



YOUR KEY TO LATIN AMERICA

ALL THE SERVICES YOU'LL NEED

Maersk Line helps you to discover Latin America like never before. Let us be your guide to economies with attractive growth potential. With our strong service network there is hardly a place in Latin America to where we are not able to deliver your cargo.

Please allow us to introduce some highlights of our services to you, encouraging you to explore a vast number of destinations with us.

Exporting your cargo with Maersk Line will be a huge benefit for you and your business partners at destination as we are providing you with multiple enablers for low-cost shipping, such as:

- **Equipment availability** including non-operating reefers and special equipment types
- **Discount for use of non-operating reefers** as a substitute for standard containers
- **On time delivery** and **high schedule reliability**
- **Broad service network** connecting North Europe with all major ports in Latin America
- **Intermodal solutions** supporting your logistic chain
- Online booking
- Online documentation

Getting interested?

Please check the following pages and find an overview of our North Europe - Latin America network and special services.

We would be happy to see your bookings on-board one of our Maersk Line vessels very soon!

In case of any questions please do not hesitate to contact your local Maersk Line representative.

Yours sincerely

Maersk Deutschland A/S & Co. KG
as agent for the carrier Maersk Line A/S
Am Sandtorkai 37
20457 Hamburg

Your promise. Delivered.



EVERYWHERE ANYTIME

Maersk Line offers you reliable and fast transport solutions to nearly every place in Latin America. Contact us for more details today!

TRANSIT TIMES

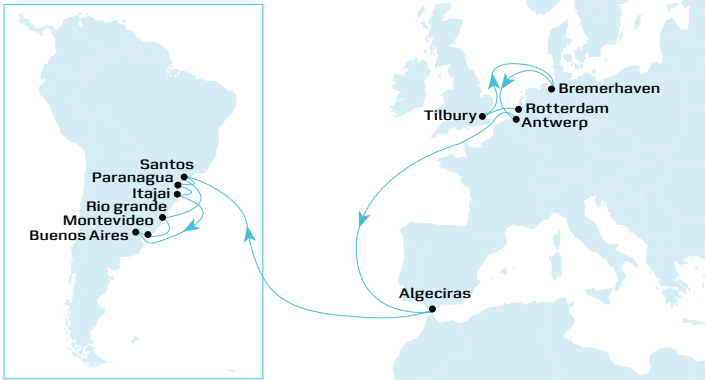
LOAD	HAMBURG	BREMERHAVEN	ROTTERDAM	ANTWERP
DISCHARGE				
ACAJUTLA, EL SALVADOR	34	28	27	26
ALTAMIRA, MEXICO	24	19	21	24
ARICA, CHILE	39	33	32	31
ASUNCION, PARAGUAY	50	46	51	44
BALBOA, PANAMA	23	17	16	15
BARRANQUILLA, COLOMBIA	32	26	31	24
BUENAVENTURA, COLOMBIA	28	24	23	22
BUENOS AIRES, ARGENTINA	27	23	28	21
CALLAO, PERU	44	38	37	36
CARTAGENA, COLOMBIA	20	14	13	12
CAUCEDO, DOMINICAN REPUBLIC	30	24	29	22
CORINTO, NICARAGUA	32	26	25	24
ENSENADA, MEXICO	45	39	38	37
ESMERALDAS, ECUADOR	31	25	24	23
FREEPORT, BAHAMAS	--	14	16	19
GEORGETOWN, GUYANA	40	34	39	32
GUANTA, VENEZUELA	40	34	39	25
GUARANA, VENEZUELA	39	33	38	24
GUAYAQUIL, ECUADOR	27	21	20	19
IQUIQUE, CHILE	38	32	31	30
ITAJAI, BRAZIL	24	20	25	18
ITAPOA, BRAZIL	29	26	32	27
KINGSTON, JAMAICA	30	24	29	22
LA GUAIRA, VENEZUELA	35	29	34	20
LAZARO CARDENAS, MEXICO	38	32	31	30
MANZANILLO, PANAMA	24	18	23	14
MARACAIBO, VENEZUELA	39	33	38	24
MARIEL, CUBA	35	29	21	20
MONTEVIDEO, URUGUAY	29	25	30	23

LOAD	HAMBURG	BREMERHAVEN	ROTTERDAM	ANTWERP
DISCHARGE				
NAVEGANTES, BRAZIL	23	21	25	26
PAITA, PERU	30	24	23	22
PARAMARIBO, SURINAME	37	31	36	29
PARANAGUA, BRAZIL	19	19	24	17
PECEM, BRAZIL	26	26	31	24
POINT LISAS, TRINIDAD & TOBAGO	34	28	33	26
PORT AU PRINCE, HAITI	36	30	35	21
PUERTO CABELLO, VENEZUELA	30	24	29	22
PUERTO CALDERA, COSTA RICA	30	24	23	22
PUERTO CORTES, HONDURAS	32	26	31	24
PUERTO DESEADO, ARGENTINA	39	35	40	33
PUERTO MADRYN, ARGENTINA	43	39	44	37
PUERTO MOIN/ PUERTO LIMON, COSTA RICA	--	20	25	18
PUERTO QUETZAL, GUATEMALA	35	29	28	27
RIO DE JANEIRO, BRAZIL	18	16	20	21
RIO GRANDE, BRAZIL	27	27	32	25
ROSARIO, ARGENTINA	33	29	34	27
SAN ANTONIO, CHILE	39	33	32	31
SAN JUAN, PUERTO RICO	31	25	30	23
SAN VICENTE, CHILE	42	36	35	34
SANTA MARTA (MAGDALENA), COLOMBIA	27	27	32	25
SANTIAGO, CUBA	38	32	24	23
SANTO TOMAS DE CASTILLA, GUATEMALA	33	27	32	25
SANTOS, BRAZIL	17	17	22	15
SUAPE, BRAZIL	31	27	32	25
USHUAIA, ARGENTINA	52	48	53	46
VERACRUZ, MEXICO	22	17	19	22
ZARATE, ARGENTINA	37	34	46	35

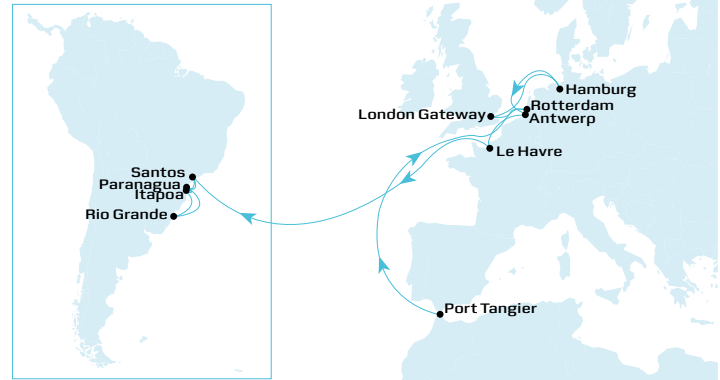
ROUTE MAPS

Make your choice from the large number of services available on the corridors from North Europe to Latin America. All services are connecting to an even broader feeder network, increasing the reach even further. [Click here](#) for more information of our feeder network.

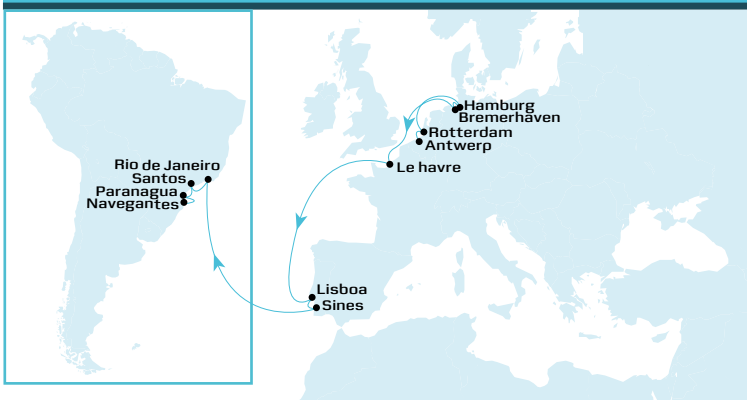
Samba - Southbound



Samba 2 - Southbound



Samex - Southbound



Ecubex Southbound



CRX - Southbound



Transatlantic (TA3) - Westbound



SERVICE HIGHLIGHTS

BRAZIL: Inland solutions & high frequency of port calls

With an enhanced service we are able to offer you an unparalleled breadth of **inland container depots** as well as **inland transports** to improve the efficiency of your supply chain.

An **equipment triangulation service** in many depots eliminates even more trucking cost.

3 weekly services to Santos and Paranagua, and 2 weekly services to Rio Grande give you and your customers great flexibility and a network without congestions.

MEXICO: Sky Angel container security

At Maersk Line the security of your cargo is paramount. **Sky Angel is a tailor-made security service** for cargo in Mexico. We place GPS's on containers at the port/terminal so that our security partner can track the container positioning to make sure they follow the prescribed routing. Any deviation triggers an alarm and we take action (i.e. call the driver, send the police, etc.). This way we improved the security of your cargo significantly.

Additionally our GPS service measures the punctuality and monitors the delivery of your cargo.

ARGENTINA: Reaching out to the most southern point of America

With regular port calls in the free zone of **Ushuaia**, we basically offer services even to the most southern point of America.

Enjoy the benefits of a reliable feeder schedule. With a port call in **Rosario**, you can avoid the potential port congestion in Buenos Aires.

On top we offer inland transport solutions and dedicated equipment yards. Take the opportunity of returning your empty containers in Rosario, **Zarate** and also at Polo Logístico Depot located at General Deheza, Cordoba Province. Polo Logístico Depot is the ideal partner for your inland business. It offers extended opening hours and helps you avoid many hours of trucking empty containers back to the port.

PARAGUAY: Unlock a land-locked country's potential

Paraguay might be a land-locked country, but we give you the opportunity to unlock it's potential. Our **dedicated weekly feeder service** is connecting the hub port of Buenos Aires with the inland port of Asuncion. Its dedicated terminal guarantees a sustainable product and your gateway to a growing market.

CHILE: All the benefits of San Antonio

San Antonio is giving you the **best access to the Santiago Metropolitan Region** around the capital of Chile. This region accommodates the largest consumer and economic market. The port of San Antonio differentiates itself from the other ports in this region through multiple advantages already today. The terminal expansion until mid-2017 will further cement its position as the port of choice.

San Antonio is the only port offering you **2 days of free storage**.

The terminal is the most productive one in Chile with automated inspections, a high storage capacity, the ability to serve 3 vessels simultaneously, a berth structure to cater for large vessels and lowest waiting time for container pick up, leading to a **congestion-free port** and the perfect match for a reliable supply chain. In San Antonio you will even benefit from a privileged access with no tunnels, which is important for **over-sized cargo**.

The terminal is even working on the social aspects of its services and thus strengthening the relationship with unions to **improve the working conditions**. As a side effect the likelihood of **strikes** is **getting reduced**.

SERVICE HIGHLIGHTS

URUGUAY: Save more money, arrive on Tuesdays

Imagine your imports **arriving Montevideo on Tuesdays** getting you more days to release your cargo while saving more money.

Organize your supply chain by saving time and money, on board a weekly service arriving on Tuesdays and with the support of a professional team, always at your disposal.

CARTAGENA, COLOMBIA: Direct service

Your cargo can now reach Cartagena, the gateway to Colombia, one of the most attractive growth markets in South America, in a fast and reliable way.

Take advantage of our fully dedicated **ECUBEX service, sailing directly from the main ports in Europe (Bremerhaven, Rotterdam and Antwerp) into Cartagena.**

VENEZUELA: Faster and simpler in a complex environment

We don't charge guarantee deposit on any import container, regardless of its country of origin, customer segments or type of contract. A simple charge structure with no guarantee deposits leads to accurate invoicing that you can trust.

PANAMA: Easy customs clearance

Ensure your company complies with required local Panamanian documentation quickly and efficiently by relying on our in-house specialists. A team of **dedicated SIGA specialists** is based in Panama to help you with the Panamanian Customs Platform and assist you in getting things done correctly first time.

DOMINICAN REPUBLIC & PUERTO RICO: Own feeder network

Rely on the **Maersk Line owned and operated local feeder network** connecting the transshipment port in Manzanillo with the destinations Caucedo (Dominican Republic) and San Juan (Puerto Rico) on a weekly basis.

TRINIDAD & TOBAGO, SURINAME, GUYANA: Weekly service

Maersk Line's investment in a global network means that we ensure a consistent delivery in all markets, big or small, providing a stable, frequent service you can rely on.

With our weekly Calypso Feeder service, we offer you a reach to the ports of **Point Lisas, Paramaribo and Georgetown.**

Save money through Non-Operating Reefers

A Non-Operating Reefer (NOR) is a 40' high cube Reefer container used to transport dry cargo without temperature settings.

By using a NOR instead of a standard container we offer you a **discount on basic ocean freight** at a very competitive level.

Since we want to return reefer containers to primary export markets, like Latin America, we prioritize their loading which means your cargo always gets on board.

In return for a 6% reduction in stuffing space, but a 3% higher payload, **many commodities are suitable for shipment in NORs.**

CONSIDER YOUR FOOTPRINT

When you ship with Maersk Line, the benefits stretch beyond our immense network and innovatory reefer equipment. There is also an environmental upside. Maersk Line offers industry-leading CO2 performance, full transparency over supply chain impacts, and access to in-house experts ready to support your sustainability needs.

At Maersk Line, we have reduced our relative emissions by 40 percent and are ahead of the rest of the industry by more than 10 percent according to global benchmarks. But we're looking to raise the bar and lower emissions even further.

In 2014 we set a target of reducing CO2 emissions per container moved by 60 percent by 2020. It's an ambitious target, a strong environmental commitment, and an exciting journey that we look forward to sharing with our customers.

