

10th Annual

# EUROPEAN GAS SUMMIT

An industry facing new dynamics – adapt and survive

September 27 – 28, 2016 | Renaissance | Dusseldorf, Germany



## WHY ATTEND?

- **Hear a unique and comprehensive view of the European Gas Market**  
European gas is currently in a price war. This low-price environment is taking its toll on gas producers just as it has on oil producers. With gas prices in the doldrums and the prospect for demand growth uncertain, market players must fight to keep – or win – market share, the question is who will emerge victorious?
- **Assess the impact of LNG flooding to Europe**  
LNG looks set to become one of Europe's key sources of gas in the near future with Qatar already exporting and the US just beginning. What impact will this have on the price and what are European producers doing to counteract the uptake of LNG?
- **Discuss the regulatory landscape**  
For European Gas, there has been the feeling of never ending changes to EU policy. The result is a lack of confidence to invest and for market players to develop long term strategies. Is the end in sight yet? And what lies ahead post 2020?

## CONFIRMED SPEAKERS INCLUDE



**Dr. Wolfgang Peters**, Managing Director, **The Gas Value Chain Company** & Former CEO, **RWE Supply & Trading CZ**



**Keith Martin**, Chief Commercial Officer, **Uniper**



**Rannveig Stangeland**, VP, Governmental & Regulatory Affairs, MMP Marketing and Trading, **Statoil**



**Nazim Osmancik**, Director of Fundamentals, **Centrica**



**Vladimir Drebentsov**, Head of Russia & CIS Economics, **BP**, and Vice President, **BP Russia**



**Gottfried Steiner**, Chief Executive Officer, **Central European Gas Hub**

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**NATURAL GAS**



## CONFIRMED SPEAKERS

**Keith Martin**, Chief Commercial Officer, **Uniper**

**Philippe Vedrenne**, Chief Executive Officer, **ENGIE Global Markets**

**Sergey Komlev**, Head of Contract Structuring and Price Formation Directorate, **Gazprom Export**

**Tom Reed**, Chief Executive Officer, **JKX Oil & Gas**

**Rannveig Stangeland**, Vice President Governmental & Regulatory Affairs, MMP Marketing and Trading, **Statoil**

**Dr. Ludwig Möhring**, Managing Director, Sales, **WINGAS**

**Dr. Wolfgang Peters**, Managing Director, **The Gas Value Chain Company** & Former CEO, **RWE Supply & Trading CZ**

**Heiko Meyer**, Vice President Strategy and Portfolio Management, **Wintershall**

**Nazim Osmancik**, Director of Fundamentals, **Centrica**

**Jean-Marc Leroy**, President, **Gas Infrastructure Europe**

**Frank Van Doorn**, Director, Head of Continental Power Trading, **Vattenfall Energy Trading**

**Vladimir Drebensov**, Head of Russia & CIS Economics, **BP**, and Vice President, **BP Russia**

**Wim Groenendijk**, GLE President, **Gas Infrastructure Europe**

**Luis Bertran**, Deputy Secretary General, **International Gas Union**

**Rosario Bisbiglia**, Gas Midstream, Energy Management & Optimization Director Short Term Gas Portfolio Mgmt Logistics, **Edison**

**Luis Ignacio Parada**, Head of Regulatory Development, **Enagas**

**David Viduna**, Head of Long-Term Origination, **CEZ**

**Trevor Sikorski**, Head of Natural Gas, Coal and Carbon, **Energy Aspects**

**Chikako Ishiguro**, Senior Analyst, **Osaka Gas**

**Daniel Muthmann**, Partner, **global gas partners**

**Peter Hughes**, Partner, **global gas partners**

**Jiri Zrust**, Senior Managing Director, **Macquarie Infrastructure and Real Assets**

**Jonathan Gaventa**, Director, **E3G**

**Robert Ritz**, Principal, **Vivid Economics**

**Maciej Ciszewski**, EU Policy Officer, **European Commission**

**Costanza Jacazio**, Senior Gas Analyst, **IEA**

**Anouk Honoré**, Principal Researcher, **Oxford Institute for Energy Studies**

**Karen Sund**, Founder, **Sund Energy**

**Michael Kohl**, Managing Director, **RWE Gasspeicher**

**Nick Grealy**, Director, **No Hot Air**

**Kathrine Stene Bakke**, Senior Principal, **Pöyry Management Consulting**

**John Roberts**, Energy Security Specialist, **Methinks**

**Gottfried Steiner**, Chief Executive Officer, **Central European Gas Hub**

**Dr. Charles Ellinas**, Executive President, **Cyprus National Hydrocarbons Company (CNHC)**

**Stuart Elliott**, Senior Writer, European Gas and LNG, **Platts**

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## DAY 1 - TUESDAY 27TH SEPTEMBER 2016

**08:00** Registration and continental breakfast – sponsorship available

**08:40** Chairman's welcoming remarks  
**Stuart Elliott**, Senior Writer, European Gas and LNG, Platts

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### SPECIAL ADDRESS: THE BIG PICTURE – SETTING THE SCENE

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**08:50** What has happened in the last year – Where are we now?  
**Tord Lien**, Minister of Petroleum and Energy, Norway (TBC)

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### ANNIVERSARY ADDRESS: ONE DECADE IN 25 MINUTES

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**09:15** Recapping the European gas market in the last decade – lessons learnt & opportunities missed  
  
**Dr. Wolfgang Peters**, Managing Director, **The Gas Value Chain Company** & Former CEO, **RWE Supply & Trading CZ**

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### RESHAPING STRATEGIES TO PAVE THE ROAD AHEAD – LEADERS DISCUSS

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**09:40** Uniper's perspective  
  
**Keith Martin**, Chief Commercial Officer, **Uniper**

**10:00** Gazprom Export's perspective  
  
**Sergey Komlev**, Head of Contract Structuring and Price Formation Directorate, **Gazprom Export**

**10:20** Statoil's perspective  
  
**Rannveig Stangeland**, Vice President Governmental & Regulatory Affairs, MMP Marketing and Trading, **Statoil**

**10:40** Networking and refreshment break – sponsorship available

**11:10** WINGAS' perspective  
  
**Dr. Ludwig Möhring**, Managing Director, Sales, **WINGAS**

**11:30** Group Q&A  
Speakers from the above session join together to answer your questions

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## THE FUTURE FOR GAS & LNG SUPPLIES TO EUROPE

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**11:40** The future role of Russian gas in Europe

- What is the role of Russian gas in completing the European Energy Market?
- Competition between US LNG and Russian gas – is it a question of “either...or”?
- How can strategic partnerships provide stability in a challenging geopolitical environment?

**Heiko Meyer**, Vice President Strategy and Portfolio Management, **Wintershall**

**12:00** Changes to the market fundamentals

- Dealing with competition – Good or bad for the market?
- Where is the supply coming from now?
- What are the potential LNG volumes coming into Europe
- Can the US become a major supplier to the EU?

**Nazim Osmancik**, Director of Fundamentals, **Centrica**

**12:20** Global dynamics of LNG

- Upcoming liquefaction capacity from the US and Australia
- Asian demand growth unable to absorb all this capacity
- Where is the demand coming from?
- When will the global LNG glut be absorbed?

**Trevor Sikorski**, Head of Natural Gas, Coal and Carbon, **Energy Aspects**

**12:40** Gas & LNG demand in Asia

- Potential demand – growth/decline?
- US LNG contracted to Asia

**Chikako Ishiguro**, Senior Analyst, **Osaka Gas**

**13:00** **PANEL DISCUSSION**  
**The challenges that lie ahead to embrace US LNG**

- Will lower oil prices impact the economics of US gas production?
- Taking lessons from the Saudi oil - can traditional suppliers squeeze out LNG through price battles?
- LNG infrastructure development: Status and outlook

**Frank Van Doorn**, Director, Head of Continental Power Trading, **Vattenfall Energy Trading**  
**Vladimir Drebensov**, Head of Russia & CIS Economics, **BP**, and Vice President, **BP Russia**  
**Wim Groenendijk**, GLE President, **Gas Infrastructure Europe**

**13:25** **Networking Lunch – sponsorship available**

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**CAN THE UKRAINE BECOME GAS INDEPENDENT?**

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**14:40** **The goal to become gas independent by 2020**

- The challenges that lie ahead?
- Ukraine's gas production potential, can it meet or even exceed demand?
- The surge of independent producers
- Pricing impact to Europe?

**Tom Reed**, Chief Executive Officer, **JKX Oil & Gas**

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**EUROPEAN GAS PRICING AND TRADING**

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**15:00** **Implications of Europe as a market of last resort for global LNG**

- Asian demand to the rescue of European Hub prices?
- Gazprom's strategy impact
- Pricing Implications for Europe

**Daniel Muthmann**, Partner, & **Peter Hughes**, Partner, **global gas partners**

**15:20** **Updating business models to meet a changing market**

- What is the right business model for a gas portfolio manager, does a one size fits all model work?
- What are the key drivers for choosing the right business model?
- How have they evolved over time?

**Rosario Bisbiglia**, Gas Midstream, Energy Management & Optimization Director Short Term Gas Portfolio Management Logistics, **Edison**

**15:40** **Networking and refreshment break – sponsorship available**

**16:10** **PANEL DISCUSSION**  
**How does price affect demand?**

- Assessing the affect prices have on demand
- Can US LNG be competitive in the power sector against coal?
- Is the demand actually as expected?

**Luis Ignacio Parada**, Head of Regulatory Development, **Enagas**  
**David Viduna**, Head of Long-Term Origination, **CEZ**  
**Jonathan Gaventa**, Director, **E3G**

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**EU POLICY & REGULATIONS AND ITS INFLUENCE ON EUROPEAN GAS**

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**16:35** **The balance between seller power and buyer power in EU wholesale gas markets**

- How competitive is the gas market across different EU regions?
- What are the most effective policy options to increase buyer power?
- What are the implications for investment in gas?

**Robert Ritz**, Principal, **Vivid Economics**

**16:55** **European commission update**

- Commission's work on energy security

**Maciej Ciszewski**, EU Policy Officer, **European Commission**

**17:15** **Group Q&A**

Speakers from the above session join together to answer your questions

**17:25** **Chairman's concluding remarks for day 1**

**Stuart Elliott**, Senior Writer, European Gas and LNG, **Platts**

**17:35** **Networking drinks and canapes – sponsorship available**

Join us immediately after the conference for drinks in the exhibition area

**19:30** **10<sup>th</sup> Anniversary Summit Dinner – sponsorship available**

Join us at the end of the day for an exclusive three-course networking dinner. Places are strictly limited, so register early to secure your place at the table and avoid missing out on this unique opportunity to nurture or forge those relationships you will need for the long year ahead.

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## DAY 2 – WEDNESDAY 28<sup>TH</sup> SEPTEMBER 2016

**08:30** Registration and continental breakfast –  
sponsorship available

**09:15** Chairman's welcoming remarks

Stuart Elliott, Senior Writer, European Gas and LNG,  
Platts

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### THE FUTURE FOR EUROPEAN GAS

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**09:25** **KEYNOTE ADDRESS**  
The Future Role of Gas - Post COP 21

Luis Bertran, Deputy Secretary General, **International Gas Union**

**09:45** **Medium term outlook – A forecast to 2020**

- Demand and supply dynamics: what is changing?
- How will global LNG markets balance: implications for Europe
- What does the Paris agreement mean for gas
- Impact of LNG supply and storage in security of supply

Costanza Jacazio, Senior Gas Analyst, **IEA**

**10:05** **Looking further ahead – What is the outlook for European Gas from 2020- 2030?**

- Gas's role in the future energy mix

Anouk Honoré, Principal Researcher, **Oxford Institute for Energy Studies**

**10:25** **Does gas want a longer term role in a greener Europe?**

- Mindset, listening and learning needed
- Adapting to new rules of the game
- Less new infrastructure?

Karen Sund, Founder, **Sund Energy**

**10:45** **Group Q&A**  
Speakers from the above session join together to answer your questions

**10:55** **Networking and refreshment break – sponsorship available**

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### EUROPEAN GAS STORAGE

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**11:25** **The prospect of oversupply**

- How much US LNG can Europe absorb?
- Can Europe cope with a potential over supply?
- Utilization of current storage and the need for more?

Michael Kohl, Managing Director, **RWE Gasspeicher**

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### UNCONVENTIONAL GAS

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**11:45** **Exploring the future for European shale**

- Changing public opinion – the greatest barrier to shale's success in Europe?

Nick Grealy, Director, **No Hot Air**

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### GAS IN TRANSPORT

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**12:05** **New demand – Gas's use in transport**

- Assessing the potential demand for LNG as a fuel given the current climate to reduce emissions
- Scope in shipping and transit

Kathrine Stene Bakke, Senior Principal, **Pöyry Management Consulting**

**12:25** **Group Q&A**  
Speakers from the above session join together to answer your questions

**12:35** **Networking Lunch – sponsorship available**

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### REGIONAL FOCUS

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**14:10** **Caspian Region**

- Is 2018 achievable?
- Implications for Turkey

John Roberts, Energy Security Specialist, **Methinks**

**14:30** **Central and Eastern Europe**

- How can Hubs and Exchanges contribute to security of supply in CEE

Gottfried Steiner, Chief Executive Officer, **Central European Gas Hub**

**14:50 East Mediterranean**

- Utilizing the recent finds – how to get it to mainland Europe?

**Dr. Charles Ellinas**, Executive President, **Cyprus National Hydrocarbons Company (CNHC)**

**15:10 Group Q&A**

Speakers from the above session join together to answer your questions

**15:20 Networking and refreshment break – sponsorship available**

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**INFRASTRUCTURE DEVELOPMENTS AND FINANCE AVAILABILITY**

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**15:50 Nord stream 2 – Will it happen?**

- What it would mean for gas flows/ Ukraine's transit and gas supply security

**Philippe Vedrenne**, Chief Executive Officer, **ENGIE Global Markets**

**16:10 Commercial value of gas infrastructure investments**

- Suitability of gas assets for long-term infrastructure investment
- Investor views on risks – long term sustainability, political risks and security of supply
- Underlying trends in ownership across the gas infrastructure spectrum

**Jiri Zrust**, Senior Managing Director, **Macquarie Infrastructure and Real Assets**

**16:20 Infrastructures investment and financing**

- Market development as a prerequisite
- Stability and independence of Regulation
- Investment areas and innovation

**Jean-Marc Leroy**, President, **Gas Infrastructure Europe**

**16:40 Group Q&A**

Speakers from the above session join together to answer your questions

**16:50 Chairman's closing remarks**

**Stuart Elliott**, Senior Writer, European Gas and LNG, **Platts**

**17:00 Close of conference**

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An industry facing new dynamics – adapt and survive

September 27 – 28, 2016 | Renaissance | Dusseldorf, Germany



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## VENUE

**Renaissance Dusseldorf**  
Noerdlicher Zubringer 6,  
40470 Duesseldorf, Germany  
Tel: +49 2116 2160

## DISCOUNT ACCOMMODATIONS

Your conference registration does not include accommodation. A limited number of rooms have been reserved for the conference attendees at the Renaissance Hotel at the preferential rate of €109.00 (inclusive of VAT). Please note that these discounted rates will apply for the nights of September 26 and 27, 2016 only. These rates will be honored until August 5, 2016 and are subject to availability.

## ROOM RATES

**Standard Room: €109.00 per night**  
Rates inclusive of breakfast and VAT.

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