the plant.
- » A SECRET facility security clearance is required of the operating contractor of LCAAP.

### Spending Analysis (000s)



### Competitive Analysis (000s)

The current contract has one contractor, Northrup Grumman.

# Defense Enterprise Office Solutions (DEOS)

At a Glance

- Opportunity ID:** 129639
- Buying Organization:** Defense
- Solicitation Date:** 10/2018\*
- Award Date:** 02/2019\*
- Value:** \$8.2B
- Competition Type:** Full and Open/ Unrestricted
- Primary Requirement:** IT Services

Summary

The Department of Defense (DoD), Defense Information Systems Agency (DISA), has a requirement for Defense Enterprise Office Solution (DEOS). DISA intends to replace the current Unclassified DEE 1.0 calendaring and email service capabilities with a more cost-effective commercial cloud-based service. DEOS will provide the DoD with an integrated, interoperable, enterprise CSO to support approximately 3.15 million DoD consumers, standardize adoption, and enable cross-Department collaboration at local base/post/camp/station (B/P/C/S) levels to include deployed and afloat organizations.

## What You Should Know

- » Although this is to be considered a new requirement without an incumbent, DISA currently manages the email services aggregation, demand, and billing for more than 1.6 million DoD users.
- » The current service is operated by the government with support from several different contractors. This RFI is targeting possible turnkey replacement services both owned and operated by a vendor.
- » DEOS is intended to be deployed on the Sensitive but Unclassified Internet Protocol (SBU IP) Data Network, also known as NIPRNet, the Secret Internet Protocol (IP) Data, also known as SIPRNet, to include Denied, Disconnected, Intermittent, and Limited Bandwidth.



Deltek has confirmed this is a new requirement; therefore, there are no incumbents.

# Research Measurement Assessment Design and Analysis 2 (RMADA 2.0)

At a Glance

**Opportunity ID:** 165569  
**Buying Organization:** HHS  
**Solicitation Date:** 10/2018\*  
**Award Date:** 07/2019\*  
**Value:** \$7B\*  
**Competition Type:** Undetermined  
**Primary Requirement:** Research & Development

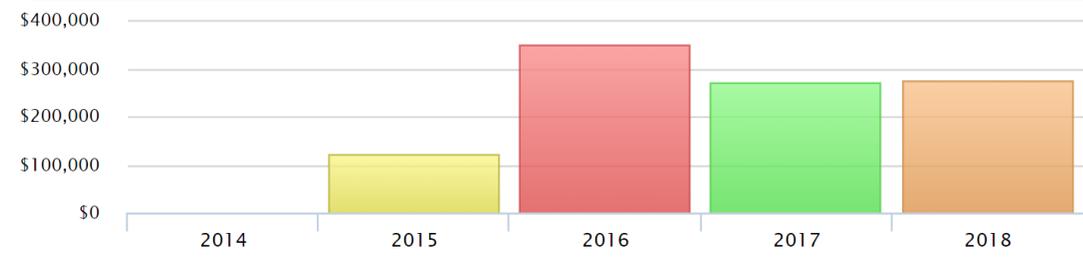
Summary

Under the Research, Measurement, Assessment, Design, and Analysis Delivery Indefinite Quantity 2.0 IDIQ, the Centers for Medicare & Medicaid Services (CMS) plan to award task orders (TOs) for a wide range of analytic support and technical assistance activities that support models and demonstration programs created or derived under the auspices of the Patient Protection & Affordable Care Act (ACA), the Medicare Access and CHIP Reauthorization Act (MACRA), other non-ACA statutes, and future health reform legislation. The demands of new reforms created under ACA have redefined the way CMS approaches and conducts research activities, Model Testing, and demonstrations affecting Medicare, Medicaid, CHIP, and uninsured populations

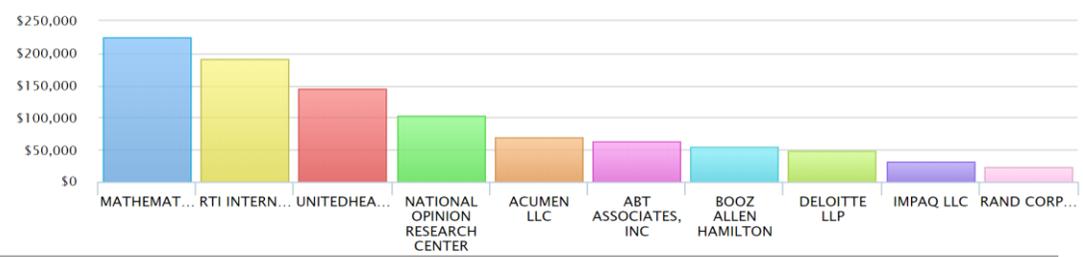
## What You Should Know

- » The role of state and private sector payers is being redefined, as many of the new models include multiple payers working in collaboration with CMS to reform the care delivery system.
- » RMADA 2.0 is not an Information Technology (IT) contract vehicle. CMS does not intend to use this IDIQ to develop new CMS IT systems.
- » To perform RMADA 2.0 task orders, contractors will be required to access and use data from CMS and other sources.

Spending Analysis (000s)



Competitive Analysis (000s)



# Global Solutions Management Operations II (GSM-O II)

## At a Glance

**Opportunity ID:** 108465  
**Buying Organization:** Defense  
**Solicitation Date:** 10/2018  
**Award Date:** 09/2019\*  
**Value:** \$6.5B  
**Competition Type:** Full and Open/ Unrestricted  
**Primary Requirement:** Information Technology

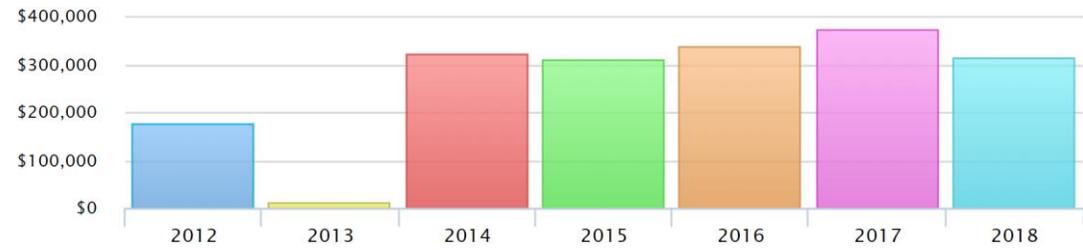
## Summary

The Global Solutions Management – Operations (GSM-O) II contract will provide the day-to-day delivery support for IT and telecommunications capabilities necessary to keep the Department of Defense (DoD) Information Network/Defense Information Systems Network (DISN) operational 24/7. This includes operating and sustaining the network, defending the network, providing access to new customers, monitoring network health, restoring service (as necessary), and implementing minor adjustments and improvements to existing capabilities.

## What You Should Know

- » GSM-O II provides the support necessary to carry out the day-to-day operations and sustainment of the DODIN/DISN, DISA data Centers and related services.
- » The incumbent contract held by Leidos Innovations Corporation (formerly with Lockheed Martin) has a total estimated value of \$4.6 billion.
- » All contractor personnel must be cleared at the Secret level, at a minimum, and in some cases, at the Top Secret/Sensitive Compartmented Information (TS/SCI) level.
  - » All contractors will be required to have facilities that are cleared at the Secret level, or above.

### Spending Analysis (000s)



### Competitive Analysis (000s)

The current contract has one contractor, Leidos Innovations Corporation.

# Tank Waste Cleanup Contract (TWCC)

At a Glance

- Opportunity ID:** 105711
- Buying Organization:** Energy
- Solicitation Date:** 03/2019\*
- Award Date:** 09/2019\*
- Value:** \$6.3B\*
- Competition Type:** Full and Open/ Unrestricted
- Primary Requirement:** Environment & Conservation Services

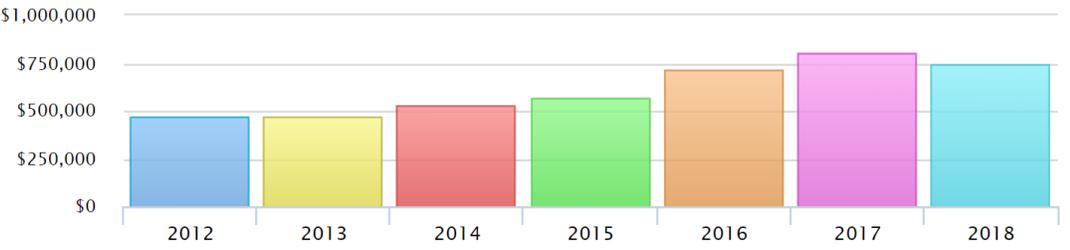
Summary

The Department of Energy, Environmental Management Office, on behalf of the Office of River Protection (DOE-ORP), has a requirement to furnish safe, compliant, cost-effective and energy-efficient services to further the DOE-ORP mission to store, retrieve, and treat Hanford tank waste, to store and dispose of treated waste, and to close the Tank Farm waste management areas to protect the Columbia River.

## What You Should Know

- » TWCC is one of five FY 2018 / FY 2019 major procurements for Hanford. It is expected to be the last of the five for solicitation release.
- » WRPS received an overall rating of Very Good on each of its last five Award Fee Determination Scorecards.
  - » During the course of the last five fiscal years, WRPS received \$52 million in award fees, out of the available \$62 million. This was an average of 84%. WRPS received its highest award fee percentage of 89% in FY 2017.
- » The Office of River Protection is responsible for the retrieval, treatment, and disposal of 56 million gallons of chemical and radioactive waste stored in underground tanks, in a safe, efficient manner. This waste was the result of more than four decades of plutonium production. The office was created in 1998, and was scheduled to close in September 2019. The close date was extended to September 2024, with the signing of the 2019 NDAA.

### Spending Analysis (000s)



### Competitive Analysis (000s)

The current contract has one contractor, Washington River Protection Solutions (WRPS), owned by AECOM and Atkins.

# Central Plateau Cleanup Contract (CPCC)

At a Glance

- Opportunity ID:** 105743
- Buying Organization:** Energy
- Solicitation Date:** 01/2019\*
- Award Date:** 08/2019\*
- Value:** \$6B\*
- Competition Type:** Full and Open/ Unrestricted
- Primary Requirement:** Environment & Conservation Services

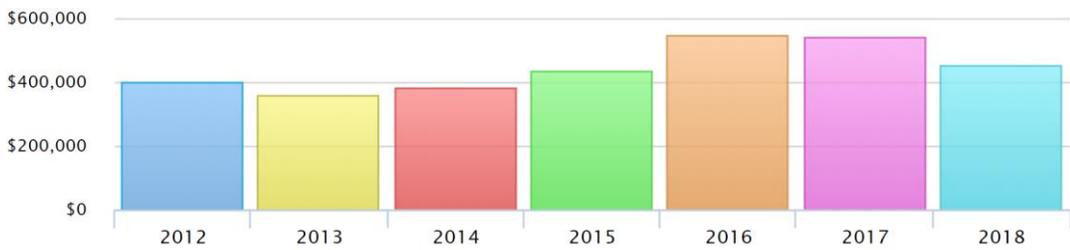
Summary

The Department of Energy, Richland Operations Office has a continuing requirement for a contractor to perform remediation activities in the Central Plateau at the Hanford Site. The purpose is to conduct the safe, secure, compliant, and cost effective environmental cleanup of select portions of the Hanford Site. Among required tasks, the contractor shall provide base operations needed to support Hanford cleanup, groundwater base operations, critical site infrastructure, cleanup, and complete remaining River Corridor cleanup.

## What You Should Know

- » Comments on the draft RFP are due 10/24/2018. Deltek anticipates the final CPCC RFP to be issued in early Q2 FY 2019.
- » The total ceiling value of the incumbent contract is \$5.9B, was originally \$4.5B. To date 98% of the ceiling has been spent, \$5.8B.
- » Jacobs finalized it's acquisition of CH2M on December 18, 2017.
- » Richland Operations Office (RL) is responsible for the oversight of the Hanford Site environmental cleanup.
- » CH2M Hill Plateau Remediation Company (CHPRC) received an Excellent rating on its Award Fee Evaluation each year from FY 2013 through FY 2015.
  - » During the course of the last five fiscal years CHPRC received \$49.2 million in award fees, out of the available \$61.3 million. This was an average of 80%.

### Spending Analysis (000s)



### Competitive Analysis (000s)

The current contract has one contractor, CH2M HILL, Inc.

# GSA 2<sup>nd</sup> Generation Information Technology BPA (2GIT)

At a Glance

- Opportunity ID:** 161210
- Buying Organization:** Air Force
- Solicitation Date:** 01/2019
- Award Date:** 11/2019\*
- Value:** \$5.5B\*
- Competition Type:** Full and Open/ Unrestricted
- Primary Requirement:** Computer Equipment

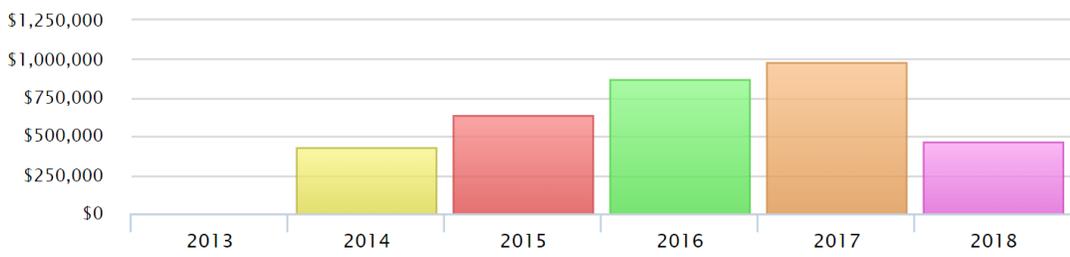
Summary

The Air Force and GSA signed a Memorandum of Understanding (MOU) to establish a multiple-award blanket purchase agreement (BPA) on behalf of the Air Force. The BPA will support requirements for enterprise-wide netcentric products. Previously, the netcentric products were used for development, acquisition, integration, test, deployment, and sustainment of Air Force Command, Control, Communications, Computers (C4), and Intelligence, Surveillance, Reconnaissance (ISR) Enterprise and Information Systems in support of Research and Development (R&D) and operational/production activities.

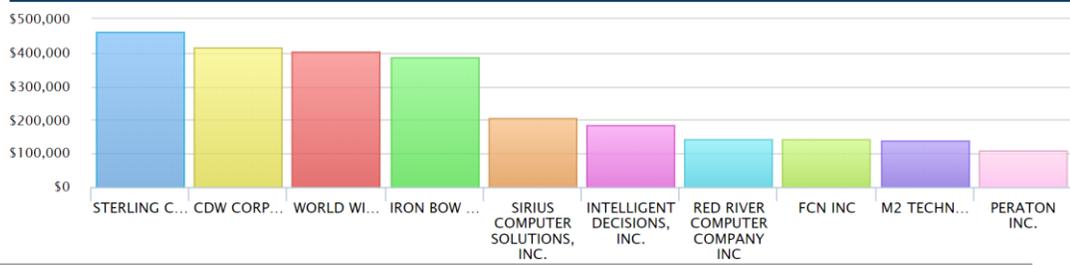
## What You Should Know

- » This multiple award BPA will replace the Air Force NETCENTS-2 IT Products IDIQ contract. The BPA is expected to be available to all federal government agencies, as well as state, local, and tribal entities.
- » 20-40 Awards per BPA - will be determined based on the number of pools the Government determines based on market research.
- » Expected to be full and open; however, the Government is planning to use the information it receives to explore set-aside possibilities, as well as possible product or category pools.
- » Requirement will be for 5 years, unlike incumbent which was for 6 years (3-year base period, plus 3 1-year option periods)

Spending Analysis (000s)



Competitive Analysis (000s)



# Modification Kits Aircraft Recovery Augmentation Components and Engines (KRACEN)

At a Glance

**Opportunity ID:** 170696

**Buying Organization:** Navy

**Solicitation Date:** 07/2019\*

**Award Date:** 06/2020\*

**Value:** \$5B

**Competition Type:** Full and Open/ Small Business Set-Aside

**Primary Requirement:** Aircraft & Airport Equipment

Summary

KRACEN is an aviation acquisition vehicle for components for aircraft that can be installed and directly used by the Armed Forces to carry out an assigned mission with their platform. KRACEN provides augmentation personnel support for aviation platform activities operated under Military, Military/Commercial, and/or Federal Aviation Administration (FAA) rules and regulations, to include personal for: fixed-wing (airplanes), rotary-wing (helicopters), tiltrotor, unmanned aircraft vehicles (UAV), lighter than air vehicles (airships), as well as integrally related systems and weapon systems. Each Task Order under KRACEN will address specific requirements by the aviation platform/platforms covered, site/sites covered, level(s) of maintenance required, along with any aircrew and related services requirements.

## What You Should Know

- » The Naval Air Systems Command (NAVAIR), Deputy Commander for Logistics and Industrial Operations (AIR-6.0) has established the Fast Acquisition Solutions to Enable Readiness (FASTER) - Acquisition Cell (AC) as the organization responsible for establishing strategic sourcing contract vehicles for Contract Logistics Support (CLS) and Depot Maintenance services worldwide. FASTER-AC will provide assisted acquisition support to Naval Air Systems Command, other United States (US) Government agencies, and the Government's Foreign Military Sales (FMS) customers. AIR-6.0 is establishing this Modification Kits, Aircraft Recover, Augmentation, Components and Engines (KRACEN) contract to provide flexible, ready, and rapidly deployable capabilities for Aviation Systems worldwide.
- » The KRACEN scope provides aviation support for contracted items and services for modification kits, aircraft recovery, augmentation, components and engines, including logistics functions and maintenance tasks required to keep US Government and its FMS customers' aircraft ready, available, and operating worldwide.
- » KRACEN may be used for platforms at all phases of the acquisition life cycle and may be funded with various types of Government appropriations or FMS funding.
- » The Government has indicated that a Draft RFP is anticipated to be released in Q3 FY2019, with the final RFP anticipated to be released in late Q3 FY2019 or early Q4 FY2019.



Deltek has confirmed this is a new requirement; therefore, there are no incumbents.

# FBI Information Technology Supplies and Support Services Recompete (IT TRIPLE S) (IT-SSS)

## At a Glance

**Opportunity ID:** 108142  
**Buying Organization:** Justice  
**Solicitation Date:** 11/2018\*  
**Award Date:** 03/2019\*  
**Value:** \$5B  
**Competition Type:** Full and Open/ Unrestricted  
**Primary Requirement:** Information Technology

## Summary

The United States Department of Justice (DOJ), Federal Bureau of Investigation (FBI), Finance Division (FD), Procurement Section (PS) Information Technology Acquisitions Unit (ITAU), is conducting a recompile of its Information Technology Supplies and Support Services (IT-SSS/IT Triple S) contract vehicle. Services include Agile/Development, Operations & Maintenance, Engineering, IT Consulting / IT Subject Matter Experts (SMEs), Telecomm, IT Scientific Services, Call Center & IT Help Desk, Cyber Security, and IT Security Services.

## What You Should Know

- » The Solicitation for the current contracts was competed under GSA Schedule 70; the solicitation was exclusively provided to a list of vendors pre-determined by the FBI.
- » The agency is considering changing the program name to better suit the current requirements. No decisions made yet.
- » Evaluations are ongoing regarding the use of contract vehicles, including Best-In-Class.
- » Performance based incentives are under consideration.
- » Work will be segmented into tracks. There were originally 12 tracks, but only 9 were presented at Industry Day.
- » Award up to 12 prime vendors per track – 9 tracks = 108 awards.
- » An On-Ramp/Off-Ramp is under consideration.

Spending is not reported to FPDS under the original contract number format. Spending may be reported through a unique contract numbering convention, however the format of the contract numbers reporting spending is inconsistent and evolved over the years to be practically unrecognizable as spending for this vehicle. Due to this unusual circumstance, Deltek has listed the contracts in our Contracts section under the original numbers. This means there is no reported spending information available.

# Rapid Spacecraft Acquisition IV (RAPID IV)

At a Glance

**Opportunity ID:** 97938  
**Buying Organization:** NASA  
**Solicitation Date:** 03/2019\*  
**Award Date:** 03/2020\*  
**Value:** \$4B  
**Competition Type:** Full and Open/ Unrestricted  
**Primary Requirement:** Engineering, Scientific and Technical Services

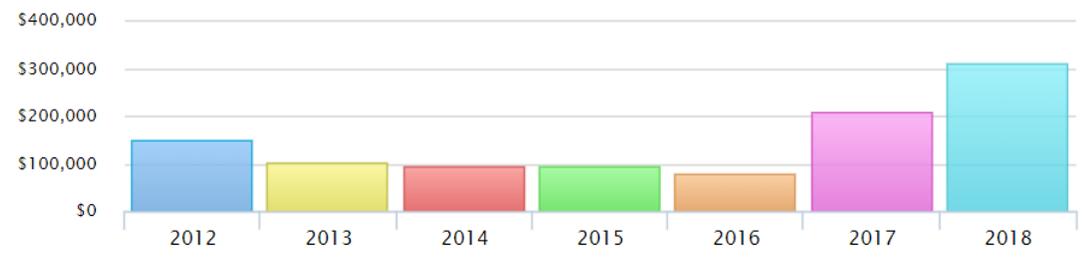
Summary

The Rapid Spacecraft Acquisition IV (RAPID IV) requirement provides a method for the fast procurement of spacecraft and payload space for future NASA missions. Under this process, contracts will be awarded to vendors who submit core spacecraft designs that could be successfully modified as carriers for one or more flight instrument payloads.

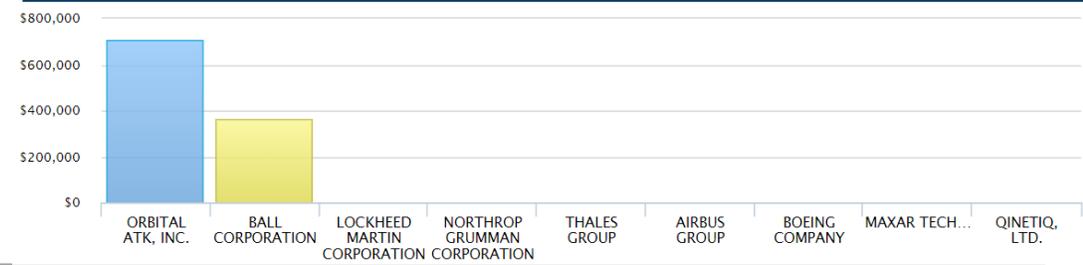
## What You Should Know

- » The Rapid Spacecraft Development Office (RSDO) is responsible for the program that directs the definition, competition, and acquisition of multiple fixed-price IDIQ contracts.
  - » These contracts offer NASA and other Federal Government Agencies fast and flexible procurement of spacecraft and spacecraft components for future missions.
  - » The RSDO acquisition process for spacecraft procurements is nominally 6-8 months – compared to a traditional spacecraft acquisitions which takes 2 years or longer on average.
- » The baseline scope of work includes design and development of the core spacecraft, testing, payload integration and test, launch operations support, and on-orbit checkout. Work is performed at the contractor's facility with additional work at the government launch site.

### Spending Analysis (000s)



### Competitive Analysis (000s)



# Oak Ridge Reservation Cleanup Contract (ORRCC)

At a Glance

- Opportunity ID:** 108550
- Buying Organization:** Energy
- Solicitation Date:** 01/2019\*
- Award Date:** 04/2020\*
- Value:** \$4B
- Competition Type:** Full and Open/ Unrestricted
- Primary Requirement:** Environment & Conservation Services

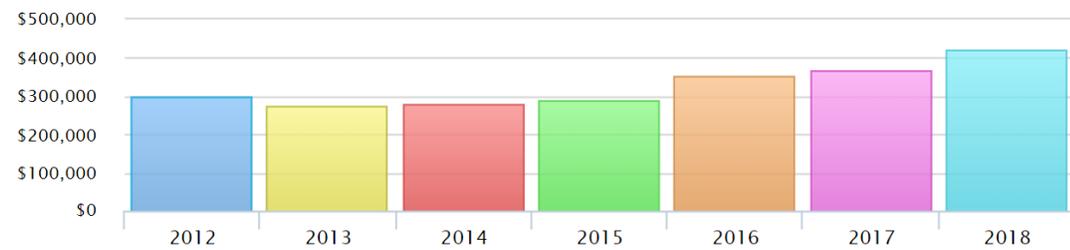
Summary

The US Department of Energy requires a contractor to perform environmental clean-up services on the Oak Ridge Reservation (ORR) including decontamination and demolition (D&D), remediation, waste treatment and disposal operations and other environmental clean-up support activities. The ORR includes Oak Ridge National Laboratory (ORNL), the Y-12 National Security Complex (Y-12) and the East Tennessee Technology Park (ETTP).

## What You Should Know

- » On July 30, 2018, a copy of Department of Energy, Office of Environmental Management (EM) major procurements document was issued and this indicates that ORRCC opportunity has an estimated value between \$4 to 6 Billion. Deltek used the LOWER range of the estimate, as it more closely reflects incumbent spending.
- » A Cost Plus Award Fee (CPAF) contract is expected for this requirement.
- » The incumbent contract DESC0004645 awarded to URS | CH2M Oak Ridge LLC (UCOR)
  - » UCOR is a partnership between URS Corporation (aka AECOM Technology Corporation) and CH2M with Restoration Services Inc. (RSI) also part of the team
  - » Contract spending is reported under the name "URS" with parent company AECOM
  - » The contract is scheduled to expire 07/31/2020

### Spending Analysis (000s)



### Competitive Analysis (000s)

The current contract has one contractor, URS | CH2M Oak Ridge LLC (UCOR) - AECOM.

# Ground Subsystems Support Contract 2 (GSSC 2.0)

At a Glance

- Opportunity ID:** 161178
- Buying Organization:** Air Force
- Solicitation Date:** 01/2019
- Award Date:** 03/2020
- Value:** \$3.9B
- Competition Type:** Full and Open / Unrestricted
- Primary Requirement:** Facility Support Services

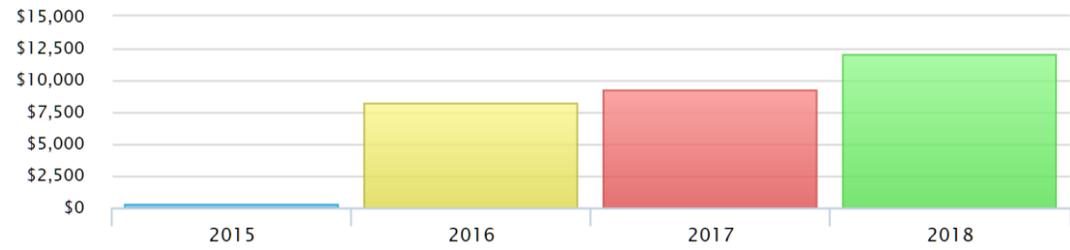
Summary

The Intercontinental Ballistic Missile Systems Directorate (ICBMSSD) requires support for the Minuteman III (MMIII) ICBM Ground subsystem for an estimated 18-year period of performance in the areas including, but not limited to: sustaining engineering, maintenance engineering, test and assessment, modification of systems and equipment, software maintenance, developmental engineering, production engineering, repair, and procurement.

## What You Should Know

- » The incumbent contract was only a 5-year total period, with a total value of \$964 million. The follow-on is planned for an 18-year PoP.
- » Northrop Grumman Technical Services also held the previous contract, awarded in 1998, which was split into five separate requirements:
  - » Ground (the incumbent to GSSC 2.0)
  - » Integration Support awarded to BAE Systems (\$918M)
  - » Guidance awarded to Boeing (\$302M)
  - » Re-Entry awarded to Lockheed Martin (\$452M)
  - » Propulsion awarded to Orbital ATK (\$790M)
- » Solution must be compatible with existing or future systems or programs such as studies and efforts related to MMIII to Ground Based Strategic Deterrent (GBSD) transition.
- » The minimum ordering quantity is \$19.3 million.
- » The first Sources Sought Notification was issued October 2017; the full DRFP was issued in September 2018, with comments due October 16, 2018.
- » The NAICS code is 541330 with the \$15.0 million size standard

### Spending Analysis (000s)



### Competitive Analysis (000s)

The current contract has one contractor, Northrop Grumman Technical Services, Inc.

# FAA Enterprise Network Services Program (FENS)

At a Glance

- Opportunity ID:** 146259
- Buying Organization:** Transportation
- Solicitation Date:** 04/2019
- Award Date:** 09/2020
- Value:** \$3.5B\*
- Competition Type:** Full and Open/ Unrestricted
- Primary Requirement:** Communication Services

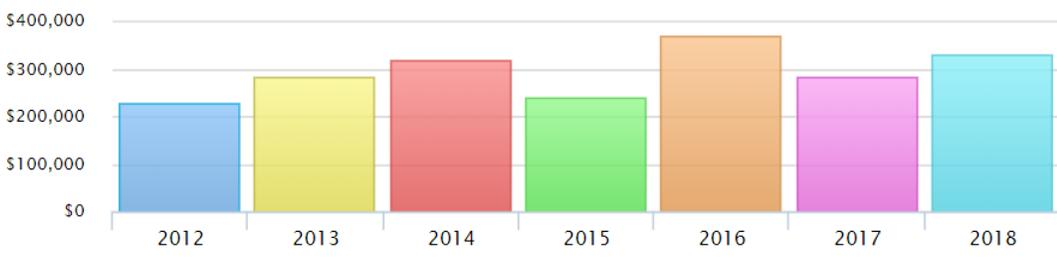
Summary

The Federal Aviation Administration (FAA) Telecommunications Infrastructure – 2 (FTI-2) Program is proceeding with plans for a competitive acquisition to succeed the FAA Telecommunications Infrastructure (FTI) contract used to provide the FAA’s high availability networks and network / information services essential to National Airspace System (NAS) operations and agency administration.

## What You Should Know

- » Virtually all local exchange carriers in the U.S. will migrate their networks from the current TDM based architecture to an architecture that is based on Ethernet access to an IP fabric. Two primary drivers for this migration are (1) more efficient bandwidth in an IP environment and (2) equipment manufacturers and chip set providers will soon discontinue production of TDM based equipment.
- » Telecommunications carriers have petitioned the Federal Communications Commission (FCC) regarding their intent to completely discontinue services based on TDM technology by 2020.
- » The FTI contract was awarded in 2002 with a 15-year period of performance, including options. In 2013, the FAA announced its intent to extend the contract on a single source basis for five more years (FY2018-FY2022).
- » The FAA intends to award one or more long term contracts that will provide the FAA with highly-available and secure communications, information services, and networking capabilities to meet its complex, demanding, and evolving requirements.

### Spending Analysis (000s)



### Competitive Analysis (000s)

The current contract has one contractor, Harris Corporation.

# NOAA Mission Information Technology Services (NMITS)

At a Glance

- Opportunity ID:** 155191
- Buying Organization:** Commerce
- Solicitation Date:** 02/2019\*
- Award Date:** 06/2020\*
- Value:** \$2.5B\*
- Competition Type:** Undetermined
- Primary Requirement:** Information technology

Summary

The NMITS Indefinite Deliverable and Indefinite Quantity (IDIQ) contract in conjunction with the Acquisition and Grants Office (AGO) will provide a streamlined way for organizations to acquire IT Mission Services. Driven by initiatives for enterprise IT investments and making wise use of resources, the planning, review, and acquisition process provides an innovative and strategic approach to increase efficiency and effectiveness through enterprise-wide solutions; standardize and modernize common IT products and services; and Leverage IT purchasing power across NOAA organizations.

## What You Should Know

- » Although this is to be considered a new requirement without an incumbent, the Government released a Modification in May 2017, stating that this requirement will ultimately replace the current NOAALink contract.
- » An Industry Day is expected to be announced in Q1 FY2019.
- » Draft RFP was expected in Q4 FY2018 and awards in Q2 FY2020. Since these milestones were placed on hold in August 2018, Deltek anticipates the dates have shifted to the right by one or two quarters.



Deltek has confirmed this is a new requirement; therefore, there are no incumbents.

# Top 20 Unrestricted Federal Opportunities for FY 2018

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Where are they now?

# Top 20 Unrestricted Opportunities FY 2018 Status

FY 2018 Rank	Agency	Program Name	Est. Value*	GovWin IQ ID	Status
1	Army	Logistics Civil Augmentation Program V (LOGCAP V)	\$82B	103689	Source Select
2	Navy	SeaPort Next Generation (SeaPort-NxG)	\$21B	140174	Source Select
3	Justice	FBI Information Technology Supplies and Support Services (IT-SSS)	\$5B	108142	FY19 List
4	Defense	Information Analysis Centers Multiple Award (IAC MAC)	\$28B	138981	Protest
5	GSA	Federal Strategic Sourcing Initiative BMO for Phase 3 Zones 7 Through 14 Unrestricted (FSSI BMO F&O)	\$27B	150101	FY19 List
6	Navy/Energy	Management Operation and Nuclear Propulsion Work for the Bettis and Knolls Atomic Power Laboratories	\$25B	160222	Awarded
7	Energy	Management and Operation of the Savannah River Operations Office (SRS M&O)	\$12B	110290	FY19 List
8	Air Force	Air Force Contract Augmentation Program V (AFCAP V)	\$6.4B	152366	Post RFP
9	Energy	Tank Operations Contract (TOC)	\$6B	105711	FY19 List
10	Air Force	Combat Air Forces Contract Adversary Air Services (CAF ADAIR)	\$6B	135424	Post RFP

# Top 20 Unrestricted Opportunities FY 2018 Status

FY 2018 Rank	Agency	Program Name	Est. Value*	GovWin IQ ID	Status
11	Energy	Plateau Remediation Contract	5B	105743	FY19 List
12	Defense	Solutions for Intelligence Analysis III (SIA III)	\$17B	109610	Source Select
13	Army	Global Tactical Advanced Communication Systems and Support Services (GTACS II)	\$5B	112036	Source Select
14	Defense	Groundbased Midcourse Defense Development Operations and Sustainment and Production (GMD DOSP)	\$6B	95474	Canceled
15	Defense	Global Solutions Management Operations II (GSM-O)	\$4.6B	108465	FY19 List
16	Defense	Defense Enterprise Office Solution (DEOS)	\$4B	129639	FY19 List
17	Energy	Hanford Mission Essential Services Contract (HMESC)	\$4B	156059	Post
18	Navy	Next Generation Enterprise Network Re compete (NGEN-R)	\$3.5B	1257171	Partial Award
19	Army	USACE AEC Utility Monitoring and Control Systems for Heating Ventilation and Air Conditioning Systems (UMCS V HVAC)	\$2.8B	146122	FY19 List
20	GSA	USA Contact Multichannel Contact Center Services	\$2.5B	103944	Moved to GSA



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