

Roller Shade Fabrics



Classico™ Collection



Gallery Collection

Be sure to present the most up-to-date fabrics



1. Review the [Binder Update List](#) monthly

This document shows everything that should and should not be in your Classico and Gallery collection fabric binders. Simply compare what is listed on this sheet with what is physically in your binders.

Where does it live? In the **SCT**, under the **Reports** tab > **View Binder Update List**



2. Review the monthly [Staying Aligned Newsletter](#)

If any fabric changes have been made within the month of the newsletter, those updates will be detailed in that communication.

Not receiving the Staying Aligned Newsletter?

Sign up by visiting www.lutron.com/stayingaligned



SCT 7.0.7

3. Use the [Shade Configuration Tool \(SCT\)](#) as a Guide

The fabric wizard of the SCT will advise on the latest fabric options. Use this as a tool when specifying a roller shade. If showing the SCT in front of a client, be sure to change pricing to List Price. To do so, go to the **Line Items** tab > **Customize Job Prices** button



4. Be on the lookout for a binder update mailing

Once or twice a calendar year, Lutron will automatically send out fabric binder update kits which include fabric cards of new or updated fabrics. These are sent to every account who is a qualified shades provider.



5. Replace cards given to clients with new cards

All cards in the roller shade fabric binders are part numbered and orderable. If a card is misplaced or given to a client for review, replace it by calling Lutron Customer Service at 1 (888) 588-7661. Cards will either be charged to your account or a provided credit card. Co-op marketing funds can also be used to pay for replacement cards.

List Price: \$5 USD / \$7.50 CAD