

## Ten Competencies for Your IT Strategic Planning Team

## **Strategic Thinking Competencies**

Strategic thinking capabilities are a driver for developing impactful and forward-looking IT strategic plans, yet remain underused and underemphasized within IT.

Use this checklist to ensure your team has the strategic thinking competencies needed to be successful.

SYSTEMS PERSPECTIVE	
	Develops a mental model of the complete end-to-end system of value creation, his or her role within it, and an understanding of the interdependencies it contains.
	Understands and integrates components across levels, horizontal and vertical, to align strategies across those levels and to creatively rearrange the components.
INTENT FOCUS	
	Creates long-range goals and vision that fuels immediate decisions and actions.
	Focuses on intent that allows him or her to be more determined and less distracted in achieving a goal.
	Uses the skill of alternative generation more than alternative evaluation.
THINKING IN TIME	
	Connects the past, present, and future and uses both an institution's memory and its broad historical context as inputs for its future plans.
	Identifies the gap between current reality and the imagined future to drive strategy making.
HYPOTHESIS-DRIVEN	
	Applies creative and analytical thinking sequentially in iterative cycles for hypothesis generation and testing.
	Asks the creative question "what if?" and follow with the critical question "if, then?" and brings relevant data to bear on the analysis of the idea.
INTELLIGENT OPPORTUNISM	
	Is open to emerging opportunities and new experiences that further current strategy and lead to the emergence of new strategies.
Source: Adapted from Jeanne M. Liedtka's Strategic Thinking: Can It Be Taught? and In Defense of Strategy as Design; CEB analysis.	

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