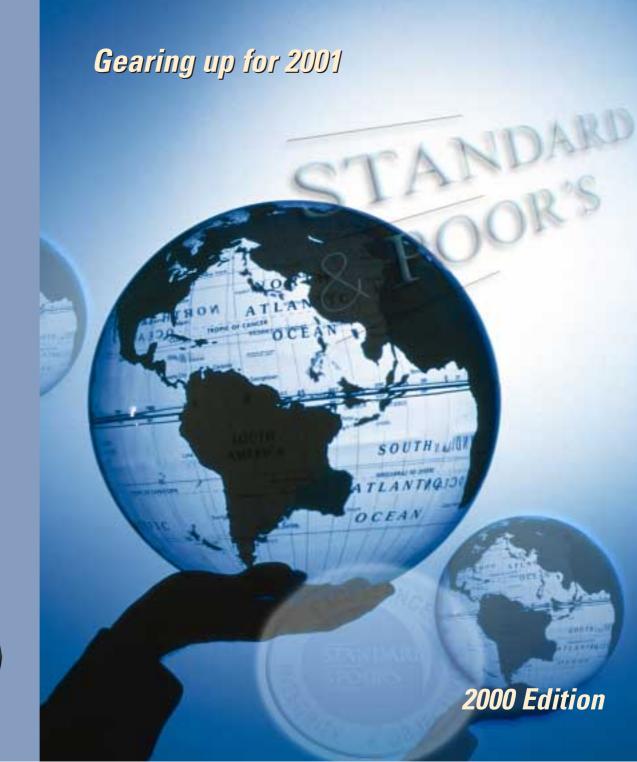
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Global Reinsurance Highlights

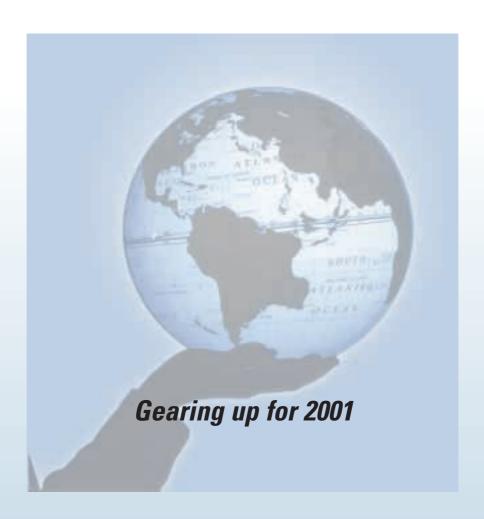






Global Reinsurance Highlights

2000 Edition



For Further Information:

For further details on any aspect of the work of Standard & Poor's Insurance Ratings, please contact:

Lisa Hall Standard & Poor's Insurance Ratings Garden House, 18 Finsbury Circus London EC2M 7NR Tel: +44 (0)20-7826 3561

Fax: +44 (0)20-7826 3590 email: insurance_info@standardandpoors.com

Darryl Carpenter Standard & Poor's Insurance Ratings 55 Water Street New York, New York 10041 Tel: +1-212 438 7177 Fax: +1-212 438 7195

darryl_carpenter@standardandpoors.com



INSURANCE RATING SERVICES

Analysts/Contributors

Christian Dinesen, Director Rob Jones, Director Frederick Loeloff, Director Grace Osborne, Director Ian Thompson, Managing Director

Project Leader

Donald Watson, Reinsurance Group Leader

Project Manager

Devin Inskeep, Reinsurance Data Manager

Editorial

David Brezovec, Managing Editor Pamela Linn Small, Editorial Manager Greg Paula, Copy Editor

For Reactions Publishing Group

Publisher

John Walsh +44 (0)20 7779 8184 jwalsh@euromoneyplc.com

Associate Publisher

Andreas Silberman +44 (0)20 7779 8189 asilberman@euromoneyplc.com

Senior Sales Executive

Nicholas Lipinski +44 (0)20 7779 8199 nlipinski@euromoneyplc.com

Production & Design

Kristina Neville, kristina.neville@virgin.net

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Published by Standard & Poor's Insurance Ratings

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2000 Edition

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The Hard Climb Back to the Top

fter significant pain and a difficult catastrophe year, the reinsurance world is saying enough bleeding is enough, and rates are beginning to firm. So what is new? The market cycle has always been there and, perhaps, it is turning now. One change, though, is that the decade-long slump in premium rates indicates that the down periods can last longer than the up periods. The industry's experience of late highlights its inability to influence significantly, much less control, its own destiny. Lately, scale has favored the buyers of reinsurance with the mega mergers in the primary insurance industry continuing unabated. Japan is experiencing a redefinition of size, with significant mergers underway, further shifting the balance to primary companies that are able to retain more risk through improved diversification and large capital bases. Alternatively, the formation of highly capitalized start ups in the reinsurance industry indicate little reduction in supply despite flat to declining demand for reinsurance. Although some profit recovery can be seen for the next few years for some companies, it is too little too late. This is especially so for certain moderate-sized European companies buffeted by the larger players in Germany and Switzerland.

This year's edition of Global Reinsurance Highlights reports that few markets had anything to cheer about in 1999, with everyone from Munich to Bermuda reporting sharply higher losses because of severe winter storms in Europe, earthquakes in Turkey, and windstorms in Asia. The meltdown of the struggling Australian reinsurers is chronicled by Ian Thompson, while Fred Loeloff discusses the weak results in Bermuda. Clouds remain on the horizon, with concerns on reserve adequacy highlighted by Grace Osborne in her review of U.S. reinsurers and Rob Jones in his review of European price trends. Although markets in general performed poorly in 1999, Donald Watson's coverage of Standard & Poor's Top 150 reinsurers indicates that individual companies were able to report excellent results through a combination of underwriting, creative reinsurance programs, and luck.

Not surprisingly, the events of 1999 produced more rating downgrades and accelerated the acquisitions of weakened reinsurers. Although reducing supply will be a key component of a sustainable improvement in rates, the demise of capacity can be painfully slow. The reinsurance industry finds itself in a difficult squeeze. Their clients, the primary insurers, demand strong balance sheets and, in many cases, stronger insurer financial strength ratings than their own. Unfortunately, some are not willing to pay a premium for this costly protection. The "Pac-Man" theory suggests that reinsurers have to get bigger to offset consolidation of their clients. Of course, it would be a fallacy to suggest that big is better and that anything else will follow the dinosaurs. There is no single key to long-term success, but large companies can usually afford to take risks and make the investments required, while small companies must refresh their focus in a market that constantly changes.

Robert Mebus

Managing Director, New York

Discipline Makes a Comeback

Infortunately, it is a bit early to bring out the champagne glasses to celebrate a market turn because weak pricing power on the part of reinsurers continues to bedevil the industry.

In 1999, severe property losses hit the property/casualty industry, with as much as \$27 billion of insured losses globally, resulting in the worst underwriting performance for the insurance industry since Hurricane Andrew leveled Homestead, Florida in 1992. Coupled with a more challenging global investment climate than witnessed in the past five years, reinsurers lost capital in 1999. Nevertheless, the silver lining for reinsurers is the prospect for rate improvement that could begin the long-sought market turn as early as 2001.

Consolidation within the primary insurance industry and a low rate of inflation has limited demand for reinsurance, worsening the shift in the balance of power among the players. Of course, the reinsurers have responded with mergers, and larger combinations are inevitable. Another factor contributing to consolidation is the convergence of financial institutions as reinsurers emphasize providing multiple solutions and centers of excellence to meet the growing needs of the primary insurers. The downside of the industry's focus on size is profitability, which generally suffers in the aftermath of an acquisition.

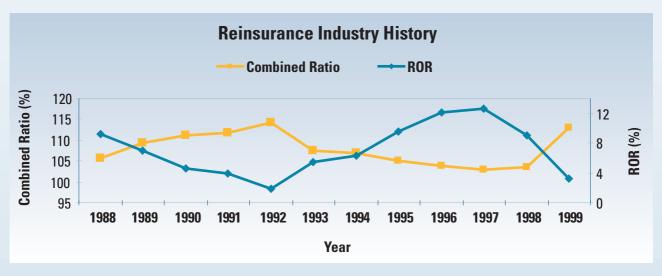
Underwriting, which seems to have taken a back seat to the search for growth, is a factor that management can control. In 1999, discipline was notably

absent as competitive pressures to retain clients led to an increased use of proportional covers, causing reinsurers to underperform the primary insurance industry for the first time in a decade. Excess of loss treaties demonstrate a superior ability to align the interests of the primary company with that of the reinsurer, and the shift back to proportional covers is yet another example of soft market conditions.

For 1999, Standard & Poor's top 150 reinsurers accounted for nearly 95% of global reinsurance premium written, with considerable shifting in positions as a result of acquisitions. Total net reinsurance premiums written were essentially flat at slightly more than \$87 billion for both 1998 and 1999, marking the third consecutive year of declines in industry premium, down from its peak in 1996.

espite ongoing consolidation, concentration at the individual company level has remained static, with the largest 25 reinsurance companies accounting for 60% of global reinsurance premiums. The largest 10 reinsurers saw a modest 5% decline in net premiums written (NPW) compared with five years ago, and the next 40 reinsurance companies added 21% to NPW in the same period. The growth in the second tier of reinsurers is not unexpected given consolidation among the primary industry and the need to compete with the large, first tier reinsurers.

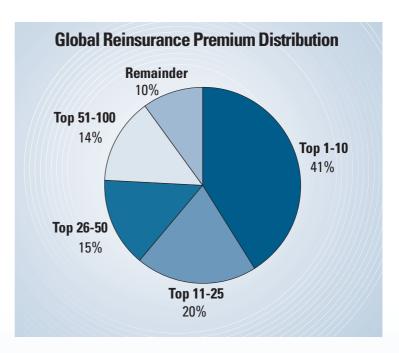
Premium growth is difficult in soft markets, and acquisition-related growth explains Partner Re's position as No. 1 and No. 2 in premium growth for 1999 at its U.S. and Bermuda operations, respectively. Partner Re's acquisition of Winterthur's reinsurance division in late 1998 helped to bulk up Partner Re's reported figures. Partner Re's and fellow Bermudian, XL Capital's acquisitions catapult these two relative newcomers into



the top 25 reinsurance groups in 1999. Of course, in a soft market, reinsurers are expected to begin cutting back writings in response to declining prices. Curiously, the largest decline in NPW is also related to an acquisition as NAC Re's precipitous fall to No. 123 in Standard & Poor's rankings and its 77% drop in NPW occur following its acquisition by XL Capital and a new retrocessional agreement with an affiliate.

Because market pricing remained soft, in 1999, which tends to demonstrate a lack of underwriting discipline, poor operating performance crossed all boundaries affecting new and old, large and small reinsurers. In the last 10 years, the largest reinsurers showed an ability to better select risk; although the soft market has indicated that risk selection becomes especially difficult if prices are inadequate across the board. The largest 10 reinsurers produced a combined ratio of 115.6% in 1999, 10 points worse than their five-year average of 105%.

Risk selection and effective portfolio management would appear to be a principal factor in the exceptional performance, as measured by combined ratio, of Renaissance Re in 1999. Specialty property catastrophe writer Renaissance Re produced an impressive 58.5% combined ratio despite worldwide property losses estimated at \$27 billion in 1999. Also performing well were Dow's captive operation, Dorinco Re, and the finite reinsurance at Royal Bank of Canada's Barbados operation. Not performing well was ARIG Re of Bahrain, which ended up shuttering its U.K. operations because of poor underwriting results. General Re, which has experienced



Standard & Poor's views ROR, which includes investment income before capital gains, as the best indicator of sustainable profit for property/casualty reinsurers as it is relatively unaffected by financial leverage and short-term capital gains that can distort return on equity.

| Eivo Hi | ahoet | 1000 | Combined | Paties |
|----------|-------|------|-----------------|--------|
| LIVE III | ynesi | 1333 | Compilea | nauu5 |

| Top 150 | Ratings as of | | | Combined Ratio |
|----------------|---------------|---------------------------------|----------------|-----------------------|
| Ranking | Aug. 4, 2000 | Company | Country | 1999 (%) |
| 129 | A- | ARIG Reinsurance Co. BSC | BAHRAIN | 213.1 |
| 99 | AAA 💿 | General Re Europe Ltd. | UNITED KINGDOM | 173.0 |
| 149 | A+ • | PXRE Reinsurance Co. | UNITED STATES | 169.9 |
| 59 | A- | Rhine Re | SWITZERLAND | 168.5 |
| 112 | A • | Unionamerica Insurance Co. Ltd. | UNITED KINGDOM | 165.8 |
| | | | | |

Five Lowest 1999 Combined Ratios

| Top 150 | Ratings as of | | | Combined Ratio |
|---------|---------------|------------------------------------|---------------|----------------|
| Ranking | Aug. 4, 2000 | Company | Country | 1999 (%) |
| 88 | A • | Renaissance Reinsurance Ltd. | BERMUDA | 58.5 |
| 61 | Api | Dorinco Reinsurance Co. | UNITED STATES | 73.2 |
| 57 | AA- | Royal Bank of Canada | BARBADOS | 74.9 |
| 127 | Api | New Jersey Re-Insurance Co. | UNITED STATES | 80.8 |
| 58 | AA | Zurich Rückversicherungs (Koln) AG | GERMANY | 87.4 |
| | | | | |

Global Overview

Not surprisingly, disciplined underwriting tends to produce good underwriting margins, with Renaissance Re leading the list.

its worst two years since its inception, hit further bumps with its U.K. arm that produced a 173% combined ratio for the 1999. PXRE Re also seems to have run into a wall with property cat losses pushing results down in 1999 and through the second quarter of 2000. Rhine Re's losses arose on its bad experience with the marine market and the European storms that hit many companies in 1999.

The global reinsurance industry saw return on revenue (ROR) decline to 3.3% for 1999, and that may provide one explanation for why reinsurance stocks remain depressed. Standard & Poor's views ROR, which includes investment income before capital gains, as the best indicator of sustainable profit for property/casualty reinsurers as it is relatively unaffected by financial leverage and short-term capital gains that can distort return on equity. Looking back over the previous 12 years, ROR and the combined ratio clearly define the industry cycle. The industry tends to perform above the mean for four years and then fall below mean performance for five years before repeating the cycle. If this cycle repeats itself in the next few years, the champagne glasses should be put back on the shelf as the industry will remain below mean performance through 2002.

Not surprisingly, disciplined underwriting tends to produce good underwriting margins, with Renaissance Re leading the list. Property catastrophe reinsurance can be exceptionally profitable if it can avoid the big losses. XL Mid Ocean, which is also a large property cat writer, produced an excellent ROR given its well-diversified portfolio of risk that tends to hold down total returns. Rounding out the top five reinsurers is up-and-coming Sirius International, which, lately, has successfully spread its wings, including its acquisition of Kemper Re's Belgium operation.

Property losses were the primary factor for the worst performing reinsurers in 1999, with National Indemnity reporting an operating loss of \$581 million — one more piece of bad news for the Berkshire-Hathaway Group. ARIG, Compagnie Transcontinentale de Reassurance (CTR), and Rhine Re all demonstrated (along with the now defunct Australian reinsurers) that writing property cover is not without risk. Property cat writers, Tempest Re and Partner Re, along with Renaissance and XL Mid Ocean, were able to produce exceptional returns in 1999, demonstrating that selecting risk can still make a difference despite soft market conditions. Finally, adding to the list of worst performers in 1999, U.S. accident and health pricing depleted the coffers of many reinsurers, including Union America and ESG Re.

Outlook

For many property/casualty reinsurers, 2000 is shaping up as a bust despite the absence of significant Y2K or unusual catastrophe losses. The winter storms in Europe, the loss spiral of Unicover's workers'

Top Five Percentage Increases in 1999 Net Reinsurance Premiums Written

| | Ratings | | 1999 | 1998 | |
|----------------|--------------|---|------------|------------|--------|
| Top 150 | as of | | NPW | NPW | Change |
| Ranking | Aug. 4, 2000 | Company | (US\$000s) | (US\$000s) | (%) |
| 77 | A+ | Partner Reinsurance Co. of the US | 240,263 | 82,528 | 191.1 |
| 39 | AA 🔍 | Partner Reinsurance Co. Ltd. | 467,023 | 161,617 | 189.0 |
| 92 | AA- 🔍 | Scandinavian Reinsurance Co. Ltd. | 200,298 | 84,322 | 137.5 |
| 23 | AA- 🔍 | Gerling Global Reinsurance Corp. of America | 878,463 | 418,952 | 109.7 |
| 97 | AAA 🔍 | Cologne Reinsurance Co. Ltd. | 180,260 | 87,363 | 106.3 |
| | | | | | |

Top Five Percentage Decreases in 1999 Net Reinsurance Premiums Written

| | Ratings | | 1999 | 1998 | |
|----------------|--------------|--------------------------|------------|------------|--------|
| Top 150 | as of | | NPW | NPW | Change |
| Ranking | Aug. 4, 2000 | Company | (US\$000s) | (US\$000s) | (%) |
| 123 | AA 💿 | NAC Reinsurance Corp. | 111,522 | 481,340 | -76.8 |
| 35 | AAA 💿 | New Reinsurance Co. | 490,876 | 1,111,524 | -55.8 |
| 129 | A- | ARIG Reinsurance Co. BSC | 103,679 | 175,915 | -41.1 |
| 21 | AA+ 🗨 | Zurich Versicherung AG | 894,000 | 1,390,380 | -35.7 |
| 83 | A- | Le Mans Re | 220,737 | 332,100 | -33.5 |

compensation lines, and soaring prescription drug prices have all contributed to a strengthening of resolve to focus on underwriting and, in many cases, a willingness to exit unprofitable lines. Reserves represent a wild card for the industry, with some managers finding that claims inflation picked up and that the strengthening of reserves for the 1997-1999 books was necessary. As Equitas and a few other reinsurers have reported, even the older asbestos liabilities are showing some signs of inflation. The smart money is for additional reserve strengthening to occur in 2000 as reinsurers take advantage of weak year-to-date results and try to set up 2001 for a comeback.

Despite the cycle indicated by operating performance, several factors are arguing for a change. Supply, as indicated by industry capital, shrank in 1999 following the shuttering of several operations and the losses incurred by many companies. Although not a sufficient reduction in supply by itself, many of the largest reinsurers will further reduce capacity by limiting their appetite for risk at current pricing. Employers Re announced its withdrawal from the property facultative market, Swiss Re announced its plans for a 20% reduction in property cat writings, and others have quietly reduced capacity at current pricing levels.

Property losses and poorly priced risk also led to a complete withdrawal of capacity from ReAC, New Cap Re, GIO Insurance Ltd. of Australia, Sphere Drake, CTR, and Risk Capital Re. At the same time, Rhine Re and Imperial Re sought relief by combining their operations and injecting capital. Others, such as Odyssey Re, Veritas, and ESG Re, will struggle with new business plans because of weakened financial strength.

These actions are a necessary precursor for a market turn; but, maintaining this discipline will be difficult as many underwriters are seeing premium rate increases for the first time. Inflation has begun to filter into the economy, with many primary companies discovering some ability to raise rates, which although at a lag, will eventually filter down to the reinsurers. Although those reinsurers with a more flexible approach to risk will inevitably pick up some of the business, primary companies will be forced to accept reduced financial strength backing those reinsurers or pay up for access to top tier credit.

Donald Watson

Director, New York

Odyssey Re,
Veritas, and ESG
Re will struggle
with new
business plans
because of
weakened
financial
strength.

| Five Highest Return on Revenue | | | | | | | | | | |
|--|---|--|--|--|--|--|--|--|--|--|
| Ratings as of Aug. 4, 2000 A Api N.R. AA AA- | Company Renaissance Reinsurance Ltd. New Jersey Re-Insurance Co. AMB Aachener und Münchener Bet AG XL Mid Ocean Reinsurance Ltd. Sirius International Insurance Corp. | Country BERMUDA UNITED STATES GERMANY BERMUDA SWEDEN | Return on Revenue 1999 (%) 53.0 44.5 40.8 31.4 28.6 | | | | | | | |
| | Revenue | | | | | | | | | |
| Ratings as of Aug. 4, 2000 AAA | Company National Indemnity Co. ARIG Reinsurance Co. BSC Cie. Transcontinentale de Reassurance Rhine Re Unionamerica Insurance Co. Ltd. | Country UNITED STATES BAHRAIN FRANCE SWITZERLAND UNITED KINGDOM | Return on Revenue 1999 (%) -112.2 -53.7 -52.1 -47.8 -45.0 | | | | | | | |
| | Ratings as of Aug. 4, 2000 A Api N.R. AA AA- ted. Ratings as of Aug. 4, 2000 AAA A- BBBH A- BBBH A- A- BBBH | Ratings as of Aug. 4, 2000 A Renaissance Reinsurance Ltd. Api New Jersey Re-Insurance Co. AMB Aachener und Münchener Bet AG AA XL Mid Ocean Reinsurance Ltd. Sirius International Insurance Corp. Med. Ratings as of Aug. 4, 2000 AAA National Indemnity Co. A- ARIG Reinsurance Co. BSC Cie. Transcontinentale de Reassurance Rhine Re | Ratings as of Aug. 4, 2000 A Page Renaissance Reinsurance Ltd. Api New Jersey Re-Insurance Co. N.R. AMB Aachener und Münchener Bet AG AA- Sirius International Insurance Corp. West Return on Revenue Ratings as of Aug. 4, 2000 AAA National Indemnity Co. ARIG Reinsurance Co. BERMUDA SWEDEN Country UNITED STATES BAHRAIN BBB+ Cie. Transcontinentale de Reassurance Revenue SWITZERLAND | | | | | | | |

Global Overview

Top 25 Groups (Ranked by Net Reinsurance Premiums Written — US\$000s)

| | Company | Aug. 4 | | 1999 | ance Premium 1998 | s Written ² Change (%) | Adjusted 1999 |
|----|--------------------------------------|--------|---|------------|----------------------|--------------------------------------|------------------|
| 1 | Munich Reinsurance Group | | | 13,566,142 | 14,647,149 | -7.4 | 20,682,412 |
| 2 | Swiss Reinsurance Group | AAA | • | 12,838,750 | 11,839,855 | 8.4 | 11,111,250 |
| 3 | Berkshire Hathaway Reinsurance Group | AAA | • | 9,452,500 | 7,069,000 | 33.7 | 47,502,775 |
| 4 | Employers Reinsurance Group | AAA | • | 6,921,061 | 5,799,730 | 19.3 | 5,575,000 |
| 5 | Gerling Global Reinsurance Group | AA- | • | 3,937,862 | 3,259,141 | 20.8 | 1,429,728 |
| 6 | Lloyd's | A+ | • | 3,799,211 | 3,571,667 | 6.4 | 9,072,581 |
| 7 | Assicurazioni Generali Group | AA | • | 3,533,442 | 4,334,054 | -18.5 | 19,176,618 |
| 8 | Allianz Reinsurance Group AG | AAA | | 3,299,013 | 3,500,191 | -5.7 | 45,727,553 |
| 9 | SCOR Reinsurance Group | AA- | | 2,720,603 | 2,412,791 | 12.8 | 1,242,211 |
| 10 | Hannover Rückversicherung Group | AA+ | | 2,564,375 | 4,517,966 | -43.2 | 1,241,940 |
| 11 | Zurich Reinsurance Group | AA+ | | 1,878,040 | 1,661,152 | 13.1 | 23,783,000 |
| 12 | Transatlantic Holdings | AA | • | 1,498,524 | 1,393,700 | 7.5 | 1,642,517 |
| 13 | AXA Reinsurance Group | AA | | 1,141,575 | 1,212,558 | -5.9 | 1,272,463 |
| 14 | PartnerRe Ltd. | AA | | 1,326,410 | 687,025 | 93.1 | 1,840,711 |
| 15 | CNA Reinsurance Group | Α | | 1,275,000 | 908,000 | 40.4 | 8,679,000 |
| 16 | Everest Reinsurance Group | AA- | | 1,095,569 | 1,016,599 | 7.8 | 1,327,482 |
| 17 | St. Paul Reinsurance Group | AA | | 1,056,401 | 1,056,229 | 0.0 | 6,448,000 |
| 18 | XL Capital Reinsurance Group | AA | | 970,000 | 688,000 | 41.0 | 5,577,078 |
| 19 | Toa Reinsurance Co. Ltd. | AA- | | 965,507 | 917,793 | 5.2 | 2,570,507 |
| 20 | Korean Reinsurance Co. | BBB- | | 837,056 | 627,277 | 33.4 | 290,356 |
| 21 | Tokio Marine & Fire Insurance Group | AAA | | 831,794 | 683,506 | 21.7 | 28,214,012 |
| 22 | Overseas Partners Ltd. | N.R. | | 819,683 | 908,995 | -9.8 | 2,547,383 |
| 23 | Caisse Centrale de Reassurance | Api | | 793,284 | 636,790 | 24.6 | 1,018,986 |
| 24 | Hartford Reinsurance Co. | ΑÀ | | 702,961 | 710,577 | -1.1 | 6,897,841 |
| 25 | QBE Insurance Group | A+ | | 587,500 | 487,715 | 20.5 | 382,194 |
| | Totals | | | 78,412,262 | 74,547,459 | 5.2 | 255,253,596 |

Ratings apply only to some members of these groups. Other group members may have lower or higher Insurer Financial Strength ratings. Standard & Poor's has made every effort to capture reinsurance premium only for the companies included in the ranking. Reported adjusted shareholders' funds includes both primary and reinsurance operations.

Not rated.

Not available.

Not meaningful.

Security Circle Insurer.

| Shareholders' Funds ³ | | | atio (%) | | Ratio (%) | | Pretax Operating Income | | | Return on Revenue (%) | |
|----------------------------------|------------|------|----------|------|-----------|------------|-------------------------|------------|------|--------------------------|--|
| 1998 | Change (%) | 1999 | 1998 | 1999 | 1998 | 1999 | 1998 | Change (%) | 1999 | 1998 | |
| 21,367,442 | -3.2 | 88.2 | 75.8 | 30.7 | 29.9 | 1,098 | 1,651 | -33.5 | 0.0 | 0.0 | |
| 9,427,536 | 17.9 | 85.0 | 80.0 | 31.0 | 34.0 | 217,500 | 183,333 | 18.6 | 1.5 | 1.3 | |
| 40,113,169 | 18.4 | 92.1 | 71.2 | 24.2 | 31.3 | 1,177,804 | 1,154,710 | 2.0 | 13.4 | 13.4 | |
| 6,020,000 | -7.4 | 78.2 | 69.7 | 35.8 | 32.2 | 140,052 | 572,941 | -75.6 | 1.7 | 8.8 | |
| 1,543,234 | -7.4 | 87.0 | 84.0 | 25.4 | 23.7 | (74,508) | 129,292 | -157.6 | -1.8 | 3.5 | |
| 10,475,000 | -13.4 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| 10,387,224 | 84.6 | 79.8 | 80.7 | 28.9 | 29.6 | 9,157,227 | (670,976) | N.M. | N.A. | -1.5 | |
| 46,553,730 | -1.8 | 74.4 | 71.6 | 33.0 | 24.4 | 124,926 | 496,316 | -74.8 | 3.4 | 11.5 | |
| 1,432,558 | -13.3 | 80.7 | 75.7 | 29.0 | 32.0 | 145,729 | 169,767 | -14.2 | 5.1 | 6.3 | |
| 1,305,071 | -4.8 | 71.1 | 74.0 | 24.8 | 27.5 | 100,496 | 156,541 | -35.8 | 2.1 | 3.3 | |
| 23,511,000 | 1.2 | 81.1 | 77.3 | 6.2 | 7.1 | 276,428 | 235,786 | 17.2 | 12.4 | 11.7 | |
| 1,610,139 | 2.0 | 77.4 | 73.9 | 27.8 | 27.4 | 153,304 | 202,452 | -24.3 | 8.9 | 12.6 | |
| 1,350,834 | -5.8 | 93.0 | 86.0 | 28.0 | 29.0 | 139,130 | 181,568 | -23.4 | 10.9 | 12.2 | |
| 2,113,434 | -12.9 | 77.1 | 56.9 | 32.7 | 28.6 | 66,851 | 253,402 | -73.6 | 4.1 | 28.8 | |
| 7,593,000 | 14.3 | 84.9 | 74.9 | 31.5 | 31.7 | (28,000) | 95,000 | -129.5 | -2.1 | 8.5 | |
| 1,479,204 | -10.3 | 72.0 | 72.9 | 31.5 | 30.3 | 213,342 | 213,441 | 0.0 | 16.1 | 16.2 | |
| 6,621,000 | -2.6 | 69.0 | 65.9 | 31.2 | 32.8 | N.A. | N.A. | N.A. | N.A. | N.A. | |
| 5,612,603 | -0.6 | 65.6 | 60.0 | 36.0 | 33.8 | N.A. | N.A. | N.A. | N.A. | N.A. | |
| 1,897,628 | 35.5 | 74.8 | 65.3 | N.A. | N.A. | 33,007 | 36,325 | -9.1 | 3.5 | 3.7 | |
| 216,358 | 34.2 | 75.2 | 73.5 | 23.4 | 27.2 | 38,160 | 3,738 | 921.0 | 4.1 | 0.6 | |
| 20,773,995 | 35.8 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| 2,524,669 | 0.9 | 94.0 | 54.1 | 14.9 | 13.4 | 9,402 | 320,473 | -97.1 | 0.8 | 29.6 | |
| 1,259,360 | -19.1 | 98.7 | 92.2 | 22.5 | 28.3 | 68,105 | 13,027 | 422.8 | 8.6 | 1.7 | |
| 8,516,181 | -19.0 | 74.5 | 78.1 | 33.8 | 27.4 | N.A. | N.A. | N.A. | N.A. | N.A. | |
| 328,961 | 16.2 | 73.4 | 65.0 | 31.5 | 29.2 | 43,422 | 77,188 | -43.7 | 6.8 | 15.5 | |
| 234,033,331 | 9.1 | 80.3 | 73.0 | 27.9 | 27.8 | 12,003,474 | 3,825,974 | 213.7 | 5.2 | 9.4 | |
| | | | | | | | | | | | |

Standard & Poor's Top 150 Global Reinsurers Ranked by Net Reinsurance Premiums Written (US\$000s)

| | Ratings as of | | | | | | |
|------|------------------|--------------------|--|----------------|-----------|---------------|--------------------|
| Rank | Aug. 4, | Security Circle | Company | Country | 1999 | Net R 1998 | einsurance 1997 |
| 1 | AAA | | Munich Reinsurance Co. | GERMANY | 9,677,745 | 10,273,867 | 9,500,431 |
| 2 | AAA | | Swiss Reinsurance Co. | SWITZERLAND | 4,598,125 | 5,202,174 | 4,282,877 |
| 3 | A+ | | Lloyd's | UNITED KINGDOM | 3,799,211 | 3,571,667 | 3,620,000 |
| 4 | AAA | | Allianz AG3 | GERMANY | 3,299,013 | 3,459,730 | 3,323,291 |
| 5 | AAA | • | American Re-Insurance Co. | UNITED STATES | 2,821,261 | 2,276,153 | 2,491,723 |
| 6 | AAA | • | General Reinsurance Corp. | UNITED STATES | 2,574,930 | 2,335,550 | 2,541,050 |
| 7 | AA+ | • | Hannover Rückversicherungs AG | GERMANY | 2,212,544 | 2,223,073 | 2,052,660 |
| 8 | AAA | • | Kölnische Rükversicherung ¹ | GERMANY | 2,157,618 | 2,299,298 | 2,274,647 |
| 9 | AA- | • | Gerling-Konzern Globale Rückversicherungs AG | GERMANY | 2,126,164 | 1,949,151 | 2,028,582 |
| 10 | AA | • | Assicurazioni Generali SpA | ITALY | 1,906,367 | 2,685,361 | 2,550,839 |
| 11 | AAA | • | Employers Reinsurance Corp. | UNITED STATES | 1,888,579 | 1,862,217 | 1,466,700 |
| 12 | AAA | • | ERC Frankona Rückversicherungs AG | GERMANY | 1,655,700 | 1,637,616 | 1,389,420 |
| 13 | AA | • | Transatlantic Reinsurance Co. | UNITED STATES | 1,322,208 | 1,194,465 | 1,063,397 |
| 14 | AAA | • | Bayerische Rückversicherung AG | GERMANY | 1,212,266 | 1,378,705 | 1,366,833 |
| 15 | AAA | • | European Reinsurance Co. of Zurich | SWITZERLAND | 1,184,813 | 930,580 | 338,493 |
| 16 | AA- | • | Everest Reinsurance Co. | UNITED STATES | 1,108,070 | 1,017,766 | 1,281,774 |
| 17 | A+ | • | GE Reinsurance Corp.2 | UNITED STATES | 1,081,061 | 586,030 | 641,907 |
| 18 | AAA | • | Swiss Reinsurance America Corp. | UNITED STATES | 1,046,400 | 728,044 | 772,624 |
| 19 | AA | • | Zurich Reinsurance North America | UNITED STATES | 967,313 | 852,503 | 1,066,902 |
| 20 | AA- | • | Toa Reinsurance Co. Ltd. | JAPAN | 965,507 | 917,795 | 833,663 |
| 21 | AA+ | • | Zurich Versicherung AG | SWITZERLAND | 894,000 | 1,390,380 | 1,257,603 |
| 22 | AAA | • | National Indemnity Co. | UNITED STATES | 881,917 | 679,694 | 860,114 |
| 23 | AA- | • | Gerling Global Reinsurance Corp. of America ⁴ | UNITED STATES | 878,463 | 418,952 | 438,278 |
| 24 | BBB- | | Korean Reinsurance Co. | SOUTH KOREA | 837,056 | 627,277 | 523,875 |
| 25 | AAA | • | Tokio Marine & Fire Insurance Co. Ltd. | JAPAN | 831,794 | 683,507 | 818,910 |
| 26 | AA | • | St. Paul Reinsurance Co. Ltd. | UNITED STATES | 826,698 | 858,064 | 744,793 |
| 27 | N.R. | | Overseas Partners Ltd. | BERMUDA | 819,683 | 908,995 | 720,084 |
| 28 | Api | | Caisse Centrale de Reassurance SA | FRANCE | 793,284 | 639,195 | 626,542 |
| 29 | AA+ | • | E+S Rückversicherungs AG | GERMANY | 726,667 | 871,716 | 825,674 |
| 30 | AA | • | Hartford Reinsurance Co. | UNITED STATES | 702,961 | 710,577 | 687,877 |
| 31 | A | | CNA Reinsurance Operations (US) | UNITED STATES | 647,100 | 390,500 | 590,607 |
| 32 | A+ | • | QBE Insurance Ltd. | AUSTRALIA | 587,500 | 487,736 | 422,042 |
| 33 | A | • | CNA Reinsurance Co. Ltd. | UNITED KINGDOM | 519,855 | 381,405 | 382,168 |
| 34 | AA+ | • | Yasuda Fire & Marine Insurance Co. Ltd. | JAPAN | 491,561 | 470,293 | 517,230 |
| 35 | AAA | • | New Reinsurance Co. | SWITZERLAND | 490,876 | 1,111,524 | 458,280 |
| 36 | AAA | • | ERC Frankona Reinsurance A/S | DENMARK | 484,200 | 426,826 | 300,422 |
| 37 | AAA | • | Swiss Re Italia SpA | ITALY | 471,929 | 555,750 | 499,800 |
| 38 | AA | | SAFR Partner Re | FRANCE | 469,943 | 489,650 | 499,953 |
| 39 | AA | | Partner Reinsurance Co. Ltd. | BERMUDA | 467,023 | 161,617 | 192,856 |
| 40 | AA- | | Chiyoda Fire & Marine Insurance Co. Ltd. | JAPAN | 454,527 | 366,975 | 371,753 |
| 41 | AA- | | R+V Versicherung AG | GERMANY | 431,344 | 393,354 | 332,374 |
| 42 | AA- | | Underwriters Reinsurance Co. | UNITED STATES | 429,259 | 384,223 | 368,999 |
| 43 | AAA | • | Münchener Rückversicherung Italia SpA1 | ITALY | 419,813 | 243,348 | 159,679 |

| Premiums V 1996 | Vrtten 1995 | Average Growth Rate (%) 1995-1999 | 1999 | C 1998 | ombined 1997 | Ratio (%) 1996 | 1995 | Weighted Average (%) 1995-1999 | Net Technical Reserves 1999 | Technical Reserves/ Adjusted Shareholders' Funds 1999 |
|--------------------|--------------------|---|---------------|---------------|-----------------|-------------------|---------------|---|--------------------------------------|--|
| 9,271,639 | 10,637,506 | -1.9 | 120.6 | 102.7 | 102.0 | 100.2 | 101.4 | 105.3 | 29,792,771 | 4.4 |
| 4,372,388 | 4,483,478 | 0.5 | 119.9 | 110.7 | 107.6 | 108.0 | 103.1 | 109.8 | 12,783,750 | 2.9 |
| 4,131,622 | 4,410,769 | -2.9 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | 17,095,161 | 1.9 |
| 3,944,685 | 4,253,909 | -5.0 | 107.4 | 104.0 | 100.8 | 99.2 | 100.7 | 102.2 | 11,588,352 | 0.3 |
| 1,908,209 | 1,611,509 | 11.9 | 115.3 | 103.9 | 104.0 | 96.7 | 121.0 | 108.1 | 5,335,353 | 2.5 |
| 2,717,817 | 2,731,754 | -1.2 | 117.4 | 100.0 | 99.4 | 99.0 | 99.3 | 103.0 | 7,388,398 | 1.6 |
| 1,831,185 | 1,934,103 | 2.7 | 111.4 | 102.9 | 103.7 | 102.0 | 98.1 | 103.9 | 5,441,007 | 2.8 |
| 2,482,353 | 2,335,499 | -1.6 | 115.3 | 112.5 | 100.9 | 101.1 | 101.0 | 106.0 | 4,643,037 | N.A. |
| 2,076,564 | 2,220,909 | -0.9 | 117.4 | 105.2 | 104.9 | 104.8 | 107.3 | 108.0 | 5,702,093 | 6.0 |
| 2,785,861 | 2,573,742 | -5.8 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 1,449,585 | 2,015,076 | -1.3 | 116.2 | 104.9 | 104.3 | 105.3 | 104.2 | 107.1 | 4,729,175 | 1.1 |
| 1,463,725 | 1,774,820 | -1.4 | 107.1 | 107.1 | 102.9 | 102.6 | 97.8 | 103.4 | 6,066,000 | 4.6 |
| 1,011,466 | 1,021,131 | 5.3 | 106.4 | 101.5 | 99.9 | 101.2 | 101.8 | 102.4 | 2,444,616 | 1.7 |
| 1,559,456 | 1,649,100 | -6.0 | 106.1 | 105.9 | 100.8 | 101.3 | 101.8 | 103.0 | 3,238,563 | 1.5 |
| 351,866 | 448,870 | 21.4 | 112.2 | 112.6 | 110.7 | 117.8 | 121.6 | 114.1 | 3,444,375 | N.A. |
| 898,853 | 667,697 | 10.7 | 103.3 | 103.4 | 101.3 | 102.9 | 131.1 | 106.3 | 2,947,177 | 2.6 |
| 534,714 | 441,833 | 19.6 | 116.3 | 145.4 | 106.7 | 164.5 | 106.6 | 126.4 | 1,551,685 | 2.1 |
| 693,613 | 869,105 | 3.8 | 109.5 | 106.2 | 103.1 | 103.9 | 201.2 | 125.5 | 2,273,932 | 1.8 |
| 729,278 | 602,269 | 9.9 | 107.6 | 113.3 | 109.2 | 103.6 | 106.5 | 108.4 | 1,716,596 | 1.9 |
| 916,830 | 1,237,219 | -4.8 | N.A. | N.A. | 98.1 | 101.0 | 101.0 | N.A. | N.A. | 0.6 |
| 1,734,254 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 718,078 | 776,089 | 2.6 | 122.9 | 91.0 | 74.7 | 91.0 | 88.5 | 94.3 | 3,878,378 | 0.1 |
| 531,352 | 558,610 | 9.5 | 105.2 | 109.2 | 107.1 | 103.8 | 111.3 | 107.1 | 1,079,461 | 1.9 |
| 683,807 | 658,036 | 4.9 | 98.6 | 100.7 | 113.9 | 105.0 | 97.0 | 102.4 | 464,353 | 1.6 |
| 954,586 | 1,325,468 | -8.9 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| N.A. | N.A. | N.A. | 95.6 | 95.8 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 560,561 | 500,652 | 10.4 | 108.9 | 69.3 | 65.3 | 56.6 | 50.7 | 73.7 | 1,348,946 | 0.5 |
| 744,979 | 697,814 | 2.6 | 121.2 | 120.5 | 96.9 | 108.9 | 110.3 | 111.7 | 1,652,713 | 1.6 |
| 798,025 | 927,133 | -4.8 | 109.4 | 106.5 | 106.2 | 109.0 | 102.6 | 106.6 | 2,384,029 | |
| 570,612 | 483,639 | 7.8 | 107.2 | 105.7 | N.A. | N.A. | N.A. | N.A. | N.A. | |
| 440,672 | 297,058 | 16.8 | 138.0 | 108.8 | N.A. | N.A. | N.A. | N.A. | N.A. | |
| 283,839 | 275,086 | 16.4 | 104.9 | 94.2 | 93.1 | 95.0 | 94.0 | 97.3 | 1,235,351 | 3.2 |
| 550,837 | 691,874 | -5.6 | 105.8 | 109.8 | 103.9 | 106.9 | 97.2 | 104.2 | 1,297,521 | 4.2 |
| 583,374 | 827,411 | -9.9 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 305,599 | 311,031 | 9.6 | 114.8 | 100.9 | 100.9 | 103.3 | 105.6 | 104.3 | 1,134,404 | 3.5 |
| 518,701 | 543,739 | -2.3 | 92.1 | 103.2 | 118.5 | 113.3 | N.A. | N.A. | 1,203,200 | 3.8 |
| 656,016 | 637,555 | -5.8 | 165.4 | 134.9 | 134.9 | 109.5 | 105.1 | 127.2 | 2,067,691 | 11.3 |
| 622,086 | 693,014 | -7.5 N.A | 123.7 | 105.5 | 104.9 | 105.6 | 105.6 | 109.7 | 1,320,953 | |
| N.A. 421 577 | N.A. | N.A. | 90.0 | 12.0 | 16.4 N.A. | 25.6 N.A. | 39.7 | 49.7 | 1,926,070 | |
| 421,577 | 542,502 311,204 | -3.5 6.7 | N.A. 104.6 | N.A. 105.3 | 100.5 | 96.8 | N.A. 102.7 | N.A. 102.3 | N.A. 710,866 | N.A. 0.4 |
| 306,140 334,989 | 275,728 | 9.3 | 104.6 | 105.3 | 100.5 | 102.3 | 102.7 | 102.3 | 866,075 | 1.7 |
| 178,379 | 275,728 N.A. | 9.3 N.A. | 117.4 | 102.4 | 114.4 | 102.3 | N.A. | 102.4 N.A. | 459,532 | |
| 1/0,3/9 | IV.A. | IV.A. | 117.4 | 109.4 | 114.4 | 111./ | IV.A. | IV.A. | 409,032 | 1.0 |

Standard & Poor's Top 150 Global Reinsurers Ranked by Net Reinsurance Premiums Written (US\$000s)

| | Ratings | | | | | | |
|------|--------------------------|--------------------|---|----------------|---------|----------------|--------------------|
| Rank | as of Aug. 4, 2000 | Security Circle | Company | Country | 1999 | Net Re 1998 | einsurance 1997 |
| 44 | BBBpi | | Japan Earthquake Reinsurance Co. Ltd. | JAPAN | 400,806 | 333,952 | 337,793 |
| 45 | A+ | • | Signet Star Reinsurance Co. | UNITED STATES | 399,372 | 351,026 | 275,072 |
| 46 | AA | • | XL Mid Ocean Reinsurance Ltd. | BERMUDA | 395,610 | 444,111 | 362,299 |
| 47 | AAA | • | Bavarian Reinsurance Ireland Ltd. | IRELAND | 380,124 | 415,931 | 311,887 |
| 48 | BBpi | | IRB Brasil Resseguros S.A. | BRAZIL | 374,696 | 394,090 | 539,269 |
| 49 | AA | • | Centre Solutions (Bermuda) Ltd. | BERMUDA | 374,483 | 338,466 | 332,703 |
| 50 | AA- | | Mapfre Re Compania De Reaseguros S.A. | SPAIN | 364,698 | 322,944 | 251,167 |
| 51 | N.R. | | Hannover Reinsurance Ireland Ltd. | IRELAND | 331,665 | 248,626 | 168,402 |
| 52 | AA- | • | Commercial Risk Reinsurance Co. Ltd. | BERMUDA | 320,717 | 205,073 | 141,380 |
| 53 | AA | • | Mitsui Marine & Fire Insurance Co. Ltd. | JAPAN | 318,638 | 352,271 | 404,190 |
| 54 | AA+ | • | Sumitomo Marine & Fire Insurance Co. Ltd. | JAPAN | 315,374 | 308,824 | 345,690 |
| 55 | Api | | Generali Holding Vienna AG ³ | AUSTRIA | 314,382 | 259,049 | 305,685 |
| 56 | N.R. | | Risk Capital Reinsurance Co. | UNITED STATES | 306,726 | 234,735 | 144,834 |
| 57 | AA- | • | Royal Bank of Canada | BARBADOS | 305,888 | 173,381 | 181,982 |
| 58 | AA | • | Zurich Rückversicherung (Koln) AG | GERMANY | 305,710 | 271,860 | 250,064 |
| 59 | A- | • | Rhine Re | SWITZERLAND | 297,690 | 368,534 | 316,108 |
| 60 | BBB+ | • | Odyssey American Reinsurance Corp.5 | UNITED STATES | 295,570 | 395,608 | 515,266 |
| 61 | Api | | Dorinco Reinsurance Co. | UNITED STATES | 293,381 | 204,969 | 264,580 |
| 62 | BBBpi | | Eagle Star Reinsurance Co. Ltd. | UNITED KINGDOM | 290,200 | 132,450 | 347,363 |
| 63 | A+ | | SOREMA | FRANCE | 289,128 | 287,181 | 291,684 |
| 64 | Api | | Wüstenrot & Württembergische AG3 | GERMANY | 289,097 | 318,745 | 311,341 |
| 65 | Api | | Victoria Rückversicherung AG | GERMANY | 284,585 | 306,265 | 243,584 |
| 66 | Α | • | Copenhagen Reinsurance Co. Ltd. | DENMARK | 279,922 | 250,385 | 201,207 |
| 67 | AA | • | Dai-Tokyo Fire & Marine Insurance Co. Ltd. | JAPAN | 279,385 | 237,633 | 242,168 |
| 68 | AA- | • | Sirius International Insurance Corp. | SWEDEN | 274,494 | 274,672 | 297,509 |
| 69 | N.R. | | UNIQA Verisherungen AG3 | AUSTRIA | 274,372 | N.A. | N.A. |
| 70 | A+ | • | QBE International Insurance Ltd. | UNITED KINGDOM | 271,069 | 169,667 | 133,364 |
| 71 | В | | Veritas Reinsurance Corp. Ltd. | SWITZERLAND | 267,108 | 269,035 | 163,924 |
| 72 | N.R. | | London Life and Casualty Reinsurance Corp. | BARBADOS | 265,320 | 222,227 | 261,029 |
| 73 | AAA | • | Swiss Reinsurance (UK) Ltd. | UNITED KINGDOM | 262,885 | 174,807 | 205,587 |
| 74 | Α | | PMA Reinsurance Corp. | UNITED STATES | 260,095 | 231,932 | 178,212 |
| 75 | BBB+ | • | Odyssey Reinsurance Corp. | UNITED STATES | 254,685 | 208,928 | 195,563 |
| 76 | AA | • | St. Paul Reinsurance Co. Ltd. | UNITED KINGDOM | 241,853 | 198,167 | 220,000 |
| 77 | A+ | • | Partner Reinsurance Co. of the US | UNITED STATES | 240,263 | 82,528 | 53,111 |
| 78 | A+ | • | Nissan Fire & Marine Insurance Co. Ltd. | JAPAN | 238,497 | 223,154 | 173,880 |
| 79 | BBBpi | | Deutsche Rückversicherung AG1 | GERMANY | 235,257 | 257,823 | 265,092 |
| 80 | AA- | • | Nippon Fire & Marine Insurance Co. Ltd. | JAPAN | 231,030 | 231,587 | 271,028 |
| 81 | BBB+ | • | Gothaer Rückversicherung AG | GERMANY | 229,381 | 290,501 | 325,028 |
| 82 | Api | | American Agricultural Insurance Co. | UNITED STATES | 223,746 | 168,324 | 155,727 |
| 83 | A- | | Le Mans Re6 | FRANCE | 220,737 | 332,100 | 312,671 |
| 84 | AA | | Nichido Fire & Marine Insurance Co. Ltd. | JAPAN | 216,221 | 198,728 | 219,137 |
| 85 | A- | | Folksamerica Reinsurance Co. | UNITED STATES | 214,552 | 212,559 | 273,751 |
| 86 | BB+ | | European Specialty Reinsurance (Ireland) Ltd. | IRELAND | 214,017 | 134,076 | N.A. |
| | | | | | | | |

| Premiums W | letton | Average Growth Rate (%) | | C | mhinod | Ratio (%) | | Weighted Average (%) | Net Technical Reserves | Technical Reserves/ Adjusted Shareholders' Funds |
|--------------------|--------------------|----------------------------------|---------------|----------------|---------------|---------------|---------------|----------------------------|------------------------------|--|
| 1996 | 1995 | 1995-1999 | 1999 | 1998 | 1997 | 1996 | 1995 | 1995-1999 | 1999 | 1999 |
| 364,947 | 413,157 | -0.6 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 264,355 | 263,242 | 8.7 | 108.5 | 107.0 | 104.2 | 103.5 | 99.4 | 105.2 | 530,681 | 2.1 |
| 431,322 | 434,977 | -1.9 | 93.4 | 71.4 | 73.0 | 73.0 | 71.0 | 76.6 | 736,144 | 0.4 |
| 298,648 | 329,573 | 2.9 | 128.8 | 116.3 | 119.2 | 117.4 | 109.3 | 117.4 | 1,145,011 | 3.7 |
| 512,800 | 579,645 | -8.4 | N.A. | 94.0 | 106.6 | 110.9 | 89.3 | N.A. | 571,427 | 1.3 |
| 470,580 | 259,712 | 7.6 | 150.3 | 148.8 | 131.4 | 96.9 | 89.4 | 122.5 | 2,304,709 | 2.2 |
| 253,344 | 222,745 | 10.4 | 109.2 | 102.7 | 101.1 | 102.1 | 97.6 | 102.9 | N.A. | N.A. |
| 138,232 | 199,816 | 10.7 | 106.4 | 109.0 | 111.7 | 93.3 | 92.6 | 103.4 | 843,850 | 3.7 |
| 74,149 | 65,067 | 37.6 | N.A. | N.A. | 103.6 | 92.5 | 101.1 | N.A. | 745,969 | 3.5 |
| 470,576 | 648,547 | -13.2 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 387,884 | 520,215 | -9.5 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 253,520 | 251,994 | 4.5 | 109.5 | 99.1 | 103.0 | 102.3 | 107.9 | 104.5 | 645,680 | 0.3 |
| 72,532 | N.A. | N.A. | 129.2 | 116.4 | 106.3 | 106.4 | N.A. | N.A. | 308,628 | 1.1 |
| 126,709 | 124,401 | 19.7 | 74.9 | 79.0 | 80.0 | 85.2 | 57.6 | 75.8 | 51,624 | 0.2 |
| 284,070 | 260,289 | 3.3 | 87.4 | 90.5 | 107.5 | 105.0 | 106.0 | 99.1 | 716,633 | 4.7 |
| 331,292 | 332,439 | -2.2 | 168.5 | 106.9 | 109.2 | 106.4 | 107.0 | 118.0 | 705,225 | 3.5 |
| 547,948 | 510,718 | -10.4 | 129.8 | 107.3 | 131.6 | 102.6 | 103.6 | 114.1 | 987,142 | 1.2 |
| 147,616 | 148,171 | 14.6 | 73.2 | 100.7 | 118.5 | 118.1 | 121.5 | 101.9 | 716,282 | 1.2 |
| 333,585 | 404,822 | -6.4 | 136.7 | 187.6 | 107.7 | 131.9 | 100.8 | 124.4 | 1,697,600 | 5.4 |
| 375,097 | 424,257 | -7.4 -3.1 | 150.4 99.9 | 119.2 100.2 | 108.4 | 103.7 98.4 | 98.6 100.0 | 113.8 99.6 | 733,257 | 2.0 |
| 324,418 294,046 | 337,659 306,922 | -3.1 -1.5 | 106.3 | 100.2 | 99.3 103.5 | 102.7 | 105.7 | 104.2 | 373,543 635,914 | 0.2 1.3 |
| 294,046 161,546 | 126,482 | 17.2 | 135.1 | 119.7 | 94.7 | 87.6 | 92.3 | 110.3 | 576,831 | 2.7 |
| 277,142 | 382,054 | -6.1 | N.A. | N.A. | N.A. | N.A. | 92.3 N.A. | N.A. | N.A. | N.A. |
| 333,343 | 386,936 | -6.6 | 104.5 | 98.0 | N.A. | N.A. | N.A. | N.A. | 489,828 | 0.7 |
| N.A. | N.A. | N.A. | 111.8 | N.A. | N.A. | N.A. | N.A. | N.A. | 262,716 | N.A. |
| N.A. | N.A. | N.A. | 113.8 | 115.7 | N.A. | N.A. | N.A. | N.A. | 371,432 | 1.3 |
| 356,149 | 395,664 | -7.6 | 111.5 | 101.6 | 101.6 | 101.2 | 106.7 | 104.8 | 469,873 | 5.5 |
| 252,655 | 129,842 | 15.4 | 115.3 | 108.2 | 103.9 | 98.1 | 99.9 | 105.8 | 479,964 | 1.4 |
| 258,686 | 382,700 | -7.2 | 134.5 | 123.0 | 112.0 | 103.0 | 104.0 | 113.0 | 772,805 | 3.2 |
| 164,053 | 152,760 | 11.2 | 101.6 | 104.3 | 103.8 | 104.4 | 105.5 | 103.6 | 602,609 | 2.1 |
| 200,763 | 105,695 | 19.2 | 112.7 | 107.9 | 106.1 | 111.1 | 211.1 | 119.8 | 774,533 | 2.1 |
| N.A. | N.A. | N.A. | 114.9 | 108.0 | 91.2 | N.A. | N.A. | N.A. | 686,837 | 2.1 |
| 39,703 | 33,492 | 48.3 | 117.1 | 113.2 | 103.7 | 103.3 | 102.5 | 112.0 | 150,575 | 0.4 |
| 222,412 | 320,160 | -5.7 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 297,036 | 317,047 | -5.8 | 96.0 | 98.5 | 93.6 | 99.6 | 98.2 | 97.3 | 292,141 | 0.9 |
| 318,858 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 427,660 | 440,025 | -12.2 | 109.4 | 108.3 | 105.6 | 102.9 | 102.7 | 105.1 | 453,402 | N.A. |
| 171,306 | 165,955 | 6.2 | 114.0 | 104.4 | 83.4 | 106.0 | 95.6 | 101.2 | 247,188 | 0.9 |
| 372,000 | 388,265 | -10.7 | 140.0 | 75.6 | N.A. | N.A. | N.A. | N.A. | 664,823 | 3.2 |
| 252,200 | 339,946 | -8.7 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 157,948 | 158,447 | 6.3 | 120.3 | 108.0 | 97.9 | 99.5 | 106.3 | 106.7 | 644,684 | 1.9 |
| N.A. | N.A. | N.A. | 122.1 | 98.4 | N.A. | N.A. | N.A. | N.A. | 204,815 | 2.5 |

Standard & Poor's Top 150 Global Reinsurers Ranked by Net Reinsurance Premiums Written (US\$000s)

| | Ratings | | | | | | |
|------|--------------------------|--------------------|---|----------------|---------|----------------|--------------------|
| Rank | as of Aug. 4, 2000 | Security Circle | Company | Country | 1999 | Net Re 1998 | einsurance 1997 |
| 87 | BBpi | | Central Reinsurance Corp. | TAIWAN | 206,424 | 177,470 | 189,418 |
| 88 | Α | | Renaissance Reinsurance Ltd. | BERMUDA | 205,192 | 167,152 | 189,563 |
| 89 | BBBpi | | Grinnell Mutual Reinsurance Co. | UNITED STATES | 203,260 | 213,196 | 222,687 |
| 90 | N.R. | | General & Cologne Re Cia De Reas S.A. | ARGENTINA | 202,908 | 72,247 | N.A. |
| 91 | N.R. | | HDI Reinsurance (Ireland) Ltd. | IRELAND | 202,138 | 175,771 | 159,258 |
| 92 | AA- | | Scandinavian Reinsurance Co. Ltd. | BERMUDA | 200,298 | 84,322 | 39,907 |
| 93 | N.R. | | AMB Aachener und Münchener Bet AG3 | GERMANY | 195,602 | 258,175 | 185,297 |
| 94 | BBB+ | | Cie. Transcontinentale de Reassurance | FRANCE | 195,499 | 208,668 | 157,796 |
| 95 | AA- | | Royal & Sun Alliance Reinsurance Co. Ltd. | UNITED KINGDOM | 194,974 | 236,188 | N.A. |
| 96 | AAA | | ERC Frankona Reinsurance Ltd. | UNITED KINGDOM | 193,600 | 180,370 | 134,142 |
| 97 | AAA | | Cologne Reinsurance Co. Ltd. | UNITED KINGDOM | 180,260 | 87,363 | 61,998 |
| 98 | BBBpi | | Republic Western Insurance Co. | UNITED STATES | 178,439 | 153,557 | 156,069 |
| 99 | AAA | | General Re Europe Ltd. | UNITED KINGDOM | 172,115 | 159,493 | 174,157 |
| 100 | Α | | Terra Nova Insurance Co. (UK) | UNITED KINGDOM | 170,569 | N.A. | N.A. |
| 101 | Api | | Insurance Corp. of Hannover | UNITED STATES | 164,728 | 149,619 | 127,423 |
| 102 | BBBpi | | Mutuelle Centrale de Reassurance | FRANCE | 162,955 | 197,374 | 228,573 |
| 103 | Bpi . | | Milli Reasurans T.A.S. | TURKEY | 158,485 | 159,558 | 156,727 |
| 104 | BBB- | | Fuji Fire & Marine Insurance Co. | JAPAN | 158,007 | 151,354 | 172,911 |
| 105 | A+ | | Sorema North America Reinsurance Co. | UNITED STATES | 157,813 | 143,275 | 140,260 |
| 106 | N.R. | | Stockton Reinsurance Ltd. | BERMUDA | 157,020 | 202,769 | 166,860 |
| 107 | AA- | | Dowa Fire & Marine Insurance Co. Ltd. | JAPAN | 150,457 | 147,608 | 171,555 |
| 108 | A+ | | Tempest Reinsurance Co. Ltd. | BERMUDA | 145,673 | 89,855 | 111,276 |
| 109 | A+ | | Sydney Reinsurance Corp. | UNITED STATES | 145,145 | 109,967 | 86,731 |
| 110 | A+ | | Trenwick America Reinsurance Corp. | UNITED STATES | 143,629 | 169,112 | 195,230 |
| 111 | Α- | • | SECURA Societe de Reassurances | BELGIUM | 142,181 | 146,412 | 126,896 |
| 112 | Α | • | Unionamerica Insurance Co. Ltd. | UNITED KINGDOM | 141,300 | 120,992 | 123,360 |
| 113 | N.R. | | E+S Reinsurance Ireland | IRELAND | 140,617 | 180,688 | 342,266 |
| 114 | BBBpi | | Folksam International Insurance Co. | SWEDEN | 139,730 | 112,357 | 84,239 |
| 115 | AA- | | Gerling Global Reinsurance Co. Ltd. | SWITZERLAND | 138,644 | 140,713 | 118,414 |
| 116 | AA | | CGRM | FRANCE | 134,603 | 118,499 | 114,551 |
| 117 | A+ | | Koa Fire & Marine Insurance Co, Ltd. | JAPAN | 132,276 | 133,873 | 147,653 |
| 118 | A+ | • | QBE Insurance & Reinsurance Europe Ltd. | IRELAND | 131,883 | 135,983 | 205,518 |
| 119 | Α | • | Nacional De Reaseguros S.A. | SPAIN | 126,014 | 129,654 | 113,942 |
| 120 | AA- | • | Toa Reinsurance Co. of America | UNITED STATES | 125,807 | 100,454 | 88,804 |
| 121 | Api | | Europa Rückversicherung AG1 | GERMANY | 116,984 | 117,386 | 109,280 |
| 122 | BBpi | | Societe Centrale de Reassurance1 | MOROCCO | 113,887 | 125,348 | 130,379 |
| 123 | AA | • | NAC Reinsurance Corp. | UNITED STATES | 111,522 | 481,340 | 528,361 |
| 124 | Α- | • | LaSalle Reinsurance Ltd. | BERMUDA | 110,819 | 147,501 | 163,693 |
| 125 | BBBpi | | Kyoei Marine and Fire Insurance Co. | JAPAN | 110,158 | 104,945 | 114,773 |
| 126 | BBBpi | | Taisei Fire & Marine Insurance Co. Ltd. | JAPAN | 109,975 | 99,227 | 100,837 |
| 127 | Api | | New Jersey Re-Insurance Co. | UNITED STATES | 108,499 | 135,265 | 150,274 |
| 128 | BBBpi | | Malaysian National Reinsurance Bhd. | MALAYSIA | 106,915 | 129,825 | 157,690 |
| 129 | A- | | ARIG Reinsurance Co. BSC | BAHRAIN | 103,679 | 175,915 | 237,986 |
| | | | | | , | ,•• | |

| Premiums Wrt | tton. | Average Growth Rate (%) | | C | ambinod | Ratio (%) | | Weighted Average | Net Technical Reserves | Technical Reserves/ Adjusted Shareholders' Funds |
|--------------------|--------------------|----------------------------------|---------------|--------------|---------------|---------------|---------------|------------------|------------------------------|--|
| 1996 | 1995 | 1995-1999 | 1999 | 1998 | 1997 | 1996 | 1995 | (%) 1995-1999 | 1999 | 1999 |
| 192,156 | 174,591 | 3.4 | 94.9 | 99.8 | 104.3 | 101.0 | 101.0 | 100.2 | 185,680 | 1.3 |
| 250,512 | 289,928 | -6.7 | 58.5 | 53.0 | 46.2 | 50.6 | 52.0 | 51.9 | 471,609 | 0.8 |
| 213,968 | 209,930 | -0.6 | 100.2 | 102.7 | 104.5 | 111.9 | 100.6 | 104.0 | 139,066 | 1.0 |
| N.A. | N.A. | N.A. | 102.7 | 102.6 | N.A. | N.A. | N.A. | N.A. | 312,005 | 10.2 |
| 167,148 | 175,610 | 2.9 | 98.0 | 100.2 | 105.1 | 97.5 | 98.5 | 99.7 | 371,074 | 2.1 |
| 41,276 | 34,302 | 42.3 | 96.4 | 87.6 | 75.9 | 82.3 | 82.7 | 89.2 | 741,670 | 2.4 |
| N.A. | N.A. | N.A. | 105.6 | 106.2 | 100.3 | N.A. | N.A. | N.A. | 389,792 | 0.1 |
| 437,248 | 530,002 | -18.1 | 161.8 | 114.6 | 116.1 | 102.2 | 97.2 | 112.1 | 770,110 | 15.5 |
| N.A. | N.A. | N.A. | 97.7 | 101.5 | N.A. | N.A. | N.A. | N.A. | 1,102,537 | N.A. |
| 75,846 | 118,332 | 10.3 | 105.0 | 88.1 | 111.6 | 103.0 | 95.2 | 100.2 | 658,900 | 3.2 |
| 68,466 | 82,266 | 17.0 | 115.6 | 115.2 | 112.0 | 119.0 | 114.2 | 115.3 | 504,316 | 7.1 |
| 144,407 | 139,995 | 5.0 | 111.6 | 111.6 | 120.3 | 107.9 | 107.8 | 111.9 | 270,121 | 1.7 |
| 193,214 | 414,682 | -16.1 | 173.0 | 117.1 | 88.6 | 47.3 | 101.6 | 101.5 | 559,494 | 2.0 |
| N.A. | N.A. | N.A. | 130.3 | N.A. | N.A. | N.A. | N.A. | N.A. | 885,039 | 2.7 |
| 97,893 | 78,892 | 15.9 | 103.9 | 102.8 | 100.4 | 102.0 | 103.1 | 102.5 | 146,896 | 0.7 |
| 305,406 | 318,919 | -12.6 | 115.2 | 115.1 | 113.0 | 111.5 | 116.4 | 114.1 | 496,938 | 3.2 |
| 140,096 | 127,473 | 4.5 | 103.0 | 100.5 | 97.6 | 97.7 | 98.3 | 99.6 | 85,684 | 1.9 |
| 201,985 | 227,941 | -7.1 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 139,999 | 135,746 | 3.1 | 135.1 | 109.1 | 106.3 | 101.6 | 101.6 | 111.3 | 263,235 | 1.6 |
| 25,165 | 22,548 | 47.4 -11.1 | 118.8 N.A. | 110.3 | 103.6 N.A. | 111.2 N.A. | 214.9 N.A. | 112.7 N.A. | 1,054,647 | 1.6 N. A |
| 199,230 137,808 | 270,222 167,331 | -11.1 -2.7 | 93.6 | N.A. 43.7 | 26.1 | 26.5 | 54.2 | 1N.A. 49.7 | N.A. 199,519 | N.A. 0.2 |
| 71,171 | 78,420 | 13.1 | 107.8 | 100.3 | 99.9 | 100.5 | 102.4 | 102.8 | 166,222 | 1.1 |
| 226,364 | 197,162 | -6.1 | 135.7 | 100.3 | 95.9 | 95.7 | 95.6 | 102.6 | 315,310 | 1.1 |
| 134,257 | 108,671 | 5.5 | 116.1 | 113.6 | 113.0 | 115.3 | 115.7 | 114.8 | 36,965 | 0.3 |
| 134,069 | 223,852 | -8.8 | 165.8 | 106.0 | 100.4 | N.A. | N.A. | N.A. | 406,800 | 5.0 |
| 133,740 | 148,546 | -1.1 | 109.4 | 109.7 | 111.1 | 98.7 | 93.7 | 108.0 | 471,069 | 2.7 |
| 72,182 | 103,961 | 6.1 | 109.7 | 108.8 | 108.6 | 117.6 | 114.8 | 111.6 | 206,788 | 1.4 |
| 130,497 | 137,190 | 0.2 | 111.3 | 108.2 | 109.6 | 108.5 | 107.9 | 109.1 | 314,655 | 9.3 |
| 73,204 | 69,170 | 14.2 | 132.0 | 117.9 | 95.0 | 63.9 | 72.2 | 100.2 | 258,744 | |
| 176,525 | 241,629 | -11.4 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 41,203 | 54,731 | 19.2 | 106.4 | 99.8 | 94.8 | 111.7 | N.A. | N.A. | 276,657 | 1.8 |
| 122,075 | 120,938 | 0.8 | 106.1 | 108.2 | 109.8 | 110.5 | 109.0 | 108.7 | N.A. | N.A. |
| 32,623 | 27,673 | 35.4 | 111.9 | 104.6 | 104.7 | 106.8 | 106.2 | 107.3 | 297,235 | 1.1 |
| 108,137 | 110,068 | 1.2 | 102.5 | 104.6 | 95.1 | 89.7 | 90.0 | 96.5 | 164,293 | 1.4 |
| 111,578 | 109,683 | 0.8 | N.A. | N.A. | 114.4 | 110.0 | 122.5 | N.A. | 521,357 | N.A. |
| 514,318 | 470,647 | -25.0 | 146.6 | 103.0 | 102.8 | 101.2 | 103.1 | 108.4 | 986,735 | 2.2 |
| 190,151 | 201,916 | -11.3 | 130.1 | 82.3 | 43.7 | 46.5 | 53.3 | 67.2 | 202,590 | 0.5 |
| 137,249 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 112,667 | 141,740 | -4.9 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 155,822 | 172,317 | -8.8 | 80.8 | 91.1 | 89.5 | 92.3 | 91.2 | 89.3 | 583,161 | 1.5 |
| 131,548 | 110,066 | -0.6 | 88.3 | 87.2 | 90.8 | 87.1 | 81.0 | 87.2 | 182,549 | 1.8 |
| 225,881 | 251,604 | -16.2 | 213.1 | 110.3 | 106.0 | 93.3 | 92.9 | 114.6 | 495,732 | 2.3 |

Standard & Poor's Top 150 Global Reinsurers

Ranked by Net Reinsurance Premiums Written (US\$000s)

| | | Ratings as of | 0 | | | | N. c P | |
|---|------|-----------------|--------------------|--|----------------|------------|------------|---------------------|
| ı | Rank | Aug. 4, 2000 | Security Circle | Company | Country | 1999 | 1998 | Reinsurance 1997 |
| 1 | 130 | AAA | | Swiss Reinsurance Australia Ltd. | AUSTRALIA | 100,395 | 78,632 | 77,928 |
| 1 | 131 | AA | | Trans Re Zurich Reinsurance Co. | SWITZERLAND | 99,875 | 144,238 | 170,767 |
| 1 | 132 | N.R. | | D.B.V. Winterthur Rückversicherungs AG | GERMANY | 93,960 | 107,666 | 107,108 |
| 1 | 133 | A+ | | IPCRe Ltd. | BERMUDA | 93,346 | 111,265 | 117,050 |
| 1 | 134 | BBBpi | | Nisshin Fire & Marine Insurance Co. Ltd. | JAPAN | 91,287 | 89,123 | 102,240 |
| 1 | 135 | AA | | Houston Casualty Co. | UNITED STATES | 90,674 | 79,965 | 74,443 |
| 1 | 136 | BBBpi | | Munich Reinsurance of Africa | SOUTH AFRICA | 90,122 | 89,410 | 107,252 |
| 1 | 137 | BB+ | | European Specialty Reinsurance (Bermuda) | BERMUDA | 86,358 | 55,814 | 25,392 |
| 1 | 138 | N.R. | | Great Lakes Insurance Co. | UNITED STATES | 85,061 | 81,092 | 99,396 |
| 1 | 139 | AA- | | Gerling Global General & Reinsurance Ltd. | UNITED KINGDOM | 84,471 | 53,018 | 30,723 |
| 1 | 140 | AAA | | Swiss Reinsurance Co. of Canada | CANADA | 83,043 | 71,919 | 89,669 |
| 1 | 141 | BBBpi | | Egyptian Reinsurance Co. | EGYPT | 82,004 | 85,304 | 79,921 |
| 1 | 142 | N.R. | | London Life & General Reinsurance Co. | IRELAND | 81,535 | 56,391 | 56,383 |
| 1 | 143 | AA | | NAC Reinsurance International Ltd. | UNITED KINGDOM | 78,361 | 46,440 | 54,195 |
| 1 | 144 | AAA | | General & Cologne Reinsurance Co. South Africa | SOUTH AFRICA | 76,402 | 54,277 | 28,870 |
| 1 | 145 | BBBpi | | Swiss Re Mexico S.A. | MEXICO | 75,222 | 42,442 | 49,246 |
| 1 | 146 | N.R. | | Swiss Re Southern Africa Ltd. | SOUTH AFRICA | 71,879 | 144,908 | 72,890 |
| 1 | 147 | AAA | • | Munich Reinsurance Co. of Canada | CANADA | 69,889 | 73,025 | 75,830 |
| 1 | 148 | AA | • | Putnam Reinsurance Co. | UNITED STATES | 69,590 | 62,867 | 55,968 |
| 1 | 149 | A+ | • | PXRE Reinsurance Co. | UNITED STATES | 69,502 | 69,575 | 83,364 |
| 1 | 150 | AAA | • | Munich Reinsurance Co. of Australia | AUSTRALIA | 68,064 | 60,315 | 63,050 |
| | | | | | | | | |
| | | | | Total | | 82,937,500 | 80,258,756 | 76,286,493 |
| | | | | | | | | |

- 1. Standard & Poor's has provided estimates for these companies.
- 2. GE Reinsurance was formed in 1999 as a result of the merger between Kemper Re and First Excess & Reinsurance. Prior year results reflect those of Kemper Re.
- 3. Company results contain a portion of primary operations.
- 4. Gerling Global Re Corp. of America was merged with Constitution Re in 1999. Prior year results reflect those of Constitution Re.
- 5. Odyssey American Re, formerly known as TIG Re, was formed in 1999. Prior year results reflect those of TIG Re.
- 6. Le Mans Re was formed in 1999 as a joint venture between XL Capital and Les Mutuelles du Mans Assurances (MMA). Prior year results reflect those of former MMA reinsurance operation La Mutuelles du Mans Assurances (IARD).
- N.A. Not available.
- N.R. Not rated.

| Premiums V 1996 | Vrtten 1995 | Average Growth Rate (%) 1995-1999 | 1999 | Cc 1998 | ombined 1997 | Ratio (%) 1996 | 1995 | Weighted Average (%) 1995-1999 | Net Technical Reserves 1999 | Technical Reserves/ Adjusted Shareholders' Funds 1999 |
|--------------------|----------------|---|-------|------------|-----------------|-------------------|-------|---|--------------------------------------|--|
| 115,494 | 107,930 | -1.4 | 133.3 | 111.2 | 95.2 | 108.0 | 104.0 | 110.7 | 220,132 | 0.9 |
| 146,832 | 169,624 | -10.1 | 111.9 | 106.5 | 104.1 | 106.9 | 106.6 | 107.1 | N.A. | N.A. |
| 69,981 | 75,508 | 4.5 | 94.7 | 107.0 | 102.8 | 94.8 | 95.1 | 99.5 | 121,995 | 2.6 |
| 111,569 | 104,096 | -2.2 | 159.3 | 73.5 | 31.5 | 45.1 | 52.0 | 69.8 | 127,805 | 0.3 |
| 107,204 | 127,126 | -6.4 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 82,501 | 82,286 | 2.0 | 137.3 | 83.9 | 70.0 | 72.0 | 77.2 | 90.2 | 155,371 | 0.6 |
| 93,692 | 91,021 | -0.2 | 111.2 | 118.0 | 109.0 | 106.6 | 101.3 | 109.4 | 104,822 | 1.9 |
| N.A. | N.A. | N.A. | 102.5 | 90.1 | 90.5 | N.A. | N.A. | N.A. | 92,419 | 0.6 |
| 62,604 | 16,601 | 38.6 | 46.5 | 50.9 | 58.5 | 50.7 | 30.3 | 51.0 | 5,266 | 0.0 |
| 26,622 | 53,351 | 9.6 | 113.7 | 116.8 | 121.9 | 130.6 | 115.0 | 117.5 | 188,756 | 3.9 |
| 85,199 | 106,141 | -4.8 | 108.2 | 109.8 | 108.5 | 118.2 | 104.9 | 109.8 | 245,564 | 2.2 |
| 76,545 | 74,733 | 1.9 | 96.5 | 91.6 | 121.6 | 95.6 | 101.5 | 101.2 | 230,479 | 1.3 |
| 76,361 | 43,908 | 13.2 | 113.3 | 102.9 | 100.4 | 98.6 | 99.1 | 103.6 | 98,623 | 1.0 |
| 57,519 | 45,158 | 11.7 | 132.8 | 111.8 | 108.1 | 106.2 | 112.6 | 115.9 | 176,545 | 1.5 |
| 26,734 | 34,826 | 17.0 | 114.9 | 119.0 | 117.0 | 114.0 | N.A. | N.A. | 73,963 | 1.7 |
| 39,359 | 44,423 | 11.1 | 127.6 | N.A. | 99.3 | 105.6 | 106.5 | N.A. | 113,918 | 5.1 |
| 118,674 | 120,001 | -9.7 | 133.3 | 105.3 | 111.0 | 117.5 | 120.3 | 118.1 | 184,705 | 1.8 |
| 93,960 | 69,424 | 0.1 | 100.8 | 120.0 | 103.4 | 103.0 | 96.7 | 104.8 | 197,612 | 2.1 |
| 53,235 | -12,350 | -241.3 | 106.4 | 101.5 | 99.9 | 101.2 | 71.5 | 97.2 | 128,664 | 1.2 |
| 66,321 | 97,529 | -6.6 | 169.9 | 104.6 | 44.3 | 49.7 | 54.2 | 81.1 | 95,995 | 0.2 |
| 83,981 | 56,193 | 3.9 | 148.0 | 134.9 | 112.5 | 110.0 | 87.0 | 118.8 | 179,395 | 2.1 |
| 76,312,770 | 78,624,004 | 1.1 | 115.2 | 103.8 | 99.7 | 99.0 | 100.3 | 102.9 | 192,043,184 | 2.4 |



Light at the End of the Tunnel

Better times are forecast for the European reinsurance sector. Rates, terms, and conditions have improved significantly in many classes.

However, the pain endured in 1998 and 1999 has not run its full course, and results in 2000 are expected to be weak. Reflecting this, Standard & Poor's ratings outlook on European reinsurers, first adopted in 1998, remains negative.

In 1999, operating results were down substantially because of a combination of the high frequency of catastrophes, with eight estimated insured losses of \$1 billion or greater and very low reinsurance premium rates. As a result, European reinsurers posted an average combined ratio (net claims incurred plus expenses over premiums) of a massive 130.3% in 1999, up from 107.3% in 1998. The premium-weighted combined ratio averages were 116.4% and 108.0% for 1999 and 1998, respectively. This illustrates the particular difficulties that small reinsurers faced.

The average return on revenues were -12.0% and 7.4% in 1999 and 1998, respectively, with the weighted average figures being -0.7% and 2.6% in 1999 and 1998, respectively.

High frequency of large losses

Two of the largest losses in 1999 were the European storms, Martin and Lothar, with estimated insured losses of \$4.5 billion and \$2.2 billion, respectively. However, in 1999, additional catastrophes struck — more storms hit Europe, an earthquake occurred in Turkey, and the Anatol storm bombarded Northern Europe/Scandinavia. European-based reinsurers also suffered several catastrophes outside Europe. Although no single event approached the destruction caused by Hurricane Andrew in the U.S. in 1992, the large loss frequency in 1999 caught many companies by surprise, leading many reinsurers to purchase additional sideways retrocession cover in 2000.

European losses were greater than had ever been experienced or, indeed, anticipated by many continental writers. In France and Denmark, several insurance companies found that they had significantly under-reinsured and incurred large net losses. For reinsurers, this meant that they were exposed much lower down the risk spectrum than anticipated.

1999 Top 10 European Reinsurance Companies (Ranked by Net Reinsurance Premiums Written)

| Ratings as of Aug. 4, 2000 | Company | Country | Net Reinsurance Premiums Written (US\$000s) 1999 |
|-------------------------------|---|----------------|---|
| AAA | Munich Reinsurance Co. | GERMANY | 9,677,745 |
| AAA | Swiss Reinsurance Co. | SWITZERLAND | 4,598,125 |
| A+ | Lloyd's | UNITED KINGDOM | 3,799,211 |
| AAA 🔍 | Allianz AG | GERMANY | 3,299,013 |
| AA+ • | Hannover Rückversicherungs AG | GERMANY | 2,212,544 |
| AAA | Kölnische Rückversicherung* | GERMANY | 2,157,618 |
| AA- | Gerling-Konzern Globale Rückversicherungs | GERMANY | 2,126,164 |
| AA | Assicurazioni Generali SpA | ITALY | 1,906,367 |
| AAA | ERC Frankona Rückversicherungs | GERMANY | 1,655,700 |
| AAA | Bayerische Rückversicherung | GERMANY | 1,212,266 |

- * Estimated results for 1999.
- N.A. Not available.
- Security Circle Insurer.

Where they had expected to be participating at peak exposure levels, gross claims exceeded some programs by more than 100%. Furthermore, original estimates reflected in insurers' and reinsurers' 1999 results have proven to be significantly understated because of the proximity of the loss events to the fiscal year end.

Casualties in 1999

There were a number of European casualties as a result of 1999 losses. Rhine Re required a \$100 million capital injection from its parent, KKR, to restore its balance sheet. This was partly used to acquire Imperial Re, which also suffered large losses in 1999. Veritas failed to find a new parent company, and its losses caused its rating to plunge into the vulnerable range. ARIG's losses included those of its now closed, poorly performing U.K. subsidiary. Finally, Odyssey Re London was also closed to new business.

Outlook

Although retrocession premiums began to improve in 1999, Standard & Poor's believes the effect on profits will be deferred. Recovery in reinsurance earnings will be limited because of the following factors:

 Proportional reinsurance rates reflect underlying insurance rates. In some markets, insurers will be

| Combined Ratio (%) 1999 120.6 | Return on Revenue (%) 1999 -0.2 | Adjusted Shareholders' Funds (US\$000s) 1999 6,809,471 |
|--|--|--|
| 119.9 | 13.3 | 4,426,875 |
| N.A. | N.A. | 9,072,581 |
| 107.4 | 3.4 | 45,727,553 |
| 111.4 | -0.7 | 1,923,283 |
| 115.3 | N.A. | 1,615,040 |
| 117.4 | -2.1 | 946,382 |
| N.A. | N.A. | N.A. |
| 107.1 | 8.3 | 1,319,200 |
| 106.1 | 5.4 | 2,137,499 |

- able to obtain premium increases as a result of natural catastrophe claims. However, continued competition in many markets will temper the level and speed of insurance premium increases.
- The recovery of reinsurance premiums will be hampered by the many multiyear reinsurance contracts with fixed premium terms, which do not expire until the end of 2000.
- The Martin, Lothar, and Anatol storms occurred in December 1999, when many Jan. 1, 2000, renewals had already been negotiated. Accordingly, premium increases will not begin to filter through reinsurers' income statements until 2001. The timing of the winter storms coincided with fiscal year ends, leading some insurers to underestimate claims indeed, some companies' estimates had doubled.
- Reinsurance capacity, including for large property risks and high concentrations, such as energy risks, remains plentiful. Capital remains strong across the industry, although several companies will seek to replenish capital lost in 1999.
- Rate increases at the Jan. 1, 2001, renewal will be tempered by the availability of alternative risk financing mechanisms.

Therefore, although underwriters will likely see rate improvement in 2000, a return to profitability is likely to be some way off. Some reinsurance buyers have already found costs increasing, including some French and Danish companies that purchased inadequate windstorm protections in 1999. In addition, the retrocession market, in which reinsurers purchase their protection, has experienced increasing rates and capacity reductions. Standard & Poor's expects rates to continue increasing in 2001 as many multiyear protections expire. However, the continued supply of capital and availability of alternative protection methods, including capital market mechanisms, will temper both the speed and degree of rate increases. The next renewal, which is likely to be the most interesting one in many years, has begun particularly early, with some Jan. 1, 2001, discussions starting in June 2000.

Rob Jones

Director, London

Christian Dinesen

Director, London

Making the Transition

istorically, reinsurers, because of their risk selection and improved portfolio diversification practices, have generated higher returns than primary insurance companies.

Reinsurers have been able to attract capital and technical expertise, which has enhanced the value and resources they bring to the insurance market. In 1999, for the first time in more than a decade, these benefits did not translate into better returns as evidenced by returns on revenue (RORs) of 0.6% and 5.7% for reinsurers and primary insurers, respectively.

Years of soft market conditions, exacerbated by excess capacity and growing competition, have weakened the profit potential of top-line growth. The degree to which pricing power has declined is forcing companies to raise loss expectations for more current accident years, to release reserve redundancies accumulated from earlier accident years, and to plan for higher levels of paid losses that will depress their ability to increase investment income. These fundamentals foreshadow shrinking capital levels and signal partial capacity withdrawal.

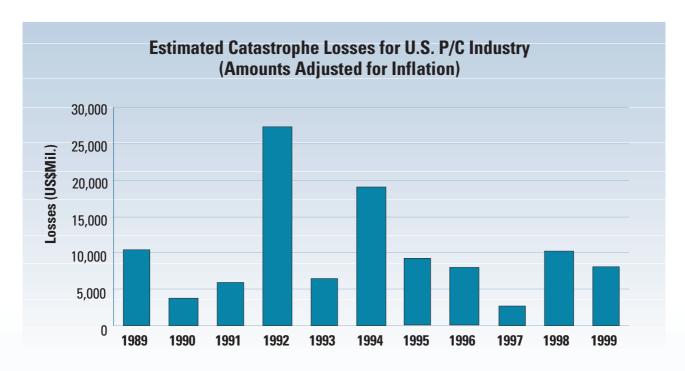
The U.S. reinsurance industry's statutory surplus decreased 3.7% in 1999 to \$54.2 billion from \$56.3 billion in 1998, the second decline experienced by U.S. professional non-life reinsurers in the last decade. Underwriting losses coupled with lower re-investable rates for new premium and higher levels of paid losses undermined generally stable investment returns. Capitalization remains very strong for reinsurers in the secure range of Standard & Poor's insurer financial strength ratings.

Despite tough market conditions, the U.S. reinsurance market continues to be a formidable force in the global non-life reinsurance market, with gross written premiums of \$27.5 billion, representing 24.4% of worldwide premiums. Large reinsurance writers dominate the market, in which the top 25 U.S. property/casualty reinsurers generated \$20.5 billion in net written premiums, representing 91% of the U.S. reinsurance market in 1999. Continued merger and acquisition activity is expected to increase industry concentration.

With the exception of 1998, a year in which net written premiums dropped 3.1% to \$21 billion, the last five years have seen fairly dramatic growth, with net written premiums growing to \$22.5 billion in 1999. Despite reinsurers' preference to write excess of loss contracts, in which, generally, the lower premium compensates for the lower probability of loss, the growth in the business has been with traditional, first-dollar protection.

1999 Top 10 U.S. Reinsurance Companies (Ranked by Net Reinsurance Premiums Written)

| Ratings as of Aug. 4, 2000 | Company | Net Reinsurance Premiums Written (US\$000s) 1999 |
|-------------------------------|---|---|
| AAA | American Re-Insurance Co. | 2,821,261 |
| AAA | General Reinsurance Corp. | 2,574,930 |
| AAA | Employers Reinsurance Corp. | 1,888,579 |
| AA | Transatlantic Reinsurance Co. | 1,322,208 |
| AA- | Everest Reinsurance Co. | 1,108,070 |
| A+ | GE Reinsurance Corp. | 1,081,061 |
| AAA | Swiss Reinsurance America Corp. | 1,046,400 |
| AA | Zurich Reinsurance North America | 967,313 |
| AAA | National Indemnity Co. | 881,917 |
| AA- | Gerling Global Reinsurance Corp. of America | 878,463 |
| | | |



In the last five years (see U.S. Reinsurers Net Premiums Written), excess of loss premium levels have been fairly stable at \$9 billion. Financial risk, although a small component at about \$300 million, has demonstrated consistent growth during this period. The real growth has been in pro rata accounts, in which ceding companies, confronted with the need to maintain premium volume within a low inflation environment and escalating cost pressures, need loss protection. Reinsurers, faced with excess capacity,

have been more willing to assume a loss-generating, risk-taking position.

About one third of the pro rata accounts written in 1999 were in commercial long-tailed lines; not surprising, given the primary insurance market's weak ability to remedy inadequate pricing quickly. The largest lines of business in 1999 (see Major Product Lines on p. 34), representing more than 50% of net written premiums in the aggregate, were other liability, private passenger auto liability, commercial multiperil, workers' compensation, and group accident and health. The inclusion of group accident and health is interesting in its own right, given the startling rate of growth from a very modest base of \$220 million in 1995. This trend suggests that the recent adoption of NAIC risk-based capital formulas for health companies may have heightened their evaluation of net risk retained at the health organizations and a willingness to tap the reinsurance market.

Marine, multiperil for homeowners and farmowners, and international product lines have seen stagnant growth or even contraction, at least in part because of underlying shrinkage in demand and inadequate pricing rates.

Top-line growth did not translate into underwriting profitability in 1999. The combined ratio for reinsurers domiciled in the U.S. was 112.3%, a 9.2 point deterioration from the previous year. The year 1999 has demonstrated the cumulative effect of uncompensated, increased risk exposures. These were partially offset by reserve releases related to earlier accident years, unlike other years in which significant loss events could be identified as the underlying factors. One-year reserve development for 1997 and 1998 accident years exceeded \$1.4 billion, compared with the

Top-line growth did not translate into underwriting profitability in 1999. The combined ratio for reinsurers domiciled in the U.S. was 112.3%, a 9.2 point deterioration from the previous year.

| Combined Ratio (%) | Return on Revenue (%) | Adjusted Shareholders' Funds (US\$000s) |
|-----------------------|--------------------------|---|
| 1999 | 1999 | 1999 |
| | | |
| 115.3 | -7.8 | 2,146,112 |
| 117.4 | 8.9 | 4,642,334 |
| 116.2 | -0.6 | 4,269,714 |
| 106.4 | 7.0 | 1,442,571 |
| 103.3 | 16.5 | 1,147,579 |
| 116.3 | -5.2 | 754,728 |
| 109.5 | 2.7 | 1,243,991 |
| 107.6 | 9.9 | 906,193 |
| 122.9 | -112.2 | 27,563,909 |
| 105.2 | -2.0 | 562,152 |

U.S. Review

Flat reserve
levels continue
to raise concerns
about the
prospective
adequacy of loss
reserves for
the property/
casualty
reinsurance
industry.

annual pro rata premium of about \$10 billion. The release of \$850 million in reserves redundancies built up in 1996 and prior accident years softened the effect of these losses, resulting in a net loss development of only \$600 million for the reinsurance industry in 1999. This demonstrates that the vast majority of the industry did reduce reserve redundancies built up over many years to offset loss development in current years. It is also safe to assume that, given the losses that were reported in 1999, the level of reserves redundancies have been severely depleted. Earnings deterioration from prior years is likely to add one to two points to combined ratios for the next two years.

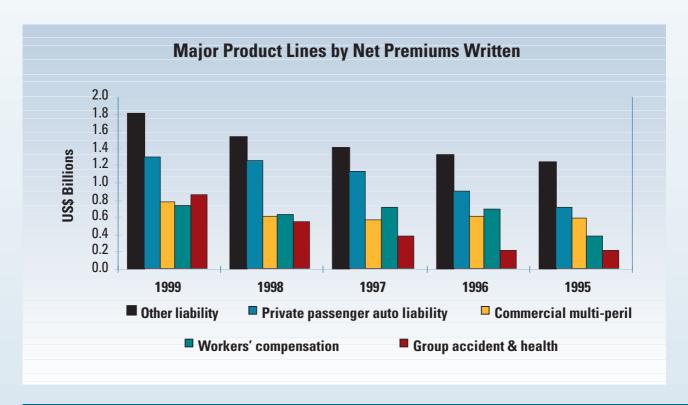
In 1999, the top 10 professional reinsurers (representing 83% of the U.S. market) generated 64% of net premium volume, leveraging from a strong capital base. Capital rich and large-capacity providers did not escape the ravages of increasing risk exposures without improving premium rates. These large-capacity providers averaged a combined ratio of 112%, driving the market average, suggesting that they may have been too eager to put their capital to work and susceptible to unfavorable market conditions. The direct writers were hit the hardest, generally, with combined ratios of 115.3%, 117.4%, 116.2%, and 109.5% for American Re-Insurance Co., General Reinsurance Corp., Employers Reinsurance Corp., and Swiss Reinsurance America Corp., respectively. The large broker reinsurers, Transatlantic Reinsurance and Everest Reinsurance Co., faired extremely well, with combined ratios of 106.4% and 103.3%, respectively. High losses can threaten survival as evidenced by Capital Reinsurance

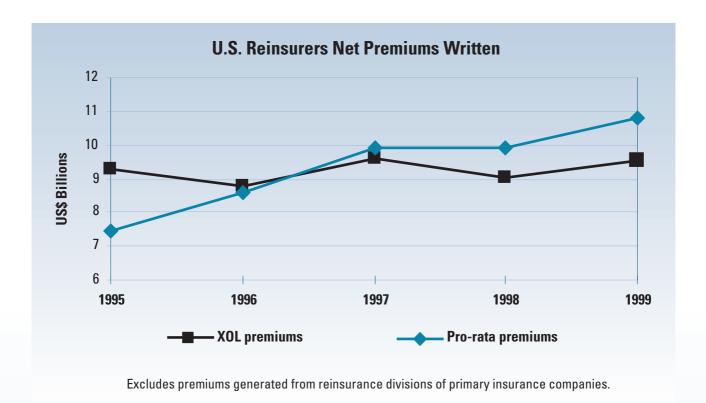
Co.'s financial guaranty losses that forced it to find a strong parent as it successfully did with ACE to form ACE Guaranty Re Inc.

Although inadequate pricing and uncompensated expansion of terms and conditions for risks written in recent accident years are accountable for underwriting losses, one-time property loss events continue to plague the industry's results. The frequency and severity of property damage is estimated to produce insured losses of approximately \$8 billion in 1999.

lat reserve levels continue to raise concerns about the prospective adequacy of loss reserves for the property/casualty reinsurance industry. The level of loss and loss adjustment reserves compared with earned premiums has decreased modestly to 2.1 times (x) in 1999 and has consistently hovered around 2.2x in the last five years. In light of premium rates under pressure and expanded terms and conditions, the amount of risk assumed for any given premium dollar has increased with no measurable increase in loss reserves.

No part of the income statement was spared the financial pressures associated with writing reinsurance in a highly competitive market. Net investment income decreased 4.2% in 1999 to \$4.3 billion from \$4.5 billion in 1998. Total assets grew modestly by 1.1% in 1999, and invested assets remain a significant component of total assets at 90%. The expected positive correlation of top-line growth and an increasing invested asset base was offset largely by \$16.4 billion in net losses paid in 1999, a 22% increase from 1998 levels, and a 128% increase from levels reached five years earlier. A low





interest rate environment in the latter half of the 1990s has limited reinsurers' ability to invest new cash flow at attractive yields. Standard & Poor's believes it is reasonable to expect continuing high levels of losses to be paid in light of the greater percentage of working layer risks being reinsured, which constrains the role growth investment returns can play in the growth of capital.

Reinsurance recoveries on paid losses increased to \$1 billion in 1999, with 20% related to accounts due more than 120 days. The percentage of noncurrent reinsurance recoverables, in light of increasing reinsurance utilization, may become a matter of concern if the increase is related to credit risks and not to timing patterns.

Pretax operating income, excluding capital gains (losses), plummeted 96% in 1999 to \$142 million, largely as a result of lackluster underwriting and investment returns. ROR (defined as pretax operating income divided by total revenue, excluding capital gains) for U.S.-domiciled reinsurers declined to 0.6% in 1999 from 13.4% in 1998 and is significantly lower than the 10.3% five-year average ROR.

Outlook

Standard & Poor's believes the combination of weak pricing in the 1997-1999 period and less rigorous reserve levels will continue to depress earnings at levels that cannot be completely offset by the purported price increases of 5%-10% for risks written in 2000. Standard & Poor's expects further combined ratio deterioration, and net investment income stagnation could lead to rating downgrades as the level of capital

adequacy declines. As the new millenium unfolds, the challenge for reinsurers will not only be to meet the new and changing demands of the future, but to be accountable for the sins of the past.

Grace Osborne

Director, New York

| Ratings as of Aug. 4, 2000 | Security Circle | Company | Net Reins 1999 | urance Premiums \ | Written Change (%) |
|-------------------------------|--------------------|--|--|---|---|
| | GIICIE | Company | 1555 | 1930 | (70) |
| ALGERIA | | | | | |
| N.R. | | Cie. Centrale de Reassurance ¹ Total | 17,442 17,442 | 20,234 20,234 | -13.8 -13.8 |
| ARGENTINA | | | | | |
| N.R. | | General & Cologne Re Cia De Reas S.A. Total | 202,908 202,908 | 72,247 72,247 | 180.9 180.9 |
| AUSTRALIA | | | | | |
| AAA A+ AAA A+ | | Munich Reinsurance Co. of Australia QBE Insurance Ltd. Swiss Reinsurance Australia Ltd. Sydney Reinsurance Co. Ltd. Total | 68,064 587,500 100,395 46,274 802,232 | 60,315 487,736 78,632 50,753 677,436 | 12.8 20.5 27.7 -8.8 18.4 |
| AUSTRIA | | | | | |
| Api BBBpi A N.R. | • | Generali Holding Vienna AG4 Generali Rückversicherung AG Kölnische Rück Wien Rückversicherungs AG UNIQA Versicherungnen AG4 Total | 314,382 34,058 64,539 274,372 687,350 | 259,049 42,550 58,869 N.A. 360,468 | 21.4 -20.0 9.6 N.A. 90.7 |
| BAHRAIN | | | | | |
| A- | • | ARIG Reinsurance Co. BSC Total | 103,679 103,679 | 175,915 175,915 | -41.1 -41.1 |
| BARBADOS | | | | | |
| N.R. N.R. AA- | • | European International Reinsurance Co. Ltd. London Life and Casualty Reinsurance Corp. Royal Bank of Canada Total | 28,009 265,320 305,888 599,218 | 12,221 222,227 173,381 407,829 | 129.2 19.4 76.4 46.9 |
| BELGIUM | | | | | |
| Α- | • | SECURA Societe de Reassurances Total | 142,181 142,181 | 146,412 146,412 | -2.9 -2.9 |
| 36 | | | Global Re | insurance Highligh | ts 2000 |

| Adjusted Shareholders' Funds Change | | | Combined | l Ratio (%) | Pretax Ope | e Change | Return on Revenue (%) | | |
|--|-----------------|-------|----------|-------------|------------|-------------|--------------------------|-------|------|
| 1999 | 1998 | (%) | 1999 | 1998 | 1999 | 1998 | (%) | 1999 | 1998 |
| | | | | | | | | | |
| N.A. | N.A. | N.A. | N.A. | 88.0 | N.A. | 7,213 | N.A. | N.A. | 21.3 |
| N.A. | N.A. | N.A. | N.A. | 88.0 | N.A. | 7,213 | N.A. | N.A. | 21.3 |
| | | | | | | | | | |
| 30,705 | 22,802 | 34.7 | 102.7 | 102.6 | 6,664 | 4,426 | 50.6 | 3.2 | 5.6 |
| 30,705 | 22,802 | 34.7 | 102.7 | 102.6 | 6,664 | 4,426 | 50.6 | 3.2 | 5.6 |
| | | | | | | | | | |
| 86,838 | 89,514 | -3.0 | 148.0 | 134.9 | (21,485) | (6,824) | N.M. | -27.9 | -8.2 |
| 382,194 | 328,975 | 16.2 | 104.9 | 94.2 | 43,422 | 77,192 | -43.7 | 6.8 | 15.5 |
| 253,355 | 253,035 | 0.1 | 133.3 | 111.2 | (197) | 29,475 | -100.7 | -0.2 | 25.2 |
| 373,307 | 322,613 | 15.7 | 111.1 | 104.5 | 209 | 5,799 | -96.4 | 0.4 | 9.7 |
| 1,095,693 | 994,137 | 10.2 | 112.4 | 100.9 | 21,949 | 105,642 | -79.2 | -5.2 | 10.5 |
| | | | | | | | | | |
| 2,535,066 | 2,456,456 | 3.2 | 109.5 | 99.1 | 63,916 | 70,477 | -9.3 | 17.0 | 21.5 |
| 132,819 | 148,381 | -10.5 | 106.1 | 103.5 | 3,837 | 5,903 | -35.0 | 8.8 | 12.3 |
| 28,992 | 39,802 | -27.2 | 110.8 | 108.2 | (2,322) | 1,889 | -222.9 | -3.3 | 3.1 |
| 1,596,215 | N.A. | N.A. | 111.8 | N.A. | (2,130) | N.A. | N.A. | -0.7 | N.A. |
| 4,293,092 | 2,644,639 | 62.3 | 110.4 | 101.0 | 63,301 | 78,269 | -19.1 | 5.5 | 12.3 |
| | | | | | | | | | |
| 211,975 | 323,765 | -34.5 | 213.1 | 110.3 | (100,690) | 11,229 | -996.7 | -53.7 | 5.1 |
| 211,975 | 323,765 | -34.5 | 213.1 | 110.3 | (100,690) | 11,229 | -996.7 | -53.7 | 5.1 |
| | | | | | | | | | |
| 485,319 | 521,856 | -7.0 | 341.8 | 798.7 | (14,413) | (11,330) | N.M. | -17.7 | -0.4 |
| 335,649 | 367,156 | -8.6 | 115.3 | 108.2 | 49,142 | 39,594 | 24.1 | 13.8 | 14.1 |
| 286,637 | 152,862 | 87.5 | 74.9 | 79.0 | 89,284 | 44,937 | 98.7 | 28.4 | 24.7 |
| 1,107,604 | 1,041,874 | 6.3 | 104.5 | 116.5 | 124,014 | 73,201 | 69.4 | 8.2 | 12.8 |
| | | | | | | | | | |
| 146,353 | 171,846 | -14.8 | 116.1 | 113.6 | (1,594) | (723) | N.M. | -1.0 | -0.4 |
| 146,353 | 171,846 | -14.8 | 116.1 | 113.6 | (1,594) | (723) | N.M. | -1.0 | -0.4 |
| 01.1.10.1 | uranga Highligh | 2000 | | | | | | | 27 |

| Detinus (| Coowit | | Net Rei | nsurance Premiums | | |
|-------------------------------|--------------------|---|-----------|-------------------|---------------|--|
| Ratings as of Aug. 4, 2000 | Security Circle | Company | 1999 | 1998 | Change (%) | |
| BERMUDA | | | | | | |
| AA | | Centre Solutions (Bermuda) Ltd. | 374,483 | 338,466 | 10.6 | |
| AA- | | Commercial Risk Reinsurance Co. Ltd. | 320,717 | 205,073 | 56.4 | |
| BB+ | | European Specialty Reinsurance (Bermuda) | 86,358 | 55,814 | 54.7 | |
| A+ | • | IPCRe Ltd. | 93,346 | 111,265 | -16.1 | |
| A- | • | LaSalle Reinsurance Ltd. | 110,819 | 147,501 | -24.9 | |
| A- | • | Latin American Reinsurance Co. Ltd. | 33,208 | 18,402 | 80.5 | |
| N.R. | | Odyssey Re (Bermuda) Ltd. | 65,535 | 69,652 | -5.9 | |
| N.R. | | Overseas Partners Ltd. | 819,683 | 908,995 | -9.8 | |
| AA | • | Partner Reinsurance Co. Ltd. | 467,023 | 161,617 | 189.0 | |
| A | • | Renaissance Reinsurance Ltd. | 205,192 | 167,152 | 22.8 | |
| AA- | • | Scandinavian Reinsurance Co. Ltd. | 200,298 | 84,322 | 137.5 | |
| N.R. | | Stockton Reinsurance Ltd. | 157,020 | 202,769 | -22.6 | |
| A+ | • | Tempest Reinsurance Co. Ltd. | 145,673 | 89,855 | 62.1 | |
| BBB | • | Terra Nova (Bermuda) Insurance Co. Ltd. | 49,676 | 201,724 | -75.4 | |
| AA | | XL Mid Ocean Reinsurance Ltd. | 395,610 | 444,111 | -10.9 | |
| | | Total | 3,524,641 | 3,206,718 | 9.9 | |
| BRAZIL | | | | | | |
| BBpi | | IRB Brasil Resseguros S.A. | 374,696 | 394,090 | -4.9 | |
| | | Total | 374,696 | 394,090 | -4.9 | |
| CANADA | | | | | | |
| AA- | | Gerling Global Reinsurance Co. of Canada | 23,790 | 18,834 | 26.3 | |
| AAA | • | Munich Reinsurance Co. of Canada ¹ | 69,889 | 73,025 | -4.3 | |
| AAA | • | Swiss Reinsurance Co. of Canada | 83,043 | 71,919 | 15.5 | |
| | | Total | 176,722 | 163,778 | 7.9 | |
| CHILE | | | | | | |
| N.R. | | Caja Reaseguradora de Chile S.A.1 | 30,292 | 34,234 | -11.5 | |
| IV.III. | | Total | 30,292 | 34,234 | -11.5 | |
| COLOMBIA | | | | | | |
| N.R. | | Reaseguradora de Colombia S.A. | 21,958 | 28,275 | -22.3 | |
| IV.III. | | Total | 21,958 | 28,275 | -22.3 | |
| DENMARK | | | | | | |
| A | • | Copenhagen Reinsurance Co. Ltd. | 279,922 | 250,385 | 11.8 | |
| AAA | • | ERC Frankona Reinsurance A/S | 484,200 | 426,826 | 13.4 | |
| BBBpi | | Tryg-Baltica International | 29,743 | 29,671 | 0.2 | |
| БББРІ | | Total | 793,865 | 706,883 | 12.3 | |
| | | 1000 | 100,000 | 700,000 | 12.0 | |

| Adjusted Shareholders' Funds | | | 0bi | I D - 4: - /0/ \ | Pretax Ope | Pretax Operating Income | | | Return on Revenue (%) | |
|------------------------------|--------------------|-------------------------|--------------|---------------------|--------------------|-------------------------|----------------|--------------|--------------------------|--|
| 1999 | 1998 | Change (%) | 1999 | l Ratio (%) 1998 | 1999 | 1998 | Change (%) | 1999 | ue (%) 1998 | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 1,063,305 | 1,196,842 | -11.2 | 150.3 | 148.8 | 11,500 | 11,091 | 3.7 | 2.5 | 2.7 | |
| 210,904 | 227,868 | -7.4 | N.A. | N.A. | 27,504 | 20,846 | 31.9 | 8.5 | 11.1 | |
| 148,078 | 148,774 | -0.5 | 102.5 | 90.1 | 903 | 6,529 | -86.2 | 1.3 | 17.6 | |
| 506,221 | 566,708 | -10.7 | 159.3 | 73.5 | (26,463) | 61,516 | -143.0 | -21.1 | 41.0 | |
| 382,197 | 430,053 | -11.1 | 130.1 | 82.3 | (5,679) | 65,232 | -108.7 | -3.5 | 34.5 | |
| 100,269 | 103,412 | -3.0 | 117.7 | 144.0 | 1,155 | (1,417) | N.M. | 3.4 | N.A. | |
| 120,221 | 155,664 | -22.8 | 133.0 | 119.8 | (16,097) | (5,144) | N.M. | -16.8 | -6.2 | |
| 2,547,383 | 2,524,669 | 0.9 -2.1 | 108.9 | 69.3 | 9,402 | 332,268 | -97.2 -39.8 | 0.8 | 26.4 | |
| 1,246,582 622,500 | 1,273,204 | | 90.0 | 12.0 53.0 | 131,447 130,875 | 218,457 127,732 | -39.6 2.5 | 20.8 53.0 | 86.0 | |
| 312,656 | 612,500 312,343 | 1.6 0.1 | 58.5 96.4 | 87.6 | 33,301 | 25,987 | 28.1 | 16.0 | 58.6 22.8 | |
| 665,093 | 504,810 | 31.8 | 118.8 | 110.3 | 45,283 | 81,123 | -44.2 | 23.2 | 32.7 | |
| 1,151,406 | 1,466,751 | -21.5 | 93.6 | 43.7 | 57,189 | 111,747 | -44.2 -48.8 | 28.4 | 62.6 | |
| 177,039 | 333,897 | -47.0 | 72.9 | 94.7 | 56,033 | 46,400 | 20.8 | 50.7 | 19.4 | |
| 2,009,019 | 1,907,385 | 5.3 | 93.4 | 71.4 | 192,594 | 249,053 | -22.7 | 31.4 | 40.5 | |
| 11,262,873 | 11,764,880 | - 4.3 | 105.8 | 78.9 | 648,947 | 1,351,420 | -52.0 | 13.2 | 32.1 | |
| 11,202,010 | 11,704,000 | т.0 | 103.0 | 70.5 | 040,547 | 1,001,720 | 32.0 | 10.2 | 02.1 | |
| | | | | | | | | | | |
| 426,467 | 378,435 | 12.7 | N.A. | 94.0 | 76,401 | 124,155 | -38.5 | 11.4 | 25.5 | |
| 426,467 | 378,435 | 12.7 | N.A. | 94.0 | 76,401 | 124,155 | -38.5 | 11.4 | 25.5 | |
| 720,707 | 370,433 | 12.7 | II.A. | 37.0 | 70,401 | 124,133 | -30.3 | 11.7 | 23.3 | |
| | | | | | | | | | | |
| 37,028 | 36,377 | 1.8 | 105.1 | 109.1 | 3,231 | 2,055 | 57.2 | 11.8 | 9.2 | |
| 94,921 | 81,216 | 16.9 | 100.8 | 120.0 | 13,085 | (2,718) | N.M. | 15.1 | -3.2 | |
| 109,910 | 104,891 | 4.8 | 108.2 | 109.8 | 7,281 | 8,999 | -19.1 | 7.4 | 9.3 | |
| 241,860 | 222,484 | 8.7 | 104.8 | 114.1 | 23,596 | 8,336 | 183.0 | 11.4 | 5.1 | |
| | | | | | | | | | | |
| N.A. | 53,608 | N.A. | 136.0 | 131.0 | N.A. | 1,119 | N.A. | N.A. | 2.1 | |
| N.A. | 53,608 | N.A. | 136.0 | 131.0 | N.A. | 1,119 | N.A. | N.A. | 2.1 | |
| 141711 | 00,000 | 14.7.11 | 100.0 | 10110 | 14.7.1. | 1,110 | 140 (1 | 14.74 | | |
| | | | | | | | | | | |
| 50,493 | 249,107 | -79.7 | 102.6 | 110.2 | 5,149 | 103,966 | -95.0 | 12.6 | 77.0 | |
| 50,493 | 249,107 | -73.7 - 79 .7 | 102.6 | 110.2 | 5,149 | 103,966 | -95.0 | 12.6 | 77.0 | |
| 30,733 | 243,107 | -13.1 | 102.0 | 110.2 | 3,143 | 103,300 | -33.0 | 12.0 | 77.0 | |
| | | | | | | | | | | |
| 217,458 | 286,794 | -24.2 | 135.1 | 119.7 | (43,733) | (14,620) | N.M. | -14.7 | -5.1 | |
| 315,400 | 357,936 | -11.9 | 92.1 | 103.2 | 85,400 | 53,808 | 58.7 | 16.3 | 11.2 | |
| 43,405 | 52,879 | -17.9 | 116.6 | 111.5 | (486) | 1,659 | -129.3 | -1.4 | 4.8 | |
| 576,263 | 697,610 | -17.4 | 108.0 | 109.6 | 41,180 | 40,847 | 0.8 | 0.1 | 3.6 | |
| | urance Highligh | | | | | | | | 30 | |

| | A II | | Net Re | insurance Premiums | |
|-------------------------------|--------------------|---|-------------|--------------------|---------------|
| Ratings as of Aug. 4, 2000 | Security Circle | Company | 1999 | 1998 | Change (%) |
| EGYPT | | | | | |
| BBBpi | | Egyptian Reinsurance Co. | 82,004 | 85,304 | -3.9 |
| | | Total | 82,004 | 85,304 | -3.9 |
| FRANCE | | | | | |
| Api | | Caisse Centrale de Reassurance S.A. | 793,284 | 639,195 | 24.1 |
| AA | • | CGRM | 134,603 | 118,499 | 13.6 |
| BBB+ | • | Cie. Transcontinentale de Reassurance | 195,499 | 208,668 | -6.3 |
| BBB- | | CORIFRANCE | 13,220 | 14,016 | -5.7 |
| A- | • | Le Mans Re ³ | 220,737 | 332,100 | -33.5 |
| BBBpi | | Mutuelle Centrale de Reassurance | 162,955 | 197,374 | -17.4 |
| AA | • | SAFR Partner Re | 469,943 | 489,650 | -4.0 |
| A+ | • | SOREMA | 289,128 | 287,181 | 0.7 |
| AA | • | SPS Reassurance S.A. | 62,264 | 58,612 | 6.2 |
| | | Total | 4,191,168 | 4,059,495 | 3.2 |
| GERMANY | | | | | |
| AAA | | Allianz AG ⁴ | 3,299,013 | 3,459,730 | -4.6 |
| N.R. | | Alte Leipziger Rückversicherung AG | 40,726 | 36,011 | 13.1 |
| N.R. | | AMB Aachener und Münchener Bet AG ⁴ | 195,602 | 258,175 | -24.2 |
| AAA | • | Bayerische Rückversicherung AG | 1,212,266 | 1,378,705 | -12.1 |
| N.R. | | D.B.V. Winterthur Rückversicherungs AG | 93,960 | 107,666 | -12.7 |
| BBBpi | | Delvag Rückversicherungs-AG | 20,550 | 24,194 | -15.1 |
| BBBpi | | Deutsche Rückversicherung AG ¹ | 235,257 | 257,823 | -8.8 |
| AA+ | • | E+S Rückversicherungs AG | 726,667 | 871,716 | -16.6 |
| AAA | • | ERC Frankona Rückversicherungs AG | 1,655,700 | 1,637,616 | 1.1 |
| Api | | Europa Rückversicherung AG1 | 116,984 | 117,386 | -0.3 |
| BB+ | | European Specialty Rückversicherung AG | 9,813 | 6,332 | 55.0 |
| AA- | • | Gerling-Konzern Globale Rückversicherung ⁹ | 2,126,164 | 1,949,151 | 9.1 |
| BBB+ | • | Gothaer Rückversicherung AG | 229,381 | 290,501 | -21.0 |
| AA+ | • | Hannover Rückversicherungs AG | 2,212,544 | 2,223,073 | -0.5 |
| BBBpi | | Hanseatica Rückversicherung AG | 27,729 | 28,483 | -2.6 |
| AAA | | Kölnische Rückversicherung ¹ | 2,157,618 | 2,299,298 | -6.2 |
| N.R. | | Mannheimer AG Holding ⁴ | 43,319 | 30,937 | 40.0 |
| AAA | | Munich Reinsurance Co.1,9 | 9,677,745 | 10,273,867 | -5.8 |
| AA- | • | R+V Versicherung AG | 431,344 | 393,354 | 9.7 |
| N.R. | | Union AG für Versicherung | 36,808 | 21,313 | 72.7 |
| Api | | Victoria Rückversicherung AG | 284,585 | 306,265 | -7.1 |
| Api | | Wüstenrot & Württembergische AG ⁴ | 289,097 | 318,745 | -9.3 |
| AA | | Zurich Rückversicherung (Koln) AG | 305,710 | 271,860 | 12.5 |
| | | Total | 25,428,585 | 26,562,204 | -4.3 |
| | | 1000 | E0/ 1E0/000 | LUJUULJEUT | 710 |

| Adjusted Shareholders' Funds | | | 0. 1. 10. 10. | | Pretax Operating Income | | | Return on | |
|------------------------------|------------|---------------|------------------|---------------------|-------------------------|-----------|---------------|-----------|----------------|
| 1999 | 1998 | Change (%) | Combined 1999 | l Ratio (%) 1998 | 1999 | 1998 | Change (%) | Reven | ue (%) 1998 |
| | | (75) | 1000 | | 1000 | 1000 | (7-7 | 1000 | 1000 |
| | | | | | | | | | |
| 180,685 | 156,563 | 15.4 | 96.5 | 91.6 | 29,412 | 14,650 | 100.8 | 21.6 | 12.0 |
| 180,685 | 156,563 | 15.4 | 96.5 | 91.6 | 29,412 | 14,650 | 100.8 | 21.6 | 12.0 |
| | | | | | | | | | |
| | | | | | | | | | |
| 1,018,986 | 1,264,118 | -19.4 | 121.2 | 120.5 | 68,105 | (13,074) | N.M. | 8.6 | -1.7 |
| 17,348 | 37,076 | -53.2 | 132.0 | 117.9 | 16,127 | (11,877) | N.M. | 14.4 | -10.0 |
| 153,394 | 175,369 | -12.5 | 161.8 | 114.6 | (109,041) | | 16,870.9 | -52.1 | 0.3 |
| 37,688 | 50,938 | -26.0 | 131.9 | 119.3 | (2) | 2,106 | -100.1 | 0.0 | 10.9 |
| 209,217 | 734,146 | -71.5 | 140.0 | 75.6 | 4,301 | 29,021 | -85.2 | 1.5 | 7.2 |
| 154,771 | 192,292 | -19.5 | 115.2 | 115.1 | 2,676 | 4,494 | -40.5 | 1.4 | 1.9 |
| 533,086 | 694,453 | -23.2 | 123.7 | 105.5 | (37,856) | 65,990 | -157.4 | -6.3 | 11.0 |
| 358,082 | 541,571 | -33.9 | 150.4 | 119.2 | (97,075) | (18,816) | N.M. | -31.6 | -5.8 |
| 104,046 | 125,730 | -17.2 | 99.1 | 74.5 | 4,268 | 16,074 | -73.4 | 8.7 | 29.2 |
| 5,196,790 | 6,687,923 | -22.3 | 130.5 | 108.7 | (148,497) | 74,567 | -299.1 | -6.2 | 4.8 |
| .,, | | | | | 1 1 1 | | | | |
| | | | | | | | | | |
| 45,727,553 | 46,340,781 | -1.3 | 107.4 | 104.0 | 124,926 | 644,802 | -80.6 | 3.4 | 16.7 |
| 20,453 | 28,523 | -28.3 | 115.3 | 119.8 | (2,553) | (2,033) | N.M. | -5.8 | -4.3 |
| 5,217,670 | 6,611,640 | -21.1 | 105.6 | 106.2 | 172,975 | 158,422 | 9.2 | 40.8 | 34.3 |
| 2,137,499 | 2,712,262 | -21.2 | 106.1 | 105.9 | 73,070 | 134,926 | -45.8 | 5.4 | 8.2 |
| 47,765 | 30,183 | 58.3 | 94.7 | 107.0 | 20,931 | (3,686) | N.M. | 19.0 | -3.3 |
| 8,833 | 11,040 | -20.0 | 109.6 | 105.3 | (789) | 299 | -364.0 | -3.5 | 1.1 |
| 310,637 | 325,450 | -4.6 | 96.0 | 98.5 | 9,955 | 30,659 | -67.5 | 4.0 | 10.8 |
| 863,143 | 805,949 | 7.1 | 109.4 | 106.5 | 7,875 | 38,740 | -79.7 | 0.9 | 3.8 |
| 1,319,200 | 1,097,802 | 20.2 | 107.1 | 107.1 | 154,900 | (8,009) | N.M. | 8.3 | -0.4 |
| 113,402 | 127,744 | -11.2 | 102.5 | 104.6 | 8,505 | 11,200 | -24.1 | 6.7 | 8.5 |
| 9,449 | 11,755 | -19.6 | 118.3 | 157.6 | (253) | (123) | N.M. | -2.2 | 0.0 |
| 946,382 | 1,094,109 | -13.5 | 117.4 | 105.2 | (48,676) | 107,416 | -145.3 | -2.1 | 5.0 |
| 256,147 | 270,509 | -5.3 | 109.4 | 108.3 | 5,567 | 8,229 | -32.3 | 2.2 | 2.5 |
| 1,923,283 | 2,097,440 | -8.3 | 111.4 | 102.9 | (16,123) | 122,210 | -113.2 | -0.7 | 5.0 |
| 33,447 | 36,178 | -7.5 | 101.6 | 111.4 | (80) | (2,181) | N.M. | -0.3 | -7.3 |
| 1,615,040 | 1,868,564 | -13.6 | 115.3 | 112.5 | N.A. | (14,731) | N.M. | N.A. | -0.6 |
| 638,888 | 697,113 | -8.4 | 84.2 | 88.2 | 31,016 | 27,458 | 13.0 | 46.8 | 49.6 |
| 6,809,471 | 7,741,317 | -12.0 | 120.6 | 102.7 | (21,038) | 311,995 | -106.7 | -0.2 | 2.9 |
| 1,588,715 | 1,620,093 | -1.9 | 104.6 | 105.3 | 36,476 | 58,227 | -37.4 | 7.3 | 12.3 |
| 10,903 | 11,465 | -4.9 | 100.5 | 97.5 | 1,056 | 2,168 | -51.3 | 2.7 | 9.2 |
| 477,139 | 484,628 | -1.5 | 106.3 | 102.6 | 23,912 | 39,514 | -39.5 | 7.7 | 11.1 |
| 1,893,952 | 1,387,298 | 36.5 | 99.9 | 100.2 | 106,408 | 45,505 | 133.8 | 26.7 | 11.4 |
| 153,189 | 129,642 | 18.2 | 87.4 | 90.5 | 11,295 | 19,451 | -41.9 | 3.2 | 6.0 |
| 72,122,160 | 75,541,485 | -4.5 | 113.7 | 104.5 | 699,355 | 1,730,457 | -59.6 | 7.8 | 7.9 |
| | ,, | | | | 130,000 | -,, | 30.0 | | |
| 01.1.0 | 112 1 12 1 | 0000 | | | | | | | - |

| | | | Net Reir | nsurance Premiums | | | |
|-------------------------------|--------------------|--|-----------|-------------------|---------------|--|--|
| Ratings as of Aug. 4, 2000 | Security Circle | Company | 1999 | 1998 | Change (%) | | |
| HONG KONG | G | | | | | | |
| BBB+ | • | China Reinsurance Co. (Hong Kong) Ltd. | 62,339 | 72,991 | -14.6 | | |
| | | Total | 62,339 | 72,991 | -14.6 | | |
| INDONESIA | | | | | | | |
| N.R. | | Reasuransi International Indonesia (REINDO)1 | 19,105 | 17,038 | 12.1 | | |
| | | Total | 19,105 | 17,038 | 12.1 | | |
| IRELAND | | | | | | | |
| AAA | | Bavarian Reinsurance Ireland Ltd. | 380,124 | 415,931 | -8.6 | | |
| AAA | • | Cologne Reinsurance Co. (Dublin) Ltd. | 41,728 | 131,671 | -68.3 | | |
| N.R. | | E+S Reinsurance Ireland | 140,617 | 180,688 | -22.2 | | |
| BB+ | | European Specialty Reinsurance (Ireland) Ltd. | 214,017 | 134,076 | 59.6 | | |
| N.R. | | Hannover Reinsurance Ireland Ltd. | 331,665 | 248,626 | 33.4 | | |
| N.R. | | HDI Reinsurance (Ireland) Ltd. | 202,138 | 175,771 | 15.0 | | |
| N.R. | | Hibernian Reinsurance Ltd. | 19,438 | 21,746 | -10.6 | | |
| AAA | | Irish European Reinsurance Co. Ltd. | 62,400 | 105,000 | -40.6 | | |
| N.R. | | London Life & General Reinsurance Co. | 81,535 | 56,391 | 44.6 | | |
| A+ | | QBE Insurance & Reinsurance Europe Ltd. | 131,883 | 135,983 | -3.0 | | |
| | | Total | 1,605,545 | 1,605,884 | 0.0 | | |
| ITALY | | | | | | | |
| AA | • | Assicurazioni Generali SpA | 1,906,367 | 2,685,361 | -29.0 | | |
| AAA | • | Münchener Rückversicherung Italia SpA ¹ | 419,813 | 243,348 | 72.5 | | |
| AAA | • | Swiss Re Italia SpA ¹ | 471,929 | 555,750 | -15.1 | | |
| 7000 | Ü | Total | 2,798,109 | 3,484,459 | -19.7 | | |
| JAPAN | | | | | | | |
| Α Α | | 01: 15: 0 M : 1 0 0 1:1 | 454 507 | 000.075 | 20.0 | | |
| AA- | | Chiyoda Fire & Marine Insurance Co. Ltd. | 454,527 | 366,975 | 23.9 | | |
| AA | | Dai-Tokyo Fire & Marine Insurance Co. Ltd. | 279,385 | 237,633 | 17.6 | | |
| AA- | | Dowa Fire & Marine Insurance Co. Ltd. | 150,457 | 147,608 | 1.9 | | |
| BBB- | | Fuji Fire & Marine Insurance Co. | 158,007 | 151,354 | 4.4 | | |
| BBBpi | • | Japan Earthquake Reinsurance Co. Ltd. | 400,806 | 333,952 | 20.0 | | |
| A+ | | Koa Fire & Marine Insurance Co. Ltd. | 132,276 | 133,873 | -1.2 | | |
| BBBpi | • | Kyoei Marine and Fire Insurance Co. | 110,158 | 104,945 | 5.0 | | |
| AA AA | | Mitsui Marine & Fire Insurance Co. Ltd. | 318,638 | 352,271 | -9.5 o o | | |
| AA AA- | • | Nichido Fire & Marine Insurance Co. Ltd. | 216,221 | 198,728 | 8.8 -0.2 | | |
| | | Nippon Fire & Marine Insurance Co. Ltd. | 231,030 | 231,587 | | | |
| BBBpi | | Nisshin Fire & Marine Insurance Co. Ltd. Nissan Fire & Marine Insurance Co. Ltd. | 91,287 | 89,123 | 2.4 | | |
| <u>A</u> + | | | 238,497 | 223,154 | 6.9 | | |
| AA+ | | Sumitomo Marine & Fire Insurance Co. Ltd. | 315,374 | 308,824 | 2.1 | | |
| | | | | | | | |

| Adjusted Shareholders' Funds | | | Combined Ratio (%) | | Pretax Operating Income Change | | | Return on Revenue (%) | | |
|------------------------------|------------------|---------------|--------------------|-------|-----------------------------------|----------|---------------|--------------------------|----------------|--|
| 1999 | 1998 | Change (%) | 1999 | 1998 | 1999 | 1998 | Change (%) | 1999 | ue (%) 1998 | |
| | | | | | | | | | | |
| 66,231 | 74,546 | -11.2 | 94.7 | 95.5 | 13,324 | 9,745 | 36.7 | 17.2 | 12.7 | |
| 66,231 | 74,546 | -11.2 | 94.7 | 95.5 | 13,324 | 9,745 | 36.7 | 17.2 | 12.7 | |
| | | | | | | | | | | |
| N.A. | 9,276 | N.A. | N.A. | 143.2 | N.A. | 420 | N.A. | N.A. | N.A. | |
| N.A. | 9,276 | N.A. | N.A. | 143.2 | N.A. | 420 | N.A. | N.A. | N.A. | |
| | | | | | | | | | | |
| 310,748 | 350,308 | -11.3 | 128.8 | 116.3 | 30,585 | (2,279) | N.M. | 10.2 | -0.5 | |
| 202,369 | 202,460 | 0.0 | 91.7 | 107.2 | 41,440 | 27,496 | 50.7 | 51.1 | 15.9 | |
| 171,775 | 186,375 | -7.8 | 109.4 | 109.7 | 13,359 | 14,614 | -8.6 | 8.2 | 5.4 | |
| 81,779 | 105,167 | -22.2 | 122.1 | 98.4 | (22,936) | 4,303 | -633.0 | -13.1 | 6.9 | |
| 226,410 | 225,335 | 0.5 | 106.4 | 109.0 | 33,377 | 27,819 | 20.0 | 12.8 | 11.4 | |
| 173,256 | 204,978 | -15.5 | 98.0 | 100.2 | 26,571 | 27,737 | -4.2 | 12.1 | 14.2 | |
| 41,496 | 47,093 | -11.9 | 127.6 | 93.9 | (2,060) | 5,651 | -136.5 | -9.1 | 21.7 | |
| 57,800 | 53,000 | 9.1 | 91.2 | 97.4 | 20,100 | 11,000 | 82.7 | 24.6 | 10.4 | |
| 101,433 | 103,263 | -1.8 | 113.3 | 102.9 | 272 | 8,134 | -96.7 | 0.3 | 12.2 | |
| 156,450 | 138,093 | 13.3 | 106.4 | 99.8 | 33,841 | 11,014 | 207.3 | 24.6 | 9.5 | |
| 1,523,516 | 1,616,072 | -5.7 | 110.8 | 107.7 | 174,548 | 135,488 | 28.8 | 12.2 | 10.7 | |
| | | | | | | | | | | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| 462,828 | 507,441 | -8.8 | 117.4 | 109.4 | 4,710 | 5,164 | -8.8 | 2.3 | 2.3 | |
| 182,979 | 155,174 | 17.9 | 165.4 | 134.9 | (64,261) | (43,124) | N.M. | -11.6 | N.A. | |
| 645,808 | 662,615 | -2.5 | 148.0 | 126.7 | (59,551) | (37,960) | N.M. | -4.6 | 2.3 | |
| | | | | | | | | | | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| 12,326 | 11,329 | 8.8 | N.A. | N.A. | 5,490 | 8,080 | -32.1 | 0.0 | 1.7 | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| | ırance Highlight | | | | | | | | //3 | |

| D-4: | C - | | Net Rei | nsurance Premiums | | |
|-------------------------------|--------------------|---|--|---|--|--|
| Ratings as of Aug. 4, 2000 | Security Circle | Company | 1999 | 1998 | Change (%) | |
| JAPAN (con | tinued) | | | | | |
| BBBpi AA- AAA AA+ | | Taisei Fire & Marine Insurance Co. Ltd. Toa Reinsurance Co. Ltd. Tokio Marine & Fire Insurance Co. Ltd. Yasuda Fire & Marine Insurance Co. Ltd. Total | 109,975 965,507 831,794 491,561 5,495,498 | 99,227 917,795 683,507 470,293 5,050,852 | 10.8 5.2 21.7 4.5 8.8 | |
| LEBANON | | | | | | |
| ВВрі | | Arab Reinsurance Co. Total | 12,166 12,166 | 14,247 14,247 | -14.6 -14.6 | |
| LUXEMBOU | RG | | | | | |
| AA- | • | Namur Re S.A. Total | 40,470 40,470 | 27,633 27,633 | 46.5 46.5 | |
| MALAYSIA | | | | | | |
| BBBpi | | Malaysian National Reinsurance Bhd. Total | 106,915 106,915 | 129,825 129,825 | -17.6 -17.6 | |
| MEXICO | | | | | | |
| N.R. BBBpi | | Reaseguradora Patria S.A.1 Swiss Re Mexico S.A. Total | N.A. 75,222 75,222 | 30,891 42,442 73,333 | N.A. 77.2 2.6 | |
| MOROCCO | | | | | | |
| ВВрі | | Societe Centrale de Reassurance ¹ Total | 113,887 113,887 | 125,348 125,348 | -9.1 -9.1 | |
| NIGERIA | | | | | | |
| BBB | • | African Reinsurance Corp. Total | 65,879 65,879 | 62,440 62,440 | 5.5 5.5 | |
| POLAND | | | | | | |
| N.R. | | Polish Reinsurance Total | 30,857 30,857 | 23,228 23,228 | 32.8 32.8 | |
| 44 | | | Global | Reinsurance Highligh | ts 2000 | |

| Adjusted Shareholders' Funds | | | | | Pretax Operating Income | | | Return on | | |
|------------------------------|-------------------------|---------------------|-----------------------|---------------------|-----------------------------|-----------------------------|-----------------------|------------------------|----------------------|--|
| 1999 | 1998 | Change (%) | Combined 1999 | I Ratio (%) 1998 | 1999 | 1998 | Change (%) | Keven 1999 | ue (%) 1998 | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| 2,570,507 | 1,897,631 | 35.5 | N.A. | N.A. | 33,007 | 23,129 | 42.7 | 3.5 | 2.5 | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| 2,582,832 | 1,908,960 | 35.3 | N.A. | N.A. | 38,497 | 31,208 | 23.4 | 1.8 | 2.1 | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 27,641 | 20,411 | 35.4 | 114.0 | 121.9 | 3,055 | 2,828 | 8.0 | 16.7 | 12.7 | |
| 27,641 | 20,411 | 35.4 | 114.0 | 121.9 | 3,055 | 2,828 | 8.0 | 16.7 | 12.7 | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 22,608 | 16,928 | 33.6 | 84.0 | 94.2 | 150 | 2,344 | -93.6 | 0.4 | 8.2 | |
| 22,608 | 16,928 | 33.6 | 84.0 | 94.2 | 150 | 2,344 | -93.6 | 0.4 | 8.2 | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 99,465 | 89,398 | 11.3 | 88.3 | 87.2 | 18,132 | 30,020 | -39.6 | 13.7 | 20.1 | |
| 99,465 | 89,398 | 11.3 | 88.3 | 87.2 | 18,132 | 30,020 | -39.6 | 13.7 | 20.1 | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| N.A. | 49,082 | N.A. | N.A. | 123.3 | N.A. | (1,402) | N.M. | N.A. | -4.0 | |
| 22,133 | N.A. | N.A. | 127.6 | N.A. | (22,663) | N.A. | N.M. | -29.7 | N.A. | |
| 22,133 | 49,082 | -54.9 | 127.6 | 123.3 | (22,663) | (1,402) | N.M. | -29.7 | -4.0 | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| N.A. | 7,667 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| N.A. | 7,667 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | |
| | | | | | | | | | | |
| 40.005 | FO 440 | 0.0 | 101.0 | 00.7 | 4 1 5 1 | 7 100 | 40.0 | F 7 | 11.1 | |
| 49,965 49,965 | 50,442 50,442 | -0.9 -0.9 | 101.3 101.3 | 92.7 92.7 | 4,151 4,151 | 7,182 7,182 | -42.2 -42.2 | 5.7 5.7 | 11.1 11.1 | |
| 43,303 | JU,772 | -0.5 | 101.5 | JZ.1 | 4,131 | 7,102 | -42.2 | J./ | 11.1 | |
| | | | | | | | | | | |
| 28,599 | 33,755 | -15.3 | 97.5 | 99.1 | (4,449) | (2,594) | N.M. | -15.4 | -8.9 | |
| 26,599 28,599 | 33,755 | -15.3 | 97.5 97.5 | 99.1 | (4,449) (4,449) | (2,594) (2,594) | N.M. | -15.4 - 15.4 | -0.9 - 8.9 | |
| 20,000 | 30,100 | 10.0 | 37.0 | 00.1 | (1,110) | \=/001/ | | 10.7 | 0.0 | |
| Global Reins | urance Highlight | ts 2000 | | | | | | | 45 | |

| Ratings as of Aug. 4, 2000 | Security Circle | Company | Net Reinsurance Premi 1999 1998 | | Written Change (%) |
|--|--------------------|--|---|--|---|
| SINGAPORE | | | | | |
| Api | | Singapore Reinsurance Corp. Ltd. Total | 24,104 24,104 | 27,615 27,615 | -12.7 -12.7 |
| SOUTH AFR | ICA | | | | |
| AAA AA- BBBpi N.R. | • | General & Cologne Re Co. South Africa Gerling Global Reinsurance Co. of South Africa Ltd. Munich Reinsurance of Africa Swiss Re Southern Africa Ltd. Total | 76,402 43,398 90,122 71,879 281,802 | 54,277 32,480 89,410 144,908 321,075 | 40.8 33.6 0.8 -50.4 - 12.2 |
| SOUTH KOR | EA | | | | |
| BBB- | | Korean Reinsurance Co. Total | 837,056 837,056 | 627,277 627,277 | 33.4 33.4 |
| SPAIN | | | | | |
| AA- A | • | Mapfre Re Compania De Reaseguros S.A. Nacional De Reaseguros S.A. Total | 364,698 126,014 490,712 | 322,944 129,654 452,598 | 12.9 -2.8 8.4 |
| SWEDEN | | | | | |
| BBBpi AA- | • | Folksam International Insurance Co. Sirius International Insurance Corp. Total | 139,730 274,494 414,225 | 112,357 274,672 387,029 | 24.4 -0.1 7.0 |
| SWITZERLA | ND | | | | |
| N.R. AAA AA- AAA A- AAA AA B AA+ | | A.G. Re Cie. de Reass. General European Reinsurance Co. of Zurich Gerling Global Reinsurance Co. Ltd. New Reinsurance Co. Rhine Re Swiss Reinsurance Co. Trans Re Zurich Reinsurance Co. Veritas Reinsurance Corp. Ltd. Zurich Versicherung AG Total | 24,274 1,184,813 138,644 490,876 297,690 4,598,125 99,875 267,108 894,000 7,995,405 | 26,057 930,580 140,713 1,111,524 368,534 5,202,174 144,238 269,035 1,390,380 9,583,234 | -6.8 27.3 -1.5 -55.8 -19.2 -11.6 -30.8 -0.7 -35.5 -16.6 |
| TAIWAN | | | | | |
| ВВрі | | Central Reinsurance Corp. Total | 206,424 206,424 | 177,470 177,470 | 16.3 16.3 |

STANDARD &POOR'S

| | Adiuste | ed Shareholders | Funds | | | Pretax On | erating Incon | ne | Retu | rn on |
|-------|----------------------|--------------------------|---------------------|-----------------------|-----------------------|----------------------|------------------------|-----------------------|---------------------|--------------------|
| | · | | Change | | d Ratio (%) | · | | Change | Reve | nue (%) |
| | 1999 | 1998 | (%) | 1999 | 1998 | 1999 | 1998 | (%) | 1999 | 1998 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 7- | 7 400 | 75.040 | 0.0 | 105.0 | 07.0 | 0.011 | E 00E | 40.0 | 05.7 | 10.4 |
| | 7,486 | 75,248 | 3.0 | 105.0 | 87.0 | 8,011 | 5,365 | 49.3 | 25.7 | 19.4 |
| | 7,486 | 75,248 | 3.0 | 105.0 | 87.0 | 8,011 | 5,365 | 49.3 | 25.7 | 19.4 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 4. | 4,430 | 11,870 | 274.3 | 114.9 | 119.0 | 9,869 | 341 | 2,790.3 | 12.5 | 0.5 |
| | 8,726 | 12,087 | 54.9 | 108.1 | 104.2 | 216 | 2,550 | -91.5 | 0.5 | 7.1 |
| | 3,932 | 47,872 | 12.7 | 111.2 | 118.0 | 5,424 | 2,504 | 116.6 | 5.6 | 2.4 |
| | 0,152 | 69,907 | 43.3 | 133.3 | 105.3 | (4,553) | 8,298 | -154.9 | -4.3 | 9.0 |
| | 7,240 | 141,736 | 53.3 | 118.4 | 112.8 | 10,956 | 13,694 | -20.0 | 3.6 | 4.8 |
| | | · | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | 0,356 | 216,358 | 34.2 | 98.6 | 100.7 | 38,160 | 3,738 | 921.0 | 4.1 | 0.6 |
| 290 | 0,356 | 216,358 | 34.2 | 98.6 | 100.7 | 38,160 | 3,738 | 921.0 | 4.1 | 0.6 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 10 | 7 1 4 0 | 104 100 | 20.5 | 100.0 | 100.7 | (070) | 15.740 | 100 / | 0.1 | 4.0 |
| | 7,146 | 134,128 | 39.5 | 109.2 | 102.7 | (376) | 15,749 | -102.4 | -0.1 | 4.8 |
| | N.A. 7,146 | 70,009 204,137 | N.A. -8.3 | 106.1 107.7 | 108.2 104.3 | N.A. (376) | (393) 15,357 | N.M. -102.4 | N.A. -0.1 | -0.3 2.2 |
| 10 | 7,140 | 204,137 | -0.3 | 107.7 | 104.3 | (370) | 10,337 | -102.4 | -0.1 | 2.2 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 142 | 2,931 | 151,390 | -5.6 | 109.7 | 108.8 | (6,987) | 3,462 | -301.8 | -5.2 | 2.8 |
| |),597 | 690,174 | 7.3 | 104.5 | 98.0 | 113,329 | 109,193 | 3.8 | 28.6 | 26.4 |
| 883 | 3,528 | 841,563 | 5.0 | 106.3 | 101.1 | 106,342 | 112,654 | -5.6 | 11.7 | 14.6 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| | 3,319 | 42,144 | 2.8 | 96.6 | 95.2 | 4,094 | 4,410 | -7.2 | 14.8 | 15.1 |
| | 2,750 | 748,522 | -4.8 | 112.2 | 112.6 | 53,313 | (12,246) | N.M. | 3.8 | -1.2 |
| | 4,001 | 39,241 | -13.4 | 111.3 | 108.2 | 1,590 | 643 | 147.1 | 1.1 | 0.4 |
| | 4,978 | 386,658 | -16.0 | 114.8 | 100.9 | (17,214) | (14,257) | N.M. | -3.2 | -1.2 |
| | 2,380 | 184,161 | 9.9 -4.8 | 168.5 119.9 | 106.9 110.7 | (151,275) | 31,197 464,493 | -584.9 73.7 | -47.8 | 2.0 |
| | 6,875 8,938 | 4,651,449 51,641 | -4.8 -5.2 | 111.9 | 106.5 | 806,875 8,250 | 464,493 11,491 | -28.2 | 13.3 7.0 | 7.5 7.0 |
| | 5,936 4,787 | 248,568 | -5.2 -65.9 | 111.5 | 100.5 | 6,230 2,432 | 28,165 | -20.2 -91.4 | 0.7 | 9.3 |
| | +,707 N.A. | 240,300 N.A. | N.A. | N.A. | N.A. | 2,432 N.A. | N.A. | -91.4 N.A. | N.A. | N.A. |
| | B,028 | 6,352,384 | -7.5 | 119.6 | 109.0 | 708,065 | 513,895 | 37.8 | -1.3 | 4.9 |
| 5,570 | -/ | JJUULJUUT | 710 | 110.0 | . 30.0 | 700,000 | 010,000 | 07.0 | 1.0 | 7.0 |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 144 | 4,511 | 102,194 | 41.4 | 94.9 | 99.8 | 7,807 | 11,879 | -34.3 | 3.4 | 6.1 |
| | 4,511 | 102,194 | 41.4 | 94.9 | 99.8 | 7,807 | 11,879 | -34.3 | 3.4 | 6.1 |
| | | | | | | | | | | |
| | | | | | | | | | | |

| Detiron of | C: | | Net Rein | surance Premiums V | |
|-------------|--------------------|--|---------------------------|---------------------------|---------------------|
| | Security Circle | Company | 1999 | 1998 | Change (%) |
| THAILAND | | | | | |
| ВВрі | | Thai Reinsurance Public Co. Ltd. Total | 44,129 44,129 | 43,586 43,586 | 1.2 1.2 |
| TUNISIA | | | | | |
| BBB- | | B.E.S.T. Reinsurance Co. Total | 23,125 23,125 | 18,574 18,574 | 24.5 24.5 |
| TURKEY | | | | | |
| Врі | | Milli Reasurans T.A.S. Total | 158,485 158,485 | 159,558 159,558 | -0.7 -0.7 |
| UNITED KING | DOM | | | | |
| Α- | | BRIT Insurance Ltd. | 22,873 | 19,395 | 17.9 |
| Α | • | CNA Reinsurance Co. Ltd. | 519,855 | 381,405 | 36.3 |
| AAA | • | Cologne Reinsurance Co. Ltd. | 180,260 | 87,363 | 106.3 |
| BBBpi | | Eagle Star Reinsurance Co. Ltd. | 290,200 | 132,450 | 119.1 |
| AAA | <u> </u> | ERC Frankona Reinsurance Ltd. | 193,600 | 180,370 | 7.3 |
| AAA | <u> </u> | ERC Frankona Reinsurance II Ltd. | 44,500 | 50,283 | -11.5 |
| AAA | <u> </u> | General Re Europe Ltd. | 172,115 | 159,493 | 7.9 |
| AA- | • | Gerling Global General & Reinsurance Co. Ltd. Great Lakes UK | 84,471 | 53,018 | 59.3 |
| AAA A+ | • | Lloyd's | 28,129 | 19,632 | 43.3 6.4 |
| A+ AA | • | NAC Reinsurance International Ltd. | 3,799,211 78,361 | 3,571,667 46,440 | 68.7 |
| A+ | • | QBE International Insurance Ltd. | 271,069 | 169,667 | 59.8 |
| AA- | • | Royal & Sun Alliance Reinsurance Co. Ltd. | 194,974 | 236,188 | -17.4 |
| AA | • | St. Paul Reinsurance Co. Ltd. | 241,853 | 198,167 | 22.0 |
| AAA | • | Swiss Reinsurance (UK) Ltd. | 262,885 | 174,807 | 50.4 |
| A | | Terra Nova Insurance Co. (UK) | 170,569 | N.A. | N.A. |
| N.R. | | Tryg-Baltica International (UK) Ltd. | 23,023 | 25,748 | -10.6 |
| N.n. | | | | • | |
| A | • | Unionamerica Insurance Co. Ltd. | 141,300 | 120,992 | 16.8 |

| Adjuste 1999 | d Shareholders' 1998 | Funds Change (%) | Combined 1999 | l Ratio (%) 1998 | Pretax Oper 1999 | rating Incom | e Change (%) | Retur Reven 1999 | |
|-------------------------|-------------------------|------------------------|-----------------------|-----------------------|-------------------------|-------------------------|----------------------|------------------------|---------------------|
| | | | | | | | | | |
| 43,412 43,412 | 35,035 35,035 | 23.9 23.9 | 76.8 76.8 | 80.4 80.4 | 12,026 12,026 | 11,730 11,730 | 2.5 2.5 | 83.0 83.0 | 34.1 34.1 |
| | | | | | | | | | |
| 36,043 36,043 | 35,232 35,232 | 2.3 2.3 | 89.5 89.5 | 88.2 88.2 | N.A. N.A. | 3,624 3,624 | N.A. N.A . | N.A. N.A . | 15.3 15.3 |
| | | | | | | | | | |
| 44,776 44,776 | 49,242 49,242 | -9.1 -9.1 | 103.0 103.0 | 100.5 100.5 | 12,098 12,098 | 9,101 9,101 | 32.9 32.9 | 7.3 7.3 | 5.8 5.8 |
| | | | | | | | | | |
| 91,521 | 103,613 | -11.7 | N.A. | 98.0 | (9,008) | 8,155 | -210.5 | -37.0 | 30.1 |
| 311,960 | 328,248 | -5.0 | 105.8 | 109.8 | 47,871 | 15,277 | 213.4 | 8.5 | 2.9 |
| 71,032 | 86,967 | -18.3 | 115.6 | 115.2 | 8,765 | 12,575 | -30.3 | 4.2 | 11.1 |
| 315,800 209,100 | 332,595 191,582 | -5.0 9.1 | 136.7 105.0 | 187.6 88.1 | (68,000) 14,900 | (9,865) 52,067 | N.M. -71.4 | -20.9 7.8 | -4.9 26.5 |
| 122,900 | 74,675 | 64.6 | 132.0 | 131.0 | (9,000) | (1,972) | 356.5 | N.M. | -3.1 |
| 274,816 | 312,592 | -12.1 | 173.0 | 117.1 | (66,261) | 19,552 | -438.9 | -37.4 | 9.8 |
| 48,044 | 34,088 | 40.9 | 113.7 | 116.8 | (310) | 3,945 | -107.8 | -0.3 | 6.2 |
| 111,442 | 117,197 | -4.9 | 121.0 | 80.7 | (105) | 16,683 | -100.6 | -0.3 | 49.3 |
| 9,072,581 | 10,475,000 | -13.4 | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 115,677 | 147,170 | -21.4 | 132.8 | 111.8 | (11,715) | 9,257 | -226.6 | -12.7 | 15.0 |
| 283,163 | 201,402 | 40.6 | 113.8 | 115.7 | (569) | N.A. | N.A. | -0.2 | N.A. |
| N.A. | N.A. | N.A. | 97.7 | 101.5 | 240,898 | 322,267 | -25.2 | N.A. | N.A. |
| 319,677 | 292,667 | 9.2 | 114.9 | 108.0 | 43,065 | N.A. | N.A. | 16.9 | N.A. |
| 240,050 | 208,278 | 15.3 | 134.5 | 123.0 | (31,863) | 46,505 | -168.5 | -12.9 | 21.0 |
| 329,647 | N.A. | N.A. | 130.3 | N.A. | (5,095) | N.A. | N.A. | -1.2 | N.A. |
| 69,866 | 81,573 | -14.4 | 122.0 | 132.0 | 2,132 | 437 | 388.3 | 6.4 | 1.1 |
| 82,100 | 160,492 | -48.8 | 165.8 | 106.0 | (78,100) | 16,860 | -563.2 | -45.0 | 11.4 |
| 12,069,376 | 13,148,138 | -8.2 | 123.3 | 114.8 | 77,605 | 511,742 | -84.8 | -8.7 | 13.6 |

| D.C | 0 '4 | | Net Reinsurance Premiums Written | | |
|----------------------------|--------------------|---|----------------------------------|-----------|---------------|
| Ratings as of Aug. 4, 2000 | Security Circle | Company | 1999 | 1998 | Change (%) |
| UNITED STA | TES | | | | |
| Api | | American Agricultural Insurance Co. | 223,746 | 168,324 | 32.9 |
| AAA | • | American Re-Insurance Co. | 2,821,261 | 2,276,153 | 23.9 |
| AAA | • | Capital Reinsurance Co. | 53,709 | 75,113 | -28.5 |
| A+ | • | Chartwell Reinsurance Co. | 54,154 | 110,546 | -51.0 |
| BBpi | | Chatham Reinsurance Corp. | 22,667 | 32,268 | -29.8 |
| Α | | CNA Reinsurance Operations (US) | 647,100 | 390,500 | 65.7 |
| AA- | • | Commercial Risk Re-Insurance Co. | 58,732 | 63,208 | -7.1 |
| BBBpi | | Discover Reinsurance Co. | 50,216 | 39,288 | 27.8 |
| Api | | Dorinco Reinsurance Co. | 293,381 | 204,969 | 43.1 |
| BBpi | | EMC Reinsurance Co. | 43,547 | 39,074 | 11.4 |
| AAA | • | Employers Reinsurance Corp. | 1,888,579 | 1,862,217 | 1.4 |
| AAA | | Enhance Reinsurance Co. | 60,567 | 78,329 | -22.7 |
| AA- | • | Everest Reinsurance Co. | 1,108,070 | 1,017,766 | 8.9 |
| A- | • | Folksamerica Reinsurance Co. | 214,552 | 212,559 | 0.9 |
| A+ | • | GE Reinsurance Corp.5 | 1,081,061 | 586,030 | 84.5 |
| AAA | • | General Reinsurance Corp. | 2,574,930 | 2,335,550 | 10.2 |
| AA- | • | Gerling Global Reinsurance Corp. of America6 | 878,463 | 418,952 | 109.7 |
| N.R. | | Great Lakes Insurance Co. | 85,061 | 81,092 | 4.9 |
| BBBpi | | Grinnell Mutual Reinsurance Co. | 203,260 | 213,196 | -4.7 |
| AA | • | Hartford Reinsurance Co. | 702,961 | 710,577 | -1.1 |
| AA | • | Houston Casualty Co. | 90,674 | 79,965 | 13.4 |
| Api | | Insurance Corp. of Hannover | 164,728 | 149,619 | 10.1 |
| N.R. | | Mitsui Marine & Fire Insurance Co. of America | 64,696 | 71,491 | -9.5 |
| AA | • | NAC Reinsurance Corp. | 111,522 | 481,340 | -76.8 |
| AAA | • | National Indemnity Co. | 881,917 | 679,694 | 29.8 |
| Api | | New Jersey Re-Insurance Co. | 108,499 | 135,265 | -19.8 |
| BBB+ | • | Odyssey American Reinsurance Corp.7 | 295,570 | 395,608 | -25.3 |
| BBB+ | | Odyssey Reinsurance Corp. | 254,685 | 208,928 | 21.9 |
| A+ | • | Partner Reinsurance Co. of the US | 240,263 | 82,528 | 191.1 |
| A | • | PMA Reinsurance Corp. | 260,095 | 231,932 | 12.1 |
| AA | | Putnam Reinsurance Co. | 69,590 | 62,867 | 10.7 |
| A+ | • | PXRE Reinsurance Co. | 69,502 | 69,575 | -0.1 |
| BBBpi | | Republic Western Insurance Co. | 178,439 | 153,557 | 16.2 |
| N.R. | | Risk Capital Reinsurance Co. | 306,726 | 234,735 | 30.7 |
| BBBpi | | Shelter Reinsurance Co. | 43,726 | 41,990 | 4.1 |
| A+ | • | Signet Star Reinsurance Co. | 399,372 | 351,026 | 13.8 |
| A+ | • | Sorema North America Reinsurance Co. | 157,813 | 143,275 | 10.1 |
| AA | \bullet | St. Paul Reinsurance Co. Ltd. | 826,698 | 858,064 | -3.7 |
| AAA | | Swiss Reinsurance America Corp. | 1,046,400 | 728,044 | 43.7 |
| A+ | | Sydney Reinsurance Corp. | 145,145 | 109,967 | 32.0 |
| AA- | | Toa Reinsurance Co. of America | 125,807 | 100,454 | 25.2 |
| AA | • | Transatlantic Reinsurance Co. | 1,322,208 | 1,194,465 | 10.7 |
| A+ | • | Trenwick America Reinsurance Corp. | 143,629 | 169,112 | -15.1 |
| | | | , | , | |

| Adjusted | d Shareholders' J | | 0 | D . (* . /0/) | Pretax Ope | rating Incon | | | rn on |
|------------|-------------------|---------------|------------------|----------------|------------|--------------|---------------|--------|-----------------|
| 1999 | 1998 | Change (%) | Combined 1999 | 1998 | 1999 | 1998 | Change (%) | 1999 | nue (%) 1998 |
| | | | | | | | | | |
| 288,543 | 284,600 | 1.4 | 114.0 | 104.4 | (9,122) | 18,774 | -148.6 | -4.1 | 9.9 |
| 2,146,112 | 2,607,839 | -17.7 | 115.3 | 103.9 | (235,947) | 300,149 | -178.6 | -7.8 | 11.2 |
| 295,541 | 322,831 | -8.5 | 79.7 | 93.5 | 62,567 | 33,643 | 86.0 | 59.5 | 38.7 |
| 183,136 | 302,871 | -39.5 | 241.3 | 96.5 | (68,731) | 27,842 | -346.9 | -96.9 | 20.1 |
| 19,422 | 29,774 | -34.8 | 159.6 | 127.9 | (10,909) | (5,230) | N.M. | -39.0 | -14.1 |
| N.A. | N.A. | N.A. | 138.0 | 108.8 | N.A. | N.A. | N.A. | N.A. | N.A. |
| 43,121 | 27,947 | 54.3 | 113.2 | 113.6 | 1,497 | (1,301) | N.M. | 2.4 | -1.9 |
| 54,524 | 48,998 | 11.3 | 90.7 | 88.6 | 10,459 | 11,155 | -6.2 | 21.2 | 25.8 |
| 591,795 | 579,318 | 2.2 | 73.2 | 100.7 | 57,938 | 50,389 | 15.0 | 20.8 | 20.0 |
| 35,887 | 36,807 | -2.5 | 113.7 | 106.5 | 1,218 | 4,115 | -70.4 | 2.4 | 9.0 |
| 4,269,714 | 4,098,556 | 4.2 | 116.2 | 104.9 | (11,767) | 388,924 | -103.0 | -0.6 | 17.5 |
| 214,806 | 225,730 | -4.8 | 57.2 | 41.5 | 57,404 | 66,189 | -13.3 | 62.7 | 68.5 |
| 1,147,579 | 1,059,429 | 8.3 | 103.3 | 103.4 | 223,065 | 227,575 | -2.0 | 16.5 | 17.2 |
| 338,472 | 328,501 | 3.0 | 120.3 | 108.0 | 1,221 | 37,260 | -96.7 | 0.5 | 13.1 |
| 754,728 | 754,593 | 0.0 | 116.3 | 145.4 | (60,286) | (151,050) | N.M. | -5.2 | -22.7 |
| 4,642,334 | 5,539,506 | -16.2 | 117.4 | 100.0 | 293,500 | 786,276 | -62.7 | 8.9 | 25.3 |
| 562,152 | 420,385 | 33.7 | 105.2 | 109.2 | (15,963) | 34,927 | -145.7 | -2.0 | 6.7 |
| 117,574 | 101,152 | 16.2 | 46.5 | 50.9 | 54,366 | 47,837 | 13.6 | 57.9 | 53.7 |
| 140,355 | 124,610 | 12.6 | 100.2 | 102.7 | 18,276 | 13,121 | 39.3 | 8.2 | 5.6 |
| N.A. | N.A. | N.A. | 107.2 | 105.7 | N.A. | N.A. | N.A. | N.A. | N.A. |
| 250,181 | 262,435 | -4.7 | 137.3 | 83.9 | (24,380) | 44,551 | -154.7 | -23.3 | 38.7 |
| 212,468 | 209,602 | 1.4 | 103.9 | 102.8 | 7,030 | 10,187 | -31.0 | 4.0 | 6.1 |
| 61,457 | 59,241 | 3.7 | 105.3 | 101.3 | 2,161 | 3,626 | -40.4 | 3.1 | 4.9 |
| 440,103 | 737,114 | -40.3 | 146.6 | 103.0 | 50,602 | 92,405 | -45.2 | 13.1 | 15.9 |
| 27,563,909 | 26,986,666 | 2.1 | 122.9 | 91.0 | (581,177) | 250,527 | -332.0 | -112.2 | 29.5 |
| 388,225 | 323,472 | 20.0 | 80.8 | 91.1 | 77,125 | 63,323 | 21.8 | 44.5 | 33.4 |
| 855,835 | 546,843 | 56.5 | 129.8 | 107.3 | 5,730 | 118,637 | -95.2 | 1.3 | 19.9 |
| 372,670 | 381,564 | -2.3 | 112.7 | 107.9 | 25,205 | 44,793 | -43.7 | 8.7 | 16.3 |
| 335,240 | 339,308 | -1.2 | 117.1 | 113.2 | (30,811) | | -3,450.4 | -14.9 | 1.1 |
| 287,635 | 287,466 | 0.1 | 101.6 | 104.3 | 56,952 | 41,018 | 38.8 | 17.2 | 14.9 |
| 104,317 | 109,771 | -5.0 | 106.4 | 101.5 | 8,787 | 13,328 | -34.1 | 10.7 | 17.4 |
| 399,007 | 447,229 | -10.8 | 169.9 | 104.6 | (5,707) | 13,945 | -140.9 | -5.1 | 15.6 |
| 161,014 | 165,970 | -3.0 | 111.6 | 111.6 | 9,949 | 13,153 | -24.4 | 5.0 | 7.4 |
| 290,082 | 358,702 | -19.1 | 129.2 | 116.4 | (68,710) | (24,885) | N.M. | -20.7 | -11.1 |
| 58,838 | 59,305 | -0.8 | 120.7 | 101.2 | (693) | 6,886 | -110.1 | -1.3 | 13.8 |
| 250,674 | 257,022 | -2.5 | 108.5 | 107.0 | (532) | 4,744 | -111.2 | -0.1 | 1.3 |
| 162,711 | 175,930 | -7.5 | 135.1 | 109.1 | (39,300) | 7,319 | -636.9 | -23.4 | 4.4 |
| N.A. | N.A. | N.A. | 95.6 | 95.8 | N.A. | N.A. | N.A. | N.A. | N.A. |
| 1,243,991 | 1,780,155 | -30.1 | 109.5 | 106.2 | 29,619 | 118,916 | -75.1 | 2.7 | 13.3 |
| 152,649 | 150,356 | 1.5 | 107.8 | 100.3 | 1,262 | 11,823 | -89.3 | 0.8 | 10.2 |
| 266,584 | 260,697 | 2.3 | 111.9 | 104.6 | 11,805 | 21,896 | -46.1 | 8.0 | 17.7 |
| 1,442,571 | 1,343,659 | 7.4 | 106.4 | 101.5 | 103,939 | 170,125 | -38.9 | 7.0 | 12.4 |
| 275,688 | 330,496 | -16.6 | 135.7 | 102.3 | (8,369) | 42,638 | -119.6 | -4.4 | 19.5 |

| Dotings on of | Coourity | | Net R | einsurance Premiums | |
|----------------------------|--------------------|----------------------------------|------------|---------------------|---------------|
| Ratings as of Aug. 4, 2000 | Security Circle | Company | 1999 | 1998 | Change (%) |
| UNITED STATES (continued) | | | | | |
| AA- | | Underwriters Reinsurance Co. | 429,259 | 384,223 | 11.7 |
| AA | | Zurich Reinsurance North America | 967,313 | 852,503 | 13.5 |
| | | Total | 22,527,438 | 21,079,068 | 6.9 |
| | | Industry Total | 87,465,195 | 87,504,986 | -0.1 |
| | | · | | | |

- 1. Standard & Poor's has provided estimates for these companies
- 2. Countrywide and industry totals include results from companies that do not appear in this report.
- 3. Le Mans Re was formed in 1999 as a joint venture between XL Capital and Les Mutuelles du Mans Assurances (MMA). Prior year results for the entity reflect those of fomer MMA reinsurance operation La Mutuelles du Mans Assurances IARD.
- 4. Company results contain a portion of primary operations.
- 5. GE Re was formed in 1999 as a result of the merger between Kemper Re and First Excess & Reinsurance. Prior year results for the company reflect those of Kemper Re.
- 6. Gerling Global Re Corp of America was merged with Constitution Re in 1999. Prior year results reflect those of Constitution Re.
- 7. Odyssey American Re, formerly known as TIG Re, was formed in 1999. Prior year results reflect those of TIG Re.
- 8. United States company results are reported on a statutory basis except, CNA Re, Hartford Re, and St. Paul Re.
- 9. Market value adjustments are not included in the adjusted shareholders' funds of these companies.
- 10. Combined ratio averages are weighted for company and industry totals by premium earned.
- N.A. Not available.
- N.M. Not meaningful.
- N.R. Not rated.



| 1999 | ted Shareholders' 1998 | runas Change (%) | Combine 1999 | d Ratio (%) 1998 | Pretax O _F 1999 | perating Incom 1998 | e Change (%) | Retur Reven 1999 | |
|-------------|---------------------------|------------------------|-----------------|---------------------|-------------------------------|------------------------|--------------------|------------------------|------|
| | | | | | | | | | |
| | | | | | | | | | |
| 524,605 | 602,646 | -12.9 | 102.2 | 102.4 | 49,641 | 48,546 | 2.3 | 9.9 | 11.2 |
| 906,193 | 919,553 | -1.5 | 107.6 | 113.3 | 116,601 | 72,158 | 61.6 | 9.9 | 7.0 |
| 54,165,204 | 56,276,954 | -3.8 | 112.1 | 103.1 | 142,330 | 3,297,758 | -95.7 | 0.6 | 13.4 |
| | ,, | | | | - | | | | |
| 175,327,237 | 181,302,503 | -3.3 | 113.1 | 103.6 | 2,636,887 | 9,210,036 | -71.4 | 3.3 | 9.1 |
| 110,021,201 | 101/032/000 | 0.0 | | 10010 | 2,000,001 | 0,2.3,000 | 7 | 0.0 | 0.1 |



Trouble in Paradise

or most of Bermuda's reinsurers, 1999 was a harsh year, filled with numerous challenges to underwriting discipline that constantly tested each company's ability to remain competitive.

Expansion opportunities for the previous three years had affected earnings and capital structures, while downward pricing pressures and intense market conditions constrained organic top-line growth. Underwriting profitability, as measured by the combined ratio, topped 100% for most reinsurers, and only a few were able to do better than that. Reflecting the increased volatility of many Bermuda reinsurer risk portfolios, most companies found earnings performance in 1999 well below their historical averages. For 2000, Standard & Poor's believes underwriting pressures will remain, while earnings stability and quality for some Bermuda reinsurers will be questionable as significant loss events occur.

Beginning in 1998, loss event frequency and severity, in combination with the Asian financial market collapse during that year's third quarter, provided Bermuda's reinsurers with the reminder that — like other reinsurers throughout the world — they were not guaranteed strong earnings. This served as a prelude to 1999, when large loss costs associated with property catastrophes, adverse development, and exiting from nonprofitable business lines prompted some management teams to reconsider their strategic alternatives as stand-alone operations.

For some organizations, the "growth through acquisition" strategy prevailed in 1999 as a way to

enhance reinsurance operations, while for others, strategic mergers appeared as the appropriate course of action. In December 1999, ACE Ltd. acquired Capital Re Corp., following a bidding war with XL Capital Ltd. (XLC), to gain an established foothold in the financial guaranty/credit enhancement sectors, and created Intrepid Re, a joint venture with Royal & Sun Alliance US, Inc., to write tailored (re)insurance alternative risk transfer (ART) solutions.

Following its own growth strategy, XLC acquired NAC Re Corp. and its (re)insurance subsidiaries to form a U.S. platform. In addition, XLC's joint venture with La Mutuelle du Mans Reassurance, to form Le Mans Re, solidified a base in Continental Europe, while its acquisition of 96% ownership of Latin American Reinsurance Co. Ltd. provided XLC with a Latin American platform.

ther diversification efforts included Annuity & Life Re (Holdings) Ltd.'s formation of a U.S. holding company and the acquisition of Capitol Bankers Life Insurance Co. in 2000 to establish its U.S. platform. Meanwhile, Overseas Partners Ltd. entered into a strategic venture with Renaissance Reinsurance Ltd. to form OPCAT Ltd., a writer of low layer property catastrophe reinsurance risks, and signed a definitive agreement in June 2000 to acquire Reliance Reinsurance Co.

Rather than pursue the acquisitions trail, some Bermuda reinsurers have opted to merge in order to remain competitive in their respective markets. LaSalle Re Holdings Ltd. announced that it is expected to merge with Trenwick Group Inc. during 2000, while Terra Nova (Bermuda) Holdings Ltd. was acquired by U.S. insurer Markel Corp. in March 2000.

Excluding acquisitions, the capital structures of most Bermuda reinsurers over the last few years have

1999 Top Five Bermuda Reinsurance Companies (Ranked by Net Reinsurance Premiums Written)

| Ratings as of | | Net Reinsurance Premiums Written (US\$000s | | | | |
|---------------|--------------------------------------|--|---------|------------|--|--|
| Aug. 4, 2000 | Company | 1999 | 1998 | Change (%) | | |
| N.R. | Overseas Partners Ltd. | 819,683 | 908,995 | -9.8 | | |
| AA 🔍 | Partner Reinsurance Co. Ltd. | 467,023 | 161,617 | 189.0 | | |
| AA | XL Mid Ocean Reinsurance Ltd. | 395,610 | 444,111 | -10.9 | | |
| AA | Centre Solutions (Bermuda) Ltd. | 374,483 | 338,466 | 10.6 | | |
| AA- | Commercial Risk Reinsurance Co. Ltd. | 320,717 | 205,073 | 56.4 | | |
| | | | | | | |

N. A. Not available. N.R. Not rated.

Security Circle Insurer.

benefited from strong earnings flows largely derived from investment income and net realized capital gains. With such a strong revenue source, these companies have been able to offset inadequate pricing and poor market conditions without hurting their bottom lines, and have been able to retain excess capital that can be returned to shareholders as dividends. Meanwhile, parent holding companies of property catastrophe underwriters, such as LaSalle Re Limited and IPCRe Limited, had to suspend dividend payments in 1999 because of losses incurred and because of declines in their capital structures. In addition, as earnings fell short of Wall Street expectations, the Street became fickle and disenchanted with some of Bermuda's publicly held reinsurers. Stock currencies for most public Bermudian reinsurers declined 30% to 50% compared with their 1998 valuations. Although some reinsurers had been able to use their own currency for past acquisitions or share repurchases, now debt issuance and bank loans have become the main mechanisms employed to meet liquidity requirements.

To remain competitive, most of Bermuda's large writers have implemented global branding programs to tout their organization's ability to provide reinsurance coverage — and financial products and services — worldwide. In addition, some monoline reinsurers, such as Tempest Reinsurance Co., have announced efforts to develop a broad-based multiline strategy including life reinsurance. This is a product line that is finding a home in Bermuda following the successful formation of Annuity & Life Re.

For 2000, additional competition (and capital) has already emerged as new companies, ACE Capital Re International Ltd, Max Re Ltd., and Tokio Millennium Re Ltd. entered the Bermuda reinsurance arena, each with its own unique operating strategy. More capital flowed to the island in 1999 as some U.S. domestic reinsurers sought to level the playing field by redomesticating to Bermuda and establishing offshore entities to reduce taxation.

The concept of redomestication offers a more favorable corporate structure with the formation and growth of non-U.S.-based reinsurance operations and an enhanced ability to pursue business combinations with non-U.S. entities, including Bermuda companies. Conversely, those Bermuda companies that have a "rooted" presence in the U.S. and have the ability to reinsure business back to their Bermuda affiliate to reduce income taxes should benefit the most. In 1999, the following U.S. organizations redomesticated to Bermuda: White Mountains Insurance Group, Ltd. (parent to Folksamerica Reinsurance Co.); Everest Re Group Ltd. (parent to Everest Reinsurance Co.); and PXRE Group Ltd. (parent to PXRE Reinsurance Co.). Trenwick Group Inc, will redomesticate to Bermuda under Trenwick Group Ltd. in 2000.

For 2000, Standard & Poor's believes additional U.S. entities will continue to weigh the benefits of, and migrate to, Bermuda with chances of a tax ruling appearing to have stalled.

Outlook

Standard & Poor's believes that although 1999 was one of the worst performing years for the Bermuda reinsurance market, it should not be construed as an indicator of the group's overall or prospective earnings performance. Because of past aggressive growth and capital management policies, many are still in the middle of growing pains, and earnings stability will remain a challenge. Capital for the Island's reinsurance industry is considered in excess by Standard & Poor's, although it has become evident that investor pressures are starting to affect some reinsurers' earnings and capital planning processes. Prospectively, Standard & Poor's believes the primary challenge for Bermuda's newly emergent global reinsurers will be the development of stable earnings momentum over the next decade.

Frederick R. Loeloff Director, New York

Excluding acquisitions, the capital structures of most Bermuda reinsurers over the last few vears have benefited from strong earnings flows largely derived from investment income and net realized capital gains.

| Combined | l Ratio (%) | Return on Revenue (%) | | Adjusted Shareholders' Funds (US\$000s) | | | |
|----------|-------------|-----------------------|------|---|-----------|------------|--|
| 1999 | 1998 | 1999 | 1998 | 1999 | 1998 | Change (%) | |
| 108.9 | 69.3 | 0.8 | 26.4 | 2,547,383 | 2,524,669 | 0.9 | |
| 90.0 | 12.0 | 20.8 | 85.9 | 1,246,582 | 1,273,204 | -2.1 | |
| 93.4 | 71.4 | 31.4 | 40.5 | 2,009,019 | 1,907,385 | 5.3 | |
| 150.3 | 148.8 | 2.5 | 2.7 | 1,063,305 | 1,196,842 | -11.2 | |
| N.A. | N.A. | 8.5 | 11.1 | 210,904 | 227,868 | -7.4 | |

Capacity to Catastrophe: The Australian Reinsurance Debacle

few years ago, the Sydney insurance market had visions of emerging as a global reinsurance center, with large capacity and high-quality business.

Today, the industry is taking stock in the wake of \$1 billion of losses from GIO's reinsurance operations and the failure of New Cap Re and ReAC. Indeed, with the notable exception of QBE, the current Australian reinsurance market essentially comprises branch and subsidiary operations of major global reinsurance groups.

In reviewing the reasons for this failure, it is helpful to understand why these Australian companies chose this foray into international reinsurance. Two key factors provided the impetus for this expansion into the global reinsurance market:

Beginning in 1995, the Australian capital market supported the opportunistic public listing of startup reinsurance and catastrophe risk companies. These were local companies seeking diversification in revenue, business, and risk along with growth opportunities. ■ The expansion of the Asian primary insurance markets and their increased requirements for reinsurance.

The outcome was that Australian reinsurers wrote good-quality Asian business, although volumes remained modest — between 6% and 15% of reinsurance books. However, the limited volume of Asian business available could not satisfy the Australian reinsurers' appetite for growth or meet their diversification goals, causing them to seek risks in new markets located much farther away. Not surprisingly, high profile losses emerged from retrocessional protection offered on worldwide accounts.

The failure of the Australian global reinsurance market can be summarized as follows:

- Poor market position and the absence of competitive strengths.
- Adverse selection and inappropriate risk management.
- Uncommitted capital.
- The Sydney broker syndrome.

For the start-up companies, the challenge of establishing a viable business proved too great. Although the

1999 Top Five Asian/Pacific Reinsurance Companies (Ranked by Net Reinsurance Premiums Written)

| Ratings as of Aug. 4, 2000 | Company | Country | Net Reinsurance Premiums Written (US\$000s) |
|-------------------------------|---|-------------|---|
| AA- | Toa Reinsurance Co. Ltd. | Japan | 965,507 |
| BBB- | Korean Reinsurance Co. | South Korea | 837,056 |
| AAA | Tokio Marine & Fire Insurance Co. Ltd. | Japan | 831,794 |
| A+ | QBE Insurance Ltd. | Australia | 587,500 |
| AA+ | Yasuda Marine & Fire Insurance Co. Ltd. | Japan | 491,561 |

N.A. Not available.

Security Circle Insurer.

number of global catastrophes was low, Australian reinsurers had to contend with global reinsurance markets awash in new capacity from Bermuda and Lloyds, which brought soft pricing and intense competition for premium volume. Australian reinsurers failed to develop any redeeming competitive strengths and, as such, were destined to occupy a low position on the food chain. To achieve the volume to cover costs, Australian reinsurers accepted poor-quality business in the hope of establishing a franchise or niche and, over time, improving the quality of business sourced.

In the short term, the low frequency nature of property catastrophe and high-excess loss covers can hide poor risk selection. Unfortunately for the Australians, their entry into the global reinsurance market was ill-timed, and they suffered moderate loss frequencies in 1998 and 1999. Although Australia had a relatively cheap employment market, no special regulatory or taxation advantages were part of the picture. The start-up companies lacked major sponsors or long-term committed shareholders and, as a result, failed to achieve credible insurer financial strength ratings, further limiting their access to premiums. Australian reinsurers comprised naïve, opportunistic shareholders with shallow pockets that lacked the resolve to build a reinsurance enterprise.

Managing risks and building a franchise from geographically distant Australia have proven difficult despite recent advances in telecommunications. Sydney-based insurance brokers have tended to be limited to transacting low-quality worldwide reinsurance business. This may well be a function of adverse selection targeting the Australian market, as well as the Sydney-based brokers' poor access to high-quality business.

The risk management practices of a number of the Australian reinsurers proved inadequate because of inadequate retrocessionsal protection, poor underwriting, and loose control and monitoring of aggregates.

One success for the Australian reinsurance market has been the QBE Insurance Group (insurer financial strength rating of 'A+'). QBE's approach of acquiring and building niches and locating underwriting functions in markets in which they transact business, along with strict central risk management, has proven successful. Having established expertise and credibility in the markets in which it operates, QBE has had greater control over the selection, placement, and conditions of the risks that it underwrites.

Outlook

The Australian market will remain a substantial buyer of reinsurance protection, in that it is one of the largest and most sophisticated insurance markets in the Asia/Pacific region. The market remains receptive to new and alternative forms of reinsurance cover and may work well as a test market and gauge for regional trends. All major global reinsurance groups are represented in Australia and, for some, Australia will be the location of group principal offices in the Asia/Pacific region.

In the final analysis, Australian reinsurers failed to add value to the market and essentially offered a capacity to absorb losses, and the market cruelly took advantage of them. Given the inherent difficulties involved in establishing a successful reinsurance business from Australia and the small number of independent Australian insurance groups remaining, it is highly unlikely that the Sydney reinsurance market will rival the more established reinsurance centers of the world.

Ian Thompson

Managing Director, Melbourne

| Combined | Return on | Adjusted Shareholders' |
|-----------|-------------|---------------------------|
| Ratio (%) | Revenue (%) | Funds (US\$000s) |
| N.A. | 3.5 | 2,570,507 |
| 98.6 | 4.1 | 290,356 |
| N.A. | N.A. | N.A. |
| 104.9 | N.A. | 382,194 |
| N.A. | N.A. | N.A. |
| | | |



Tapping the Capital Markets

nsurers are increasingly turning to capital markets for structured finance and derivative solutions to the volatility of both insurance capacity and pricing.

Since the first insurance securitization in 1997, aggregate issuance of insurance transactions is approaching \$6 billion. Although most rated transactions have been based on the probability of occurrence of a specified natural disaster, interest has grown in the securitization of weather exposures, mortality risk, mortgage default insurance, insurance on lease residuals, workers' compensation, and auto liability.

The primary impetus behind this trend has been an historical increase in the loss severity of catastrophic events, which has affected reinsurers' risk appetites and called into question their capital adequacy. In the early 1990s, reinsurers raised premiums sharply and tightened the availability of certain coverage. This forced primary insurers to try to control catastrophe exposures through the use of increased deductibles and coverage limitations, including caps on replacement costs. Insurers also established maximum aggregate insured area limits and, in some high-risk areas, government-sponsored funds stepped in to provide reinsurance. Those entities, such as the Florida Windstorm Underwriting Association and the California Earthquake Authority, are supported by industry assessments.

It continues to benefit insurers to seek additional underwriting capacity from large capital markets. For instance, in a widely hypothesized super catastrophe hurricane, damage to Miami might reach \$100 billion, more than five times the \$18 billion in damage caused by Hurricane Andrew in 1992. This \$100 billion would represent less than one-half of 1% of the market capitalization of the S&P 500, a loss frequently and easily absorbed in the U.S. stock markets on a given day. However, it is difficult for traditional noninsurance company investors to participate in the rewards of insurance underwriting. Only licensed insurers have regulatory authority to underwrite insurance risks, either by writing policies or by entering into reinsurance agreements.

Insurance securitizations provide an effective way for investors to target insurance exposures and for insurers to access the capital markets' risk capital. The key to the transfer lies in the use of a special-purpose, bankruptcy-remote vehicle incorporated to enter into the reinsurance agreement with the cedant.

Each insurance note is collateralized by a high-grade investment portfolio. The portfolio principal is

generally also protected by a highly rated counterparty, which also swaps returns on the portfolio into a floating-rate coupon (usually LIBOR-based), mitigating price volatility. A portion of what appears to be excess spread in the note coupon stems from the nature of the default risk in these securities. Although the probability of default is low, the notes are likely to default without a gradual decline in credit quality and with little warning to investors. Catastrophe notes are structured and rated with regard to the probability of triggering the underlying insurance cover.

The primary source of risk to investors is the potential loss of principal in the event of a catastrophic insured peril. Yet, the appeal of property catastrophe and other natural hazard insurance lines is their low correlation with more typical capital market risks. Because of the low correlation between, for instance, earthquake risk and interest-rate risk, an investment in natural hazard bonds raises a portfolio's Sharpe ratio.

Equity investments in property/casualty reinsurers do not provide much risk diversification away from the market portfolio, according to a 1996 study published in the *Journal of Derivatives*. That study showed that such direct investments were highly correlated with the equity markets, with a beta exceeding 0.80, while the correlations of insurance securitizations with the much larger markets were near zero.

Investors also benefit from the interest of insurers in continuing to diversify their capital sources and to develop a market with deeper capital and greater structural sophistication. Although the reinsurance market has not experienced significant strain in several years, and soft pricing prevails, many reinsurers and primary companies are eager to reduce the capacity and premium gyrations of the past.

Issuers have also found greater flexibility in the terms of coverage, as well as a first perfected security interest in the principal of the collateral account supporting the notes. The use of collateral removes counterparty credit concerns from the reinsurance treaty or retrocessional agreement providing relief to the issuer. By assuming natural hazard risk into their portfolios, traditional capital markets investors receive greater benefits of diversification than property/casualty reinsurers, whose aggregate businesses are already concentrated there. Thus, capital markets investors may require a lower risk premium than reinsurers.

James H. Doona

Director, New York

Jayan Dhru

Director, New York

Credit Wraps and Timely Payment

hat do film production and commercial real estate have in common? How about unpaid credit card debt and cruise ship construction?

All of these assets — and many like them — are today playing a role in the rapidly expanding financial enhancement businesses of mutliline insurers.

Financial enhancement — the use of an insurer's financial strength to support or enhance the credit rating on bonds that would otherwise be rated lower — includes nearly every asset risk class known to Wall Street. This type of support can turn a range of sometimes risky assets, such as unpaid credit card debt, film production rights, cruise ship construction, and emerging market debt, into investment-grade bonds.

Demand for high-yield, yet highly rated, securities is increasing as strong economies have led to government surpluses and even to the retirement of 30-year treasury bonds. Bankers have stepped in to meet the demand for highly rated securities by securing insurance policies that cover payment default by lower-rated borrowers and structures. Insurers credit-enhance, or wrap, their credit profile onto typically weaker credits, providing investors a higher return with reduced default risk.

However, a problem can develop because investors in the bond market tend to expect performance and payment standards that are different from the standards that prevail for the insurance industry in which payments on policies can be delayed while issues, such as potential fraud, are investigated. In financially enhanced transactions, the willingness of an insurer to make timely payment is crucial.

Timeliness of principal and interest payments are important to investors who depend on careful matching of expected cash inflows to minimize interest-rate risk. Therefore, options to defer (let alone cancel) scheduled principal or interest payments become problematic. A culture clash can occur: the insurers are providing an insurance product, but the investors are buying a capital markets product.

For the investor, the entrance of insurers into capital market products is not without risk. Investors must undertake a time-consuming and complex review of documents to ensure that the policy coverage and enforceability will not lead to legal defenses that could delay or, ultimately, deny claims. For instance, credit insurance might protect against some forms of credit

losses, but what about losses stemming from fraud, negligence, or a natural disaster, such as a flood? Anyone who has ever submitted an auto or health claim can attest that there can sometimes be a difference between being insured and receiving full, let alone timely, payment.

To assist investors in evaluating the willingness and the capacity of insurers to make timely payments on insured investments, Standard & Poor's has introduced insurer financial enhancement ratings. Before it assigns an insurer financial enhancement rating, Standard & Poor's assesses an insurer's willingness to meet its financial commitments in accordance with the terms of the obligation, in addition to its capacity to pay the obligation.

Insured transactions are no different from any other structured security: They require a thorough analysis of why, how, when, and under what circumstances loss to principal can occur. In addition to understanding the potential for a loss, an analysis of the insurance policy is required to demonstrate full coverage of principal and interest on the note on a timely basis.

Donald Watson

Director, New York

Corinne Cunningham

Director, London

Ayako Nakajima

Associate Director, Tokyo

Ratings Definitions

Insurer Financial Strength Ratings Definitions

The Standard & Poor's Security Circle® Icon is designed to communicate the following:

- That an insurance company voluntarily underwent Standard & Poor's toughest review and achieved a rating in one of the top four rating categories (BBB, A, AA, AAA which are called "secure" ratings), and has, therefore, qualified for the icon.
- The icon provides insurance buyers with a simplified, easy-to-understand, and dramatic way of identifying companies that, in Standard & Poor's opinion, are financially sound.

The next to a company's rating in the list means that this company is a Standard & Poor's Security Circle insurer and has agreed to cooperate with Standard & Poor's ongoing monitoring of its financial condition.

Secure Ratings:









Standard & Poor's ratings which are based solely on public information are designated with a pi subscript.

A Standard & Poor's Insurer Financial Strength Rating is a current opinion of the financial security characteristics of an insurance organization with respect to its ability to pay under its insurance policies and contracts in accordance with their terms. Insurer Financial Strength Ratings are also assigned to health maintenance organizations and similar health plans with respect to their ability to pay under their policies and contracts in accordance with their terms.

This opinion is not specific to any particular policy or contract, nor does it address the suitability of a particular policy or contract for a specific purpose or purchaser. Furthermore, the opinion does not take into account surrender or cancellation deductibles, penalties, timeliness of payment, nor the likelihood of the use of a defense such as fraud to deny claims. For organizations with crossborder or multinational operations, including those conducted by subsidiaries or branch offices, the ratings do not take into account potential that may exist for foreign exchange restrictions to prevent financial obligations from being met.

Insurer Financial Strength Ratings are based on information furnished by rated organizations or obtained by Standard & Poor's from other sources it considers reliable. Standard & Poor's does not perform an audit in connection with any rating and may on

occasion rely on unaudited financial information. Ratings may be changed, suspended, or withdrawn as a result of changes in, or unavailability of such information or based on other circumstances.

Insurer Financial Strength Ratings do not refer to an organization's ability to meet nonpolicy (i.e. debt) obligations. Assignment of ratings to debt issued by insurers or to debt issues that are fully or partially supported by insurance policies, contracts, or guarantees is a separate process from the determination of Insurer Financial Strength Ratings, and follows procedures consistent with issue credit rating definitions and practices. Insurer Financial Strength Ratings are not a recommendation to purchase or discontinue any policy or contract issued by an insurer or to buy, hold, or sell any security issued by an insurer. A rating is not a guaranty of an insurer's financial strength or security.

Insurer Financial Strength Ratings

An insurer rated 'BBB' or higher is regarded as having financial security characteristics that outweigh any vulnerabilities, and is highly likely to have the ability to meet financial commitments.

AAA

An insurer rated 'AAA' has EXTREMELY STRONG financial security characteristics. 'AAA' is the highest Insurer Financial Strength Rating assigned by Standard & Poor's.

AA

An insurer rated 'AA' has VERY STRONG financial security characteristics, differing only slightly from those rated higher.

Α

An insurer rated 'A' has STRONG financial security characteristics, but is somewhat more likely to be affected by adverse business conditions than are insurers with higher ratings.

BBB

An insurer rated 'BBB' has GOOD financial security characteristics, but is more likely to be affected by adverse business conditions than are higher rated insurers.

An insurer rated 'BB' or lower is regarded as having vulnerable characteristics that may outweigh its strengths. 'BB' indicates the least degree of vulnerability within the range; 'CC' the highest.

RR

An insurer rated 'BB' has MARGINAL financial security characteristics. Positive attributes exist, but adverse business conditions could lead to insufficient ability to meet financial commitments.

В

An insurer rated 'B' has WEAK financial security characteristics. Adverse business conditions will likely impair its ability to meet financial commitments.

CCC

An insurer rated 'CCC' has VERY WEAK financial security characteristics, and is dependent on favorable business conditions to meet financial commitments.

CC

An insurer rated 'CC' has EXTREMELY WEAK financial security characteristics and is likely not to meet some of its financial commitments.

R

An insurer rated 'R' is under regulatory supervision owing to its financial condition. During the pendency of the regulatory supervision, the regulators may have the power to favor one class of obligations over others or pay some obligations and not others. The rating does not apply to insurers subject only to nonfinancial actions such as market conduct violations.

N.R.

An insurer designated 'N.R.' is NOT RATED, which implies no opinion about the insurer's financial security.

Plus (+) or minus (-)

Ratings from 'AA' to 'CCC' may be modified by the addition of a plus or minus sign to show relative standing within the major rating categories.

CreditWatch highlights the potential direction of a rating, focusing on identifiable events and short-term trends that cause ratings to be placed under special surveillance by Standard & Poor's. The events may include mergers, recapitalizations, voter referenda, regulatory actions, or anticipated operating developments. Ratings appear on CreditWatch when such an event or a deviation from an expected trend occurs and additional information is needed to evaluate the rating. A listing, however, does not mean a rating change is inevitable, and whenever possible, a range of alternative ratings will be shown. CreditWatch is not intended to include all ratings under review, and rating changes may occur without the ratings having first appeared on CreditWatch. The "positive" designation means that a rating may be raised; "negative" means that a rating may be lowered; "developing" means that a rating may be raised, lowered or affirmed.

Ratings Definitions

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major event that may affect the insurer's financial security occurs. Ratings with a 'pi' subscript are not subject to potential CreditWatch listings.

Ratings with a 'pi' subscript generally are not modified with '+' or '-' designations. However, such designations may be assigned when the insurer's financial strength rating is constrained by sovereign risk or the credit quality of a parent company or affiliated group.

Insurer Financial Enhancement Ratings

A Standard & Poor's Insurer Financial Enhancement Rating is a current opinion of the creditworthiness of an obligor with respect to insurance policies or other financial obligations that are predominantly used as credit enhancement and/or financial guarantees. When assigning an Insurer Financial Enhancement Rating, Standard & Poor's analysis focuses on capital, liquidity and company commitment necessary to support a credit enhancement or financial guaranty business. The Insurer Financial Enhancement Rating is not a recommendation to purchase, sell, or hold a financial obligation, inasmuch as it does not comment as to market price or suitability for a particular investor.

Insurer Financial Enhancement Ratings are based on information furnished by the obligors or obtained by Standard & Poor's from other sources it considers reliable. Standard & Poor's does not perform an audit in connection with any credit rating and may, on occasion, rely on unaudited financial information. Insurer Financial Enhancement Ratings may be changed, suspended, or withdrawn as a result of changes in, or unavailability of, such information or based on other circumstances. Insurer Financial Enhancement Ratings are based, in varying degrees, on all of the following considerations:

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- Nature of and provisions of the obligations; and
- Protection afforded by, and relative position of, the obligation in the event of bankruptcy, reorganization, or other arrangement under the laws of bankruptcy and other laws affecting creditors' rights.



Standard & Poor's (London)

Andrew Campbell-Hart 18 Finsbury Circus London EC2M 7NJ (44) 20-7826-3800

Standard & Poor's (Melbourne)

Chris Dalton Level 37, 120 Collins Street Melbourne 3000 (61) 3-9631-2000

Standard & Poor's (Mexico City)

Victor Herrera, Jr.
Torre Chapultepec
Ruben Dario 281 Piso 16
Col. Bosque del Chapultepec
11580 Mexico, D.F
(52) 5-279-2000

Standard & Poor's (New York)

Robert Mebus 55 Water Street New York, NY 10041 (1) 212-438-2000

Standard & Poor's (Singapore)

Cecile Saavedra
Prudential Tower, #17-01/08
30 Cecil Street
Singapore 049712
(65) 438-2881

Standard & Poor's (Tokyo)

Yu-Tsung Chang Yamato Seimei Building, 19th Floor 1-1-7 Uchisaiwaicho, Chiyoda-ku Tokyo, 100 (81) 3-3593-8700 (34) 91-389-6969

Reactions Publishing Group

Nestor House Playhouse Yard London EC2V 5EX (44) 20-7779-814

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