

VFA SmartStart™

RAPID INSIGHT into FACILITY PORTFOLIO NEEDS

In a time of tightening budgets, it's crucial that facility and operations managers make smart capital planning decisions. Unfortunately, many organizations have facility portfolio asset data in spreadsheets, proprietary databases or, worse, on paper. Much of the data may be incomplete, but budgets may not allow for full Facility Condition Assessments (FCA) of every asset. As a result, asset information can become dated and knowledge gaps form in the portfolio. Facility managers and financial decision makers lack a holistic view of their asset portfolio that can help them prioritize capital funds and maintenance projects. Buildings or building systems could fall into disrepair, resulting in unplanned remediation expenses and capital funds being spent unwisely.

Organizations may even be aware that they're living with potential risks, but facility managers often choose to live with them because they believe that a capital planning solution will take too long to implement, be too costly, and not leverage their existing data and processes. But what if organizations could implement capital planning software quickly without breaking the budget? What if facility managers could indeed gain rapid insight into their asset portfolio? What if they could leverage their existing data and improve on it? Organizations could reduce their risk, support facility expansion, decrease facility "fire fighting", and make smarter capital planning decisions.

VFA SmartStart™

VFA SmartStart offers facility managers a fast and cost-effective way to implement a capital planning solution. VFA SmartStart is a powerful combination of VFA software, services, and consulting that, together, gives facility managers the ability to quickly and easily model capital assets and capture metrics such as Facility Condition Index (FCI) and System Condition Index (SCI).

VFA SmartStart enables a rapid implementation of a facility capital planning solution so that facility managers can quickly assess and act on the condition of their asset portfolio. Facility managers can then analyze and build reports to assess annual investment needs and renewal requirements.

VFA SmartStart leverages VFA's software solutions, VFA.facility® and VFA.auditor®, Software Services, and Consulting to get new customers up and running quickly and shorten time-to-value. New customers can leverage the facility data they already have and use VFA.facility and VFA.auditor to help them get more insight and value from it.

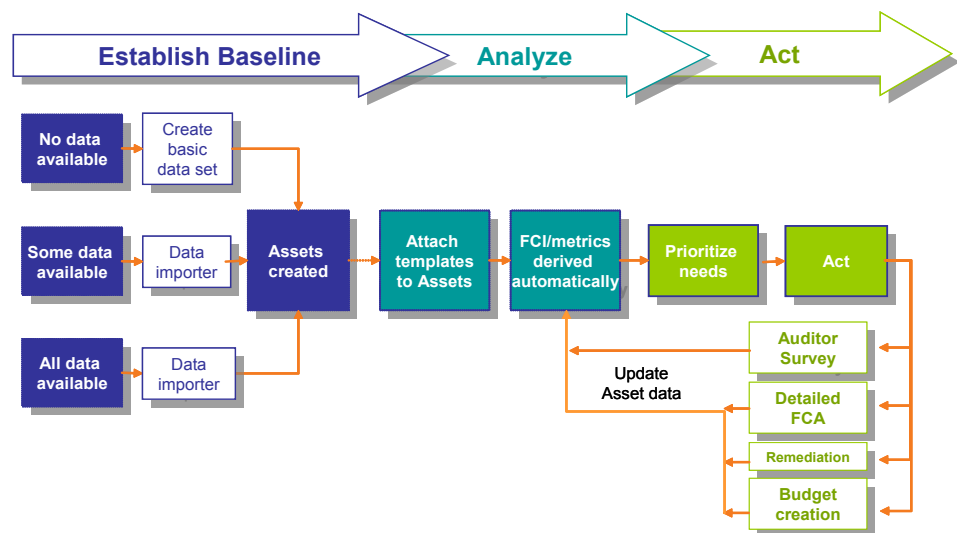
VFA SmartStart delivers rapid portfolio insight:

- **VFA Software** - VFA.facility for capital planning and budgeting; VFA.auditor for facility self-assessment
 - **VFA Software Services** - Import asset details, model assets and create metrics and costs.
 - **VFA Consulting Services** - Apply best practice analysis to data.
 - **VFA Professional Services** - Conduct detailed facility condition assessments
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VFA SmartStart

The VFA SmartStart Process

VFA's software and services combines industry domain knowledge, best practices, and capital planning and self-assessment software to offer a rapid, structured process for implementing a capital planning solution:



- **Establish Baseline.** Working with VFA Software Services, facility managers can quickly import basic asset data into VFA.facility and apply asset models based on VFA's extensive library of building system templates*
- **Analyze.** As soon as assets are modeled, facility managers can leverage a host of VFA.facility analytical tools to analyze their asset portfolio and create reports. Reports include hot-spot reporting at the asset or system level, user-defined condition benchmarking, funding renewal analysis, etc. Managers can answer important questions about what is in their portfolio, the condition of each asset, and remediation costs. Managers can also prioritize projects and funding.
- **Act.** Based on their analysis, facility managers can then prioritize actions. They can use VFA.auditor to create self-assessment surveys to validate data, refine high level modeled estimates, and capture additional asset data from field observations. They can also do a more detailed assessments and create budgets.

Each of VFA's core capabilities plays an important role in the VFA SmartStart process:

- **VFA Software.** VFA.facility and VFA.auditor software together enable organizations to capture and manage information about facility assets and leverage that information to create capital projects, plans and budgets.
- **VFA Software Services.** Depending on needs, VFA Software Services can import customer data via VFA's data import utility

or via a database level integration. Once this baseline data is established, the VFA Software Services team will utilize the VFA SmartStart modeling library to apply Asset Models. This process will result in an immediate generation of facility cost and condition metric estimates.

- **VFA Consulting Services.** In addition to applying Asset Models, VFA Consulting Services help organizations apply best practice analysis to their data.
- **VFA Professional Services.** VFA Professional Services conduct detailed facility condition assessment if warranted.

The Business Benefits of VFA SmartStart

For organizations that don't have a comprehensive capital planning solution, VFA SmartStart offers them a way to rapidly implement one. VFA SmartStart enables organizations to:

- **Shorten time to value.** Organizations can rapidly establish a baseline of data from a variety of sources including their existing facility data.
- **Make smarter capital planning decisions.** VFA.facility's flexible reporting empowers organizations with a robust capital planning decision support system. It provides organizations with a holistic view of their asset portfolio to prioritize limited funds and reduce unplanned expenses.
- **Justify capital expenses.** Validate and refine modeled data to improve data accuracy and justify capital expenditures.

*Customer-specific building system models available at additional fee

About VFA, Inc.

VFA helps organizations strategically manage their facility portfolios with Capital Planning and Management Solutions (CPMS™) that combine software, assessment services and business process consulting. Organizations in the corporate, education, healthcare and government sectors use VFA solutions to manage over three billion square feet of real estate.

Contact us to learn how VFA can help your organization to optimize its facilities investment.

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- **Create accurate cost estimates based on standards.** VFA embeds Industry-leading domain experience into a comprehensive Asset / System model library. This increases the value of facility data.
- **Reduce the cost and complexity of data collection.** VFA.auditor is a flexible, powerful survey platform that helps organizations standardize the data collection process.
- **Accurately target FCAs.** VFA.auditor's self-assessment capability enables managers to rapidly identify "hot spots" to better target Facility Condition Assessments.

A SmartStart to Capital Planning

Growing real estate and facility portfolios, green and sustainability initiatives, and new government regulations are just a few of the trends that make facility management and capital planning such important disciplines. In such a rapidly changing environment, basing capital budgets and facility maintenance on disparate data sources, unstructured data or reams of paper can be impractical, costly, and risky. VFA SmartStart offers organizations a fast and cost-effective way to implement a capital planning solution that helps facility managers and capital planners address these new challenges. And, since it leverages existing data and facility resources, organizations can get up and running quickly.

VFA SmartStart offers an alternative to "living with the risk" and quickly delivers a capital planning solution that improves data collection and analysis, which leads to defensible capital budgets, more effective facility management and reduced risk.

Get Started Today

VFA.SmartStart is part of the full spectrum of software and services that VFA provides to help organisations strategically manage their facility capital assets.

To schedule your customized demonstration, contact any VFA office or visit our web site at www.vfa.com.

Related Products

- VFA.auditor® Guided Facility Evaluations
- VFA.facility® for Expert Capital Planning

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