

DAMOVO

With you on your digital journey



Staying ahead.

Take advantage of the latest business communication technologies in order to stay ahead in today's digitally transforming world.

Digitisation is challenging, undermining, and disrupting how businesses operate. It is breaking down traditional industry barriers and creating new opportunities, whilst destroying previously successful business models. In order to remain competitive, enterprises must continually adapt and innovate in order to stay ahead of the competition.

At Damovo, we are passionate about understanding your business challenges, delivering technology that meets those challenges, and continually improving performance. Whether you are the CEO, Finance Director, Head of Sales or the IT Manager – we provide technologies to help you achieve continuous improvement and business results in a fast moving, constantly evolving world.



Your advantage is our passion.

Damovo is dedicated to taking you on a journey of constant innovation – helping you to explore the latest industry and technological advancements. Explore how our solutions can accelerate your business. Benefit from our 40 years of experience, global reach and ecosystem of industry partners.

Our wealth of technology expertise extends across five key competencies:



UCC



Contact Centre



Enterprise Networks



Cloud



Global Services

Unified Communications & Collaboration

Agility is the key to long-term competitiveness in the digital age. We adapt our Unified Communications and Collaboration (UCC) solutions to your needs and provide them in on-premise or cloud versions. Use them to create modern work environments, accelerate your business processes and optimise your internal and external communications. Connect your teams and share information in real time by using Unified Communications and Collaboration (UCC) solutions to create extensive opportunities for cooperation.

Maximise potential results by ensuring your corporate culture embraces unified collaboration. We will support you both on the technology journey, and also throughout the cultural transformation process.

damovo.com/en/solutions/unified-communications

”

The new company headquarters brings all our employees closer together. The modern architecture provides the building with an open and communicative character which is supported by the new communication and collaboration solution. Damovo convinced us with their consistent, technologically advanced and future oriented concept."

DNVL GL (Germanischer Lloyd)

Communication – as simple as that

Contact Centre

Create value and loyalty by optimising your contact centre based customer interactions.

Digitisation creates new business opportunities and customer communication channels. Improve customer loyalty and satisfaction, and enable a unified experience across your contact channels with the latest contact centre technologies. Whether on premise or in the cloud, we will help you to be more efficient, increase sales, reduce costs, inspire your workforce and also maintain compliance. Here you can rely on Damovo.

damovo.com/en/solutions/contact-centre


We communicate

”

Damovo provided us with excellent support throughout the entire project. We are looking forward to an increase in the efficiency of our business processes as a result of using new, innovative functionalities. The solution will also help us to highlight our position on the market as a modern, emerging employer.”

RIS, REWE Informations Systeme

Enterprise Networks



Your network is growing increasingly important in today's digital age. It is the foundation for the stability, security and performance of your company.

We will support you to plan, design, implement and operate intelligent network technologies that will empower a new generation of mobile users, maintain 100% network uptime, and ensure you stay in full control at a time of rapidly expanding demands on your systems.

damovo.com/en/solutions/enterprise-networks

The background of the entire page is a nighttime photograph of a city skyline, likely Singapore, with numerous skyscrapers illuminated with lights. The sky is dark, and the lights from the buildings create a vibrant, colorful scene.

Connecting businesses

”

The Damovo solution will support us in our growth strategy and help increase our market share in the Belgian pharmacy market. A major reason for selecting Damovo was the fact that it was the only vendor that had a clear eye for advice and support with regard to employees and change management.“

Multipharma

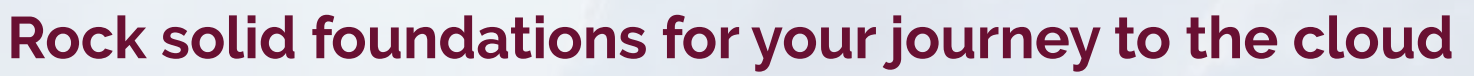
Damovo Aquila – Cloud Services

With markets constantly evolving, business agility is the key to long-term success.

Damovo Aquila empowers enterprises on their digital journey. Our cloud aggregation platform delivers the solutions you need for the digital world, whilst getting the most out of your existing investments. Aquila lowers the barriers to enterprise grade cloud whilst retaining freedom of choice and control over both your IT infrastructure and applications.

The result: tailored best-of-breed cloud solutions with optimised cloud services, a 30-minute guaranteed business outcome SLA, and monitoring-as-a-service.

damovo.com/en/solutions/cloud-services

A white horizontal banner with the text "Rock solid foundations for your journey to the cloud" in a dark red, sans-serif font. The background is a photograph of a person standing on a rock peak with arms outstretched, looking out over a valley under a cloudy sky.

Rock solid foundations for your journey to the cloud


A large, white, stylized double quote icon consisting of two vertical bars of varying heights, positioned on the left side of a dark red text box.

”

We are delighted with the Wi-Fi solution as it meets all of our requirements in full. Damovo is an experienced and competent partner and we've been more than impressed by their commitment and collaborative approach.”

SternPartner GmbH & Co. KG

Global Services



Streamline your processes, minimise risk and optimise your ICT environment throughout the entire lifecycle. We will support you with our portfolio of consulting, project and transition management, professional & integration services and managed services.

Our portfolio of flexible, end-to-end SLA driven services will monitor and manage your business critical networks and applications – giving you a single price, a single contract and a single point of contact – regardless of where you are in the world.

damovo.com/en/solutions/global-services

A large, white, stylized double quote icon consisting of two vertical bars of varying heights.

Damovo was selected based on its innovative, flexible and comprehensive solution as well as the results of reference customer visits. Other important criteria included the considerable technical and professional expertise of the project team, the proposed project organisation and the cost-effectiveness of the proposal."

Schwäbisch Hall Kreditservice GmbH

Big enough to deliver – small enough to care

The Damovo Difference

The best interests of our customer is the driving force that motivates the Damovo team

In our hyper connected world, technology holds the key to improved productivity, compliance and business growth. But only when it is fully aligned with enterprise objectives. Damovo has built a reputation on developing solutions that are designed individually for each of our customers. So what is it that makes us unique in the market?

Understand

We are passionate about understanding our customers' business challenges. Our approach to business is consultative. We focus on people rather than technology by listening until we understand the precise nature of a customer's challenge. We never presume or make potentially limiting recommendations.

Deliver

Our extensive experience, skills and industry partnerships enable us to design and deliver technology solutions that address our customers' business challenges. Whatever the solution, wherever it is required, we always strive to exceed expectations – delivering significant business return for our customers.

Improve

Technology deployment is just one stage in the long-term relationships we endeavour to build. We strive to continually innovate and deepen our knowledge of the customer's needs and remain committed to helping them by removing complexity and achieving continuous business improvement.



Damovo facts & figures:



2,000 +
CUSTOMERS



400+
STAFF



4 NOCS IN DUESSELDORF,
DUBLIN, WARSAW AND
BRUSSELS OPERATING 7X24
WITH 1,500,000 END POINTS
UNDER MANAGEMENT



OPERATIONS SPANNING

120

COUNTRIES THROUGH
DAMOVO GLOBAL SERVICES



OVER 40 YEARS EXPERIENCE
OF DELIVERING
REAL-TIME COMMUNICATIONS
SOLUTIONS.



CISCO'S
"INNOVATION PARTNER AWARD 2017"
AND
CUSTOMER SATISFACTION
EXCELLENCE AWARD
16TIMES IN A ROW

THE ONLY

ICT PROVIDER
IN EUROPE THAT HAS THE
HIGHEST LEVEL OF
ACCREDITATIONS

WITH ALL 4 OF THE LEADING UC SUPPLIERS IN

THE GARTNER
MAGIC QUADRANT

1ST AND ONLY

Mitel

platinum
integrator partner

WORLDWIDE

Damovo delivers technology-enabled business efficiencies to enterprises around the world, enabling them to stay ahead in today's digitally transforming world.

Our customers benefit from our 40 years of experience, expertise and ecosystem of industry partners. Through our consultative approach (understand, deliver and improve) we work with our customers to explore how technology can support their business objectives now and into the future. Our portfolio includes solutions around Unified Communications and Collaboration, Enterprise Networks, Contact Centres, Cloud Services and Global Services.

Damovo has regional offices across Europe and a global capability spanning over 120 countries. Whatever the sector and wherever the geography, we give our 2,000 customers the tools they need to accomplish continuous business improvement.

Explore more at www.damovo.com