

## SYNALLOY CORPORATION

## Bridging The Gap

Stuck between a rock and a hard place with your business? That's the situation that Bristol Metals, a division of Synalloy Corporation, found themselves in with the software they had been using to manage sales, scheduling, production, quality and financial management. The welded stainless steel pipe manufacturer was running the business using Axiom ERP software, especially tailored for the metals, wire and cable industries, and the software was absolutely essential. What's the problem, you might ask? Axiom ERP is Progress-based, yet Bristol Metals' users had grown accustomed to a business objects reporting package that does not allow easy, direct reporting to the Progress database. What Bristol needed was a bridge between their Progress database and SQL server, where the package would run smoothly.

An online search led Synalloy to BravePoint's Pro2SQL product, an exact match to their needs. Pro2SQL allowed Bristol to transform their data into an easy-to-understand format for users and export data directly to Excel—a feature that the Progress database prohibited. Following installation, Rhonda Harmon, IT Director for Synalloy, stated that the installation of Pro2Sql went "very well," and that she found BravePoint employees to be knowledgeable and helpful. Harmon noted that Pro2SQL allows Bristol's managers to "have a better look at their day-to-day activities." She also recommends Pro2SQL because "it reduces costs by putting report writing in the hands of users instead of hiring consultants." "I definitely hope more Axiom users start using this product, so that a user-community can be developed," Harmon commented. BravePoint is proud to have provided the desired solution for Synalloy—just imagine what BravePoint can do for you.