



Chemicals Energy Fertilizers
Prices | News | Analysis | Consulting

Market intelligence for the energy, chemical and fertilizer industries



Navigate the changing marketplace

To navigate global markets successfully, you need accurate, timely information and insights at your fingertips.

At ICIS, our aim is to give companies in global commodities markets a competitive advantage through quality market intelligence. The information and knowledge we share will enable you to make better-informed trading and planning decisions.

Whether you are looking at short or long-term planning, you can access pricing information, news, analysis and consultancy data delivered by distinguished industry experts. We have spent over 35 years developing an unrivalled global network, respected methodology and flexible tools to help you achieve a competitive edge.

Market dynamics in the energy, chemical and fertilizer industries change quickly, but with fast access to upstream and downstream data, you can move forwards with confidence.

For your free trial, register at www.icis.com



Steer your business using trusted market intelligence

To give you the information you need to make tactical and strategic business decisions, we source, edit and share intelligence in a variety of ways.

Besides receiving prices and news, you can drill down into the underlying reasons behind market developments, and take advantage of industry events, training and business consultancy services.

WHAT IS HAPPENING?

Price assessments for the energy, chemicals and fertilizer markets

News stories covering all the global markets

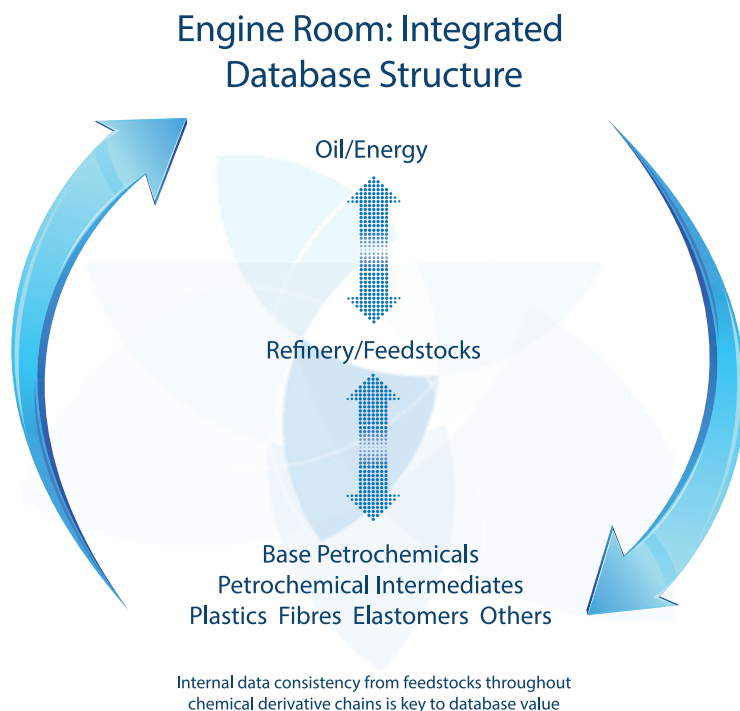
WHY IS IT HAPPENING?

Analysis of how supply and demand affect trade flows and prices

WHAT DOES THIS MEAN TO YOU?

Consultancy to address your specific business issues

A consistent view: upstream and down



Why choose ICIS?



Accuracy

Known for unbiased and independent price reporting, ICIS price assessments are widely quoted as benchmarks in contracts. Many decades of experience in reporting on oil and chemicals markets have led to global recognition of our methodology as being authoritative and rigorous in preserving editorial integrity. You can access a vast breadth of data, with figures confirmed and reconciled from every angle.

Expertise

Combined with our robust methodology, it is the skills and expertise within the global ICIS team that make us such a trusted organization. Our specialist editors and reporters have considerable local market knowledge through their networks of contacts. Many of our analysts and consultants are recognized faces in the industry, contributing the weight of their experience to industry events and papers.

Training and conferences

You can glean insights from ICIS by attending our training courses and events around the world. Hear from industry leaders, and learn about the latest innovations and developments. Specialist training courses across the global petrochemicals, base oils and fertilizer markets will equip you with valuable skills and understanding. By attending seminars with our industry experts, you can gain even more detailed advice focusing on your particular challenges.

Speed

Every second, economies develop and markets shift. Make sure you stay one step ahead with information from our reporters and analysts based locally in key markets. You can access high-quality information updated around the clock, and set up alerts to keep you informed when every minute matters.



Flexibility

Information is only useful if you can filter, organize and access it in a convenient way. We appreciate that you may not be able to source and assimilate all of the market data and intelligence that you'd like, and that is why we invest in the technology to enable you to customize the information you receive.

Your one-stop-view dashboard

Gain quick and easy online access to our benchmark pricing data, news and analysis through the ICIS dashboard.

You can configure the dashboard to build your own unique view of the market, with all the information that is important to you. Check prices and related news, use price history tools to build trends, and stay one step ahead with alerts. The dashboard offers multiple options for modeling and exporting, so you can manipulate and use the data in the way you need.

Easy-to-digest magazine

Another useful way to familiarize yourself with relevant industry news is through ICIS Chemical Business magazine. By reading this weekly 'executive summary', you can remain vigilant and easily digest the market developments that are likely to affect your business.

Global

Our unrivalled network encompasses the world's major trading regions. You can rely on thorough coverage of established and emerging markets, including influential regions such as Asia. Groups of local ICIS reporters with insider knowledge cover Europe, Africa, the Middle East, Asia-Pacific and the Americas.

“ I want to hear from industry experts about what is driving my market today. ”
- Executive

Market Prices



Powerful data in your hands

You can make confident commercial decisions using pricing data from ICIS. We have the most respected pricing service in the world, covering all the major chemicals, energy and fertilizer markets with a methodology that is trusted by buyers, sellers and analysts alike.

The prices you receive from ICIS reflect information gathered from a wide cross-section of the market, including purchasers, producers, traders and distributors. Some of the biggest names in the industry subscribe and contribute to the price information we publish, and embed ICIS benchmark prices in their contracts.

Ask the analysts

We set the standards with transparency and our analysts are available to talk you through exactly how the figures we quote are sourced and calculated. Our methodologies are robust, transparent and available for reference at any time.

Global coverage with local knowledge

Daily, weekly and monthly reports are produced by our teams of locally-based reporters, to bring you price assessments and insights into the factors driving prices. You can choose to receive relevant information and reports through our dashboard, by email or via FTP.

Markets covered include:

- Petrochemicals
- Base oils
- Crude oil
- Polymers
- Fertilizers
- Energy



Ask the analysts

Inform your price negotiations

Understand price drivers and fluctuations

Benchmark transactions confirmed by sellers and buyers

Monitor transactions confirmed by sellers and buyers

Develop your own internal price formulas

Review trends and build forecasts

Looking back and forwards

Being able to access historical price data enables you to build and model trends as well as develop a good idea of where the market is heading. As our historical data is based on the same methodologies as our weekly price reporting, you can chart, analyze and forecast with the confidence that your price models are fully robust.

“An accurate price history is crucial to understanding past events and predicting the future.”

- Researcher

“By looking at regional trade flows, I can uncover arbitrage opportunities.”

- Senior Commercial Manager



News



The story as it happens

The pace of industry change is increasing, so it is critical to have a flow of real-time information – from surprising market moves to shutdowns and factors driving prices.

With teams of specialist reporters on the ground, we act as your eyes and ears, keeping you informed of chemical industry news as it breaks. You can find out about the events and developments that are affecting price, demand and supply, as the markets move from day to day.

- **View** real-time news updated 24 hours a day
- **Monitor** global markets
- **Keep up** with plant and production news
- **Search** over 600,000 archived news articles

Stay focused with the news most relevant to you

The service we bring you is fully customizable, so you do not have to scan irrelevant news stories. Make your selections and we will bring you business-critical updates on the markets and sectors you are involved in.

“Morning and evening industry snapshots are a godsend. I get all the information I need in seconds flat.”
- Analyst, US

“I use ICIS news to keep up with the latest news on key suppliers.”

“Without capacity information from Plant & Projects, effective business planning would be impossible.”
- Product Manager, Saudi Arabia



Analysis

Evaluation from every angle

Make sense of market prices and news updates with analysis from ICIS. We can help you to gain a deeper understanding of what is shaping your industry – the drivers, the trends and the pivotal events. Using our analysis as a firm foundation, you can develop your own insights, tailor research projects and build a forward view.

Think clearly with our analytic tools

- **Understand the markets with our annual studies**

Gain an in-depth view to support your planning, research and market strategies. Our studies bring comprehensive analysis of major segments in the energy, refining and chemicals industries, covering demand, trade, supply and forecast trends.

- **Examine data with software and online tools**

Proprietary software and online tools give you user-friendly and flexible access to databases containing a wealth of supply, demand, import and export data, as well as company and plant statistics.

- **Scrutinize the market with our weekly margin reports**

Each week you can read reports that assess producer costs and margins. Make sure you are aware of significant market moves, with analysis of developments and explanations of the likely short and long-term implications.

Global Supply & Demand Expert View

A global reference in petrochemical market data, this service brings you a wealth of refining, petrochemical feedstocks, base chemicals, intermediates and derivatives market data. It incorporates four fully reconciled databases to give multiple views of the market. You can search, shape and export historical and projected data from all over the world and across more than 100 products.

“To get a joined-up view of energy, feedstocks and downstream, I need to model consistent data.”
- Analyst

“I monitor supply and demand so that I can invest in new technology.”
- Senior Manager

Contact us

To find out more about our data and analytics services and for subscription information, please contact:

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Consulting

Your strategic partner

Working closely with you to understand your strategies, challenges and ambitions, our experts can deliver tailored consultancy and advice. With many years' experience of guiding business leadership teams, we can show you how market conditions can make a positive or negative impact on your long-term prospects.

Our market intelligence is coupled with practical understanding of the dynamics of the energy, chemical and fertilizer industries, so we can be constructive in helping you to increase profitability through your tactical and strategic planning.

Drawing on the expertise of our consultants, you can develop an understanding of global supply and demand dynamics. We will also help you to utilize that knowledge by implementing detailed plans to achieve your business objectives.

Support your business with specialist consultancy

- **Assess** opportunities with entry studies and road maps
- **Manage** and control risks to your business
- **Make** financial sense with bespoke manufacturing economics
- **Diversify** and restructure through mergers and acquisitions



Paul Ray



Stefano Zehnder



Karl D. Bartholomew



Joie Xu



Mike Perkins



Kieran Cosgrove



China, Asia and around the globe

We support the work of decision makers in domestic and multinational enterprises around the world. As well as our specialist consultancy team in China, you can speak to consultants focused on markets in Europe, Africa, the Middle East, Asia-Pacific and the Americas. You may want general market insights or help with specific business challenges such as deal structuring, scenario planning, tailored research and value-chain studies.

“ I have a legal case which needs an expert view of the chemical industry. ”

- Lawyer

“ We ship from China to take advantage of low prices elsewhere. ”

- Trader

Contact us

To find out more about how ICIS consulting can support your business and to discuss your requirements, please contact:

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“ In order to secure funding for a business case, I need a market feasibility study with a supply and demand forecast. ”

- Analyst

For your free trial - register at www.icis.com



● Chemicals
 ● Energy
 ● Fertilizers
 Prices | News | Analysis | Consulting

ICIS publishes pricing information for the following products and regions

Key: ● M=Middle East / West Asia ● C=China ● A=Asia ● E=Europe ● U=USA ● L=Latin America ● AF=Africa ● CIS=Commonwealth of Independent States (Former Soviet Union)

CHEMICALS														CHEMICALS																			
M	C	A	E	U	L	AF	M	C	A	E	U	L	AF	M	C	A	E	U	L	AF	CIS												
Acetic Acid			●	●	●		Hexane			●				Soda Ash							●												
Acetone		●	●	●	●		Hydrochloric Acid				●			Solvents		●																	
Acrylate Esters			●				Isocyanates		●	●	●	●		Sorbitol							●												
Acrylic Acid			●				Iso-Propranol			●	●	●		▶ Styrene				●	●	●													
Acrylic Acid/Acrylate Esters			●	●			Jet Kerosene				●			Styrene (Daily)							●												
Acrylonitrile			●	●	●		Linear Alkylbenzene & Sulphonate (LAB/LAS)	●		●				Styrene Butadiene Rubber				●	●	●													
Acrylonitrile Butadiene Rubber (NBR)		●	●				Maleic Anhydride			●	●	●		Terephthalic Acid (PTA)				●	●														
Acrylonitrile Butadiene Styrene (ABS)		●	●	●	●		Melamine			●	●	●		Terephthalic Acid (Daily)				●															
Adipic Acid			●	●			Metalocene Linear Low Density Polyethylene			●	●			Titanium Dioxide							●												
Aromatic & Aliphatic Solvents (AAS)				●			▶ Methanol		●	●	●	●		Trichloroethylene							●												
Base Oils	●	●	●	●	●	●	Methanol (Daily)			●				▶ Toluene				●	●	●													
Base Oils (Daily)			●				▶ Methyl Tertiary Butyl Ether (MTBE)			●	●	●		Toluene (Daily)				●	●	●													
▶ Benzene		●	●	●	●		MTBE/Gasoline/Naphtha (Daily)			●	●	●		Vinyl Acetate Monomer (VAM)				●	●	●													
Benzene (Daily)			●				MTBE/Gasoline/Naphtha/Crude (Daily)			●				Vinyl Chloride Monomer (VCM)							●												
Benzene/Toluene/Xylene (BTX)		●					Methyl Ethyl Ketone (MEK)			●	●	●		Vinyl Chloride Monomer (VCM) - Global							●												
Biodiesel			●				Methyl Isobutyl Ketone (MIBK)			●	●	●		White Spirit							●												
Bisphenol A		●	●	●			Methyl Methacrylate (MMA)			●	●	●		Worldwide Ethylene Plant Report							●												
Bitumen		●	●	●	●		Methylene Chloride			●	●	●		▶ Xylenes				●	●	●													
Butadiene/C4's			●	●	●		Monopropylene Glycol			●	●	●		Xylenes (Daily)				●															
Butanediol			●	●	●		▶ Naphtha			●	●	●																					
Butyl Acetate			●	●	●		Naphtha Solvent			●				FERTILIZERS																			
Caprolactam			●	●			Nylon			●	●	●		Ammonia							●												
Caustic Soda		●	●	●	●	●	Oil Products			●	●	●		Diammonium Phosphate (DAP)							●												
Chemical Tanker Shipping			●	●	●		Oxo-Alcohols (DOP/2-EH)		●	●	●	●		North America Sulphur Service							●												
Crude Oil Report		●	●	●	●		Paraffin Wax			●	●	●		Phosphate Fertilizers							●												
Cumene			●				Para/Ortho-Xylenes (PX/OX)			●	●	●		Sulphur							●												
Cyclohexane			●	●			Perchloroethylene			●	●			Sulphuric Acid							●												
Dimethyl Terephthalate (DMT)			●				PET and Intermediates			●	●	●		The Market - Fertilizer (Daily)							●												
Engineering Plastics (PBT/POM)			●				Phenol		●	●	●	●		The Market - Fertilizer (Weekly)							●												
Engineering Plastics (PBT)			●				Phthalic Anhydride			●	●	●		The Market - Fertilizer (Weekly) - Spanish							●												
Engineering Plastics (POM)			●				Plastics (Monthly)			●				The Outlook- Ammonia							●												
Epichlorohydrin			●	●			Plasticizers			●	●	●		The Outlook- Nitrogen/Urea							●												
Epoxy Resins			●	●	●		Polycarbonate			●	●	●		The Outlook- Phosphates							●												
Ethanol			●	●	●	●	Polybutadiene Rubber			●				Urea							●												
Ethanol Fuel			●				Polyester Staple Fibre & Filament Yarns			●				World Monthly Review - Sulphur							●												
Ethanolamines			●	●			▶▶ Polyethylene		●	●	●	●	●	●	●	●	●	●	●	●													
Ethyl Acetate			●	●	●		Polyethylene Pipe Grade		●	●	●	●		World Sulphuric Acid Weekly							●												
Ethyl Benzene			●	●			Polymethyl Methacrylate (PMMA)		●	●	●			ENERGY																			
Ethyl Tertiary Butyl Ether (ETBE)			●				Polyethylene Terephthalate (PET)		●	●	●	●	●	European spot gas markets							●												
▶ Ethylene			●	●	●		Polyethylene Terephthalate (Recycled)		●	●	●	●	●	European gas markets							●												
Ethylene (Daily)			●				Polyols		●	●	●	●		Continental gas snapshot							●												
Ethylene Dichloride			●	●			▶▶ Polypropylene		●	●	●	●	●	●	European gas hub report							●											
▶ Ethylene Glycol		●	●	●	●		Polysilicon (solar grade)		●	●	●	●	●	●	Industrial & commercial energy snapshot							●											
Ethylene Glycol (Daily)			●				▶ Polystyrene		●	●	●	●	●	●	EU gas fundamentals							●											
Ethylene Oxide			●	●			Polyvinyl Chloride (PVC)		●	●	●	●	●	●	European Daily Electricity Markets							●											
Ethylene Propylene Diene Monomer			●				▶ Propylene		●	●	●	●		European Clean Energy Markets							●												
Ethylene Vinyl Acetate (EVA)			●				Propylene (Daily)			●				European Power Price Drivers							●												
Expandable Polystyrene (EPS)			●	●	●		Propylene Glycol Ether			●				European Daily Carbon Markets							●												
Fatty Acids			●	●			Propylene Oxide			●	●	●		LNG markets daily							●												
Fatty Acids - Fractionated			●				Raffinate-1			●				Global LNG markets							●												
Fatty Alcohols			●	●	●		Refinery			●	●	●		Coal swaps daily							●												
Glycerine			●	●	●		SAN			●	●										●												
Glycol Ethers			●	●	●		Soap Noodles			●											●												

Updated March 2013

● ● ● ● ● ● Online historical database available
 Global Report (single report)
 ▶ Margin Report available
 ▶ Price Alert (real-time pricing)
 ▶ Forward Curve available
 ▶ Price Forecast available

Apply for a free trial of ICIS products or services, by registering at www.icis.com

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“ Especially in volatile times like these, ICIS pricing is a valuable business tool, which we would not want to be without. ”

Dr Theo Prange – Marketing Manager
BP Refining & Petrochemicals GmbH

“ We have had a long and successful relationship with ICIS and find the ICIS newsletter and publications a valuable tool in understanding market dynamics. ”

Mr Mohamed H Al-Mady
Vice-Chairman and Chief Executive Officer,
Saudi Basic Industries Corporation

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