

Questions to Ask Before Buying Software To Run Your Fire Suppression Business

1) Is it designed for companies like mine?

Yes. We have served the needs of businesses like yours in the fire suppression industry for over 20 years and we know your requirements. As a result, ProfitZoom is the first completely integrated system, designed to bring together each aspect of your business from service and dispatching to financials and job costing.

2) Why do I need a business profit management program?

Keeping track of technicians, contracts, job costs, and financials, etc. with multiple programs is time consuming and leaves a lot of room for error. Having an integrated software program allows you to run your business more accurately and efficiently.

3) How do I buy it?

There are two ways to purchase our system. You can reduce your IT expenses by paying an affordable monthly amount for us to host your new system. Or if your company would like to host your accounting and service software internally, that model is available as well.

4) Why should I switch from my current systems?

If you are using multiple systems to run different parts of your business, it's time to consider ProfitZoom. Our single system integrates all parts of your business so you can track your profits, keep an eye on your costs, and be proactive when adjustments are needed. Because ProfitZoom runs in a browser, you have secure access to the system from anywhere as long as you have Internet connectivity!

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5) How will I transition from my current system?

We create a step by step plan for implementation and will work hand-in-hand with all of your users. Our vast experience in data conversion from many software vendors, including Quickbooks and CFP, will ensure a smooth transition.

6) How easy is it to set up/train users?

ProfitZoom is simple and user-friendly. Video demos and help features, available throughout the application, will assist users on each screen.

7) How easy is it to keep track of inspection schedules and on-demand calls?

ProfitZoom's dispatching and mapping capabilities allow efficient scheduling and real-time updates so you'll know what's happening when it's happening. With our mobile synchronization feature, your field technicians will receive their service orders customized for each client, and be able to provide immediate updates on their iPad or iPhone as they perform inspections.

8) What happens when an update is available?

Because ProfitZoom is browser-based, all updates can be received when needed and when convenient for your business. All updates are loaded on the server and those changes will be reflected the next time you log in.

9) How will you support me after the sale?

After you are up and running on ProfitZoom, should you run into questions that are not answered by our videos, you can call our toll free support line. We are here to assist you in any way. As we work with you and other customers like you, we update our software to reflect the growing needs of your industry.

10) How do I know your software will fit my needs?

BravePoint has been working with customers like you to meet business challenges for over 20 years. We created ProfitZoom using the knowledge we acquired while servicing the fire suppression industry.