



**Managed
Maintenance**

ELIMINATE COMPLEXITY. DELIVER VALUE.

MANAGED MAINTENANCE RESOURCES

10 BUSINESS REASONS WHY YOUR NEEDS ONEview

301 Yamato Road, Suite 2180
Boca Raton FL 33431
Phone: 561-869-4399
Fax: 561-869-4398

Web Site: www.managedmaint.com
Email: infor@ManagedMaint.com
Blog: managedmaint.wordpress.com
Twitter: [@ManagedMaint](https://twitter.com/ManagedMaint)



1 **IMPROVE DATA QUALITY**

ONEview aides in the aggregation of install dates, warranty exits and renewals, with the added ability to mine data and proactively identify ongoing contract opportunities, technology refreshes, and refurbish or decommission decisions.

2 **IMPROVED BUSINESS ANALYTICS**

ONEview provides the ability to establish accurate reporting and analytics of your business. Providing performance both in terms of sales and the associated financial performance.

3 **ACCURATE FORECASTING & PIPELINE DEVELOPMENT**

ONEview enables enterprises to accurately forecast their annuity business and renewal opportunities 36 months in advance.

4 **ACCURATELY BUDGET & STAFF TECHNICAL & SUPPORT TEAMS**

ONEview identifies possible cost reductions through the ability to forecast potential service-contract renewals and the necessary personnel to support those contracts.

5 **INCREASED VISIBILITY TO CHANNEL PERFORMANCE**

ONEview provides the ability to establish accurate reporting and analytics of your business. Providing performance both in terms of sales and the associated financial performance.



6 **INCREASED UP-SELL & CROSS-SELL OPPORTUNITIES**

Up-selling and cross-selling is easy with ONEview! Advanced reporting allows you to quickly assess what additional maintenance services are available. Determine which markets are using what assets, to sell in those environments.

7 **PROACTIVE ENTERPRISE MANAGEMENT & FUNCTIONALITY**

ONEview has the ability to manipulate data views in summary and detailed formats and establish proactive email notifications and pertinent data analytics.

8 **HIGHER CUSTOMER SATISFACTION**

ONEview offers end-users easy self-service access to information for analysis and sharing of data across the organization, including flexible report presentation and profile-based data, with minimal training requirements.

9 **ACCURATE ONGOING INVENTORY & SOFTWARE LICENSING MANAGEMENT**

Analysis and tracking of warranties with ONEview, as well as software license support and subscription renewals is now made-easy.

10 **“STICKY” END-USER INTERFACE**

Encourage customers to return to ONEview to conduct their business transactions and receive marketing materials, offering the VAR an opportunity to develop customer loyalty and additional sales opportunities from the recurring and ongoing interaction with the end-user through ONEview