

# Uno Foods, Inc. | Customer Success

From the basement of a Boston-area restaurant to its current 38,000 square foot manufacturing facility, Uno Foods has grown impressively since their humble beginnings in 1988. Producing over 66,000 pizzas and related food items per day, Uno Foods provides top quality products to grocery and club stores, hotels, stadiums, schools, airports, and airlines across the country.

While Uno Foods has perfected the recipe for great tasting food and steady business growth, they rely on RKL eSolutions when it comes to business software and technology.

## Recipe for Success

"We rely on RKL eSolutions to support our business and the Sage 500 ERP software we use to run operations," says Michelle Uzzo, Financial Analyst at Uno Foods. They use Sage 500 ERP financial reporting, analytics, and business intelligence to make important decisions about the products customers are ordering and what's selling best.

Michelle firmly believes that the better reporting you have, the better decisions you'll make. "As a food manufacturer, there are certain metrics we keep a close eye on. That's why RKL eSolutions created a series of custom reports that help us evaluate product margins, inventory movement, and make decisions about how much wiggle room we have for discounts or promotions," she says.

## Managing the Food Chain

RKL eSolutions also helps them get the most out of the manufacturing and production process, inventory control, order processing, and purchasing according to Tom Price, Vice President of Finance at Uno Foods. "They've developed reports that track food weight and raw materials through production which helps us maximize yield and identify potential issues," says Tom. "We think RKL eSolutions is important to our business understanding."

The growth that Uno Foods has experienced would have been difficult to manage without the support of RKL eSolutions. Michelle says, "We think the world of RKL eSolutions. Since we don't have an internal IT staff that supports Sage 500 ERP on-site, their knowledge and guidance have been key factors in managing company growth while staying efficient and profitable."

## About Sage

Sage supports the needs, challenges, and dreams of more than 2.7 million small and mid-sized business customers in North America through easy-to-use, scalable, and customizable software and services. Our products help manage a complete range of business functions including: accounting, operations, customer relationship management, human resources, time tracking, merchant services, and the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit, and real estate industries.

### Sage

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## Customer

Uno Foods, Inc.

## Industry

Restaurant

## Location

Boston, Massachusetts

## Number of Locations

1

## System

### Sage 500 ERP

- Financial Reporting
- Analytics
- Business Intelligence
- Order Processing
- Inventory Control
- Purchasing

