

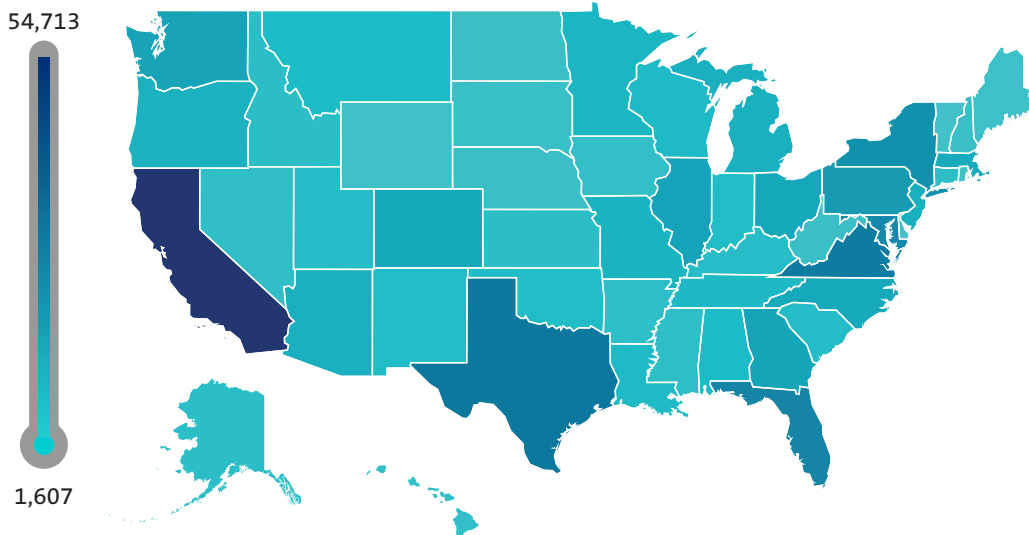
D-U-N-S®

DATA UNIVERSAL NUMBERING SYSTEM

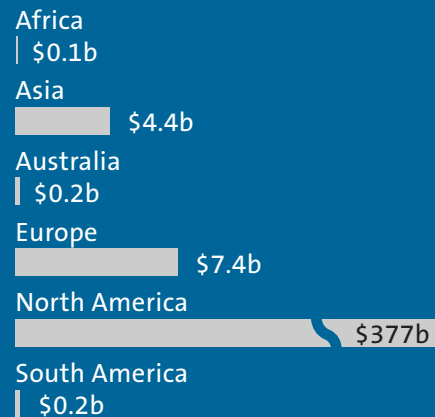
NUMBER

- 1962** DUNS Number is born
- 1997** Adopted by US Government
- 2011** Recommended or required by more than 200 government, trade & industry organizations worldwide
- 2013** Linked to more than 225 million businesses worldwide

Concentration of Government Contractors



Geographic Distribution of Contracts



TOP 3 INDUSTRIES RECEIVING CONTRACTS



Aircraft Manufacturing



Engineering Services



Facilities Support Services

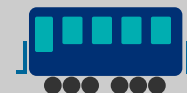
TOP 3 INDUSTRIES RECEIVING GRANTS



Administration of Public Health



Administration of Social and Manpower Programs



Regulation/Administration of Transportation

+5.7m

SMALL BUSINESS
CONTRACTS



over the past
10 YEARS
valuing at

\$316b

>31m
CONTRACTS

in the last
10 YEARS
valuing at

\$4t

+72%

CONTRACTORS

(154,163)

in 2012 vs. 2002



301,585

FEDERAL LOANS

in 2012

\$515m

IN FEDERAL GRANTS

(462,671 grants)

-22% in number of grants since 2002

+17% in amount of funds



91,573 CONTRACTS

to foreign recipients

totaling **\$14b** in 2012

1

NUMBER

MANY
IMPACTS

14,849 DEBARRED
ENTITIES



IMPACTING

154,709

related family members

5,468 GRANTS

to foreign recipients totaling

\$2b in 2012



11,225

DIRECT PAYMENTS
to foreign recipients totaling

\$532m in 2012



22,200
GLOBAL SEARCHES
a month
for the DUNS Number

440,000

WEB PAGES
reference
the DUNS Number



30,818
CONTRACTS WORTH

\$6b

are awarded to financially
stressed companies



+80 PAYMENT
SYSTEMS

have the DUNS
Number embedded