Global Workforce
Insights

Q2 2014

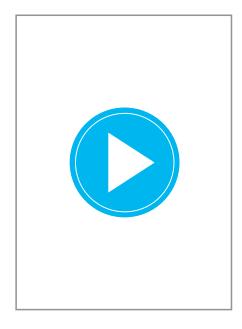
Your Quarterly Resource for the Latest Trends Affecting Your Workforce Plan





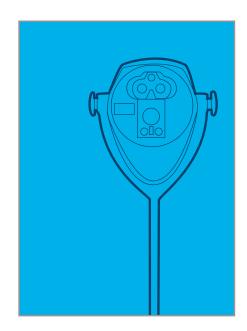
ACCESS THE LATEST WORKFORCE AND HR FUNCTION INSIGHTS

Our quarterly publications keep you informed and enable you to act quickly on critical changes in the workforce and the HR profession. View these resources on our website: https://clc.executiveboard.com.



CEB Minute Video

Watch a short video highlighting key insights from the Global Workforce Insight Report.



Country, Industry and Functional Specific Workforce Insights Reports

View the latest trending data and analysis on changes within the following areas:

- Attraction
- Engagement
- Compensation

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Get the Most Relevant Data—Nothing Else

Our customizable benchmarking platform prevents being overwhelmed by unnecessary data.

These tools filter information into parameters that better inform your workplace and influence your leaders' talent decisions.

- Benchmark segments include:
- Employee Engagement
- Employee Value Proposition
- Span of Control
- Employee Turnover
- HR Function Budget and Efficiency

Users can customize benchmarks even further based on country, function, employee level, and industry.

Learn more: https://clc.executiveboard.com





Executive confidence about the global economy continued to improve in Q1, becoming neutral for the first time in three years.

- Compared to downward trends over the course of 2011 and 2012, 2013 was a year of growing optimism among executives.
- Confidence rose among HR leaders rose to the highest point in three years but remained pessimistic overall.
- Sales, IT, and HR executives are much more confident about the future than they were last quarter, whereas finance executives are less confident.

Definition

The Business Executive
Sentiment Index (BESI)
measures senior executives'
sentiment on revenue growth
and cost pressure for the
next 12 months in light of
macroeconomic events.

BUSINESS EXECUTIVE SENTIMENT HIGHEST IN THREE YEARS

Business Executive Sentiment Index



Q1 2014 n = 2,205 executives. Source: CEB 2009-2014 Business Barometer Survey.

Business Executive Sentiment Index by Corporate Function



Q4 2013 n = 361 (Marketing); 259 (Sales); 641 (IT); 621 (Human Resources); 485 (Finance); 489 (Supply Chain and Operations). Source: CEB 2009-2014 Business Barometer Survey.

- An effective employment value proposition (EVP) allows organizations to source more deeply within the labor market by attracting passive candidates.
 - CEB's EVP model consists of 38 attributes validated to most significantly drive attraction and retention.
 - When candidates in the labor market view an organization's EVP as attractive, they demand a lower compensation premium when deciding to join.
 - Organizations with the most effective EVP delivery display lower levels of employee turnover than less effective organizations.

Additional Insight

Define the vision for your differentiated EVP with our insights and implementation tools in our EVP Topic Center.

CEB'S EVP FRAMEWORK

EVP Framework and Benefits of a Differentiated EVP

EVP The set of attributes that the labor market and employees perceive as the value they gain through employment in the organization **REWARDS OPPORTUNITY ORGANIZATION** PEOPLE WORK ■ Compensation ■ Development ■ Customer Prestige ■ Camaraderie ■ Business Travel ■ Health Benefits ■ Empowerment ■ Collegial Work ■ Innovative Work Opportunity ■ Retirement Benefits ■ Future Career ■ Environmental Environment ■ Job-Interests ■ Vacation Opportunity Responsibility ■ Coworker Quality Alignment ■ Growth Rate ■ Ethics-Integrity ■ Manager Quality ■ Level of Impact ■ Meritocracy ■ Formality of Work ■ People Management ■ Location ■ Stability Environment ■ Senior Leadership ■ Recognition ■ Work-Life Balance ■ "Great Employer" Reputation Recognition ■ Inclusion/Diversity ■ Industry Desirability ■ Market Position ■ Organization Size ■ Product/Service Quality ■ Respect ■ Risk Taking

■ Social Responsibility ■ Technology Level ■ Well-Known Product

Brand

Attraction Benefits

- Reduces the compensation premium needed to hire by 50%
- Enables organizations to reach deeper into the labor market to attract passive candidates

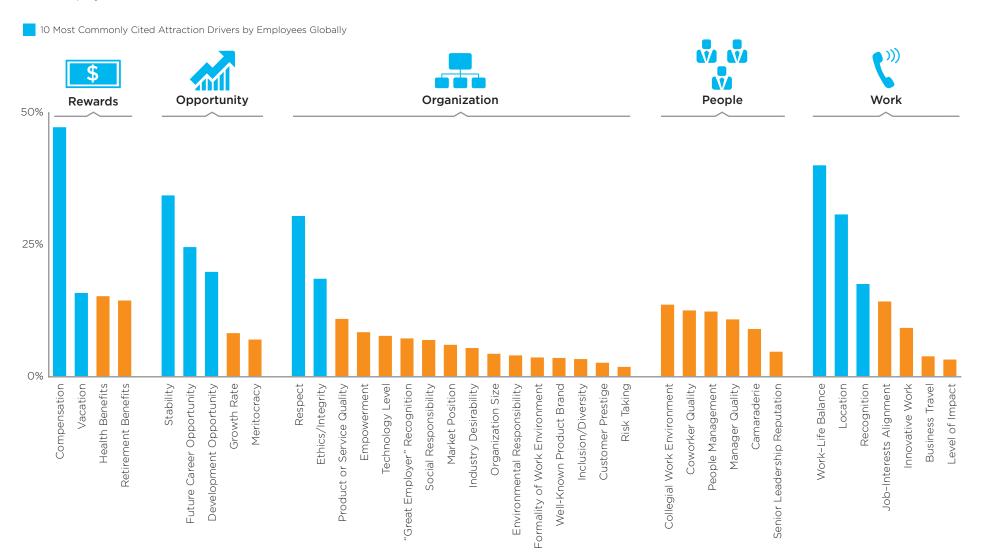
Source: CEB analysis.

Retention Benefits

- Decreases annual employee turnover by 69%
- Increases new hire commitment by 29%

COMPENSATION AND WORK-LIFE BALANCE REMAIN THE MOST COMMON PRIORITIES FOR POTENTIAL JOB SEEKERS

Percentage of Global Employees Who Rank the Driver Among the Top Five Factors Influencing Selection of a Potential Employer Global Employed Labor Force: Q1 2014



Q1 2014 n = 17,971. Source: CEB 2014 Global Labor Market Survey. Our employee
engagement model
links two key talent
outcomes—discretionary
effort and intent to
stay—to organizational
performance.

The engagement metrics in this section of the report are based on the percentage of employees who display high or very high levels of discretionary effort and intent to stay.

Additional Insight

Visit the Engagement Topic Center for guidance on measuring and managing employee engagement at your organization.

EMPLOYEE ENGAGEMENT DRIVES PERFORMANCE

CEB's Employee Engagement Model

Source: CEB analysis.

Discretionary Effort An employee's willingness to go above and beyond the call of duty, such as helping others with heavy workloads, volunteering for additional duties, and seeking ways to perform the job more **Employee Engagement** effectively The extent employees commit—both rationally and emotionally—to Organizational something or someone Performance in their organization, how hard they work, and how long they stay as a result Intent to Stay of that commitment The employee's desire to stay with the organization, based on whether he or she intends to look for a new job within a year, frequently thinks of quitting, is actively looking for a job, or has begun to take tangible steps such as placing phone calls or sending out résumés

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Intent to stay levels rose by 3.8% in Q1 2014, increasing in one quarter as much as they did during the three previous years.

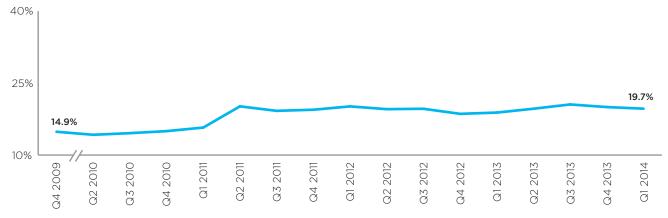
- Discretionary effort levels have stayed relatively flat, with about one-fifth (19.7%) of employees reporting high discretionary effort.
- Both metrics have increased from 2009 to the current levels in 2014.

Additional Insight

Learn more about how we can help you run a customized engagement initiative at your organization at cebvaltera.com. Additional fees apply.

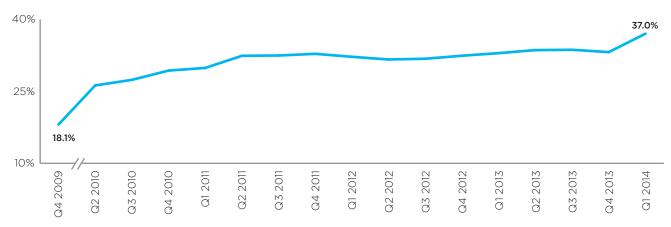
EMPLOYEES LIKELIHOOD OF STAYING AT THEIR ORGANIZATION PEAKS

Percentage of Employees Reporting High Levels of Discretionary Effort



Q1 2014 n = 17,971. Source: CEB 2009-2014 Global Labor Market Survey.

Percentage of Employees Reporting High Levels of Intent to Stay



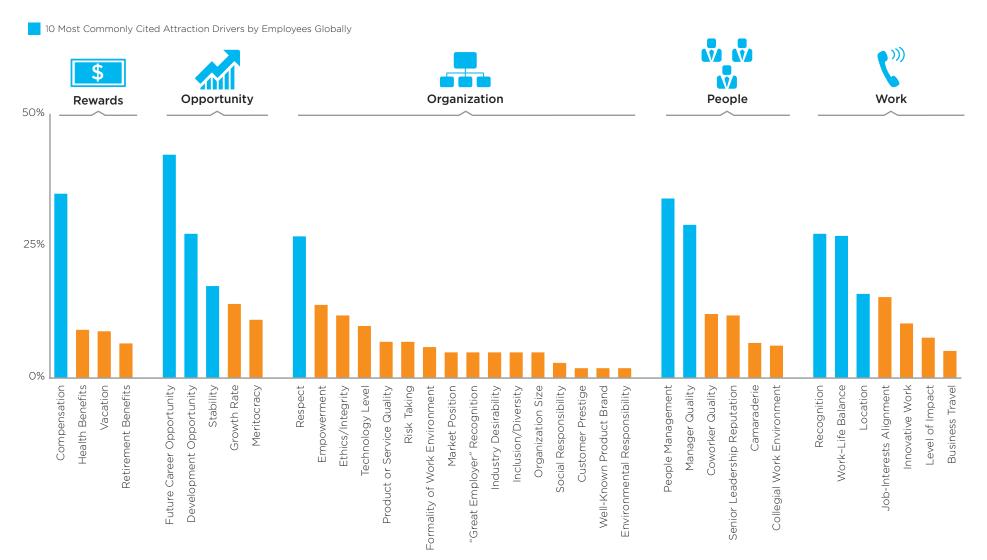
Q1 2014 n = 17,971.

Source: CEB 2009-2014 Global Labor Market Survey.

Note: Global discretionary effort and intent to stay levels are calculated from five and four survey questions respectively. Values shown represent the CEB International Average, which is calculated as a straight average of participants. Due to the change in methodology, values differ slightly from previous quarters.

EMPLOYEES WHO LEAVE CONTINUE TO BE FRUSTRATED BY THE SHORTAGE OF OPPORTUNITIES AVAILABLE

Percentage of Departing Employees Who Rank the Driver Among the Top Five Most Dissatisfying at Their Previous Job Global Employed Labor Force: Q1 2014

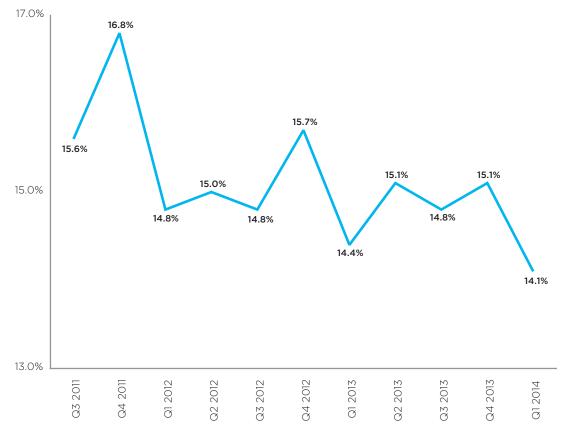


Q1 2014 = 9,273. Source: CEB 2014 Global Labor Market Survey and CEB 2014 Departure View Exit Survey Employees report receiving a 14.1% increase for switching jobs this quarter, which is slightly lower than they received a year ago.

GLOBAL EMPLOYEES REPORT SWITCHING JOBS FOR LOWER PREMIUMS

Global Compensation-Switching Premium

Percent Change in Total Compensation



Q1 2014 n = 4,332.

Source: CEB 2011-2014 Departure View Exit Survey.

Definition

The Compensation-Switching Premium measures departed employees' anticipated compensation change at their new organization.

See the Full View on Departure

With Departure View (DV), companies know exactly why employees choose to leave, what they seek in a new company, and how actively they have been job searching.

DV users can design action plans addressing specific elements of employee dissatisfaction.

Additional DV features include:

- Online survey for departing employees
- Standard survey, including 19 questions previously tested with benchmark analysis
- Custom questions and demographics
- · Quarterly-reported data
- Phone-based consultation for identifying areas of focus

Departure View streamlines the exit process, uncovers the truth behind intent to leave, and boosts overall employee retention.

To launch DV or learn more, contact us at clcsurveyrequests@executiveboard.com.



Learn the Real Reason Employees Leave

How does your turnover compare?

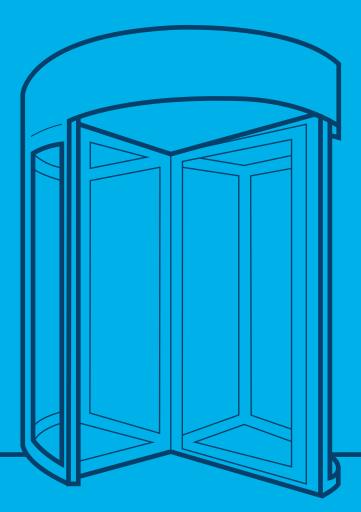
Our Turnover Benchmarking survey compares an organization's turnover data to that of its peers.

This custom report is designed for use by HR professionals who manage workforce data, analytics, and information systems.

The Turnover Benchmarking Survey closes 6 June and is part of the CEB Corporate Leadership Council™ membership.

Learn more at http://ceburl.com/1ib5

Email to participate: HR.Benchmarking@ executiveboard.com





Originally developed in 2006, our EVP model consists of 38 attributes that drive attraction and retention.

- CEB compiled a master list of more than 200 employment characteristics and evaluated it for similarity, distinctiveness, universality, and overall ratability, leading to the consolidated list of 38 attributes.
- This final list of 38 attributes can be grouped into five categories: rewards, opportunity, organization, work, and people.

DEFINITIONS OF EVP ATTRIBUTES

Attribute's Name	Definition
Business Travel	The amount of out-of-town business travel required by the job
Camaraderie	Whether working for the organization provides opportunities to socialize with other employees
Collegial Work Environment	Whether the work environment is team oriented and collaborative
Compensation	The competitiveness of the job's financial compensation package
Coworker Quality	The quality of the coworkers in the organization
Customer Prestige	The reputation of the clients and customers served in performing the job
Development Opportunities	The developmental and educational opportunities provided by the job and organization
Empowerment	The level of involvement employees have in decisions that affect their job and career
Environmental Responsibility	The organization's level of commitment to environmental health and sustainability
Ethics-Integrity	The organization's commitment to ethics and integrity
Formality of Work Environment	Whether the organization maintains a casual work environment
Future Career Opportunities	The future career opportunities provided by organization
"Great Employer" Recognition	Whether or not the organization's reputation as an employer has been rated highly by a third-party organization
Growth Rate	The growth rate of the organization's business
Health Benefits	The comprehensiveness of the organization's health benefits
Inclusion/Diversity	The organization's level of commitment to having an inclusive and diverse workforce
Industry Desirability	The desirability of the organization's industry to the respondent
Innovative Work	The opportunity provided by the job to work on innovative, leading-edge projects
Job-Interests Alignment	Whether the job responsibilities match your interests

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DEFINITIONS OF EVP ATTRIBUTES (CONTINUED)

Attribute's Name	Definition
Level of Impact	The level of direct impact the job has on business outcomes
Location	The location of the jobs offered by the organization
Manager Quality	The quality of the organization's managers
Market Position	The competitive position the organization holds in its market(s)
Meritocracy	Whether or not employees are rewarded and promoted based on their achievements
Organization Size	The size of the organization's workforce
People Management	The organization's reputation for managing people
Product/Service Quality	The organization's product or service quality reputation
Recognition	The amount of recognition provided to employees by the organization
Respect	The degree of respect the organization shows employees
Retirement Benefits	The comprehensiveness of the organization's retirement benefits
Risk Taking	The amount of risk the organization encourages employees to take
Senior Leadership Reputation	The quality of the organization's senior leadership
Social Responsibility	The organization's level of commitment to social responsibility (e.g., community service, philanthropy)
Stability	The level of stability of the organization and the job
Technology Level	The extent to which the organization invests in modern technology and equipment
Vacation	The amount of holiday or vacation time employees earn annually
Well Known Product Brand	The level of awareness in the marketplace for the product's brand
Work-Life Balance	The extent to which the job allows you to balance your work and other interests

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The EVP and engagement data in this report comes from our quarterly Global Labor Market Survey.

■ The survey polls 18,000 employees in 28 countries during the first month of every quarter.

GLOBAL LABOR MARKET SURVEY DEMOGRAPHICS

Country: Q1 2014	Representation
Australia	5.6%
Belgium and the Netherlands	4.2%
Brazil	3.3%
Canada	5.6%
China	5.5%
France	2.8%
Germany	7.0%
India	5.5%
Indonesia	2.8%
Italy	2.8%
Japan	2.8%
Malaysia and the Philippines	2.7%
Mexico	3.4%
New Zealand	2.8%
Nordic Region	5.3%
Russia	2.8%
Singapore	2.7%
South Africa	2.8%
South Korea	2.8%
Spain	2.8%
Switzerland	2.8%
United Kingdom	8.4%
United States	12.8%

Industry: Q1 2014	Representation
Aerospace	1.2%
Construction	4.1%
Consumer Goods	3.2%
Education	11.0%
Financial Services and Insurance	8.3%
Government	6.7%
Health Care	8.3%
Leisure and Hospitality	2.1%
Manufacturing	10.3%
Media	1.7%
Nonprofit	2.0%
Oil, Gas, and Mining	2.1%
Pharmaceuticals	1.6%
Professional Services	9.0%
Real Estate	1.4%
Restaurant	1.4%
Retail	6.9%
Technology	10.8%
Travel and Transportation	4.5%
Utilities	3.6%

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CEB Corporate Leadership Council

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CHRO QUARTERLY MAGAZINE

Business insights and implications for heads of HR on leading their organization and HR function, featuring personal stories from leading HR executives

HR NEWS AND TRENDS

Functional insights on advances, challenges, and opportunities in HR categorized by 10 key functional areas

GLOBAL WORKFORCE INSIGHTS REPORT

Workforce insights on global and countrylevel changes about what attracts, engages, and retains employees, based on data from 18,000+ employees in 20+ countries

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