

# Connecting Tomorrow's Leaders

The Crystal, London | July 13



EG

Events

Where the market meets

In Partnership  
with:



Taylor  
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## Agenda

From Proptech to global investment, career opportunities in real estate have never been so varied. Join EG for this special event looking at the diverse and exciting career paths real estate has to offer. Hear from those shaping the process and ultimately the future of real estate.

10.15 Registration

11.00 Welcome and introduction

11.10 Keynote

### 11.30 Panel: Laying the foundations

This session brings together the people who get the development off the ground from concept stage. This includes identifying a development site, valuing and underwriting, strategic planning, land use, managing ownership, making a planning application, designing the building, navigating regulation and permitted development rights, feasibility, joint venture opportunities, due diligence and more.

**Anthony Mansfield**, Managing Director for Strategic Land in the North, **Taylor Wimpey**

**Kirsten Durie**, Principal Development Manager, **Network Rail**

**David Marks**, Co-Founder, **Brockton Capital**

**Chris Walters**, Head of Development, **London & Partners**

**Laura Wotton**, Estates Operations Manager, **Environment Agency**

12.15 Futures in Focus (15-minute TED-style talk)

12.30 Lunch and time to explore the world's largest urban sustainability exhibition

### 13.30 Panel: Building a Masterplan

This panel is about piecing together the people and the organisations, and navigating the complex process of urban regeneration, building a sustainable community and hub, taking into consideration the needs of everyone in it. This step includes engaging with occupiers, residents, transport providers, local authorities and more, and promoting the vision.

**Nick Rees**, Architectural Director, **The Collective**

**Darryl Chen**, Partner, **Hawkins Brown**

**Louise Brooke Smith**, Partner, **Arcadis**

**Justin Black**, Development Director, **Landsec**

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## 14.15 Panel: Doing the Deal

This panel looks at the financial framework that needs to be in place for development to happen. We profile the forward funders, the lenders, and the stakeholders set to benefit from the returns. Who approaches who, how does the conversation go, is it private, institutional or international investment to look for, what are the implications of public private partnerships, and more.

**Harry Badham**, UK Head of Development, **AXA IM**

**Jonathan Long**, Structured Property Finance, **Investec**

**Morgan Garfield**, Founding Partner, **Ellandi**

**Andrew Grigson**, Executive Director, Business Development, **PGIM Real Estate**

## 15.00 Futures in Focus (15-minute TED-style talk)

**Lisa Jelly**, Transformational Coach, **Changemaker**

## 15.15 Refreshment break

## 15.40 Panel: Managing the Assets

Managing property assets intelligently ensures landlords are minimizing risks and exposure, while delivering optimum returns to shareholders and other stakeholders. Whose responsibility is this and how is it done? This panel includes representatives from across the property spectrum, including offices, residential, retail and leisure, industrial and more, so the varying needs of each sector can be fully understood.

**Carissa Kilgour**, Workplace Director, **Landsec**

**Etienne Castedin**, Managing Director, **Longevity Partners**

**Matthew McMillan**, Development Director, **Boxpark**

**Nigel George**, Director, **Derwent London**

## 16.25 Panel/presentation: Futureproofing the Workforce

The property industry is constantly evolving to meet the demands of the people and the organization it serves. How is this reflected internally in terms of the talent structures, the skills and the experience required to do this? We take a look at research conducted by EG on new roles in property and speak to the people carrying them out, as well as those responsible for talent acquisition and strategic recruitment.

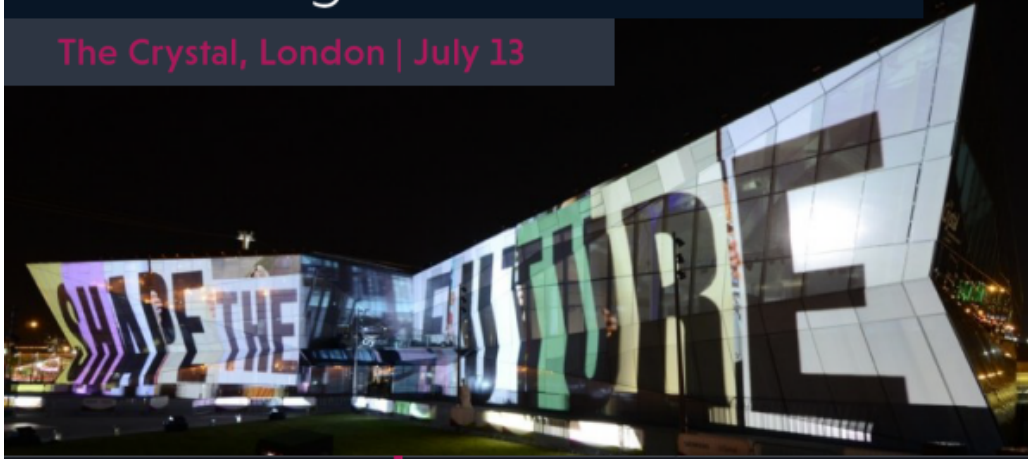
**Barry Cullen**, Future Talent Director, **RICS**

**Taylor Westacott**, RE Tech Investing, Seedcamp Product EIR, Notion Product Expert, **Concrete VC**

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## 17.00 The Networkers

If there has been one constant in the property industry it is the value of networking and nowadays there is a club, a membership base or a calendar event to suit every style of property professional with any kind of interest. This is a talk with a selection of experienced property networkers who are making strides in the industry and not only helping others connect, but helping themselves.

**Sammy Kingston**, Co-Founder, **The Apprentice Network**

**Wale Sanusi**, Co-Founder, **The Apprentice Network**

**Johnny Clayton**, CEO, **YEP**

**Chris Walters**, Co-Founder, **Propski**

**Rupert Parker**, Co-Founder, **Propski**

**Will Chambers**, Co-Founder, **Propski**

**Sam Brown**, Student Surveyor

## 17.30 The networkers host an after party

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