

DIFFERENTIATORS



1

National Reach, Local Feel, Proven Scalability

- Our clients include nine of the top ten Workers' Compensation carriers
- Our experienced account managers provide on-site file consultation and pick-up services in every local market
- A personal SWAT team is always ready to assist you
- ISO Claims Partners is a Verisk Analytics Company



2

Highly Trained & Experienced Staff

- We employ the country's largest legal and medical team dedicated to MSP compliance
- Average lien reduction savings of 84% demonstrates our success in Medicare negotiations
- 95% of contracted clients have remained loyal based on our commitment to the highest levels of service



3

Industry Innovators

- We pioneered legal and medical integration in MSP, ensuring a professional attorney and nurse review every claim
- As industry leaders since the beginning, we helped launch the MARC Coalition and NAMSAP



4

Full Suite of Flexible Services

- We are a one-stop shop for Medicare and Medicaid compliance
- Our more than 30 cutting-edge solutions help you navigate every point in a claim's life cycle and improve outcomes
- Everything is customizable, flexible, and based on your risk management strategy



5

Data Analytics & Security

- Insight and consistency in the claims handling process based upon objective data derived from millions of claims
- Actionable information better serves clients' unique needs
- Proactive identification of trends at CMS allow us to respond most quickly and accurately than other providers
- Metrics drive new product development which produce better results for our clients
- Comprehensive reports allow clients to make better decisions