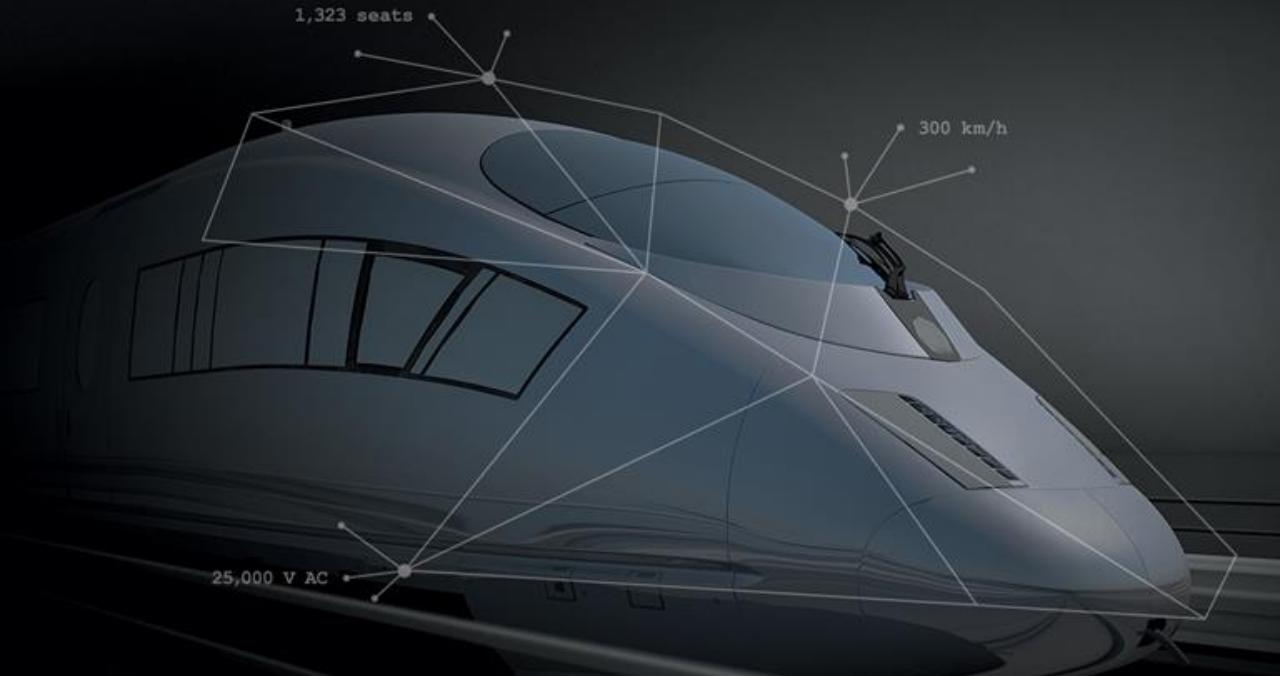


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READY  
FOR ANY  
vForum2015

# Nimble Storage

9 December 2015 | Taipei, Taiwan

新世代雲端智慧快閃儲存平台  
完全透析整合虛擬架構

陳中欣

資深技術總監

# Redefining the Storage Market with Adaptive Flash



Umesh Maheshwari  
Founder, CTO      Suresh Vasudevan  
CEO      Varun Mehta  
Founder, VP of Engineering



## Key Alliances



Headquartered in San Jose with operations in U.S., Canada, Europe, Asia and Australia

**NMBL**  
LISTED  
**NYSE** Publicly Traded Company Since December 2013

**1,000+**  
Employees

**6,000+**  
Customers  
Since 2010

**900**  
Channel Partners  
Worldwide

**Gartner**  
2015 Leader

# Observations

1) Todays storage is fast



2) Todays storage is cheap (sort of).....Cost of capacity is falling



3) Smaller footprints means less of everything else.....  
(power / rackspace / cooling)



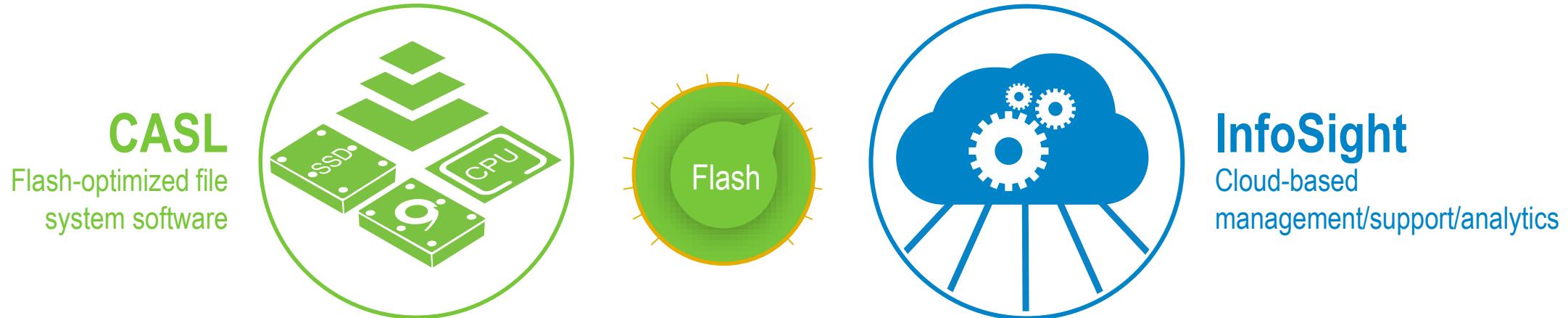
- We need to start asking what else storage can do for us?
- How can we get more from our storage?

# INFOINSIGHT

Powered by Storage Analytics

vmware®

 nimblestorage



## Performance and Capacity



Significantly better  
performance/\$ and capacity/\$

## Scale-to-Fit



Non-disruptive, flexible  
scaling to massive scale

## Integrated Protection



Rapid backup  
and recovery

## Proactive Wellness



Peak system health and  
availability

# Collecting sensory data



Reads vs Writes

Snapshot status

Write IOPS

PS Voltages

Data block size

Read Latency

Network Statistics



CPU Utilization

Write Latency

**vmware®**  
Statistics

Compression

Read IOPS

Fan Speeds

Replication status

Random vs Sequential IOPS

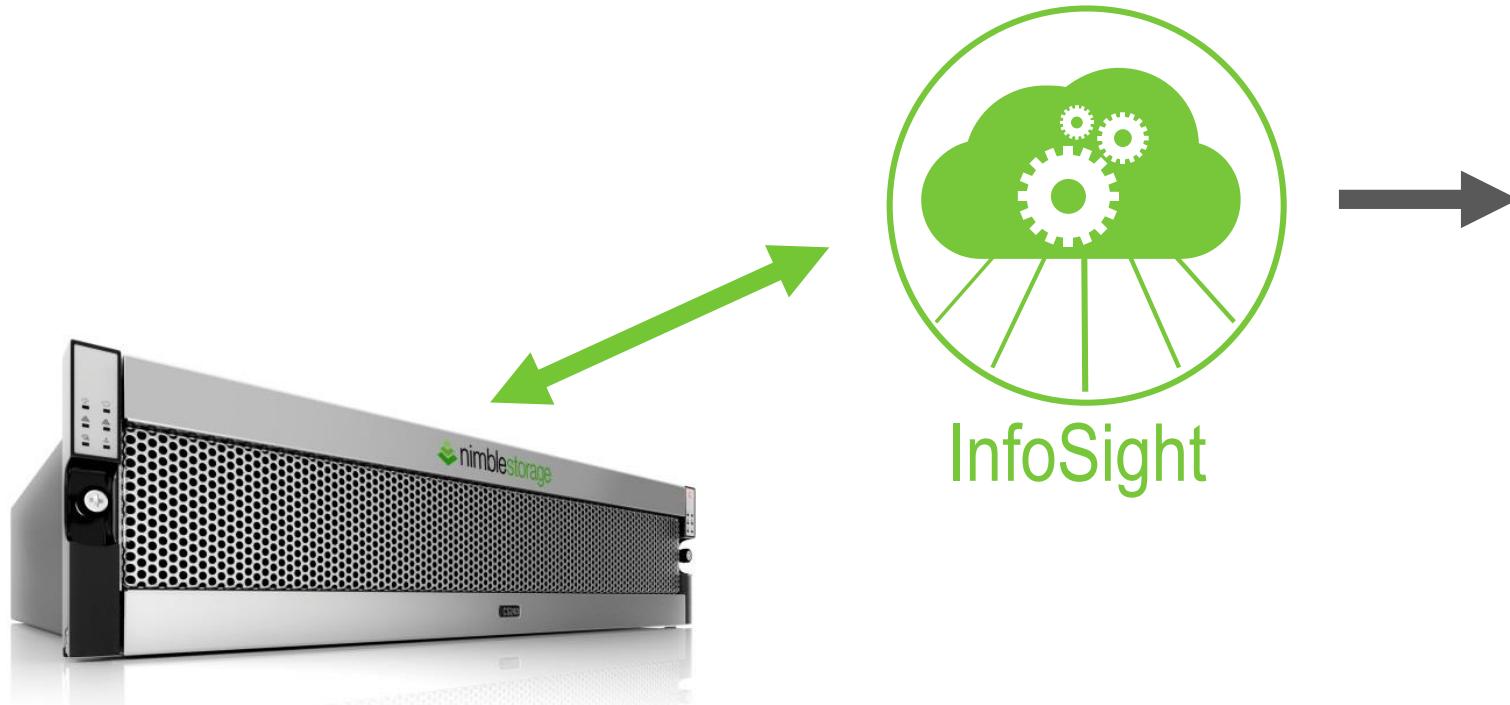
Block Sizes

**vmware®**

# The Infosight Engine



Leveraging pervasive network connectivity and big data analytics to automate support and enable cloud-based management



## 1) Proactive / Automated Support

Hardware Failure Alerts / Automatic case creation

MPIO misconfigurations / Network retransmits

Capacity / Performance issues

Abnormally High latency

## 2) Support Enablement

## 3) Customer Access to InfoSight

Capacity Trends

Performance Information

**Per-VM Monitoring**

A better support experience

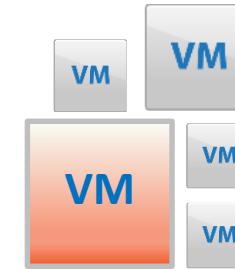
# Per VM Monitoring

Powered by INFOSIGHT

vmware®

 nimblestorage

- Virtualization has caused resource contention at the VM-level, even in under-utilized environments
  - » Results in performance problems for virtualized applications
- Culprits are “bully” VMs who use more than their share of resources
- Due to lack of visibility into latency throughout the stack, customers solve these issues with unnecessary storage upgrades



VM Latency = 20 ms



HOST Latency = ? ms



Network Latency = ? ms



Storage Latency = ? ms



InfoSight™

# InfoSight™

## Proactive Wellness

Username

Password

**Log In**

[Forgot password?](#)

[New user? Enroll now.](#)

## Assets /

Assets (4)  
Volumes (490)

Virtual Environment

3.0-167018-opt | Group: Group1 | Pool: default



ap-nimble1 | S/N

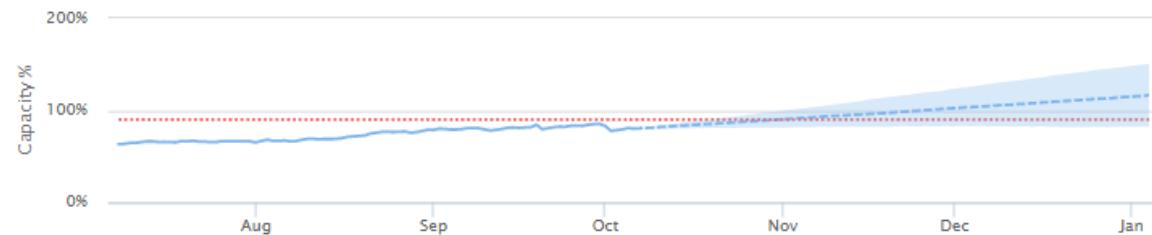
Model: CS500 (+3 shelves)

Overview

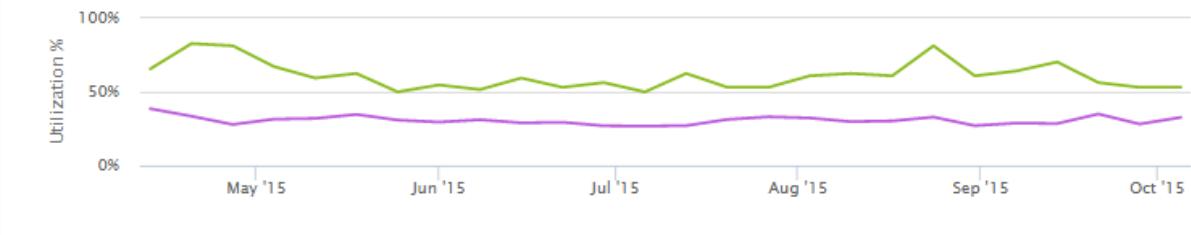
Performance

Cache

## Capacity Trend



## Resource Utilization



## Wellness Summary

## Issue Summary

Critical	Urgent	Important	For Review
----------	--------	-----------	------------

Arrays

2

1

Pools

Volume Collections

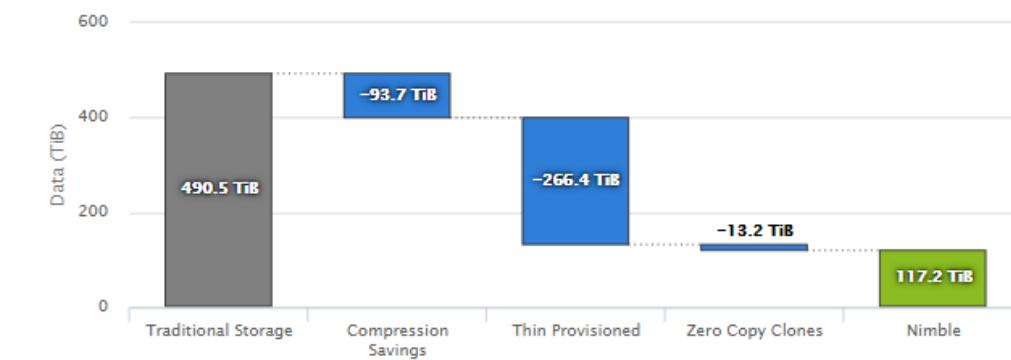
Volumes

Snapshots

 Include ack'd

## Space Savings

## Nimble Space Savings vs Traditional Storage



## Virtual Environment

 Search by Host, VM, or Datastore

## IS-DEV-VCENTER

- HQ
  - Discovered virtual machine
  - Old VMs
  - per-vm-team
  - Tina
    - is-dev-cloud
    - is-dev-cloud-1
    - is-dev-cloud-2
    - is-dev-db-portaldb-1
    - is-dev-db-portaldb-2
    - is-dev-db-portaldb-vip
    - is-dev-nas-1
    - is-dev-nas-2
    - is-dev-nsdiag
    - is-dev-rhel6-base-template
    - is-dev-tableau81
    - is-dev-vertical1
    - is-dev-vertical2
    - is-dev-vertical3
    - is-dev-web
    - is-dev-web-1
    - is-dev-web-2
    - is-dev-web-prodtest

## vCenter: IS-DEV-VCENTER

[Host Activity](#) [Top VMs](#) [Datastore Treemap](#) [Inactive VMs](#) [Nimble Arrays](#)

## Host Activity (past 6 hours)

Show 10 entries

Search: 

Host	CPU		Memory		
	Usage	Ready	Usage	Swap	Balloon
<a href="#">10.18.226.21</a>	9%	0%	30%	0%	0 MB
<a href="#">10.18.226.22</a>	32%	0.13%	74%	0%	0 MB
<a href="#">10.18.226.23</a>	29%	0.11%	65%	0%	0 MB
<a href="#">10.18.226.24</a>	33%	0.05%	74%	0%	0 MB
<a href="#">10.18.226.25</a>	30%	0.20%	93%	0%	57,922 MB

Showing 1 to 5 of 5 entries

Previous [1](#) Next

## Virtual Environment

Search by Host, VM, or Datastore

- IS-DEV-VCENTER
  - HQ
  - Test-PerVmTina
- sjc-is-vcenter
  - InfoSight

### vCenter: IS-DEV-VCENTER

Host Activity Top VMs Datastore Treemap Inactive VMs Nimble Arrays

Top VMs by IO (over past 24 hours)

VM	Total IO
<a href="#">is-dev-vertica3</a>	6,576,220
<a href="#">is-dev-vertica1</a>	6,427,340
<a href="#">is-dev-vertica2</a>	5,961,120
<a href="#">is-qd-standalone-2</a>	2,782,060
<a href="#">test_pachinkodb-1</a>	1,673,000
<a href="#">In-mnigudkar</a>	1,308,280
<a href="#">is-dev-db-portaldb-1</a>	1,233,320
<a href="#">is-dev-db-portaldb-2</a>	1,058,000
<a href="#">VMware vCenter Server Appliance</a>	1,008,480
<a href="#">is-qd-QA_alpha</a>	954,860

Top VMs by Latency (over past 24 hours)

VM	Avg Latency (msec)
<a href="#">%25test@SpecialCharacterVM's</a>	960.00
<a href="#">test_array-dispatcher</a>	33.47
<a href="#">is-jenkins</a>	13.92
<a href="#">In-jvickers</a>	11.96
<a href="#">is-dev-db-portaldb-vip</a>	10.56
<a href="#">is-dev-tableau81</a>	10.18
<a href="#">In-gim-test</a>	9.78
<a href="#">test_asupdiag-2</a>	9.47
<a href="#">test_nsdiag-1</a>	9.06
<a href="#">test_pachinkoapp-2</a>	8.70

## Virtual Environment

- IS-DEV-VCENTER
  - HQ
  - Test-PerVmTina
- sjc-is-vcenter
  - InfoSight

## vCenter: IS-DEV-VCENTER

Host Activity Top VMs Datastore Treemap Inactive VMs Nimble Arrays

### Inactive VMs

The following VMs have not generated any I/O over the past 7 days. They may be inactive or unused. Note: InfoSight only analyzes I/O to Nimble datastores.

Show 10 entries Search:

VM	CPUs	Mem	Capacity
%25test@SpecialCharacterVM's	1	2 GB	34 GB
New Virtual Machine	1	4 GB	6 GB

Showing 1 to 2 of 2 entries Previous 1 Next

## Virtual Environment

Search by Host, VM, or Datastore

- IS-DEV-VCENTER
  - HQ
  - Test-PerVmTina
- sjc-is-vcenter
  - InfoSight

vCenter: IS-DEV-VCENTER

Host Activity Top VMs Datastore Treemap Inactive VMs **Nimble Arrays**

Nimble Arrays

Search:

Show 10 entries

Serial Number	Hostname	Model	Pool	Group	Version
<a href="#">AA-100340</a>	IS-array-01	CS220	default	IS-array-01	2.2.6.0-229590-opt

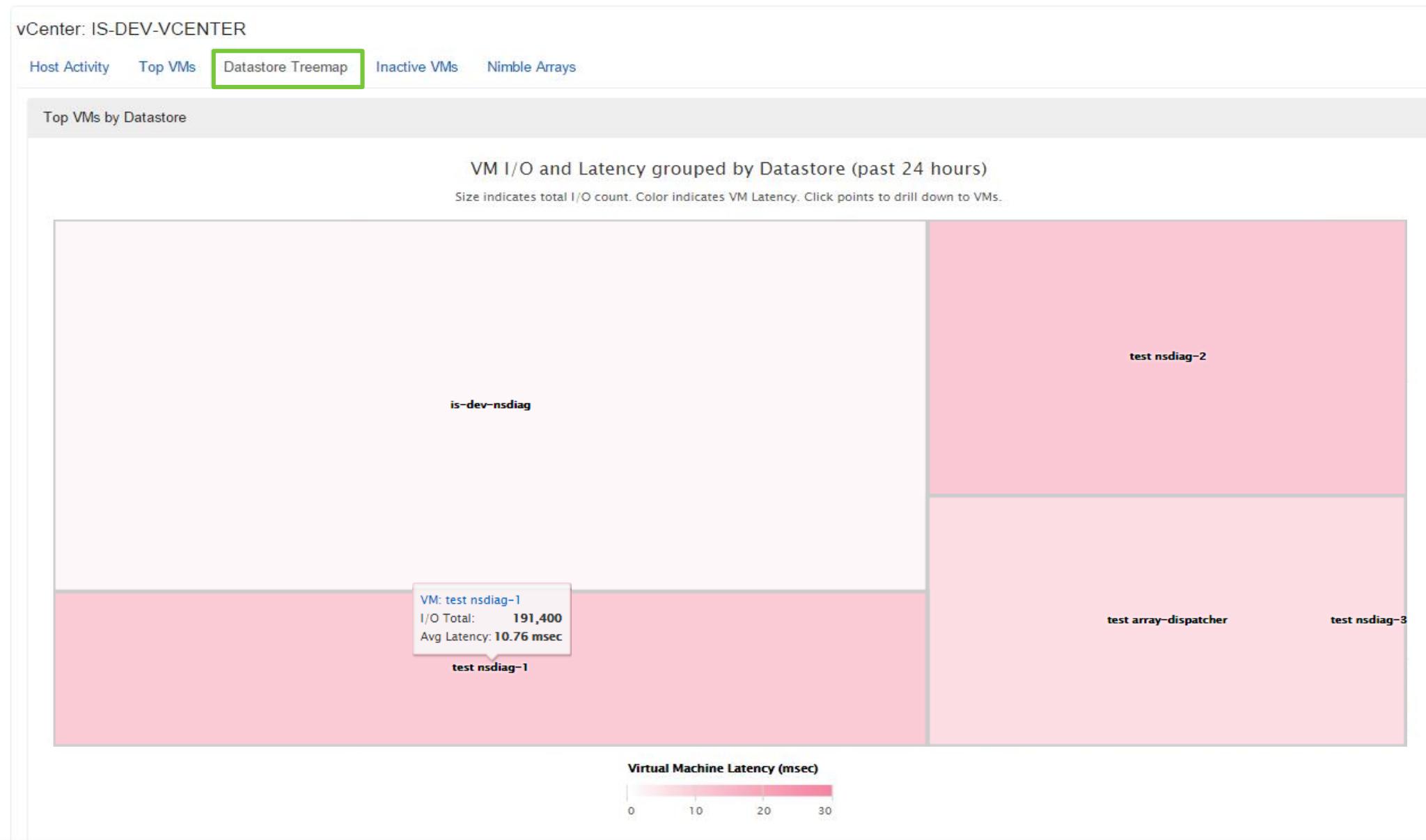
Showing 1 to 1 of 1 entries



## Virtual Environment

Search by Host, VM, or Datastore

- IS-DEV-VCENTER
  - HQ
  - Test-PerVmTina
- sjc-is-vcenter
- InfoSight



## Virtual Environment

Search by Host, VM, or Datastore

- IS-DEV-VCENTER
  - HQ
    - Discovered virtual machine
    - Old VMs
    - per-vm-team
    - Tina
    - is-dev-cloud
    - is-dev-cloud-1
    - is-dev-cloud-2
    - is-dev-db-portaldb-1
    - is-dev-db-portaldb-2
    - is-dev-db-portaldb-vip
    - is-dev-nas-1
    - is-dev-nas-2
    - is-dev-nsdiag
    - is-dev-rhel6-base-template
    - is-dev-tableau81
    - is-dev-vertica1
    - is-dev-vertica2
    - is-dev-vertica3
    - is-dev-web
    - is-dev-web-1
    - is-dev-web-2
    - is-dev-web-prodtest
    - IS-Infra-UpdateServer
    - is-jenkins
    - is-nexus
    - is-puppet
    - is-qa-infosight01
    - is-qa-QA\_alpha
    - is-qa-standalone
    - is-qa-standalone-2

test nsdiag-1

- Host
- Network
- Storage

## Virtual Machine Latency

Select a point on the chart to view active VM neighbors

Host Network Storage

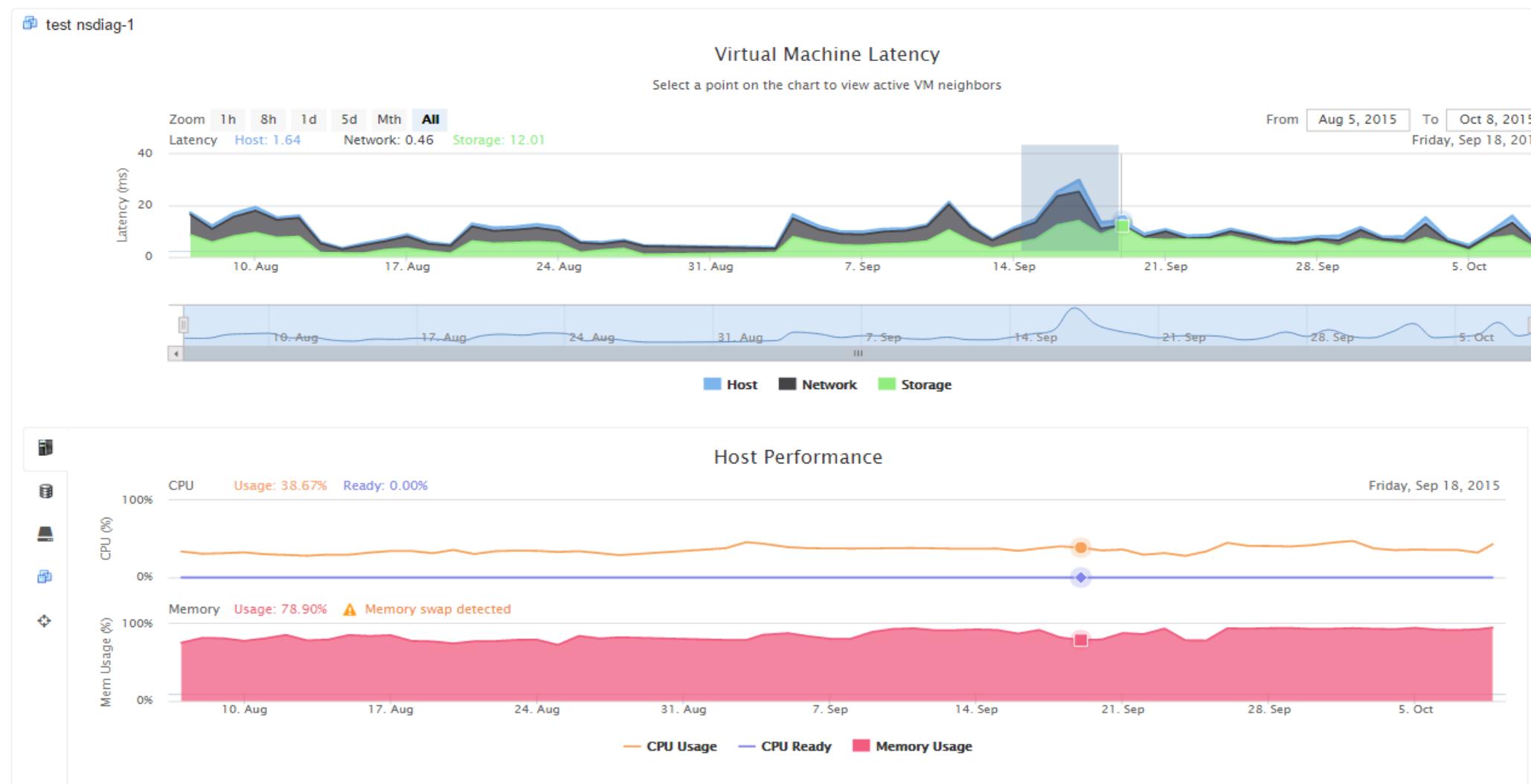
## Host Performance

CPU Usage CPU Ready Memory Usage

## Virtual Environment

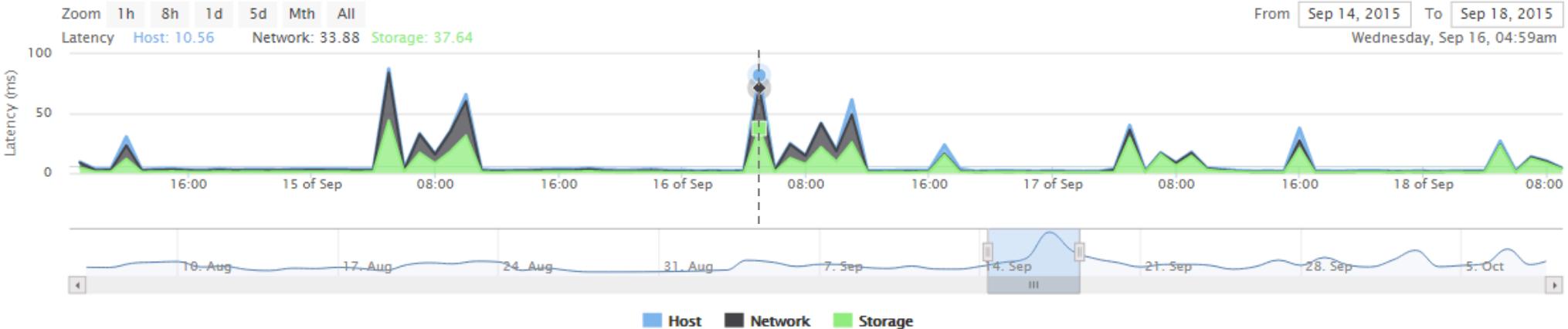
Search by Host, VM, or Datastore

- IS-DEV-VCENTER
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      - is-dev-db-portaldb-vip
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      - is-dev-nas-2
      - is-dev-nsdiag
      - is-dev-rhel6-base-template
      - is-dev-tableau81
      - is-dev-vertical1
      - is-dev-vertical2
      - is-dev-vertical3
      - is-dev-web
      - is-dev-web-1
      - is-dev-web-2
      - is-dev-web-prodtest



## Virtual Machine Latency

Select a point on the chart to view active VM neighbors



 Neighboring VM activity as of: Wednesday, Sep 16, 04:59am

VMs are considered neighbors if they have one or more virtual disks residing on the same datastore.

Virtual Machine Name	IOPS	MBPs
<a href="#">test nsdiag-2</a>	100	0
<a href="#">test array-dispatcher</a>	60	0
<a href="#">is-dev-nsdiag</a>	0	0
<a href="#">test nsdiag-3</a>	0	0



Showing 1 to 4 of 4 entries

Previous 1 Next

# Storage Analytics

Powered by INFOSIGHT

vmware®

 nimblestorage

## Assets /

ap-nimble1 | S/N

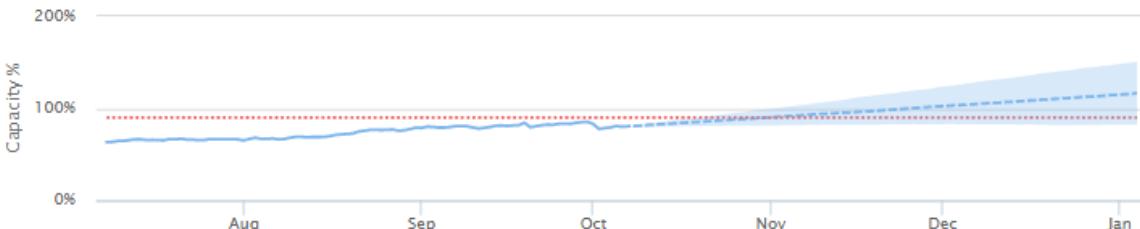
Model: CS500 (+3 shelves) ❶ | Version: 2.2.3.0-167018-opt | Group: Group1 | Pool: default



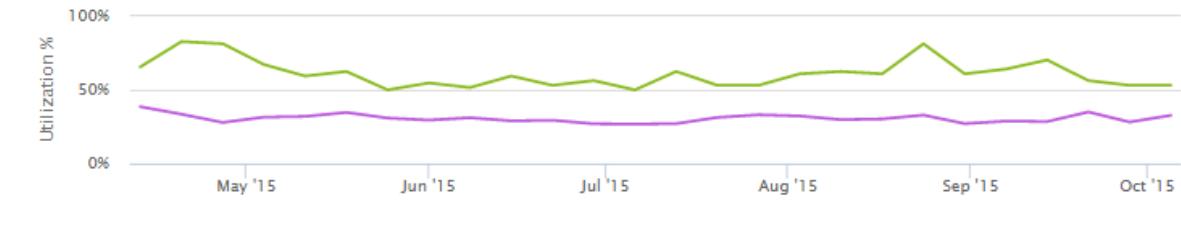
## Overview

## Performance Cache

## Capacity Trend



## Resource Utilization



Wellness Summary

## Issue Summary

Critical	Urgent	Important	For Review
?			1

## Arrays

## Pools

## Volume Collections

## Volumes

## Snapshots

---

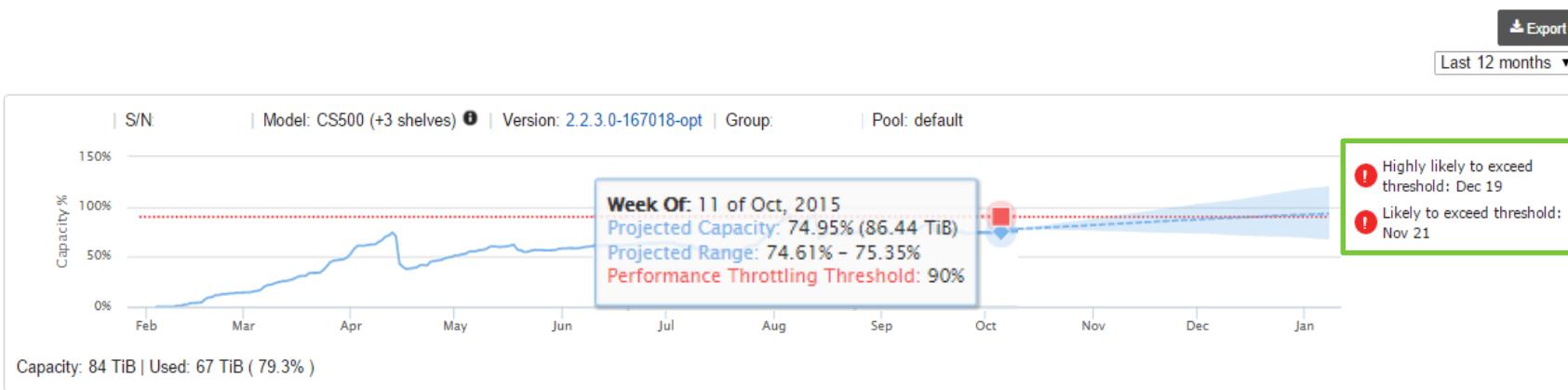
 [Include ack'](#)

### Space Savings

## Nimble Space Savings vs Traditional Storage



## Capacity Report



## CAPACITY REPORTS

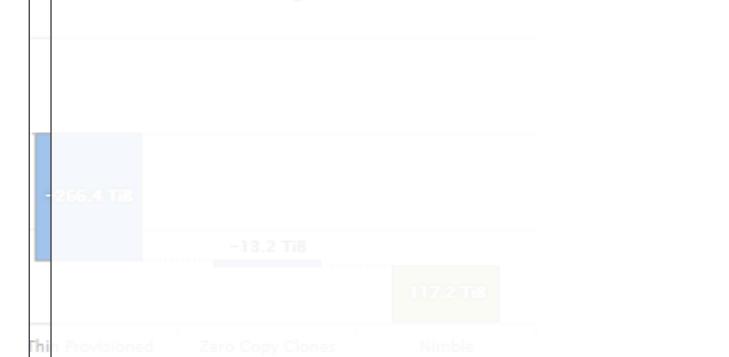
What's my capacity trend?

How much space have I used?

How much free space do I have?

When am I likely to run out of space?

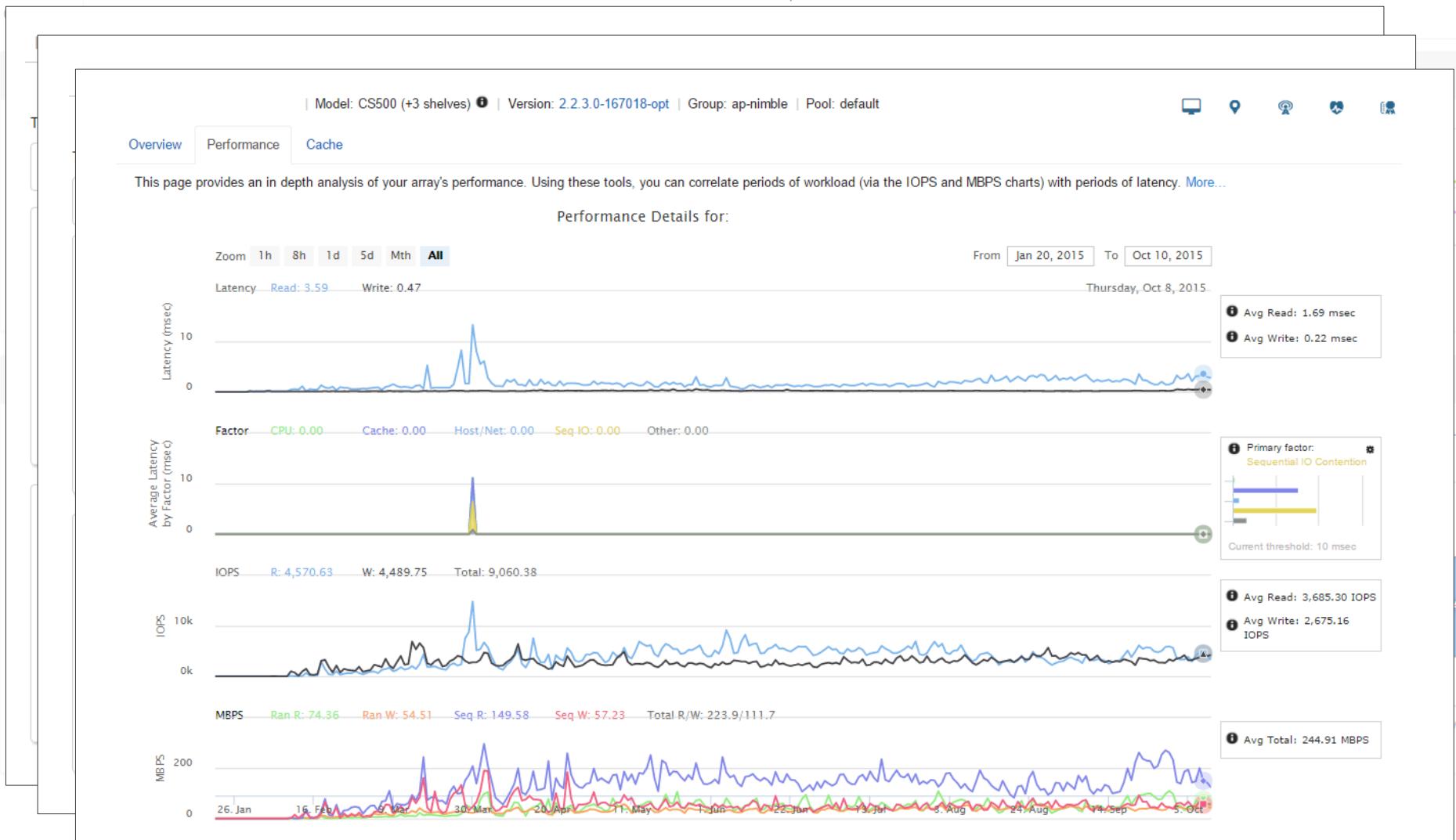
## VS Traditional Storage



## Assets /

ap-nimble1 | S/N: AF-120604 | Model: CS500 (+3 shelves) ⓘ | Version: 2.2.3.0-167018-opt | Group: ap-nimble | Pool: default

Group1



## PERFOMANCE REPORTS

Is my array coping with my workload?

Do I have enough CPU?

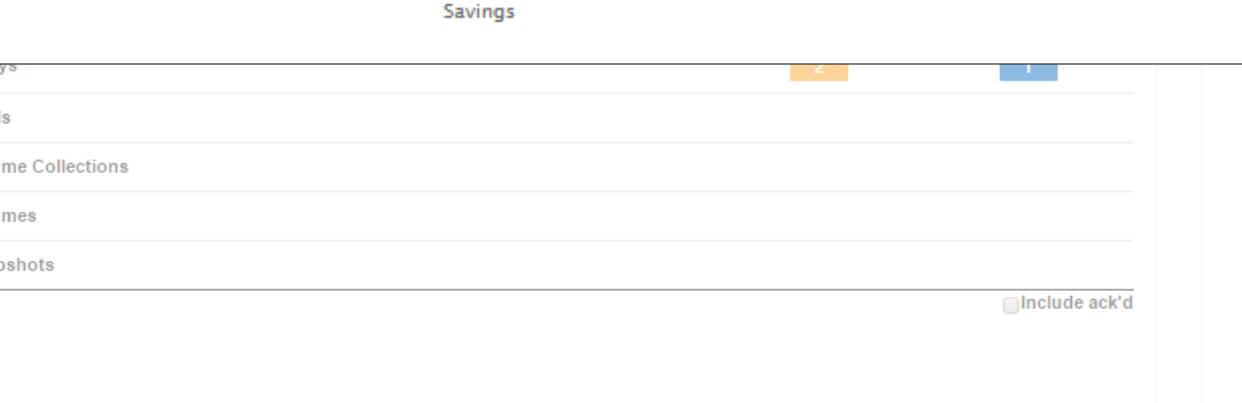
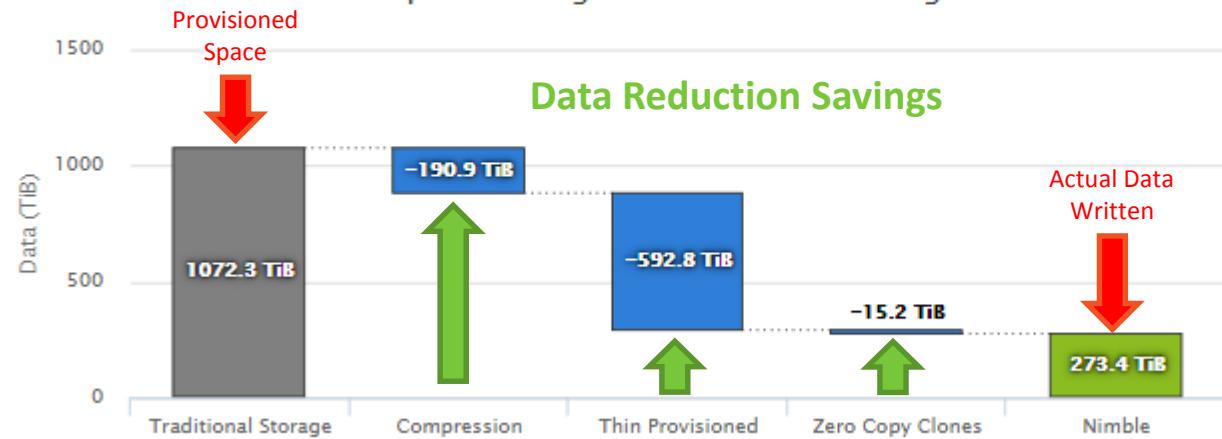
Do I have enough Cache?

What's my latency?

Additional Storage  
How does it relate to my IOPS/MBs?

## Space Savings

Nimble Space Savings vs Traditional Storage


 Include ack'd

## DATA REDUCTION

How much space have I provisioned?

How much data have I actually written?

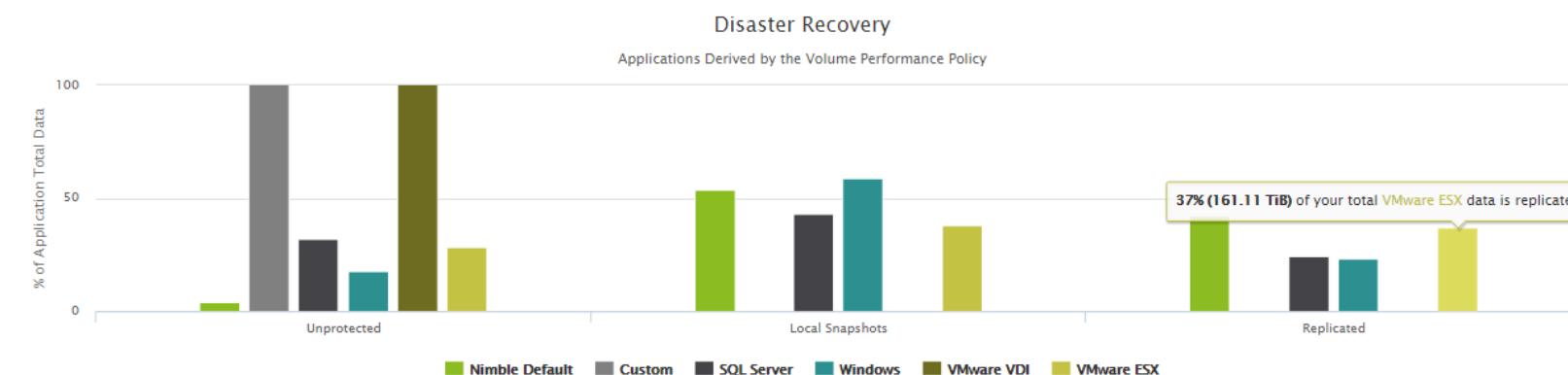
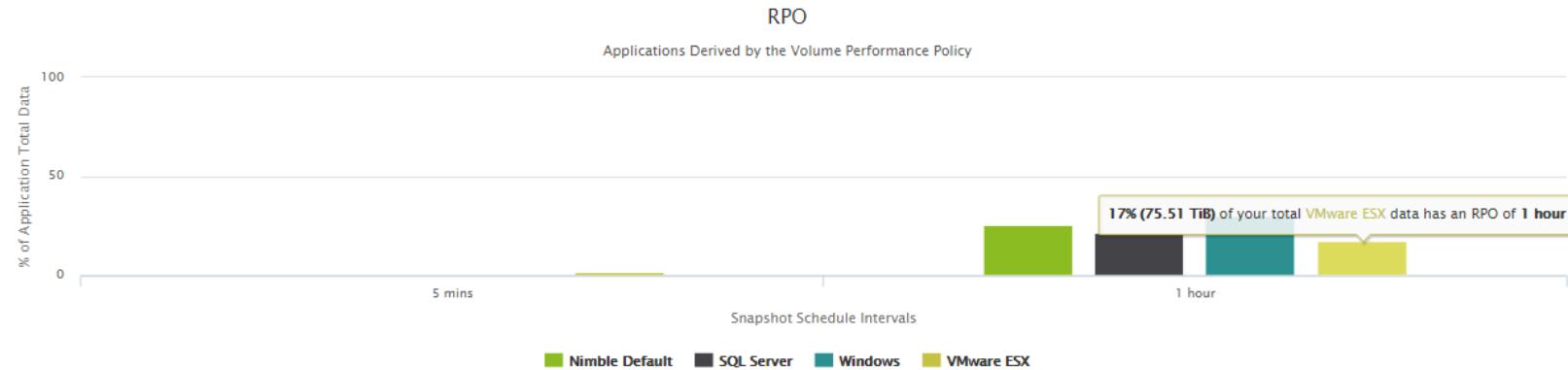
Where are those space savings coming from?

- Compression
- Thin Provisioning
- Zero Copy Clones

ap-nimble1 | S/N: AF-120604 | Model: CS500 (+3 shelves) | Version: 2.2.3.0-167018-opt | Group: | Pool: default



## Data Protection



## DATA PROTECTION REPORTS

What data am I protecting?

What's my RPO based off my snapshot schedule?

How long am I retaining snapshot backups?

What data is being replicated?



**InfoSight**

Cloud-based  
management/support/analytics

- Infosight changes the way you manage storage and virtual environments
- Eliminates manual performance analysis and troubleshooting
- Per VM monitoring enabled through the Nimble Storage Vmware plugin
- No additional cost or licensing
- No additional hardware or software

## 淡江大學採用Nimble智慧快閃儲存平台 滿足雲端環境儲存需求

淡江大學自1950年創設迄今，歷經65年歲月，已發展成為擁有淡水、台北、蘭陽、網路等4個校園的綜合型大學；其長期秉持「國際化、資訊化與未來化」教育理念，IT佈局向來精準緻密，一直是國內大專院校參考範本。

早在2006年，淡江大學即採用VMware ESX2.1，從一台伺服器虛擬化開始做起，迄至今日，原本散見不同單或系所的IT硬體基礎設施，多已化零為整，由單一虛擬化雲端平臺集中納管計算資源；肩負此維運任務的資訊處網路管理組統計，在該組看管的34項資訊系統中，多達29項已導入虛擬化，比重可謂不低。然而在運算資源池佈建有成之餘，淡江大學資訊處網路管理組長蕭明清仍有掛念，意即既有系統採用的儲存設備，自2011年啟用至今，保固期已屆終止，也經常因容量不敷使用，及附加軟體功能(譬如狀態監控、備援、備份等等)的昂貴授權費用而滋生困擾，長此以往，唯恐導致雲端應用大局橫生阻礙，必須儘速解決。



Nimble Storage CS300

為此蕭明清決定更新儲存系統，考慮換置一套更符合需求的高效能儲存設備；緊接著，網路管理組同仁緊鑼密鼓展開測試作業，幾經嚴謹的評估與驗證，最終擇定導入Nimble Storage的CS300智慧快閃儲存陣列，且規劃引進兩座，分別建置於不同建築物，透過該儲存內建之區塊級快照保護資料，再藉由光纖網路互相抄寫備援，採雙資料中心架構以滿足高可用性需求。

- Nimble內建所有完整功能授權 全然不需擔心後續成本負擔  
針對新儲存設備的遴選原則，蕭明清不諱言指出，為確保IT預算花在刀口上，因此務先觀察建置成本的合理性，且需要評量的成本結構，除了設備本身硬體價格多寡，亦需一併考量附加軟體功能或空間授權方式，只因很多的功能擴充成本，實在讓校方不敢領教；除成本外，舉凡效能、穩定性、容量等基本要件，自然也不容馬虎，總而言之，網路管理組的任務，便是選擇性價比優異的儲存系統。

- Nimble Storage 快取加速循序配置(Cache Accelerated Sequential Layout)架構

讓整體系統效能高出數倍，且提供高速的快照技術 redirect on write)，不管進行多少份資料快照，儲存效能全然不受任何影響。再者，Nimble Storage提供良好的擴展性與升級路徑，用戶若遇效能或容量，**可在不停機下升級控制器、擴充磁碟櫃，也能在不停機下升級儲存系統版本(Nimble OS)**，無論如何都不會影響應用服務運作，使蕭明清大為激賞。

- 在線壓縮及精簡配置功能 使空間配置需求驟減

針對效能、容量與擴展性，Nimble Storage表現同樣不含糊。其**支援全時運作的內嵌式壓縮**，經實測在虛擬化環境中，平均可讓1TB實際容量發揮1.7TB(1.7倍壓縮比)運用價值，某些應用甚至可達2~3TB(2~3倍壓縮比)，另外搭配精簡配置(Thin Provisioning)，更可謂如虎添翼；蕭明清藉由InfoSight數據檢測，該校既有62TB儲存空間，拜在線壓縮(In-line Compression)、精簡配置兩項功能加乘所賜，竟**大幅節省97%**，再也無懼使用單位申請時高估用量而佔據大量空間。

# Globe Reference Customers



SACRAMENTO  
CITY COLLEGE



Installed base of over 6,000 midsize and large enterprise customers and  
2600 deployments with over 280 new customers being added every  
quarter



CUPERTINO

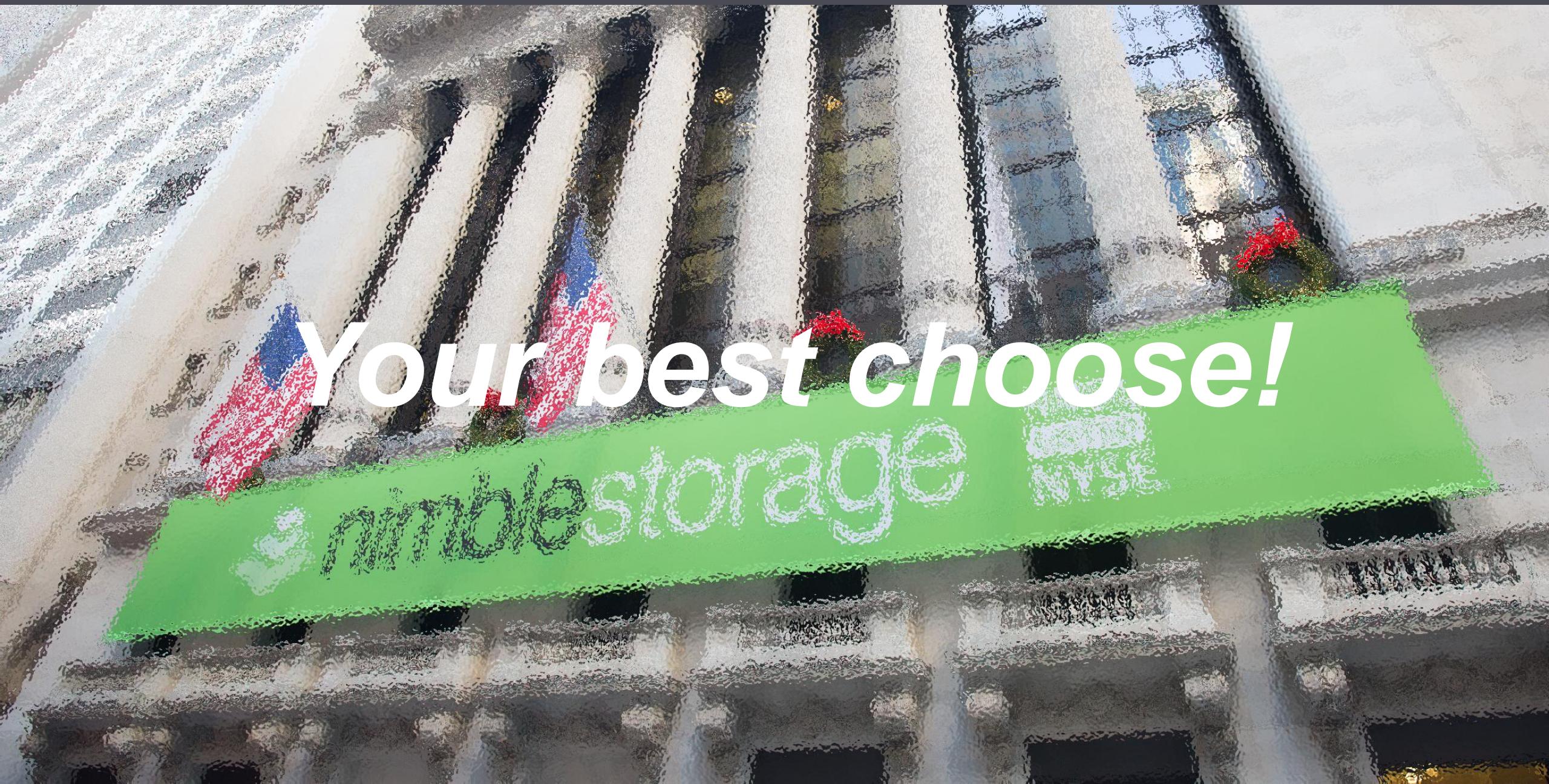


HowardRice

# APJ Reference Customers



Telcos	Service Providers	Government	Health	Finance	Education
Services	Retail	E-Commerce	Manufacturing	Utilities	Media & Ent



Your best choose!



nimblestorage



nimblestorage

**READY  
FOR ANY**  
vForum2015